

<b>SOLICITATION/CONTRACT/ORDER FOR COMMERCIAL ITEMS</b> <b>OFFEROR TO COMPLETE BLOCKS 12, 17, 23, 24, &amp; 30</b>				1. REQUISITION NUMBER		PAGE 1 OF	
2. CONTRACT NO.		3. AWARD/EFFECTIVE DATE		4. ORDER NUMBER		5. SOLICITATION NUMBER <b>SP0300-02-R-4002</b>	
7. FOR SOLICITATION INFORMATION CALL:		a. NAME <b>MARYANN DIMEO</b>		b. TELEPHONE NUMBER <i>(No collect calls)</i> <b>(215) 737-3726</b>		6. SOLICITATION ISSUE DATE <b>28 MAR 02</b>	
9. ISSUED BY <b>DEFENSE SUPPLY CENTER PHILADELPHIA</b>  <b>700 ROBBINS AVE.</b>  <b>PHILA., PA. 19111-5092</b>		10. THIS ACQUISITION IS <input checked="" type="checkbox"/> UNRESTRICTED <input type="checkbox"/> SET ASIDE: %FOR  <input type="checkbox"/> SMALL BUSINESS <input type="checkbox"/> SMALL DISADV. BUSINESS <input type="checkbox"/> 8(A) SIC: <b>422410</b> SIZE STANDARD: <b>500 EMPLOYEES</b>		11. DELIVERY FOR FOB DESTINATION UNLESS BLOCK IS MARKED <input type="checkbox"/> SEE SCHEDULE		12. DISCOUNT TERMS	
				13a. THIS CONTRACT IS A RATED ORDER UNDER DPAS (15 CFR 700)			
				13b. RATING <b>N/A</b>			
				14. THIS ACQUISITION IS <input type="checkbox"/> RFO <input type="checkbox"/> IFB <input checked="" type="checkbox"/> RFP			
15. DELIVER TO <b>SEE SCHEDULE</b>		CODE		16. ADMINISTERED BY <b>SAME AS BLOCK 9</b>			
17a. CONTRACTOR/OFFEROR		CODE		FACILITY CODE		18a. PAYMENT WILL BE MADE BY	
TELEPHONE NO.						CODE	
<input type="checkbox"/> 17b. CHECK IF REMITTANCE IS DIFFERENT AND PUT SUCH ADDRESS IN OFFER				18b. SUBMIT INVOICES TO ADDRESS SHOWN IN BLOCK 18a. UNLESS BLOCK BELOW IS CHECKED <input type="checkbox"/> SEE ADDENDUM			
19. ITEM NO.	20. SCHEDULE OF SUPPLIES/SERVICES			21. QUANTITY	22. UNIT	23. UNIT PRICE	24. AMOUNT
	<b>FULL LINE FOOD DISTRIBUTION SUPPORT</b>						
	<b>FOR LAND BASED CUSTOMERS, HOME BASED</b>						
	<b>&amp; VISITING SHIPS, SUBS., AND T-AFS TOP-OFFS</b>						
	<b>IN JAPAN, SINGAPORE AND DIEGO-GARCIA</b>						
	<i>(Attach Additional Sheets as Necessary)</i>						
25. ACCOUNTING AND APPROPRIATION DATA						26. TOTAL AWARD AMOUNT <i>(For Govt. Use Only)</i>	
<input checked="" type="checkbox"/> 27a. SOLICITATION INCORPORATES BY REFERENCE FAR 52.212-1, 52.212-4. FAR 52.212-3 AND 52.212-5 ARE ATTACHED. ADDENDA				<input checked="" type="checkbox"/> ARE <input type="checkbox"/> ARE NOT ATTACHED.			
<input type="checkbox"/> 27b. CONTRACT/PURCHASE ORDER INCORPORATES BY REFERENCE FAR 52.212-4. FAR 52.212-5 IS ATTACHED. ADDENDA				<input type="checkbox"/> ARE <input type="checkbox"/> ARE NOT ATTACHED.			
28. CONTRACTOR IS REQUIRED TO SIGN THIS DOCUMENT AND RETURN <b>one (1)</b> COPIES <input checked="" type="checkbox"/> TO ISSUING OFFICE. CONTRACTOR AGREES TO FURNISH AND DELIVER ALL ITEMS SET FORTH OR OTHERWISE IDENTIFIED <input checked="" type="checkbox"/> AND ON ANY ADDITIONAL SHEETS SUBJECT TO THE TERMS AND CONDITIONS SPECIFIED HEREIN.				29. AWARD OF CONTRACT: REFERENCE _____ OFFER <input type="checkbox"/> DATED _____ YOUR OFFER ON SOLICITATION (BLOCK _____) <input type="checkbox"/> INCLUDING ANY ADDITIONS OR CHANGES WHICH ARE SET FORTH HEREIN, IS ACCEPTED AS TO ITEMS:			
30a. SIGNATURE OF OFFEROR/CONTRACTOR				31a. UNITED STATES OF AMERICA <i>(SIGNATURE OF CONTRACTING OFFICER)</i>  <b>MARYANN DIMEO CONTRACTING OFFICER</b>			
30b. NAME AND TITLE OF SIGNER <i>(TYPE OR PRINT)</i>		30c. DATE SIGNED		31b. NAME OF CONTRACTING OFFICER <i>(TYPE OR PRINT)</i>		31c. DATE SIGNED	
32a. QUANTITY IN COLUMN 21 HAS BEEN  <input type="checkbox"/> RECEIVED <input type="checkbox"/> INSPECTED <input type="checkbox"/> ACCEPTED, AND CONFORMS TO THE CONTRACT, EXCEPT AS NOTED				33. SHIP NUMBER		34. VOUCHER NUMBER	
				<input type="checkbox"/> PARTIAL <input type="checkbox"/> FINAL		35. AMOUNT VERIFIED CORRECT FOR	
32b. SIGNATURE OF AUTHORIZED GOVT. REPRESENTATIVE		32c. DATE SIGNED		36. PAYMENT <input type="checkbox"/> COMPLETE <input type="checkbox"/> PARTIAL <input type="checkbox"/> FINAL		37. CHECK NUMBER	
				38. S/R ACCOUNT NUMBER		39. S/R VOUCHER NUMBER	
41a. I CERTIFY THIS ACCOUNT IS CORRECT AND PROPER FOR PAYMENT				42a. RECEIVED BY <i>(Print)</i>		40. PAID BY	
41b. SIGNATURE AND TITLE OF CERTIFYING OFFICER		41c. DATE SIGNED		42b. RECEIVED AT <i>(Location)</i>			
				42c. DATE REC'D <i>(YY/MM/DD)</i>			

BLOCK 8 (continued):

Offer due date/local time:

**May 30, 2002, close of business, Local Philadelphia Time.**

**Block 9 (continued):**

??All offers/modifications/withdrawals must be plainly marked on the outer most envelope with the solicitation number, closing date, and time set for the receipt of offers.

??Send **Mailed Offers** to:

Defense Logistics Agency  
Defense Supply Center Philadelphia  
Post Office Box 56667  
Philadelphia, Pa 19111-6667

?? Deliver **Handcarried Offers**, including delivery by commercial carrier to:

Defense Supply Center Philadelphia  
Business Opportunities Office  
Bldg. 36, Second Floor  
700 Robbins Avenue  
Philadelphia, Pa 19111-5092

All hand-carried offers are to be delivered to the business opportunities office between 8:00 AM and 5:00 PM, Philadelphia time, Monday through Friday, except for legal federal holidays as set forth in 5 USC 6103.

Offerors that respond to this solicitation using a commercial carrier service must ensure that the commercial carrier service "hand-carries" the offer/modification/withdrawal to the business opportunities office prior to the scheduled opening/closing time.

?? **Note: Facsimile offers are not acceptable.**

?? Transmit facsimile revisions of offers to: 215-737-9300, 9301, 9302, or 9303.

**CONTINUATION OF THE BLOCKS ON PAGE 1 (SF 1449)****BLOCK 17A. (CONTINUED):**

OFFERORS: SPECIFY CAGE CODE: \_\_\_\_\_

DUNS NUMBER: \_\_\_\_\_

FAX NUMBER (S): \_\_\_\_\_

E-MAIL ADDRESS: \_\_\_\_\_

COMPANY POC: \_\_\_\_\_

PHONE #: \_\_\_\_\_

LOCATION FOR SITE VISIT: \_\_\_\_\_

**BLOCK 17B. (CONTINUED)**

**\*\*REMITTANCE WILL BE MADE TO THE ADDRESS THAT THE VENDOR HAS LISTED IN THE CENTRAL CONTRACT REGISTER (CCR). (See pages 104-105, CCR registration, or contact the Contracting Officer with questions about Cage or DUNS codes.)**

**BLOCKS 19-24 (CONTINUED):**

SEE SCHEDULE OF ITEMS STARTING ON PAGE 103.

COPIES OF CURRENT LISTING OF NATIONAL ALLOWANCE PROGRAM AGREEMENT HOLDERS ARE AVAILABLE UPON REQUEST.

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**SUPPLIES / SERVICES AND PRICES****I. GENERAL INFORMATION:**

**SOLICITATION CONTAINS THREE (3) ZONES. THE GOVERNMENT MAY MAKE MORE THAN ONE AWARD UNDER THIS SOLICITATION.**

**A.** The Defense Supply Center Philadelphia (DSCP) intends to enter into an Indefinite Quantity Contract (IQC) with a full line food distributor who will act as a Prime Vendor responsible for the supply and delivery of semi-perishable and perishable items. These items include groceries, frozen food products, beverages (to include Bag-In Box, soft drinks), boxed meats/pork/poultry, primal and sub-primal meat cuts and further processed meat and seafood items, fresh fruits & vegetables, bakery products, dairy products and eggs. The Prime Vendor will provide food to support military ships, military shore facilities and military training exercises located within the regions of Japan (Zone 1), Singapore (Zone 2), and Diego Garcia (Zone 3). After contract award, the Government reserves the right to add all classes of food products to the catalog, or supply them as Government Furnished Material. Rates will be negotiated during the solicitation phase for supplying produce, bakery and dairy items as GFM (government furnished material.) Because of geographical considerations, **DSCP has determined that three zones are required to support all of the military customers** located in Japan, Singapore and Diego Garcia. Support would include the all Naval Ship item requirements and shore based requirements (which may include Department of Defense Dependent Schools, Morale Welfare and Recreation (MWR), U.S. Embassy and ships' stores requirements, etc.). **Activities such as NEX, MWR, USNS/MSC chartered ships are not obligated or limited to participate under this contract.** The level of service provided by the vendor as well as the value represented by his pricing can serve to bring these customers onto the contract or drive them away. **The Government intends to evaluate each of the zones and determine the most effective means of supporting all zones with the goal of obtaining the best economies and efficiencies to be achieved.**

B. The purpose of this solicitation is for the Defense Supply Center Philadelphia (DSCP) to establish an Indefinite quantity commercial prime vendor contract to provide subsistence products to the military and other Federally funded customers within an expansive region including the three zones of Mainland Japan, Singapore, and Diego Garcia. This is the first time that such an approach has been taken in this part of the world since current PV support goes to DDYJ who has traditionally provided direct support to the end use customer. Other customers including other non-Department of Defense (DOD) customers may also be added as required over the life of any resultant contract. An Indefinite Quantity Contract (IQC) provides for an indefinite quantity, within stated limits, of specific supplies or services to be furnished during a fixed period, with individual deliveries to be scheduled by customers placing orders with the contractor. (FAR 16.504 (a))

C. Prices are to be submitted, and payment will be made, in U.S. dollars.



Dark Brown: Middle East (roughly - Kazakstan to Pakistan)

Brown: South West Asia (India to Bhutan)

Orange: China & Mongolia

Dark Gray: Japan (Japan through the Maldives & East Timor)

Light Gray: Korea

- D. It is the intent of the Government to make one Prime Vendor award, which will include all three zones listed in the solicitation. The contract (s) shall be for a term of up to one year and include four (4) available option periods of up to one year. However, the **Government reserves the right to make more than one award**, or to award back-up vendors, as necessary to support all three regions if it is in the government's best interest. For the purpose of deployments, as defined herein, support under this contract could potentially include support to any geographic region included within the area depicted in dark gray on the map above. This area encompasses Japan, Singapore, Diego Garcia, other areas within Southern Asia that are around or among them, as well as other neighboring areas that currently lack Prime Vendor support. **Consider a circle around this gray area as representative of a deployment sphere, or zone of potential support, for any awardees under this solicitation. In the event that a deployment sphere under this solicitation overlaps a deployment sphere**

**in another solicitation or contract the Government reserves the right to designate the supplier responsible in the event of any actual deployment. In addition, if multiple awards are made under this solicitation the Government reserves the right to designate the supplier responsible in the event of any actual deployment.** This language is not intended to in any way preclude awardees from acting as "Backup Prime Vendors," for other Prime Vendor regions, as noted in the provision located on page 19 of this solicitation.

- E. It is believed that, in order to be successful, a vendor would need to have at a minimum a physical warehouse location and distribution network each in mainland Japan and Singapore. It is anticipated that monthly shipments from CONUS (the Continental United States) can support Diego Garcia.

## **2. CURRENT CUSTOMERS**

Each Zone may include multiple delivery points, as listed in the Deliveries and Performance section of this solicitation. In order to provide an estimate of the size of the contract, an approximate dollar value has been annotated for each Zone:

Approximate Annual  
Total Purchases

### **Zone 1 Japan (Mainland):**

**Estimated annual sales of Dry product :** \$7,293,703.00  
186,852 Cases

**Estimated annual sales Reefer product:** \$20,794,269.00  
672,680 Cases

**Reefer product mix consists of approximately 30% chill, 70% Freeze.**

**Total estimated annual Dollars for Mainland Japan:** \$28,087,972 (figures includes estimated GFM Fees)

Estimated quantity for produce distribution is approximately 20,000 cases per month at a weight of about 300,000 pounds. (Annually - 240,000 cases or approximately 3,600,000 pounds.)

Estimated storage quantity for Rations items to be in stock **at all times** is 3,000 boxes of MRE's and approximately 300 cases of other rations items.

**Zone 2 Singapore:****Estimated annual Sales:** \$3,612,826.00

Estimated annual quantities of stored products:

	<u>Pounds</u>	<u>Cases</u>
Frozen	495,000	19,100
Chill	171,000	7,000
Semi	669,000	22,800

PV must have the ability to locally source and perform delivery for produce, market ready and dairy type items. For the purpose of this solicitation, market ready items are defined as highly perishable products such as fresh milk, and bread. The vendor will only be required to source produce in the event that DSCP's produce section is unable to service the requirement in question (i.e. DSCP Produce is not currently sent to Singapore.) Lead-time from the receipt of purchase order may be as little as 24 hours. A detailed plan of action must be submitted with your proposal. Government estimates for produce, dairy and bakery items to be procured from local sources upon receipt of respective purchase orders are as follows.

## Annual Estimates:

Produce:	55 items	15,400 cases
Dairy:	20 items	21,200 cases
Bakery:	15 items	3,370 cases

Incorporated by reference in the ICQ award to the Prime Vendor in Zone 2 (Singapore) will be a Blanket Purchase Agreement (BPA) for fresh fruits& vegetables and market ready items, as defined herein (see attached). The Government reserves the right to award a BPA in Zone 1 (Japan-Mainland) and Zone 3 (Diego Garcia) with the ICQ award or at any time during the contract term (1 year base plus 4 option periods).

**Zone 3 Diego Garcia:****Total Estimated Annual Value:** \$3,600,000.00

Average 1 order every four weeks or 12-18 times per year (average order dollar value \$300,000.00.)

### **III. ITEMS**

- A. This solicitation is for the procurement of Total Food and Beverage support to DoD and non-DoD customers.

Included in this solicitation are the following items to be provided as GFM(government furnished material):

Fresh fruits and vegetables -  
Fresh milk and dairy products -  
Fresh Bread and bakery products

**For Singapore and Diego Garcia** - Vendor may need to locally source some of the above items under an authorized BPA arrangement.

Note: The vendor will be responsible for providing Fresh Dairy and Fresh Bread and Bakery products. It is the responsibility of the contractor to see that the terms and conditions necessary to supply the fresh dairy and fresh bakery products are fulfilled. All contractual arrangements with bakery and dairy producers shall be made through the prime vendor contractor. The prime vendor must make suitable arrangements to have the bakery and dairy products supplied timely and on schedule. The contractor will either supply the fresh dairy and fresh bakery products as GFM (government furnished material,) through their own inventory, or through a subcontractor who will be responsible to the prime contractor

- B. Although not currently included, a distribution fee is solicited for Non-foods (disposable items) so that it will be available in the event these items are added after award. The government reserves the right to add additional classes of food products after award as well. If such classes of products are added, appropriate distribution fees will be negotiated.
- C. The offeror must submit two (2) copies of its most complete and current product listing, including current prices, for all items (food, beverage, fresh dairy, fresh bread, and non-food) as part of the business proposal.

### **IV. TRANSPORTATION:**

As the Government reserves the right to use the system that provides the best service to our customers, (with readiness and visibility of assets included as a factor) the following applies:

The Prime Vendor will be required to ship the products from the United States within the United States Defense Transportation System. Offerors will be using established rates with an MSC/ MTMC (Military Sealift Command/Military Traffic Management Command) commercial carrier. The PV will book the required seavans with the authorized carrier. MSC will be responsible for the transportation of the Prime vendor's products from their CONUS (Continental United States) distribution facility, also known as "Point to Point,"

delivery. The Government will be responsible to reimburse MSC for "Point to Point," delivery.

Offerors must fill the below information required for MSC/MTMC's development of route and rate data. This transportation method will use DSCP's transportation Office to book carrier's.

CONUS Distribution Point (s) \_\_\_\_\_  
(city/state)

JAPAN Distribution Point \_\_\_\_\_  
(town/city in Japan)

SINGAPORE Distribution Point \_\_\_\_\_  
(town/city in Singapore)

**DIEGO GARCIA** - Destination will be arranged by MTMC as warehousing is not needed for Diego Garcia.

For all shipments to OCONUS distribution facilities, all product is required to be palletized in full vanload quantities. A full van of products is required for delivery to one individual Pacific distribution facility.

Contractor Responsibility under MSC Transportation Method:

The contractor will be responsible for pre-cooling (where appropriate,) loading and contacting the ocean carrier for drayage of the loaded container to the embarkation port.

The contractor will be responsible for making a visual inspection on the container to ascertain that it is intact and that equipment appears to be operable.

The contractor will be responsible for any detention charges and arranging the return of empty containers to the Government designated ocean carrier, but, will not be responsible for return drayage.

DSCP has been advised by MSC/MTMC that the average point to point delivery time is thirty days, however, delays may occur and the contractor will be responsible for maintaining sufficient stock levels in it's OCONUS facility to cover any such delays in transport. Any resultant claims for costs lie against the ocean carrier. The Government has no liability for late delivery or damages to goods in transit.

**V. Insurance and Liability:**

The MTMC designated ocean carrier will be responsible for any loss or damage to products during "Point to Point" transportation. Any discrepancy reports will be resolved between MTMC, and the ocean carrier. The Government is not responsible for

any loss or damage to products during transit until the Government accepts such product. Any claims for loss or damage to such products must be filed by the Prime Vendor directly with the MTMC designated carrier, with a copy to MTMC and DSCP. DSCP will monitor the resolution of such claims and make a good faith effort to have such claims resolved expeditiously. MTMC point of contact information follows:

Crystal Hunter  
HQ Military Traffic Mgt Command  
Attn: MTOP-PR  
Hoffman Building 11  
200 Stovall Street  
Alexandria, VA 22332-5000  
DSN: 328-2248  
Comm.: 703-428-2248  
E-mail: HUNTERC@MTMC.ARMY.MIL

### **Customs:**

MTMC will be responsible for all customs clearance from the point of debarkation through to the Prime Vendor's OCONUS facility (s.) Therefore, the Prime Vendor is only responsible for customs clearance from his OCONUS facility (s) to the final delivery points.

## **VI. PRICING**

A. Pricing will be based on the following formula:

Unit Price = Delivered Price + Distribution Price

### **(1) Definitions.**

- (i) Unit Price - The total price charged to DSCP per unit for a product delivered to the Government consists of two (2) components: delivered price and distribution price. This price shall not extend more than two (2) places past the decimal point.
- (ii) Delivered Price - The actual last invoice price of the product paid to the manufacturer/supplier, delivered to the Prime Vendor's facility.
- (iii) Distribution Price - The firm fixed price, offered as a dollar amount, which represents all the elements of the contract price other than the delivered price. This distribution price will consist of the prime vendor's projected general and administrative overhead, profit, packaging costs, transportation costs and any other expenses.

(2) Effective Period of Prices. Pricing will be at the time of order. These prices will be fixed until delivery, provided that the delivery is requested within the time frame of six days starting the day after the order is placed. If delivery is not requested until after this time frame, pricing will be as of the delivery date. The offeror warrants that the



current delivered prices do not include any allowance for possible future increases. The vendor may not submit its invoices to DFAS Columbus for payment until notified by the customer that all product has been received in good condition and in the quantities stated on the invoice. This notification must be in writing

1. For example, orders placed on 1 March will be priced at time of order, if the delivery is required between 2 March and 7 March, inclusive. If delivery is not required until 8 March, or after, the order will be priced with those prices in effect at the time of delivery.

C. Vendors may change prices in their STORES Vendor Item Catalog weekly. The submissions are to be made by Thursday, to be in effect the following Sunday. All price changes must be submitted to DSCP via the 832 EDI Transaction Set. This transmission must be received by Thursday, 1:30 PM Philadelphia time. See Attachment 2 "EDI Implementation Guidelines" for more information on the various EDI transaction sets required under this contract. DSCP will review the 832 EDI transaction set to check for price and other changes; however, the accuracy of the vendor item catalog is the responsibility of the prime vendor.

1. Vendors may submit alternate price change submissions (832 Updates). However, it should be noted prices cannot be updated more than once a week. For example, it may benefit both the offeror and the government to submit prices bi-weekly on Thursday. Alternate weeks may be used for item description changes and other catalog adjustments. It will be necessary for the vendor to closely coordinate all such changes with the Account Manager, providing them the opportunity for advance review in order to protect the accuracy of NSN information and the overall integrity of catalog details. Price changes will only take effect the Sunday following their submission as new catalogs are issued to the customers for Monday morning download.

- D. The items to be procured under this contract shall be broken down into separate food categories for purposes of proposing distribution prices. For the Distribution Price Category only, prices are to be offered in the same manner in which you sell the product. For example, if you sell a product by the "case", then the distribution price will be by the "case", whereas if you sell the product by the "pound" or by the "each", the distribution price would be listed accordingly. Distribution prices shall be formatted to no more than two (2) places to the right of the decimal point, for example \$10.50. Offerors may utilize the Government's food category listing below, or submit their version of food categories. **There is an upper limit of fifty (50) categories that one may submit.** It is highly recommended that this list be utilized. However, deviations will be accepted provided that the additional categories are reasonable and NOT in excess of the 50 category limit.

- 1 Bakery and Cereal Products
- 2 Beverages
- 3 Bouillons and Soups (Canned and Dry)
- 4 Condiments and Related Products
- 5 Confections, Nuts and Sugars
- 6 Cheese
- 7 Eggs
- 8 Ice Cream Products
- 9 Bread Products
- 10 Milk Products
- 11 Other Dairy Products Not Mentioned
- 12 Dietary Products
- 13 Fats and Oils
- 14 Frozen Fish, Other Than Shellfish
- 15 Frozen Shellfish
- 16 Chilled Meats and Poultry
- 17 Frozen Meats and Poultry
- 18 Fresh Fruits and Vegetables
- 19 Frozen Fruits and Vegetables
- 20 Jams, Jellies and Preserves
- 21 Other Semi-perishable Products Not Mentioned Above
- 22 Centrally Managed Items/Mandatory Items
- 23 Related Non Foods (disposable utensils, paper products)  
(May be added to catalog at a later date)
- 24 Q- Cogs
- 25 MREs, UGRAs
- 26 Temporary Storage (Handling and Reissue Fee)
- 27 Produce, Dairy and Bakery items if furnished as GFM
- 28 ESL Milk items
- 29 Any Other Category of Items Not Covered Above

## ***VII. AWARD DETAILS***

Any awards made against this solicitation will result in an Indefinite Quantity Contract of one (1) base year plus four (4) available option periods of up to one- year. The Government intends to make one award; however, the Government reserves the right to make more than one award.

## ***VIII. ESTIMATED VALUE / GUARANTEED MINIMUM/MAXIMUM***

The estimated dollar value of the solicitation is **\$192,000,000.00** in the event that the base year and each of the four (4) available one year option periods is invoked.

The guaranteed minimum will be twenty-five (25%) percent of the estimated award dollar value **per contract period**. The maximum ceiling will be an additional two hundred percent (200%) of the estimated dollar value per contract period (3X the face

value.) In the event of emergencies and/or mobilization, the Government reserves the right to unilaterally execute a higher alternate ceiling, this alternate ceiling shall be an additional three hundred percent (300%) of the estimated dollar value per contract period of this acquisition (4X the face value.)

#### ***IX. OPTIONS***

A. There is a base year plus four (4) available option periods of up to one- year. The total length of time for this contract will be no greater than five years, and it is possible that one or more of the available option periods may not be invoked. Acceptance of these options by the successful prime vendor is **mandatory**. The distribution prices that are offered for each one- year option period shall be offered as a percentage, whether it is an increase or decrease, from the base year. The Distribution prices offered will be calculated with the delivered price proposed for each evaluated item.

B. Prices will be evaluated inclusive of the options, i.e. the totals for all prices for the base year plus all four option periods will be added together to arrive at the total aggregate dollar value. This dollar value will be used as the basis for evaluating offers.

C. Besides the evaluation of price factors the Contracting Officer will consider the prime vendors performance under the contract before exercising an option.

- i. When considering prime vendors performance, if there is evidence that it has violated the non-solicitation clause of this contract by actively promoting, encouraging, or marketing a customer on this acquisition away from a resultant DSCP contract and onto a contract of any other Government agency or commercial entity, or participated in such a competing contract, the Contracting Officer may choose not to exercise this contract's options.

E. At any point during the base year or one of the option years, if the contract reaches its maximum monetary ceiling of 200% or 3X the estimated value (300% or 4X in the case of surge/mobilization) and funds are available, the Government reserves the right to exercise the option less than one (1) year after the award date (or in the case of an option, less than one year after the exercise of the option). In addition, Government reserves the right to exercise multiple options concurrently at anytime after the award date.

#### ***X. BACKUP PRIME VENDOR***

The offeror (s), which is awarded the prime vendor contract for this zone, may become a potential backup supplier for other zones should a prime vendor in a nearby zone, in an extremely rare instance, be unable to support, one, some, or all of the customers in that assigned zone. Offeror's agreement to perform as a potential backup prime vendor is required; however, if this rare situation does arise, a contractor's assignment to act as a backup to any or all customers in another zone would be negotiated through a bilateral agreement/modification to the

contract. As part of this agreement, the distribution fees for the backup prime vendor to support the customers of another zone would be negotiated at that time. These measures would be taken to preclude the need to re-solicit for support to the affected customers, as well as to maintain the required service to these customers.

#### ***XI. NON-SOLICITATION***

- A. The offeror warrants that he will not actively promote, encourage, or market to any of the customers on this acquisition away from a resultant DSCP contract and onto a contract of any other Government agency or commercial entity, or participate under such a competing contract.
- B. A violation of this provision will be considered a breach and the Contracting Officer may:
  - a. Follow the termination procedures found in FAR Part 49.4 (2001), and/or
  - b. Use this breach as a factor in determining whether or not to exercise an available option under the procedures found at FAR Part 17.207 (2001).

#### ***XII. GFM MARKET READY ITEMS:***

Fees will be negotiated at time of award for the distribution of produce, dairy, bakery, and other items as GFM (government furnished material.)

It is possible that the prime vendor will enter into contracts with local suppliers for the above stated items, at least for the Singapore zone. Local vendors may deliver these items directly to the customers.

#### ***XIII. RELATED NON-FOOD ITEMS***

A. This solicitation does not include disposable products (related non-food items including, but not limited to, plastic, foam, paper goods and cleaning supplies) associated with the preparation or serving of food. However, it is anticipated that this class of items may be added during the life of these contracts.

B. The offeror **must** provide a distribution price for this category.

C. DSCP is currently working to add Non-Food (Relating to Foodservice) items to its Prime Vendor contracts. Upon this implementation certain items will require sourcing via NIB/NISH centers/stores. The exact items will be furnished when the program is finalized.

**XIV. MANDATORY ITEMS - FOOD**

A. The items listed below, in stated package or any commercial packaging equivalent must be purchased from either the National Industries for the Blind (NIB) or the National Industry for the Severely Handicapped (NISH). The mandatory sources now have the ability to package these items in a wide variety of sizes. The Prime Vendor must contact the mandatory sources of supply to ascertain if the specific size needed by the customer is available from the mandatory source, prior to obtaining these items from another source.

<u>NSN</u>	<u>ITEM</u>
8920-00-782-6353	Pancake Mix, No. 10 can
8920-00-823-7221	Cake Mix, Devil's Food
8920-00-823-7223	Cake Mix, Gingerbread
8950-01-079-6942	Paprika, Ground
8950-01-254-2691	Garlic Powder
Various	Dining Packets

**B. List of Suppliers****1. Pancake Mix, Devil's Food Cake Mix and Gingerbread Cake Mix:**

Advocacy & Resources Corporation  
435 Gould Drive  
Cookeville, TN 38506  
POC: Ms. Terri McRae  
Voice: 615-432-5981  
Fax: 615-432-5987

**2. Garlic Powder and Paprika:**

Unistel Continental Development Service, Inc.  
650 Blossom Road  
Rochester, NY  
POC: Mr. Jack Pipes  
Voice: 1-800-864-7835 X252

**3. Dining Packets:**

National Industries for the Blind  
1901 N. Beauregard Street - Suite 200  
Alexandria, VA 22311-1727  
POC: Mary Johnson  
Voice: 603-578-6512

C. If a Prime Vendor is advised that any of the above items are not available from the supplier, the Contracting Officer must be immediately notified.

D. MUSIC Items: The acronym "MUSIC" stands for "Military Unique Subsistence Item Coordination." The Navy has designated the ten items listed below as "military unique." DSCP has contracted with Advocacy and Resources Corporation to maintain a supply of these items to be provided to the Prime Vendor supplying Naval Ships afloat. The MUSIC contract provides for shipment of products ordered by the Prime Vendor no sooner than five (5) but no later than seven (7) working days after receipt of order. It is mandatory that you obtain the MUSIC items listed below from:

Advocacy and Resources Corporation  
435 Gould Drive  
Cookeville, Tennessee 38506

The point of contact is : Terri Lewis McRae  
Executive Director  
Phone: 615-432-5981  
Fax: 615-432-5987

It should be noted that the distribution price stated for these items should include only those costs associated with storing, handling, shipping and transportation as acquisition costs and other associated overhead will not apply. The current MUSIC contract, SP0300-02-D-1137, establishes the unit prices for each item to each Prime Vendor.

### **Current MUSIC Contract**

Arc-diversified  
SP0300-02-D-1137

Cottage Cheese Dehydrated	8910-00-082-5734	\$103.96 cs.
Egg Mix Dehydrated	8910-00-965-1553	\$76.15 cs.
Milk, Dry, Nonfat	8910-01-091-7209	\$50.78 cs.
Potato Mix, Dehydrated	8915-01-004-6676	\$47.46 cs.
Flour	8920-00-165-6868	\$24.96 cs.
Flour, Alt. Pak	8920-01-466-6511	\$24.60 cs.
Sugar	8925-00-223-5504	\$33.16 cs.
Sugar, Alt. Pak	8925-01-466-6521	\$32.81 cs.
Shortening	8945-00-080-9396	\$26.34 cs. **
Salad Oil, 1 gal.	8945-01-364-7357	\$35.95 cs. **

\*\* To be adjusted 1 July 02, 1 October 02 and 1 January 03

In the event the MUSIC contract is not extended or renewed, the Prime Vendor will be responsible for supplying these items.

In the event that the Prime Vendor places an order for any MUSIC or Mandatory item, and is advised by the supplier that the item is unavailable, immediate notice of the name of the

item and the quantity of the order shall be provided to the Contracting Officer. The Prime Vendor should also immediately contact the customer for approval to substitute another item.

#### **XV. CARGO ITEMS**

Items listed in the Navy Consolidated Afloat Requisitioning Guide Overseas (CARGO), may also be required by Navy ships. The Prime Vendor may be required to carry some or all of the CARGO items. These items will be identified during the cataloging process. **All items listed in the CARGO and Air Force Mandatory Lists must have the exact size, weight, packaging and cube cited on their respective lists.** The CARGO is subject to change semi-annually. The CARGO items, as well as Air Force Mandatory items, are indicated in the attached product questionnaire.

#### **XVI. Performance Based Distribution Fees ( PBDF):**

A. The awardee under this solicitation will be expected to maintain at least a 98% fill rate for the life of the resultant contract, including any options. This solicitation incorporates provisions for "performance based distribution fees " (PBDF's). Exclusively for the purpose of administering these PBDF's, a range in which performance may fall will be used for the application of fees. The use of this range for administration should not be taken to imply any deviation to the requirement to perform at 98% or above. The PBDF structure will be based on the contractor maintaining a fill rate between 97.5% and 98.5%, inclusive. If a higher range is proposed by the awardee and accepted by the Government, that range will be incorporated into the contract and will become the basis for subsequent fill rate based fee adjustments. The vendor will be responsible to invoice at the proper, applicable, distribution fee. Adjustments can be made if it is later determined that fees were paid in error.

B. Distribution fees negotiated for each category at the time of award, will be called the "standard contract distribution fees." The actual distribution fees paid, however, have the potential to be greater or lesser based on the performance of the vendor as measured by the product fill rate. Fill rate calculation will be based on the total number of cases shipped and accepted divided by the total number of cases ordered. In no case will a fill rate for an item requirement which is in excess of 300% of the vendor's average monthly demand (surge quantities) for that item be held against the fill rate for the purpose of determining the PBDF unless a minimum of thirty days notice was given for the confirmed requirement. For example, for a load-out order, with ten days notice, on a requirement of 400% of the vendor's AMD for the item, if the vendor filled 75% of the requirement (300% of AMD,) it would be viewed as 100% filled only for the purpose of determining the PBDF.

C. Fill rates on specialty orders (items not on the prime vendor catalog) will not be held against the prime vendor for determining PBDF, although they may be included in the calculations if the vendor desires.

#### **D. Distribution Fees Calculations:**

The prime vendor is required to maintain a cumulative quarterly (running total) fill rate (total cases shipped and accepted during the quarter divided by the total number of cases ordered

during the quarter) of between 97.5% and 98.5% inclusive, before substitutions, for all customers. For the purpose of determining the quarterly rate, the vendor should detail at least two decimal places without rounding. For orders completed during implementation and during the first quarter of the contract, the vendor will be paid the standard contract distribution fee. The first quarter will commence the first calendar day of the first month following the completion of contract implementation. On the last day of the first quarter (the last day of the third full calendar month following the start of the quarter), the vendor will calculate its' cumulative quarterly fill rate. This fill rate will be the basis for the next quarter's distribution fees and will be effective on the first calendar day of the next quarter. Subsequent quarter's distribution fees will be calculated in the same manner, with the second quarter's fill rate becoming the basis for the distribution fees in the third quarter and so on. If the vendor achieves a fill rate of between 97.5% and 98.5% inclusive, before substitutions, it will be paid the standard contract distribution fees. If the vendor achieves a fill rate of 98.51% or above, before substitutions, the standard contract distribution fees will be increased by 10%. If the vendor achieves a fill rate of 97.49% or less, the standard contract distribution fees will be decreased by 10%. However, the standard contract distribution fee will not be increased if the fill rate on any order is less than 90% during the determining quarter. For example, a vendor supplying a 98.5% fill rate during the first quarter would not be eligible to receive the 10% increase in the standard contract distribution fee for the second quarter if even one order supported during the first quarter is supplied at 90% or less.

E. This method will be continuously applicable to the base contract as well as options. For example: the cumulative quarterly fill rate for the last quarter of the base period will serve as the basis for the new option year's first quarter distribution prices.

F. Any premiums paid for performance in the final quarter of a contract or option that will not be renewed will be subject to recoupment if the contractor's performance during that quarter falls below a fill rate of 98%.

## ***XVII. REBATES / DISCOUNTS***

A. The following instructions for rebates and discounts refer to those which are in addition to NAPA's and Food Show Discounts. As discussed in the following sections, NAPA's and Food Show Rebates **MUST** be given in the form of a deviated price.

B. Rebates and discounts are to be returned to DSCP when they are directly attributable to sales resulting from orders exclusively submitted by DSCP or its customers. Additionally, any rebates and discounts offered to any commercial customer or other Government organization shall be given to DSCP or its customers in the form of an up-front price reduction. The discount/allowance shall be reflected via a reduced STORES price, resulting in a lower invoice price to the customer.

C. The Prime Vendor shall be as aggressive as possible in pursuing all rebates, including mail-in coupons and discounts for the customers supported under this contract. Notwithstanding the requirements included herein, the offeror warrants, at a



minimum, that DSCP and its customers will receive rebates and discounts equal to or better than the rebates and discounts the offeror provides to its most favored commercial or other Government customer. The offeror will provide a description of those rebates and discounts meeting the requirements herein as part of its offer in accordance with the provisions outlined in the "Instructions, Conditions and Notices to Offeror's" section of this solicitation.

D. A rebate report shall be provided to the Contracting Officer on a monthly basis. This Rebate report shall be a break out of all rebates by manufacturer, then sorted by customer/dining facility. The final procedures relative to managing and returning lump sum rebates will be based on the final proposal and confirmed after award. The Government, however, reserves the right to audit applicable records to ensure proper administration of the rebate program and ensure that moneys due to the Government have been properly returned in accordance with the offer.

### ***XVIII. NATIONAL ALLOWANCE PROGRAM AGREEMENT (NAPA)***

#### **A. Definitions:**

1. Agreement Holder - the supplier or manufacturer that has agreed to offer discounts to DSCP on product ordered under DSCP Prime Vendor contracts.

2. National Allowance Program - the program implemented by the Defense Supply Center Philadelphia (DSCP) to maximize the leverage of DSCP's buying power and reduce the overall delivered price under Prime Vendor Contracts to the customers of DSCP.

3. National Allowance Program Agreements (NAPA's) – agreements between DSCP and suppliers/manufacturers which identify product category allowances. These allowances or discounts apply only to the delivered/invoice price of the product. The NAPA does not affect the Prime Vendor's distribution price or fee in any way.

B. DSCP has implemented a NAPA Program as part of the Subsistence Prime Vendor program. Under the NAPA Program, DSCP will enter into agreements with suppliers/manufacturers offering domestic product.

#### **C. Under the NAPA Program, Agreement Holders will:**

1. Authorize and consent to allow the contractor to distribute its products to ordering activities under the Prime Vendor Program.

2. Offer discounts on the delivered price of the product ordered under Prime Vendor contracts, in the form of deviated allowances, whereby the price to the customer

includes the discount. The deviated price is the price that will be submitted via the 832-catalog transaction.

D. NAPA's neither obligate the Prime Vendor to carry, nor the ordering activity to purchase, any of the agreement holders products; however NAPA terms will apply to any order placed by a customer for products covered by a NAPA, in which case the invoice price must reflect the NAPA.

E. If a contractor has a pricing agreement/arrangement with more favorable terms and/or pricing structure, then the contractor is required to pass on these savings to the customer.

F. Under a contract resulting from this solicitation:

1. Within five (5) working days from notification of award, the awardee will contact Marty Lieb, Program Manager, NAPA Team, 215-737-4210. The NAPA Team will provide general instructions and a password to access the allowances on the NAPA website.

2. The Prime Vendor agrees to bill the invoice price to the Government as specified by the NAPA allowance and initiates a bill-back to the agreement holder, if any activity orders any product covered by a NAPA. The agreement holder will reimburse allowances to the Prime Vendor within a time period mutually agreeable to the Prime Vendor and the agreement holder.

3. Any disputes involving the NAPA between the Prime Vendor and the agreement holder will be resolved between them according to their own commercial practice. However DSCP will attempt to facilitate any such disputes.

4. Successful offeror will be required to participate in the DSCP Tracking Program. To be in compliance with the DSCP tracking program you will be responsible to submit information electronically via email or FTP to One2One US.com weekly or as the information changes. This additional information can be emailed to One2OneUS .com at [data@one2oneus.com](mailto:data@one2oneus.com). Please see attachment 1 for the data requirements document for specifics on this additional information. In general the information includes the following:

\*Prime Vendor Part Number

\*Manufacturers SKU Number or UPC Number

\*Brand Label

\*Prime Vendor Markup

\*NAPA Allowance Amount

Additionally, in attachment 2, is a modification to the 810 IT1 segment. Two new elements have been added to the segment. Element IT110, Product/Service ID

Qualifier, will be set to a value of "VN". Element IT111, Product/Service ID, will be set to the Prime Vendor Part Number (your part number).

The purpose of this additional field is to allow One2OneUS.com to match your part number into the supplemental data you are required to submit. If you have any questions about the contents of the data file please contact Mr. Joe Rossi at one2oneus.com either via phone 856-910-8803 or email jrossi@one2oneus.com.

G. The NAPA Program is for the exclusive use of DSCP customers purchasing product under the resultant contract.

## ***XIX. FOOD SHOWS***

A. DSCP actively participates in vendor Food Shows for the purpose of obtaining food show "allowances". These allowances are negotiated by DSCP with each exhibitor at the Food Show, whether it is a broker representing several firms, the distributor representing a firm, or the manufacturer directly. In addition, other procedures in accordance with a vendor's normal commercial practice may be used to negotiate the allowances or savings.

B. The Prime Vendor is required to advise the Contracting Officer and/or Account Manager of all Food Shows that are conducted throughout the course of the contract. This includes Annual Shows, as well as Regional and/or Mini Food Shows. The Government reserves the right to participate. Due to the distance manufacturers need to travel, DSCP coordinates a biannual circuit of food shows between Japan and Okinawa. The first was held the end of February through early March 2000, and the next is anticipated for the same time period in 2004. The Prime Vendor will be expected to organize a food show in conjunction with this circuit and to provide two booths to DSCP free of charge.

C. Approximately one (1) week prior to the food show, the Prime Vendor shall furnish the Contracting Officer and/or Account Manager the following information:

1. List of brokers/manufacturers attending the Food Show;
  2. Map showing the locations of booths;
  3. Effective period of the allowances;
  4. Statement as to whether the allowances are applicable to all orders placed within the effective period, or for only the amount of product booked; and
  5. Usage report for all customers covered by the contract. This data shall represent the same number of weeks as the effective period of the allowances. The data shall be a consolidation of all customers, and be sorted in booth order sequence.
- At a minimum the following elements are required:

- a. Vendor Part Number
- b. Description of item
- c. Usage quantity
- d. Manufacturer/Brand

e. Booth Number of the exhibitor and the products they represent.

D. At the end of the Food Show allowance period, the vendor shall submit to the Account Manager a Food Show savings report by customer. This shall be completed within 3 weeks of the ending of the allowance period.

E. Food Show Allowances must be passed on to the customers directly as a deviated price. Accordingly, when the applicable items are ordered, the price must reflect the discount if ordered during the specified time frame. The deviated price is the price that is to be submitted via the 832-catalog transaction.

## **XX. CUSTOMER SERVICE**

A. The Prime Vendor shall treat each and every customer covered under this contract as one of its best customers. Therefore, any treatment and/or customer service policy given to other essential accounts shall also be given to the customers covered under this contract.

B. Some customers have periodic food menu board meetings and the Prime Vendor may be invited to attend these meetings. At these meetings the customers not only review their internal business practices, but the offeror can utilize this forum to show new products, demonstrate product preparation, provide nutritional information and address any other concerns the customer may have. Offerors shall address how they will take part in these forums and what value-added services they will employ to enhance these meetings, as requested in the section entitled "Submission Requirements".

## **XXI. NEW ITEMS**

A. If a customer desires to order an item that is not part of the contractor's inventory, the Prime Vendor will be allowed a maximum of sixty (60) days to source the item, obtain a stock number from DSCP and add the item to Vendor Item Catalog via an 832 catalog transaction. These items should then become a permanent part of the Prime Vendor's inventory if it appears that these items will be ordered on a regular basis.

B. Anticipated usage for new items should be at least ten (10) cases per month.

C. The successful awardee shall assume the responsibility of introducing new food items to the customers, as well as to show cost effective alternatives to their current choices.

**XXII. ADDITIONAL CUSTOMERS**

A. The Government reserves the right to add DoD and non-DoD customers in the solicited area to the Prime Vendor contract based on mutually agreed upon implementation plan.

B. During peacetime, the additional customers cannot increase the dollar value of the contract by more than 25%. **It should be noted that the 25% new business would also be allowable at the maximum ceiling and the alternate higher ceiling.**

C. To the extent that the customers supported under the contract do not meet the estimated dollar value, the Contracting Officer reserves the right to add more than 25% additional business.

D. Additional customers are limited to those that receive Federal funding.

**F. During times of contingency, the Prime Vendor will be expected to be able to support an additional new customer's order within 48 hours of notification or receipt of purchase order.**

**XXIII. FORCE PROTECTION:**

The DSCP Subsistence Directorate provides subsistence logistics support to Pacific Region during regional conflicts, contingency operations, national emergencies, and natural disasters. During these times, the United States Government, its personnel, resources, and interests may be the target of enemy aggression, to include espionage, sabotage, or terrorism. This increased risk requires DSCP to prevent the deliberate tampering and contamination of United States purchased material. The contractor will ensure the product or packaging have not been tampered or contaminated throughout the manufacturing, storage and delivery process. The contractor will inform DSCP immediately of any attempt of tampering or contamination. Contractor shall describe in their technical submittal how the contractor prevents the contamination of products and materials during the manufacturing process, and prevents tampering during the storage and delivery process.

**XXIV. CENTRAL CONTRACTS**

A. From time to time during the performance of this contract, DSCP may issue Indefinite Delivery Type Contracts (IDTCs) for specific products to be distributed by the Prime Vendor. The Prime Vendor will be required to obtain the specific products identified in the IDTCs. The price charged by the Prime Vendor to the ordering activity will not exceed that cited in the IDTC, plus the Prime Vendor's negotiated distribution fee. At the time of award and at other times when applicable, DSCP will provide the Prime Vendor with a list of all IDTCs awarded and their terms and conditions. The Prime Vendor shall have 30 days within which to implement the terms and conditions of the awarded IDTCs.

B. DSCP's Central Contracting Office currently administers contracts for Coca-Cola, Pepsi, and Dr. Pepper Bag-in-Box and canned soda, Food Service Equipment, Frozen Potatoes, and the MUSIC items. Additional information and points of contact within the Central Contracts section can be located on the DSCP web page using the following web site:

<http://www.dscp.dla.mil/subs/beverage.htm>

C. DSCP has issued Indefinite Delivery Type Contracts – Firm Fixed Price (IDTC-FFP) for frozen potato items currently distributed by Subsistence Prime Vendors (PV). These IDTC-FFP contracts are exclusively for DSCP Prime Vendor customers. Contracts were awarded on December 6, 2001, and each is for one twelve-month base period and four twelve-month option periods.

D. The Prime Vendor will be required to obtain the specific products identified in the IDTC-FFPs from any one of the IDTC-FFPs based upon current business relationships and customer preference. The price charged by the Prime Vendor to each ordering activity will not exceed that cited in the IDTC, plus the PV's negotiated distribution fee. The specific vendors and their assigned stock numbers and descriptions are listed below.

<u>1. JR Simplot Company</u>	<u>2. Lamb-Weston</u>	<u>3. Glacier Sales</u>
SP0300-02-D-1133	SP0300-02-D-1134	SP0300-02-D-1135
<u>Base Year Line Item Prices:</u>	<u>Base Year Line Item Prices:</u>	<u>Base Year Line Item Prices:</u>
Straight Cut- \$.3150/LB	Straight Cut- \$.3157/LB	Straight Cut- \$.3400/LB
Shoestring Cut- \$.3250/LB	Shoestring Cut- \$.3275/LB	Shoestring Cut- \$.3550/LB
Crinkle Cut- \$.3150/LB	Crinkle Cut- \$.3157/LB	Crinkle Cut- \$.3400/LB
Hash Brown, Shred- \$.3300/LB	Hash Brown, Shred- \$.3334/LB	Hash Brown, Shred- \$.3600
Hash Brown, Diced- \$.3400/LB	Hash Brown, Diced- \$.3402/LB	Hash Brown, Diced- \$.3700
Option yr. price ceiling: 2% Inc./YR	Option yr. price ceiling: 2% inc./YR	Option yr. price ceiling: 3% inc./YR

#### **List of IDTC Award Information: Simplot, SP0300-02-D-1133**

8915-01-E13-0011 VEG, POTATOES, WHITE, FZN, French fried, extra light or light fry color, institutional type, straight cut, strips, 3/8 in. by 3/8 in., extra long, US Fancy Gr, processed in 100% veg oil, 5 lb bag, 6 bags/case  
U/I = CS  
National Contract: SIMPLOT: 02-D-1133  
SIMPLOT SKU # : 7117925931

8915-01-E13-0012 VEG, POTATOES, WHITE, FZN, French fried, extra light or light fry color, institutional type, straight cut, strips, shoestring,

1/4 in. by 1/4 in., extra long, US Fancy Gr, processed in 100% veg  
oil,

4.5 lb bag, 6 bags/case

U/I = CS

National Contract: SIMPLOT: 02-D-1133

SIMPLOT SKU # : 7117946203

8915-01-E13-0013 VEG, POTATOES, WHITE, FZN, French fried, extra light or  
light fry color, institutional type, crinkle cut, strips, 1/2 in. by 1/2 in.,  
extra long, US Fancy Gr, processed in 100% veg oil,  
5 lb bag, 6 bags/case

U/I = CS

National Contract: SIMPLOT: 02-D-1133

SIMPLOT SKU # : 7117925933

8915-01-E13-0014 VEG, POTATOES, WHITE, FZN, hash browns, shredded  
3 oz patties, US Grade A, 3 lb bag, 6 bags/case  
5 lb bag, 6 bags/case

U/I = CS

National Contract: SIMPLOT: 02-D-1133

SIMPLOT CLASSIC SKU # : 7117936248

8915-01-E13-0015 VEG, POTATOES, WHITE, FZN, hash browns, diced  
1/2 in X 3/4 in. X 3/4 in cubes, US Grade A, IQF  
5 lb bag, 4 bags/case

U/I = CS

National Contract: SIMPLOT: 02-D-1133

SIMPLOT CLASSIC FREEZER FRIDGE

SKU # : 7117936749

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**List of IDTC Award Information: Lamb-Weston, SP0300-02-D-1134**

8915-01-E13-0016 VEG, POTATOES, WHITE, FZN, French fried, extra light or  
light fry color, institutional type, straight cut, strips, 3/8 in. by 3/8 in.,  
extra long, US Fancy Gr, processed in 100% veg oil,  
5 lb bag, 6 bags/case

U/I = LB

National Contract: LAMB-WESTON: 02-D-1134  
Item no. (36P)LAMB WESTON GOURMET GOLD  
(B90) TATER-VALLEY  
(02033) RUS-ETTES  
(PP 24) PARK PREMIUM

8915-01-E13-0017 VEG, POTATOES, WHITE, FZN, French fried, extra light or  
light fry color, institutional type, straight cut, strips, shoestring  
1/4 in. by 1/4 in., extra long, US Fancy Gr, processed in 100% veg  
oil,

4.5 lb bag, 6 bags/case

U/I = LB

National Contract: LAMB-WESTON: 02-D-1134  
Item no. (36C) LAMB WESTON GOURMET GOLD  
(J67) TATER-VALLEY  
(02070) RUS-ETTES  
(PP 26) PARK PREMIUM

8915-01-E13-0018 VEG, POTATOES, WHITE, FZN, French fried, extra light or  
light fry color, institutional type, crinkle cut, strips, 1/2 in. by 1/2 in.,  
extra long, US Fancy Gr, processed in 100% veg oil,  
5 lb bag, 6 bags/case

U/I = LB

National Contract: LAMB-WESTON: 02-D-1134  
Item no. (D64) TATER-VALLEY  
(02021) RUS-ETTES  
(PP 21) PARK PREMIUM

8915-01-E13-0019 VEG, POTATOES, WHITE, FZN, hash browns, shredded,  
straight cut,

3 oz patties, US Grade A, IQF, processed in 100% veg oil,  
3 lb bag, 6 bags/case

U/I = LB

National Contract: LAMB-WESTON: 02-D-1134  
Item no. (Q11) LAMB'S SUPREME

8915-01-E13-0020 VEG, POTATOES, WHITE, FZN, hash brown, diced,  
3/8 in. X 3/8 in. X 3/8 in. cubes, US Grade A, IQF, processed in  
100% veg oil, 6 lb bag, 6 bags/case

U/I = LB

National Contract: LAMB-WESTON: 02-D-1134  
Item no. (J71) TIME SAVOR LINE

**List of IDTC Award Information: Glacier Sales, SP0300-02-D-1135**

8915-01-E13-0006 VEG, POTATOES, FR FRIES, STRAIGHT-CUT, FZN,  
3/8 in. thick, extra long fancy, US Grade A,



5 lb bag, 6 bags/case

U/I = CS

National Contract: Glacier Sales Co. 02-D-1135

Brand Name: Quincy Platinum

Mfg SKU # : 38234

8915-01-E13-0007 VEG, POTATOES, FR FRIES, SHOESTRING, FZN,  
1/4 in. thick, extra long fancy, US Grade A,  
4.5 lb bag, 6 bags/case  
U/I = CS

National Contract: Glacier Sales Co. 02-D-1135

Brand Name: Quincy Platinum

Mfg SKU # : 38231

8915-01-E13-0008 VEG, POTATOES, FR FRIES, CRINKLE-CUT, FZN,  
1/2 in. thick, extra long fancy, US Grade A,  
5 lb bag, 6 bags/case  
U/I = CS

National Contract: Glacier Sales Co. 02-D-1135

Brand Name: Quincy Platinum

Mfg SKU # : 38236

8915-01-E13-0009 VEG, POTATOES, HASH BROWNS, FZN,  
portions, 3 oz ea, IQF, US Grade A, 3 lb bag,  
6 bags/case  
U/I = CS

National Contract: Glacier Sales Co. 02-D-1135

Brand Name: Quincy Gold

Mfg SKU # : 35103

8915-01-E13-0010 VEG, POTATOES, WHITE, FZN,  
diced, 3/8 in. thick cubes, IQF, US Grade A,  
40 lb bulk case  
U/I = CS

National Contract: Glacier Sales Co. 02-D-1135

Brand Name: Quincy Gold

Mfg SKU # : 33301

## **XXV. Fitting Out and Supply Support Assistance Center (FOSSAC)**

With respect to the Prime Vendor support to United States Navy ships, the Prime Vendor contract includes the loading and stowage of ships stores aboard ship. The actual loading and stowage of such products will be undertaken by FOSSAC through its contracts with private parties. The Prime Vendor's responsibility and liability ends upon delivery to the "brow of the ship" where the Government accepts the products delivered.

The duties and responsibilities of the Prime Vendor are unaffected by the FOSSAC role. In pricing its offer, the Prime Vendor should not include any cost or charge related to this requirement. The coordination and scheduling of deliveries by the Prime Vendor to the ships, as described in this Solicitation, remains unchanged.

## **XXVI. BREAKING CASES**

Under the proposed contracts, the awardee will be required to break cases for spices. If your company has additional items for which you normally break cases, you should indicate those items in your offer.

## **XXVII. STATUS OF FORCES AGREEMENTS (SOFA)**

The NATO Status of Forces Agreement (SOFA), and each country's implementing agreements or statutes govern shipments to US facilities in NATO countries. Shipments to other than NATO countries are subject to whatever country-to-country agreements may exist between those countries and the United States. Offerors are therefore responsible for ascertaining, for all countries to which their offers apply, the precise rules, limitations, documentation requirements, and restrictions that apply to imports for the use of the U.S. Forces.

The NATO SOFA permits the import of subsistence items and other supplies intended for the U.S. Forces, free of duties and taxes. Stationing agreements with non-NATO countries, *to the best of DSCP's knowledge at this time*, contain similar provisions. As a result, all products intended for overseas shipments under this contract must be shipped from the United States in containers separate from any product shipped for the Prime Vendor's commercial customers.

Furthermore, SOFA supplements and stationing agreements may provide for specific markings on the containers. Contractors must identify any such marking requirements and ensure that the markings are properly applied.

## **XXVIII. Radio Frequency Identification Tags (RF Tags)**

An RF Tag is a small radio transceiver that can store user defined data in nonvolatile, read/write memory, and can be monitored and controlled by other devices. RF tags are typically attached to individual ocean containers.

It is the objective of the U. S. Government to use RF Tags for overseas subsistence shipments in order to maintain total asset visibility (TAV) and enhance contingency operations. As a result, the Contractor may be required to utilize RF Tags from their CONUS facility to their overseas storage facility.

If required to use these Tags, the Contractor must have telephone lines with access to a toll free number, dedicated un-switched electrical outlets, and a dedicated PC. This would be required at both locations --CONUS and overseas. Currently, the dedicated PC will only be needed at the CONUS facility. All RF Tag equipment and software, except

for the PC, will be Government Furnished Material (GFM) as provided in Clause 52.245-2, "Government Property."

**DESCRIPTIONS / SPECIFICATIONS*****I. DEFENSE APPROPRIATIONS ACT***

A. All items supplied under the contract awarded, as a result of this solicitation must comply with the Berry Amendment (10 U.S.C. Section 2533a 2001) and the provisions of Clause 252.225-7012. These references require that all items supplied under the contract be grown and produced in the United States or its possessions.

B. Vendors are reminded that the annual Defense Appropriations Act requires that all food products supplied to the military, which are paid for by appropriated funds, must be 100% grown and produced in the United States or its possessions. This would not apply to commissary resale items or for the acquisition of those specific items listed as follows:

Bananas	Beef, corned, canned
Beef Extract	Brazil Nuts, unroasted
Capers	Cashew Nuts
Castor Beans and Oil	Chestnuts
Chicle	Cocoa Beans
Coffee, raw or green bean	Oranges, mandarin, canned
Spices and herbs, in bulk	Tapioca, flour and cassava
Tea, in bulk	Thyme oil
Olive Oil	Sugars, raw
Vanilla beans	
Olives (green), pitted or unpitted or stuffed in bulk	

Coconut and coconut meat, unsweetened, in shredded, desiccated, or similarly prepared forms.

C. For additional information, please consult the DoD FAR Supplement at 225.7002(1-3) "Appropriations Act Restrictions" and/or contact the Contracting Officer.

D. During the year, the Contracting Officer may issue individual domestic non-availability determinations when warranted. A notice will be issued to the Prime Vendor as the determination(s) is (are) made. **NOTE: Customers are not permitted to make this determination independently.**

E. If there are any changes to the Berry Amendment during the term of the contract, the Contracting Officer will notify the Prime Vendor.

## **II. ORDERING SYSTEM**

A. Most customers listed within this solicitation are currently using the Subsistence Total Order and Receipt Electronic Systems (STORES). However, there are some customers for which the vendor will be required to provide their commercial electronic ordering system. Some customers may be able to use "STORES on the web". The purpose of STORES on the web is NOT to replace the current system, but it provides an additional option for sites with special needs and requirements.

### **B. Subsistence Total Order and Receipt Electronic System (STORES)**

1. STORES is the Government's translator/ordering system which is capable of accepting orders from any of the Services', i.e. Army, Air Force, Navy, Marines, individual ordering systems. In addition, this information is passed to DSCP for the purposes of contractor payment and customer billing. Attachment 2 provides additional EDI information.

2. The customers are able to order all of their food and beverage requirements through STORES. The system will transmit orders to the Prime Vendor, the DSO (for fresh fruits and vegetables), the bakery (for fresh bread), the dairy (for fresh milk and dairy items) and to DSCP for ration-type items. It may be possible during the life of this contract that all customers will also have the opportunity to order the non-food items from STORES.

3. The awardee shall be required to interface with STORES and the offeror must be able to support the following EDI transaction sets:

- 810 Electronic Invoice
- 820 Payment Voucher Information
- 832 Catalog (Outbound - Vendor to DSCP)
- 850 Purchase Order
- 861 Receipt
- 997 Functional Acknowledgment

4. A complete description of these transaction sets is included in the "EDI Implementation Guidelines" attached to this solicitation.

5. The vendor shall have access to the Internet and be able to send and receive electronic mail (email).

6. Unit prices and extended prices must be formatted not more than two (2) places to the right of the decimal point.

7. The Prime Vendor is required to utilize the Government's item descriptions in the Electronic Catalog (832 transaction) as well as on its invoices.

For example: "Crinkle Cut Carrots", would be listed as "Vegetable, Carrots, Crinkle Cut".

### ***III. ORDER PLACEMENT***

#### **For Zones 1 and 2 - Japan and Singapore**

All orders are on a "fill or kill," basis. Customers will place their orders to accommodate a "skip day" delivery. An order placed on 1 March would have a required delivery date of 3 March. Orders may be placed with a longer lead-time; however, the minimum lead-time is "skip day." The Prime Vendor shall advise the customer by 12 noon on the skip day of the non-availability of an item. If it appears that the vendor does not expect a stock replenishment in sufficient time to fulfill the requirement, the Prime Vendor should offer the customer a substitute, or advise them of the not-in-stock position of the item. The customer will make the final decision on the acceptability for any substitutions. A substitute item must be of equal or higher technical quality and equal or lower in price.

#### **For Zone 3 - Diego Garcia:**

Customers will provide a lead-time of fifty-two (52) days before desired delivery date. The Prime Vendor will deliver products to the CONUS port of embarkation within sixteen (16) days of receipt of the order. The ordering activity may change an order up to two (2) days following order placement, provided the order does not represent a change of greater than 20% of the case quantity, on a per item basis. The complete addition or deletion of a specific item will be allowable only at the discretion of the Prime Vendor.

### ***IV. PRODUCT QUALITY***

**A. The following information is applicable to all three zones.** Product for all three Zones must be supplied in condition code "A," in compliance with the applicable shelf-life requirements as stated below:

The Prime Vendor will be expected to deliver the freshest food possible and within the established shelf-life (i.e., Expiration Date). For annual pack items, products will be from the latest seasonal pack available.

It is imperative to note that afloat vessels may deploy at a moment's notice for an extended period of time; therefore, for ship customers, it is necessary that the delivered product be of the latest date of pack. At a minimum, product will have 3 months of expected original manufacturer's shelf-life remaining for subsistence items having a manufacturer's shelf-life of 9 months or greater and 2 months remaining shelf-life is required for items with a shelf-life of less than 9 months. If product is manufactured with 90 days of shelf-life or less, the Contracting Officer requires a minimum of 14 days remaining shelf-life at time of delivery.

All products delivered by the Prime Vendor will have an open coded "Date of Pack" (DOP) and an open coded "Use by Date", "Sell by Date" or similar marking indicating the end of the guaranteed freshness date hereinafter called the "original shelf life."

**NOTE:** It is DSCP's policy not to grant shelf life extensions. However, on a limited case by case basis, the Contracting Officer reserves the right to authorize extensions giving consideration to the reason requested, manufacturer letter of extension granted, military veterinarian approval, customer approval and price reduction offered.

For all shore-based customers, a minimum of one month of the original shelf life shall be remaining at time of delivery. As with any substitution, the vendor must receive the customer's prior approval if product offered for delivery will possess a lesser shelf-life. Chilled products shall not be frozen in an attempt to extend the *products'* shelf life.

B. Commercial standards should be used to maintain temperatures appropriate for individual items.

#### C. Level of Product Quality

1. When designating an item as a match for the DoD item in the schedule of items listed in the solicitation, the item must be:

a. Identical in respect to packaging and packing when the DoD unit of issue is not described by weights (e.g. pound or ounce). For example, NSN 8915-00-286-5483, "Fruit Cocktail, Canned" is described as "Light or Heavy Syrup Pack, US Grade A or B, no. 2 1/2 size can, 24 per case". Substituting a No. 10 can and modifying the unit of issue ratio in the STORES ordering system cannot fill the requirement for this item. The same holds true for items described as package (PG), or bag (BG).

b. Identical for portion control items, except that pack size may vary. For example, NSN 8905-00-133-5889 "Beef Braising Steak, Swiss" is described as "frozen, formed, portion-cut, not mechanically tenderized, US Choice Grade or higher, 6 oz each, NAMP 1102 or equivalent, from knuckle, inside round, Eye of Round, or Outside Round, 53 lbs. per box". The requirement for the formed six (6) ounce portion must be identical. However, if the commercial pack size were a 15-lb. box, it would be acceptable by modifying the unit of issue ratio in the STORES ordering system. In respect to the previous examples, the DoD ordering activities require continuity with the DoD unit of issue for proper inventory and accounting within DoD.

c. Equivalent in respect to grade or fabrication.

2. When the STORES cataloging function of matching your part number to a Government National Stock Number (NSN) or Local Stock Number (LSN) is performed, the item must meet or exceed the Government item description, which

includes the Unit of Issue. If the item does not meet the Government description, or if there are any new items that the customer requests, then a LSN may be requested.

## **V. QUALITY PROGRAM**

### **A. Supplier Selection**

A supplier selection or certification program shall be used to ensure standardized product quality for each item supplied and/or listed in the stock catalogs, regardless of supplier. The product quality shall be equal to that described in the pertinent item specification. Product characteristics shall be standardized to the extent that variations in flavor, odor, and texture will be minimized.

B. The contractor shall develop and maintain a quality program for product acquisition, warehousing and distribution to assure the following:

1. Standardized product quality;
2. The usage of First-In, First-Out (FIFO) principles;
3. Product shelf life is monitored;
4. Items are free of damage;
5. Correct items and quantities are selected and delivered;
6. Ensure requirements of the Berry Amendment are met;
7. Customer satisfaction is monitored;
8. Product discrepancies and complaints are resolved and corrective action is initiated;
9. Supplier, FDA, or DoD initiated food recalls are promptly reported to customers and DSCP;
10. Compliance with EPA and OSHA requirements;
11. Salvaged items or products shall not be used;
12. Applicable food products delivered originate from a source listed as a Sanitarily Approved Food Establishment for Armed Forces Procurement or inspected by the USDA or USDC.
13. HACCP, if applicable.

## **VI. WAREHOUSING AND SANITATION PROGRAM/STORED PRODUCT PEST MANAGEMENT**

The contractor shall develop and maintain a sanitation program and a stored product pest management program for food and other co-located non-food items that comply with industry standard programs such as the Code of Federal Regulations, Title 21, part 110, Food Manufacturing Practices, the Federal Insecticide, Fungicide and Rodenticide Act, the Food, Drug, and Cosmetic Act of 1938 as well as all pertinent state and local laws and regulations. Records of inspections performed by the firm, subcontractor, or recognized industry association shall be maintained and made available to the Government at the Contracting Officer's request. Any findings by the



firm or its agent documenting a critical sanitation deficiency shall be reported immediately to the Contracting Officer with an attached report of corrective action.

#### **VII. PRODUCT SANITARILY APPROVED SOURCE REQUIREMENTS**

A. Applicable food products, e.g. poultry, dairy and seafood items delivered to customers listed in this solicitation, as well as any customer added to the Prime Vendor Program, shall originate either from an establishment listed in the "Directory of Sanitarily Approved Food Establishments For Armed Forces Procurements", or one which has been inspected under the guidance of the United States Department of Commerce (USDC) or the United States Department of Agriculture (USDA). For detailed information see Clause 52.246-9P31 "Sanitary Conditions" in this solicitation.

B. The following is the Internet Link to VETCOM'S Directory of Sanitarily Approved Food Establishments. Currently, access to this system will be authorized to vendors only upon written request to the contracting officer, and will be granted for a period of six months. This request can also be refreshed to permit an extension of the access time on an as needed basis.

<http://domino1.hcssa.amedd.army.mil/vetcom.nsf>

#### **VIII. CONTRACTOR PRODUCT DESCRIPTIONS**

A. At the time of the initial submission of the proposal, the offeror shall provide a set of product technical descriptions [specifications], for each of the "Market Basket" items identified in this solicitation.

B. The technical description must contain sufficient detail to determine the product's salient characteristics for comparison to the item solicited in the schedule of items. Bid sheets are not considered technical descriptions.

C. The Subsistence Prime Vendor Office will determine if the item offered meets the minimum quality standard described.

#### **IX. PRIME VENDOR QUALITY SYSTEMS MANAGEMENT VISITS**

A. The Subsistence Prime Vendor Branch will conduct Prime Vendor Quality System Management Visits (QSMV's) to review the contractor's methods used to comply with the terms of the contract and to verify that those terms are being met. QSMV's may include on-site visits to subcontractors and/or product suppliers. The contractor shall make all arrangements for visits by DSCP Prime Vendor Personnel to contractors, subcontractors and suppliers. A copy of DSCP's Standard Operating Procedure for QSMV's is attached, as Attachment 5.

## B. National Food Audits

### Basic Audits:

1. The DSCP National Food Audit Program, covering all Food Classes within a Prime Vendors' catalog (Meat, Poultry, Seafood and Processed Products) functions as a Service and Quality Assurance check for our DOD customers to ensure the war fighters are receiving products of an optimum quality level. The audit objectives focus on the following to ensure:

- (a) Prime Vendor's adherence to contract requirements.
- (b) The quality level of the materials supplied is satisfactory and uniform throughout the DSCP-H Prime Vendor Regions.
- (c) There is no product misrepresentation or substitution.

2. The Audit objectives are accomplished utilizing the expertise of the USDA AMS Meat, Poultry and Processed Products Graders, USDC National Marine Fisheries Service and DSCP-HFS Quality Assurance personnel. Representatives from the above agencies form the DSCP National Food Audit Team.

3. The DSCP National Food Audit is a technical product review and is intended to be a partnership between the customer, Prime Vendor and DSCP-H, providing a platform for continuous quality improvement through a detailed review of selected core items. An informative discussion of the observed items' physical characteristics and deviations from, or compliance with, established quality requirements is provided during the product review. This technical discussion makes possible an understanding of the customers' need for certain quality requirements so that systems supporting the manufacturing and distribution of the item can be tailored to meet these requirements. This approach makes it a win-win for the customer, Prime Vendor and DSCP-H.

4. For each Prime Vendor it is expected that an audit would be conducted once per contract year. This includes the base year of the contract, plus any and all option-years in which the government's option is exercised. The Audits are conducted in a seminar setting with participation from you and your suppliers. The average cost of a Meat Audit is approximately \$6,000.00, and the average cost of a seafood audit is expected to be approximately \$3,000.00. As a Prime Vendor you will be expected to provide samples of the government's choice up to a dollar value ceiling of \$6,000.00 for Meat and Poultry products and \$3,000.00 for Seafood and Processed products. Any expense for the sampled product above these ceilings may be billed to the Government under your contract.

### 5. Audit Results:

Prime Vendors will be given a detailed report on each product reviewed. It will be the Prime Vendor's responsibility to take immediate action to correct any deficiency uncovered during the audit.

6. Follow-up Audits:

a. Follow up audits may be scheduled within a one-year period of the initial audit, or based on the recommendation of the evaluators of the Basic Audit. If a follow up is required due to the outcome of the initial audit, all samples are to be at the expense of the Prime Vendor.

b. Non-routine follow-up audits may be scheduled if several items do not meet the government's requirements as presented in the catalog descriptions.

7. The Government reserves the right to expand this program into any and all categories of subsistence items. Samples will be required as above within negotiated limits.

## ***X. HAZARD ANALYSIS CRITICAL CONTROL POINT (HACCP) PROGRAM***

### **A. Definition**

HACCP is a system of preventative controls and scientific testing designed to improve the safety of products from "farm to table". Food and Drug Administration (FDA) and Food Safety and Inspection Service (FSIS) HACCP regulations require industry to verify the effectiveness of its operations by continuous monitoring of the controls established, end item product testing, and careful record keeping of the complete HACCP system. The regulatory agency responsible for designing and enforcing its agency's food safety programs will review each plant's records and conduct other in-plant inspection activities to verify that proper food safety procedures are being followed in accordance with the establishment's HACCP plan. The HACCP-based system requires a commitment by establishments to consistently control operations in the interest of public health.

### **B. USDA - FSIS HACCP Regulation/Requirements**

1. Sanitation Standard Operating Procedure (SSOP): All plants
2. HACCP Plans:

- ?
- a. Large establishments (500 or more employees)
  - b. Small establishments (more than 10 employees but less than 500)
  - c. Very small establishments (less than 10 employees or annual sales of less than \$2.5 million).

### **C. FDA HACCP Regulation**

The regulation requires all seafood companies in the U.S. and importers of seafood products into the U.S. to be currently operating under a HACCP-based program.

***XI. JUICE AND DRINK DISPENSERS, HOT COCOA, SOFT SERVE/  
YOGURT MACHINES***

A. When requested, the contractor is required to furnish beverage dispensing machines, beverage products, hot cocoa, and soft serve/yogurt machines as specified herein. The upkeep of the machines consisting of, but not limited to, labor, transportation, and supplies required to repair and maintain the equipment shall be the sole responsibility of the contractor.

B. The contractor shall furnish mechanically refrigerated dispensing machines and heads suitable for use with the contractor's bag-in-the-box juices and drinks. A sufficient number of machines and dispensing heads shall be installed in the customer's facility to accommodate the specific needs of each ordering activity.

C. The contractor will provide a technically qualified service representative to perform monthly maintenance and quality control inspections on each dispensing system. If more frequent maintenance is deemed necessary, the Prime Vendor must provide this additional service at no additional cost.

D. Any equipment or material furnished by the Prime Vendor shall remain the property of the vendor and must be returned to the vendor at the conclusion of the contract in the same condition in which it was received.

***XII. HOT SOUP, MASHED POTATO AND CEREAL DISPENSERS***

When requested, the contractor shall furnish hot soup, mashed potato, and cereal dispensers suitable for the types of items needed as requested by the customer. Maintenance or replacement shall be in accordance with normal commercial practice.

***XIII. BRAND NAME ITEMS***

The customers that will be serviced by the contracts made as a result of this solicitation have the capability of ordering Brand Name products.

**PACKAGING AND MARKING*****I. PACKAGING, PACKING, and LABELING***

A. All packaging and packing shall be in accordance with good commercial practice. Labeling shall be in accordance with commercial labeling complying with the Federal Food, Drug and Cosmetic Act and regulations promulgated thereunder. Shipping containers shall be in compliance with the National Motor Freight Classification and Uniform Freight Classification Code.

B. Semi-perishable items shall be snugly packed in shipping containers that fully comply with the National Motor Freight Classification and Uniform Freight Classification Code, as applicable.

C. All meats, poultry, and seafood will be vacuum packed when practicable. In all instances the packaging must protect the product from freezer burn and contamination.

D. All fresh poultry items will be packed in ice packed cartons or gas-flush cartons.

E. All fresh seafood items will be packed in ice packed cartons.

G. Frozen product must be processed and packed to allow removal of the individual units from the container without damage to that or other units. The intent is to be able to remove only that amount of product required for current needs, without the necessity of defrosting all units.

**G. PALLET / SHRINK WRAP:**

Deliveries to all customers require palletization. However, product destined for T-AFS ships must be palletized using a two way wing-type pallet. The Prime Vendor must ensure pallet dimensions do not exceed 54 inches in height. The pad must be commercial fiberboard, 40" X 48", positioned on the pallet before loading pallet. The use of shrink film or stretch film is acceptable. If shrink wrap is not utilized, then unit load bonding material is required. The unit load bonding material must consist of commercial non-metallic strapping two girth wise and three lengths wise. Bonding material shall secure the load to the pallet to form a consolidated, stable cargo that can be handled as a unit. The Prime Vendor will ensure that pallets will be protected via waterproof covering during inclement weather deliveries.

There is no pallet exchange program available.

**H. Special Packaging:**

On occasion, air shipments will be required for emergencies or contingency operations in another region or supported zone. The Prime Vendor will be required

to insulate chill and frozen products in such a manner that these products maintain their required temperatures for approximately 72 hours.

## **II. MARKINGS**

A. To ensure that the carrier and the receiving activity properly handle and store items, standard commercial precautionary markings such as "KEEP FROZEN", "KEEP REFRIGERATED", etc. shall be used on all cases when appropriate.

B. To the maximum extent possible, nutritional and ingredient labels shall be placed on the individual package.

D. All food and beverage products shall be identified with readable dates (open code dates), or coded dates, as determined by the type of product delivered. For semi-perishable, shelf stable items, open dating is preferred, but code dating is acceptable. Contractors that do not use open dating shall provide a product code number key to the Account Manager and each customer facility within three months after award of the contract. Items other than semi-perishable, shelf stable products must have readable, open code dates clearly showing the use by date, date of production, date of processing/pasteurization, sell by date, Best if Used by Date, or similar markings.

E. Products being delivered require special packaging, packing, markings and unitization. Product must be packed in a snug fitting case with no more than ½ inch airspace to preclude product damage during bulk storage shipboard. **Markings must include the following and must be clearly visible on each case:**

The DoD Stock Number (NSN)  
FIC Code (Navy Food Identification Code)  
Item Nomenclature  
Unit Pack  
Unit of Issue  
Case Weight  
Case Cube  
Expiration/Best If Used By Date  
Open Date of Pack (not coded).  
Manufacturer Name  
Lot Number

***It is mandatory that a label be affixed to every case delivered to the customer.***

### III. IMPORT CERTIFICATES AND REQUIREMENTS-

A. The successful Prime Vendor will be responsible to comply with all applicable import certificates and requirements for the zones they support. Form numbers are provided herein as examples, but, may change or update from time to time. It is the vendor's responsibility to provide the proper documentation to adhere to all current importation requirements in order to comply with all applicable standards of in country officials within Japan/Singapore/ and Diego Garcia. The certificates requested herein are for the safety of our customers, to be presented to VET and other authorized inspectors upon receipt.

The following current USDA websites are provided to aid vendors in obtaining up to date information:

For Japan: <http://www.fsis.usda.gov/OFO/export/japan.htm>

For Singapore: <http://www.fsis.usda.gov/OFO/export/singapor.htm>

There is no separate information currently available for Diego Garcia.

#### PLANTS ELIGIBLE FOR EXPORT

All federally inspected establishments are eligible to export to Japan. Exporters should be aware that establishments not listed in the Meat and Poultry Inspection Directory may experience delayed entry into Japan.

**Contact the Technical Service Center at (402) 221-7400, if the website is unavailable, or, for further assistance/information.**

B. The Prime Vendor Contractor is responsible for all export and import customs documentation required to ship products through Japan/Singapore/Diego Garcia ports to country(s) of destination; including, but not limited to the following:

- MANIFESTS
- INSPECTION CERTIFICATIONS
- TRANSPORTATION DOCUMENTS
- PHYTOSANITARY CERTIFICATES
- HEALTH CERTIFICATES
- WHOLESOMENESS CERTIFICATES

#### SPECIAL CONTRACT REQUIREMENTS

#### C. HEALTH CERTIFICATES & EXPORT CERTIFICATION REQUIREMENTS

NOTE: Special requirements for export of animal products (meat, poultry, dairy & water foods).

- A. Several Inspection Agency health forms/certificates are identified below. **This is not an all- inclusive list. There may be additional forms/certificates required. It is the responsibility of the Prime Vendor to ascertain which forms/certificates are required for customs clearance at the particular Port of Debarkation (POD) and to assure movement of product to a specific warehouse/platform location. Products delivered to a POD without the required and properly executed certificate(s) will be rejected.** The following U.S. Department of Agriculture (USDA) website is provided to aid vendors in obtaining up-to-date information in regard to USDA export requirements: [http://www.fsis.usda.gov/ofa/export/explib.htm#cr\\_alpha](http://www.fsis.usda.gov/ofa/export/explib.htm#cr_alpha).

(1) USDA Forms:

(a) Meat & Poultry Food Safety Inspection Service (FSIS) Forms:

9060-5	Export Certificate of Wholesomeness for Meat and Poultry
9290-1	Certificate for export to Japan
9060-9	Pharmaceuticals Requirements

(b) Egg Products:

PY-200	Egg Product Inspection and Grading Certificate for liquid eggs. Information relative to egg products inspection can be obtained by calling the USDA, FSIS office in Omaha, NE at 1-402-221-7400.
PY-210	USDA inspection and grading certificate for fresh eggs.

(2) FDA Forms: For Egg Beaters, Egg Substitutes, The FDA provides a "Certificate of Free Sale." The FDA point of contact can be reached at 1-301-436-1400.

(3) The United States Department of Commerce (USDC) has cognizance over water foods. Certificates are issued in accordance with applicable rules and regulations:

USDC Export Health Certificate	Available in a specific language
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B. Offerors are advised that all certificates must be original certificates with original signatures.

C. All certificates must bear the following "Consigned To" address:

U.S. MILITARY FORCES - JAPAN (specify location as appropriate)

D. All costs associated with the issuance of the required form(s)/certificate(s) shall be borne by the Prime Vendor(s).

E. The Prime Vendor(s) will distribute the required form(s)/certificate(s) at the Prime Vendor(s)' expense as follows:

(1) One (1) copy shall be placed inside the van together with other required documents and attached conspicuously to one or more of the packages visible immediately upon opening the van.

(2) One (1) copy, along with other shipping documents shall be placed in a plastic document packet, and sealed with moisture resistant tape. The packet shall be securely attached to a protective area outside the van on the rod above the left door handle.

(3) One (1) copy, in an envelope conspicuously marked: "Contains Health Certificates", shall be mailed via Express Mail - International Service, at time of shipment to the Overseas POD specified in the contract.

F. In the event the Prime Vendor(s) fails to obtain and distribute the required certificates, the Prime Vendor shall be responsible for all costs incurred by the Government as a result of such failure. Such costs shall include, but not be limited to the following:

- (1) Demurrage costs associated with detention
- (2) Loss of Product during, or resulting from detention
- (3) Loss of Product shelf life during, or resulting from detention
- (4) Costs associated with obtaining or transferring replacement supplies from another source or location for intended use
- (5) Cost to maintain refrigeration of perishable supplies during detention
- (6) Cost of transportation and supplies when release of supplies for intended use cannot be obtained
- (7) Administrative costs

## **INSPECTION AND ACCEPTANCE**

### ***I. INSPECTION AND ACCEPTANCE***

A. Inspection and Acceptance of products will be performed at destination. The inspection is normally limited to identity, count and condition; however, this may be expanded if deemed necessary by either the military veterinary inspector or the dining facility manager.

B. All deliveries are subject to military veterinary inspection. In addition, the delivery vehicles will be inspected for cleanliness and condition.

C. The authorized receiving official at each delivery point is responsible for inspecting and accepting products as they are delivered. The invoice/delivery ticket shall not be signed prior to the inspection of each product. All overages/ shortages/ returns are to be noted on the delivery ticket by receiving official and truck driver. A signature on the delivery ticket/invoice denotes acceptance of the product. No invoice may be submitted for payment until acceptance is verified.

### ***II. WARRANTIES***

The supplies furnished under the resultant contract shall be covered by the most favorable commercial warranties that the contractor gives to any customer. The supplies and the rights and remedies provided therein are in addition to, and do not limit, any rights afforded to the Government by Clause 52.212-4 "Contract Terms and Conditions-Commercial Items" contained in the solicitation.

### ***III. ACCEPTANCE REQUIREMENTS FOR FROZEN ITEMS***

A. In order for frozen items to be accepted by the receiving activity, the following criteria must be observed:

1. Packages must be solid, not soft, upon arrival.
2. Container and wrapping must be intact and in a solid condition.
3. Packages must be free of drip and show no evidence of thawing and re-freezing (i.e. watermarks on boxes; off odor) or dehydration.
4. Cello wrapped packages will not be discolored or show other signs of freezer burn.

**IV. REJECTION PROCEDURES**

A. If product is determined to be defective, damaged, or compromised in any manner, it may be rejected by the receiving official.

B. When product is found to be non-conforming or damaged, or otherwise suspect, the veterinary inspector shall notify the responsible food service officer. The Food Service Officer shall inspect and determine the course of action to be taken with the product in question. If present, the contractor representative may be consulted. The final decision is to be made by the Food Service Officer and/or his/her representative, or, the end-user customer.

C. In the event an item is rejected, the delivery ticket/invoice shall be annotated as to the item (s) rejected. These items shall then be deducted from the delivery ticket/invoice. The invoice total must be adjusted to reflect the correct dollar value of the shipment. Replacements will be authorized based on the customer's needs. To the greatest extent possible, on an as-needed, emergency basis, same day re-delivery of items that were previously rejected shall be made, so that the customer's food service requirements do not go unfulfilled for that day. The re-delivered items will be delivered under a separate invoice utilizing the same call number, clin number, and purchase order number for the discrepant line. These re-deliveries will not constitute an emergency requirement and therefore will have no additional charges.

D. In the event that a product is rejected after initial delivery is made, the prime vendor will pick up the rejected product. Credit due to the ordering activity as a result of the rejected product being returned, will be handled through a receipts adjustment process in STORES. If the vendor has already been paid for the product, a claim will be issued through DSCP's financial system. In all cases, one (1) copy of the credit memo is to be given to the customer and (1) copy of the credit memo, along with the original invoice is to be sent to the DSCP Account Manager.

1. If a customer requires a one-to-one replacement, no additional paper work is necessary. The vendor delivery ticket/invoice will show that product is a replacement for rejected item. The invoice shall reference the call number, CLIN number, and Purchase Order Number of the originally ordered product. In addition, a copy of the credit memo from returned product is to be attached to the invoice.

E. It is a requirement of this solicitation that product shall be inspected upon receipt as promptly as practicable. However, failure to promptly inspect or accept supplies shall not relieve the contractor from responsibility, nor impose liability on any of the customers, for nonconforming supplies.

F. Supplies transported in vehicles that are not sanitary, or which are not equipped to maintain prescribed temperatures, may be rejected without further inspection.

## **IV DELIVERIES AND PERFORMANCE**

### ***I. TERMS OF INDEFINITE QUANTITY CONTRACT***

The duration of the contract is for a one (1) year period with four (4) available one year option periods beginning at the first significant STORES order. **It is expected that the first order under the resultant contract will take place 16 December, 2002.**

The Contractor(s) start up period will take place prior to the first order. It is possible that the first order might be arranged to be placed earlier. Such arrangements will be negotiated and arranged with the awardee. The first delivery date is dependent upon the date of the resultant contract. The contractor(s) shall submit a proposed implementation schedule to the Contracting Officer within thirty (30) days after date of award in order to implement a fully functional distribution account, including all EDI transactions, for all customers covered by this solicitation. An additional 30 days will be granted for actual implementation. No more than sixty days will be permitted for the prime vendor to have fully functional distribution accounts in place for all customers.

### ***II. ITEM AVAILABILITY***

Items must be stocked in sufficient quantities to fill all ordering activity requirements. It is critical that items ordered be routinely delivered on a "skip day" basis, at a minimum.

### ***III. POINT OF DELIVERY***

A. Deliveries shall be F.O.B. destination to all delivery points. All items will be delivered to customer locations, free of damage, with all packaging and packing intact. The contractor shall remove all excess pallets used for delivery from the delivery point either at the time of delivery or at a subsequent delivery. Deliveries shall be scheduled according to the customers' timetable as listed on the following pages.

B. Installation delivery routes and stop-off sequence will be coordinated and verified with the installations on a post-award basis by the awardee(s).

C. All deliveries are subject to military inspection at destination. Delivery vehicles may be required to stop at a central location for medical inspection before proceeding to the assigned delivery point(s). Additionally, upon completing the delivery (or deliveries) and before the carrier leaves the installation, copies of the invoices may be required to be delivered to a central "Accounting/Troop Issue" activity on the installation.

D. Specific delivery point information is provided below and in section for the IPB. Some installations have more than one delivery point. Pertinent information has been included to explain specific customer delivery requirements, points of contact, and instructions.

E. Products for each customer/dining facility must be segregated. Some of the military bases have more than one delivery point. Awardee must provide expeditious off-loading and delivery to the customer and ensure that the personnel loading and delivering the product provide prompt and efficient service to the customer.

F The Offeror shall ensure that the personnel loading and delivering the product to a site provide prompt and efficient service to the customer. Twenty-four hour notice of the anticipated arrival of trucks should be given to each installation. **Drivers should carry picture ID's, and comply with any internal ID and security requirements of the specific site.** Trucks should also be properly registered with each activity to ensure smooth admission to the compound, while fully honoring all in-house security protection measures of the military activities.

G. **DELIVERY POINTS**

**REMARKS**

**Zone 1 - Japan**

Misawa Air Force Base

Glenn Dining Facility  
Grissom Dining Facility  
Falcon Feeder Dining Facility  
Cheli CDC  
Misawa AFB School Age Care  
Zeamer CDC

Yokota Air Force Base

Samurai Café  
Flight Kitchen  
NAF  
Kibo East CDC  
Yume CDC  
AF Hospital  
AAFES  
Burger King

Iwakuni MC Troop

North Side Dining facility  
South Side Dining Facility

Iwakuni MC Air Station

Camp Fuji MC Troop

Camp Fuji

North Camp Mess  
Base Camp  
Food Service Office

Yokosuka Naval Base

CFAY Galley  
Yokosuka Navy Hospital  
Yokosuka MWR

NAF Atsugi GalleyUS Embassy, TokyoNew Sanno Hotel, TokyoCamp Zama

Camp Zama  
Army Exercise

Kamiseya GalleySasebo

Galley  
Customer Service

Pier locations in FISC Yokosuka, Yokohama and Sasebo.**Zone 2 - Singapore:**

?? Deliveries will be primarily to 4 different pier / port locations; however, there may be an occasional shore customer to whom deliveries will also be necessary.

Delivery locations are as follows:

PSA Sembawang Terminal

Deptford Road, Piers S-5/6/7 bldg 73-4, 6-4, 10-4

Singapore 759657

Changi Naval Base  
Tanah Merah Coast Road  
Singapore 498822

Tuas Naval base  
Pioneer Sector 2  
Singapore 628398

Republic of Singapore Paya Lebar Airbase

Pasir Panjang Container Terminal (KEPPEL SHIPYARD)

Seletar International Airport

Changi International Airport

For delivery to units anchored at Man of War

Pasir Panjang Lighter Wharves  
20 Harbour Drive  
#04-05 PSA Vista  
Singapore 117612

For cargo delivery for units anchored at Man of War, cargo is loaded on lighters at the wharf and sent to units at anchorage. Delivery is complete only when cargo is received onboard the unit.

**For ship customers**, the Prime Vendor will be responsible for delivery to a pier location that will be designated on the delivery order. All product must be off loaded on the pier at the brow of the ship or in a designated sequence/location as stated on the delivery order or by ship's personnel. Lift gates that adequately support a full size pallet are required. Fork lifts and pallet jacks must be made available at no cost to the Government, when required.

**?? DELIVERY TO SHIPS AT ANCHORAGE:**

Due to special circumstances associated with anchorage deliveries for Aircraft Carriers, ESF platforms, all foods will be delivered in dry/refrigerated containers. For deliveries other than Aircraft Carriers and ESF platform load-outs, the PV is responsible to ensure that foods requiring refrigeration are delivered without affecting shelf life of the products. Use of dry ice inside tri-walls is an acceptable method to maintain temperature control.

## **?? AMC FLIGHTS AND MSC CHARTERED VESSELS**

FFV, DAIRY, SPECIALITY ITEM deliveries FOR DIEGO GARCIA ORDERS:

All food orders destined for Diego Garcia will be delivered as follows:

Weekly orders will be delivered to Bldg 6-4, Bldg 10-4 located in Sembawang Ocean Terminal, Paya Lebar Air Base, or Seletar International Airport. Chill/frozen items are required to be packed in tri-walls with the proper quantity of dry ice to maintain proper temperature to last duration of flight to D-gar estimated at 5 hours per leg via AMC channels.

Monthly orders will be delivered to Keppel Shipyard and/or Sembawang Ocean Terminal for temporary storage in dry/freeze/chill containers that will be shipped to Diego Garcia. MSC chartered vessel schedule may change depending on availability.

All orders shall be accompanied with three copies of the invoice/documents.

### **Zone 3 Diego Garcia:**

**Total Estimated Annual Value:** \$3,600,000.00

Average 1 order every four weeks or 12-18 times per year (average order dollar value \$300,000.00.)

**For Zone 3 - Diego Garcia:** MTMC will coordinate final destination.

**DELIVERY TIME- Applicable to all zones: To be mutually coordinated between the vendor and the customers.**

Delivery schedules and times will be defined after contract award. However, DSCP anticipates a minimum of 3 deliveries per week to shore locations and delivery windows between 5:00 a.m. and 12:00 p.m. Due to unscheduled ship movement, the Prime Vendor must be prepared to be able to deliver outside the normal time frames as needed. Due to the high security posture in the areas involved under this solicitation, the Prime Vendor may be required to arrive several hours prior to the actual delivery time in order to clear security. Unless properly coordinated with respective military base security, it should be noted that changes in delivery vehicles or drivers during the contract period could cause major delays accessing the base. This is for informational purposes only. The Prime Vendor is responsible for meeting all delivery schedule times and must conform to all base/pier security procedures. Security posture in the area is subject to change. All other security orders that are issued by the Commander must also be adhered to. All drivers will be responsible to carry proper company picture identification and cell phones, use registered vehicles, and provide the customers with 24 hour notice of anticipated deliveries, for security reasons, in addition to observing any other security measures required by the individual bases.



Customers may cancel orders up to 8 hours prior to delivery. No restocking charges apply.

#### IV. **FILL RATE / SUBSTITUTIONS**

A. Order fill rates shall be calculated on an on-time, per order basis and tracked for monthly submission to the Contracting Officer/Account Manager. The fill rate shall be calculated as follows and shall not include mispicks, damaged cases, etc.:

$$\frac{\text{Cases accepted}}{\text{Cases ordered}} \times 100 = \text{fill rate \%}$$

$$\text{Example } \frac{190}{200} \times 100 = 95\%$$

B. The fill rate shall be calculated with and without substitutions.

**NOTE:** Substitutions **MUST** be approved by authorized customer personnel **PRIOR** to shipment.

#### V. **HOLIDAYS**

A. All orders are to be delivered on the specified delivery date, except for Federal holidays as outlined below. When a scheduled delivery day falls on one of these days, or one designated by your firm, delivery should occur on the next business day, unless otherwise agreed to by the customer.

New Year's Day  
Martin Luther King's Birthday  
President's Day  
Memorial Day  
Independence Day

Labor Day  
Columbus Day  
Veteran's Day  
Thanksgiving Day  
Christmas Day

Note: Saturday holidays are celebrated on the preceding Friday; Sunday holidays are celebrated on the following Monday.

B. Holidays celebrated by your firm, other than those specified above, must be listed below. Also specify your policy for celebrating holidays that fall on the weekend.

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## **VI. SURGE/MOBILIZATION**

### **SURGE/MOBILIZATION/OPERATIONAL DEPLOYMENT CAPABILITIES:**

#### **Descriptions and Specifications for Award**

The Department of Defense (DoD) realizes that the commercial sector is not normally required to react to accelerated requirements and to sustain those increased demands for long periods of time. However, in the interest of national defense, the awardee will be accountable for contingency performance as defined below.

The government reserves the right to verify the proposed contingency capability. This will require government personnel to have access to records, system data, and facilities when needed. Access to any confidential information provided by the vendor will be limited to duly accredited officials of the Department of Defense such as the contracting officer, technical panel members and approving officials, who are prohibited from disclosing such information.

#### **A. Surges**

. The Prime Vendor must be capable of supporting “surge” situations. There may be occasions where large increases in quantity will be necessary for short periods of time and on short notice throughout the term of the contract. The following are examples of “surge” situations: Filling the requirements for an unscheduled ship or battle-group arrival with only a few hours’ notice; supporting an unexpected departure of the Kitty Hawk Battle-group or ARG; supplying a military shore activity’s requirement to feed anywhere from 1,000 - 10,000 extra troops for a period of up to thirty (30) days on approximately a one (1) day notice. The timing of these types of surges may be impossible to anticipate. Despite this, it is understood that the military activities will provide the Prime Vendor with as much notice as possible, especially in cases of routine exercise training. Pricing constraints for items furnished in this fashion shall be the same as those for routine, non-surge orders. The Prime Vendor must be able to support the referenced items/quantities **within 24 hours** after receipt of order.

**For Zone 1:** The Prime Vendor must be able to re-supply these cargo quantities every 7 days for a 30-day period. For ashore customers, the Prime Vendor will be required to support a 25% increase in the average demand with a 24 hour notice for a 30-day period. Thereafter, the Prime Vendor will be able to sustain this level of support and increase a minimum 300% of the average monthly demand (AMD) of every line item gained on the catalog during this time.

The contractor will have the ability to meet the timeframes needed to ramp-up for the increased quantities and have the ability to sustain this increased ordering.

The contractors must have the ability to utilize additional suppliers, subcontractors, have access to additional warehouse and distribution operations, and have the ability to move massive quantities of food.

Anticipated surge quantities, pulled from an actual Kitty Hawk order out of Yokosuka following 11 September and Singapore surge items/quantities are attached as examples of "always in stock," products expected to be required for success in surge scenarios.

### **Mobilization**

1. The Prime Vendor must be capable of handling a military mobilization where consumption could easily increase four to five times for a protracted period of time, at any or all locations in the area of responsibility of the DSCP Japan.
2. The contractor must be able to demonstrate the capability to do this with a maximum of thirty (30) days notice.

### **SURGE/MOBILIZATION/OPERATIONAL DEPLOYMENT CAPABILITIES:**

#### **B. Mobilization**

3. The contractor must submit a readiness plan indicating the amount of increased demands that can be handled, the minimum length of time the contractor would require to ramp-up, and the length of time the contractor could sustain this increased pace.
4. The contractor will submit evidence of their ability to utilize additional suppliers, subcontractors, access additional warehouse and distribution operations and the ability to move massive quantities of food for protracted periods of time.
5. While the contractor may be given a maximum of thirty (30) days of lead-time, it is imperative that the contractor be able to meet potential operational requirements, regardless of the lead-time.

### **Operational Deployment**

The contractor must have the ability to support an unknown number of troops deployed to one or more unknown operational deployment areas (outside normal delivery points) for an unspecified period of time, with at least thirty (30) day's notice.

The contractor must demonstrate the ability to support requirements on the level of a surge or mobilization.

C. Surge Tests - At some point, during the course of the contract, the Prime Vendor can expect to be given a surge test. Due to the nature of the test, the actual date of the test will be without advance warning. A briefing as to procedures utilized will be given in greater detail prior to the vendor being subject to such an exercise. Although it will be a "paper," test only, in that actual product will not be delivered, the Vendor's plan of action is expected to be realistic, executable, and to reflect product which is genuinely available and within shelf- life requirements. The

Prime Vendor will be expected to cooperate, and will not be paid additional fees for undergoing this test.

#### ***VII. EMERGENCY ORDERS***

Contractor must be able to receive and process purchase orders on any day of the week to include all Federal and Local Holidays. Delivery days and times are not restricted and may be every day of the week. The Prime Vendor will provide a minimum of two "emergency" orders (excluding mobilization actions) per month per customer at no additional charge. Willingness to support additional emergency orders may be viewed as an enhancement of an offeror's proposal. All emergency orders for supplies must be same day service. Expeditious fulfillment of the emergency requirements is imperative. Any "emergency" order(s) over and above the minimum may be charged to the ordering facility at a to-be-determined rate, as negotiated with DSCP. Not-In-Stock replacement fills by the Prime Vendor with alternate items to the customer on day of delivery will not be considered an emergency order.

The Prime Vendor is responsible for providing the ordering facilities with the name of the contractor representative responsible for notification of receipt and handling of such emergency service and his/her phone number and/or pager number. The offeror is required to submit their plan for handling emergency orders; as well as what they actually consider an emergency, and additional costs, if any.

#### ***VIII. AUTHORIZED RETURNS***

A. The contractor shall accept returns under the following conditions:

1. Products shipped in error
2. Products damaged in shipment
3. Products with concealed or latent damage
4. Products that are recalled
5. Products that do not meet shelf life requirements
6. Products that do not meet the minimum quality requirements as defined for the items listed in the Schedule
7. Products delivered in unsanitary delivery vehicles
8. Products delivered that fail to meet the minimum / maximum specified temperature; and
9. Quantity excess as a result of order input error and/or Purchase Ratio Factor error

B. Any other condition not specified above that is deemed to be a valid reason for return.

**IX SHORT SHIPMENTS / SHIPPING ERRORS**

A. The receiving official will annotate short shipment(s) on the delivery ticket/invoices that accompany the delivery.

B. Any product delivered in error by the distributor must be picked up on the next delivery day after notification by the ordering facility.

**V CONTRACT ADMINISTRATION DATA****I. CONTRACTING AUTHORITY**

A. The DSCP Contracting Officer is the only person authorized to approve changes, or modify any requirement of the contract. Notwithstanding any provisions contained elsewhere in the contract, said authority remains solely with the DSCP Contracting Officer.

B. In the event the vendor effects any change at the direction of any person other than the DSCP Contracting Officer, the change will be considered to have been made without authority and no adjustment will be made. The Contracting Officer must authorize any modification or costs associated with a change.

C. Requests for information on matters related to this contract, such as an explanation of terms or contract interpretation, shall be submitted to the DSCP Contracting Officer. Such requests may be submitted through the in country COR (Contracting Officer's Representative,) who will, in turn, seek clarification from the Contracting Officer.

**II. INVOICING**

A. Each delivery will be accompanied by the contractor's delivery ticket/invoice. Two copies (an original plus one) shall accompany the shipment. The customer shall sign all copies of the invoice/delivery ticket, keep one (1) copy and return the ORIGINAL copy to the vendor. **Any changes must be made on the face of the invoice; attachments are not acceptable.**

B. For all customers using the STORES or STORES on the Web ordering system, the vendor will be required to invoice for payment electronically (see electronic invoicing below). For any customers that order "commercially", that is not through the STORES or STORES on the Web systems, the vendor will be required to invoice manually (see commercial invoicing below):

C. Each invoice should contain sufficient data for research and payment purposes. This includes:

1. Contract Number
2. Call Number
3. Purchase Order Number
4. Contract Line Items listed in numerical sequence (also referred to as CLIN order)
5. Item Nomenclature
6. Quantity purchased per item in DSCP's Unit of Issue
7. Clearly identified changes and annotations on all copies
8. Total dollar value of invoice recalculated, if applicable

D. It is strongly preferred that there be only one (1) invoice per customer facility per delivery. Vendors are discouraged from submitting separate invoices for dry, chill and freeze products. However, if this is not possible, than all invoices must be clearly annotated that they are part of a group, e.g. 1 of 3, 2 of 3, etc. In addition, all invoice groups must be sent to DFAS Columbus together.

E. For catch weight items, standard rounding methods must be observed i.e. <5, rounded down;  $\geq 5$ , rounded up. All weights must be rounded to whole pounds using standard rounding methods.

F. Add-on Items – When a prime vendor customer adds an item to an existing order (e.g. 9999 CLIN), the Prime Vendor contractor should add these items to the end of the original invoice. An “add-on” is an item or items ordered after the original electronic order has already been released and must be placed through other means, e.g. by telephone, fax, etc., but will be delivered along with the original order. When add-ons are invoiced separately in lieu of the invoice with the original order, it greatly complicates the payment process. A clean invoice, i.e. an invoice that totally matches what was delivered, expedites the payment process considerably. Therefore, we strongly encourage our Prime Vendors to invoice as above. Compliance with the above will help us help you receive your payments in a timely manner.

### **Electronic Invoicing**

a. All invoicing of STORES orders for payment is to be filed electronically, using EDI Transaction set 810. (Attached)

b. All invoices submitted must be clean, i.e. all debit/credits must be correct prior to submission.

c. Invoice transactions may be submitted to DSCP daily; however it can not be stressed enough that all internal debit/credit transaction must be completed prior to invoice submission.

d. The same invoices cannot be submitted with different dollar amounts.

e. You will be required to submit test Transactions sets 30 days prior to first order.

f. Invoices may not be submitted as "LIVE DATA" until a test transaction set has been cleared.

g. Unit prices and extended prices must be formatted not more than two (2) places to the right of the decimal point. STORES will not accommodate positions of 3 and above beyond the decimal point.

### **Commercial Invoicing**

a. Call numbers should be designated at the customers location at the time of order and will follow in a numerical sequence and start with an alpha (which will be designated by the Account Manager for each commercial location and which will remain constant). Call numbers should begin with 001. (e.g. K001, K002, etc.) Care should be taken not to duplicate any call numbers.

b. In lieu of the purchase order number required in II.C.3. above, the Destination (customer name) and Department of Defense Activity Address Code (DoDAAC) is required.

c. Any NAPA Rebate should be listed.

d. As stated in II.C.6. above, for each line on the order, the **total number of units of issue** delivered must be included (i.e., if product is shipped by case, but the unit of issue is cans, the total number of cans shipped must also be annotated.)

e. Signed copies will be forwarded (preferably by fax) by the customer to the DSCP account representative (to be named) at 215-737-2910. At that time the representative will obligate the funds and post the receipt.

f. The vendor must submit two (2) signed copies (one being the original signed copy) of the invoice to the Defense Finance and Accounting Service (DFAS) Columbus Center (see below for address).

### **III. PAYMENTS**

A. DFAS Columbus Center is the payment office for this acquisition. The mailing address is:

Defense Finance and Accounting Service, Columbus Center  
Attn: DFAS-CO-SEPS

P.O. Box 182317  
Columbus, Ohio 43218-6260

B. Payment of delivery orders will be made in accordance with the terms and conditions of Paragraph (i) of Clause 52.212-4 "Contract Terms and Conditions - Commercial Items", appearing in the section of this solicitation entitled "Contract Clauses".

C. Payment is currently being made in approximately seven (7) days after the receipt of a proper invoice, however, is still subject to the terms and conditions of the Prompt Payment Act (31 U.S.C. 3903).

D. All offerors must have the ability to accept an 820 transaction set from your financial institution. DFAS Columbus will no longer forward a detailed summary of payment(s); this information will only be available from your bank.

E. The Government intends to make payments under the resultant contract by electronic funds transfer (EFT). Reference Clause 52.232-33, "Mandatory Information for Electronic Funds Transfer Payment" appearing in the section of this solicitation entitled "Contract Clauses".

#### **IV. ADMINISTRATION**

A. The DSCP Prime Vendor Office will perform administration of the contract.

B. A designated representative at the ordering activity will perform administration of the individual delivery order. This includes approving product substitutions and delivery changes.

C. The DSCP Contracting Officer must approve any changes to the contract.



## **VI SPECIAL CONTRACT REQUIREMENTS**

### ***I. NOTICE TO OFFERORS***

Prospective offerors are hereby advised that although there is a guaranteed minimum of 25% on this contract, DSCP cannot guarantee that any or all of the customers will order all of their subsistence requirements from the successful Prime Vendor. Once the guaranteed contract minimum has been met, the customer may or may not choose to continue ordering from the contract. To a large extent, their decision to continue ordering will be based on the performance of the Prime Vendor.

### ***II. MANAGEMENT REPORTS***

The contractor shall provide the Small Business Subcontracting Report, to include names and dollar value of contractors, including JWOD (Report (F) below), the Fill Rate Report (H), Rebate Reports (J) and Financial Status Report (K) to the DSCP Contracting Officer on a monthly basis (Electronically transmitted reports are acceptable). The Descending Dollar Value and Descending Case Volume, *for Army customers*, should also be included monthly. All of these reports shall be cumulative for a one (1) month period and submitted no later than the seventh day of the following month. (E.G., reporting period of January 1 through January 31, the reports must be received by February 7.) All other reports (including Descending Dollar Value and Case Volume for all other customers) are to be submitted upon request.

A. Descending Dollar Value Report - Sorted by line item; each line to contain at a minimum: DSCP stock number, Item Description, pack or size, brand description, quantity, and total dollar value of units shipped. Dollar amounts will be totaled.

B. Descending Case Volume Purchases - Sorted by line item; each line to contain at a minimum: DSCP stock number, Item Description, pack or size, brand description, quantity, and total dollar value of units shipped. Dollar amounts will be subtotaled by product category as well as overall total.

C. Product Line Item, Stock Number Order – Sorted by DSCP Stock Number. List all information including DSCP Stock Number, quantity purchased, dollar value, Vendor Part Number, Item Description and DSCP Unit of Issue.

D. Product Line Item Rejection Report – Sorted by line item, number of units received, number of units rejected, total dollar amount of units received, and the total dollar amount of units rejected. Dollar amounts should be subtotaled by product category and totaled overall.

E. Product Line Item Not-In-Stock Report – Sorted by date order was placed, line item, number of units ordered, number of units received, total dollar amount

of units ordered and total dollar amount of units not received. Dollar amounts will be subtotaled by product category and total overall.

F. Small Business Subcontracting Report -

1. List products manufactured and/or supplied by small business, small disadvantaged businesses, minority owned small business, National Institute for the Blind/National Institute for the Severely Handicapped (NIB/NISH), women-owned small businesses, women owned small disadvantaged businesses and Hub zones. This should be sorted by manufacturer/supplier and include quantity and dollar value. Note: This report is for direct subcontracts for products supplied to customers. This report is not to include indirect costs.

NOTE: the SBA must certify SDB and HUB Zone businesses.

2. A summary page of the report shall also be submitted which highlights the total dollars and percentages for each category. This information is very important since DSCP is required to report its success in meeting these goals to the Defense Logistics Agency (DLA). Also requested, but not required since DLA does not mandate that these goals be reported, is a listing of products supplied and/or manufactured by UNICOR, Labor Surplus Areas, Historically Black Colleges or Universities and Minority Institutions.

G. Product Line Manufacturer/Supplier Listing - this report shall list all items purchased along with quantity and dollar value. It shall be sorted by Manufacturer/Supplier and annotate whether the manufacturer/supplier is a large business, or small business. All Small Businesses are to be broken in the sub-categories as listed above.

H. Fill Rate Report - the fill-rate is calculated by dividing the number of cases accepted by the customer by the number of cases ordered. Mispicks and damaged cases should not be included in this calculation, however all items Not-In-Stock, returned, damaged, miss-picks, etc., should be listed. This report should reflect the rates with and without substitutions. All substitutions should be listed, along with the reason they were substituted. The report should specify fill rates per customer/dining facility and an overall average for the month.

I. Customer Service Report - the contractor shall develop and provide a report summarizing all discrepancies, complaints and all positive feedback from ordering activities and the respective resolutions by providing a summary from customer visits.

J. Rebate Reports -

1. General Rebates - All rebates that have been passed along to the customer via off-price reductions, or that are due to the customers, shall be summarized

by listing each customer and the rebate amount. Also include the manufacturer offering the rebate and the product usage. The total should be per customer and per contract.

2. NAPA Report - This report should summarize the savings passed along to the customers in the form of deviated allowances realized as a result of utilizing the NAPA's. List each customer, the NAPA amount, the manufacturer/broker name, and quantity ordered. NAPA figures should be listed per customer, per contract and per manufacturer.

3. Food Show Rebates - This report should show a detailed break out of all savings received at your Food Show. This report is not a monthly requirement, but is based on the timing of your Food Show. List each customer, the Food Show amount, the manufacturer/broker name, and quantity ordered. Food Show Rebates should be listed per customer, per contract, and per manufacturer. The total should be per customer and per contract.

K. Financial Status Report - In order to ensure timely payments, a summarized accounts receivable and/or a "days of outstanding sales" shall be submitted on a monthly basis. The report should be categorized by time periods, and sorted further by customer. If problems should occur, a detailed listing by invoice number/call number will be requested. However, it is suggested that this report contain as much information as possible to alleviate problems immediately.

L. AMD Report/Assets on Hand Report: Every month, the vendor should submit a report of assets on hand, anticipated usage, and assets on order.

### **III. CATALOG ORDER GUIDE**

The contractor shall provide a catalog order guide, with descriptions and pack sizes, to each of the customers serviced under this contract. At a minimum, the order guide should list the DSCP Stock Number, DSCP Unit of Issue, the contractor's part number, and the brand of each item.

### **IV. CUSTOMER SUPPORT**

A. The Prime Vendor shall provide at least one (1) full time Customer Service representative to maintain continuous contact with the ordering activities. The name of the representative and the phone number, beeper number, email address, or any other method of communicating with the representative, shall be furnished to the customers after award.

B. Since many of our customers only have access to the government phone network, it is strongly preferred that a toll free number be provided.

**V. DLA MENTORING BUSINESS AGREEMENT (MBA)**

A. The DLA MBA Program was designed for prime contractors to provide developmental assistance to small business (SB), small disadvantaged business (SDB) and women-owned small business (WOSB) concerns for value added services and/or products. Prime contractors may also mentor Javits-Wagner-O'Day (JWOD) qualified nonprofit agencies for the blind and other severely disabled that have been approved by the Committee for Purchase from People Who Are Blind or Severely Disabled under the JWOD Act.

B. DLA MBA's encourage participation and growth opportunities for small business concerns and JWOD entities in a best value, long-term contracting environment. The submitted plan should consist of one or more agreements between the prime contractor and a SB/SDB/WOSB or JWOD workshop that will participate in carrying out the requirements of the prime contract. The opportunities must constitute real business growth, which is measurable and meaningful.

**C. Participants**

Cite the criteria in selecting a firm or firms with whom to mentor. In addition, include the following information with all submissions:

1. Name, address, and plant location for contract holder and potential SB/SDB/WOSB or JWOD participant(s).
2. Point of Contact, job title, and phone number of all personnel involved in the development and oversight of any agreement from all parties.
3. The number of people employed by SB/SDB/WOSB/JWOD concern. If the firm is in the service sector, specify its annual average gross revenue for the last three (3) fiscal years.

**D. Agreement Type**

1. Describe the type of agreement executed by the contract holder and the SB/SDB/WOSB or JWOD entity. The agreement should state the benefits of the plan for both parties. The Contracting Officer will review the plan to ensure that the agreement will not jeopardize future contract performance. The agreements should clearly define the roles and responsibilities of each party. Plans, which identify new business ventures rather than expansion of existing agreements, are preferred.

2. DLA MBA Agreements shall specifically identify the areas of developmental assistance (i.e. management/technical) that will be provided. The offeror should provide a discussion of the areas chosen for development/enhancement. Describe the scope of the plan, i.e. whether the plan

will be specifically related to the requirements contained in the solicitation or will the plan cover other governmental and commercial customers.

3. Offerors shall identify and describe the management control techniques that would be used to insure that contract requirements are met. This should include the record keeping and communication techniques and the methods to be used to control and track performance.

#### E. Measurement and Reporting

1. Provide milestones for program implementation.

2. Discuss and describe the measurement/yardsticks that will be utilized to determine if program objectives and goals have been met. Projections of successful program measurements should result in:

a. An increase in the dollar value of subcontracts awarded to SB/SDB/WOSB and JWOD workshops under DLA contracts.

b. An improvement in the level of participation in DOD, other federal agencies and commercial contracting opportunities.

3. Mentors will be required to submit periodic progress reports on their agreements.

**INSTRUCTIONS, CONDITIONS, AND NOTICES TO OFFEROR****I. GENERAL INFORMATION**

A. The Government is committed to applying Source Selection contracting as a means of selecting the most qualified vendor to support the needs of the customers listed in this solicitation while assessing acquisition procedures, quality assurance practices, and reasonable pricing, as well as other factors.

(i) Two (2) different techniques shall be utilized when submitting your proposal, Formal Oral Presentation/Structured Plant Site Visit and a written proposal. Except where otherwise noted, the Technical Proposal shall be orally presented in accordance with the instructions outlined in these “Instructions, Conditions, and Notices to Offerors.” The Business Proposal must be submitted in writing. The Technical Proposal information required to be submitted in writing must be prepared separately in the quantities shown below and shall not be combined with the Business Proposal.

<u>WRITTEN VOLUME</u>	<u>TITLE</u>	<u>NO. OF COPIES</u>
I	TECHNICAL (Written)	8
	FORMAL ORAL PRESENTATION	
	Briefing Charts (if used)**	8
II	COST OR PRICE	2
III	SOCIOECONOMIC	2

**\*\*To include any presentation materials to be used (i.e. slides, videos, handouts, etc.). The names and titles of the presenters and copies of handouts must be included in the written proposals, either on your briefing charts (if used) or as an attachment to your written proposal.**

**If the offeror fails to indicate in its written offer the names of those people who will be presenting at the “Formal” Oral Presentation, then the presenter will be restricted to the individual who signed the proposal.**

(ii) Evaluations for each volume of the proposal will be performed exclusive of one another. Therefore, the Technical Proposal shall contain no reference to cost or pricing information. Conversely, the cost or price volume should not address information requested under an element listed as a technical factor. Cost and Price information shall only be contained in Volume II. Each volume shall be bound separately and labeled appropriately.

B. Proposals will be evaluated in accordance with the evaluation criteria outlined in the paragraph entitled “*Evaluation Factors for Award – General*” of this solicitation. Proposals will be evaluated in accordance with the factors listed in paragraphs entitled “Technical Factors Evaluation Criteria” and “Business Factors Evaluation Criteria” of the solicitation. The rating methodology will be adjectival, i.e., Excellent, Good, Fair and Poor.

C. The Government will make a risk assessment based on information contained in the proposal and other information which has or may be derived from sources other than the

proposal. Risk to the Government will be considered in the rating for any factors and/or sub-factors.

D. In order to receive full consideration, firms are encouraged to ensure that the information provided is factual and complete. To ensure that an accurate evaluation of the proposal is made, please address each sub-factor within each factor ( written or formal oral presentation) in the order in which they appear in the solicitation. Failure to do so may result in the evaluators overlooking important information.

E. The Technical Proposal shall be used for evaluation purposes only and is not considered to be part of the contract. ***The Government does, however, reserve the right to incorporate into the resultant contract those elements of an offeror's technical proposal that exceed solicitation requirements.*** The Business Proposal "Schedule of Items" delivered prices are essentially for evaluation purposes. However, these prices should not dramatically change for orders placed early in the contract unless documented market conditions arise.

***F. Offeror's may provide additional information that will enhance the proposal; however, overly elaborate proposals that contain information not pertinent to this acquisition are not desired.***

G. The Government reserves the right to verify any information presented in the technical and business proposals.

## **II. VOLUME I, TECHNICAL PROPOSAL**

The following applies to both the written portion of the Technical Proposal as well as the Formal Oral presentation/Formal Structured Plant Site Visit.

A. The written technical proposal and Formal Oral Presentation and Formal Structured Plant Site Visit must demonstrate the offeror's ability to meet the Government's requirements as set forth in the solicitation. Failure to provide information as requested in any of the technical factors identified may be considered a "no response" and may not be ratable or may warrant a "Poor" rating for the applicable factor, sub-factor, element or sub-element.

B. Firms should prepare proposals and address elements in the same order as presented in the solicitation to facilitate the Government's review and evaluation of your proposal. Continuation sheets shall clearly identify the solicitation number and the offeror's name on each page.

**C. The complete technical proposal will be comprised of the following components:**

- 1. Written Technical Proposal**
- 2. Formal Oral Presentation**
- 3. Structured Plant Site Visit**

## **III. FORMAL ORAL PRESENTATION/STRUCTURED PLANT SITE VISIT**

A. What is a “Formal Oral Presentation/Structured Plant Site Visit”?

1. A Formal Oral Presentation/Structured Plant Site Visit is a technique, which provides offeror's with an opportunity to present information through verbal means as a substitute for information traditionally provided in written form under the cover of the offeror's proposal. The Formal Oral Presentation /Structured Plant Site Visit is NOT a mere restatement or replication of the written proposal information but IS IN LIEU OF IT. The purpose of using the Formal Oral Presentation/Structured Plant Site Visit technique is to eliminate, or greatly reduce, the need for written material, where information can be conveyed in a more meaningful and efficient way through verbal means.

2. One of the benefits of the Formal Oral Presentation/Structured Plant Site Visit is that it permits the evaluators to receive information as to the capability of the offeror, generally demonstrating its understanding of the work. It also allows the evaluators to view the offeror's facility (ies) and business operations, allowing the offeror and key members of the offeror's team to describe how the work will be performed while the evaluators observe the offeror's team that will actually perform the work.

3. The site visit portion also allows the evaluators to verify what is presented in the more formal oral and written presentations.

**IV. INSTRUCTIONS FOR FORMAL ORAL PRESENTATION/STRUCTURED PLANT SITE VISIT**

A. A portion of the Technical Proposal will be submitted to the Technical Evaluation Panel (TEP) via a Formal Oral Presentation/Structured Plant Site Visit. The order in which Formal Oral Presentation/Structured Plant Site Visit occur will be randomly selected, with adjustments to facilitate Government travel plans, if appropriate. The Formal Oral Presentation/Structured Plant Site Visit will be conducted at the offeror's location of business. The date of the Formal Oral Presentation/Structured Plant Site Visit will be confirmed within five (5) working days after the solicitation closing. **Offerors are requested to indicate in the written technical proposal what days would not be convenient for an oral presentation. All attempts will be made to accommodate such scheduling conflicts.** Once the date for the Formal Oral Presentation/Structured Plant Site Visit is set requests for changes of the date **will not** be entertained. It is anticipated that the Formal Oral Presentation/Structured Plant Site Visit will begin approximately 10 working days after solicitation closing.

B. The Formal Oral Presentation/Structured Plant Site Visit will be conducted in two (2) parts. The first part will be a “formal” oral presentation made only by key members of the offeror's company, including any partner(s) who will be directly involved in successful performance of the resultant contract. The second part will be a “structured” tour of your facility where you will be asked various questions regarding your facility and its day-to- day operation. At least one key member of your company should be in attendance throughout the entire tour. The topics to be discussed have been highlighted in the “Submission Requirements” section of



## COMMERCIAL PRIME VENDOR JAPAN/ SINGAPORE/ DIEGO GARCIA

this solicitation. You should assure those personnel capable of answering questions and/or demonstrating methods, systems etc. used in your day-to-day operations are available.

C. Offerors will be required to record the "Formal" portions of the Oral Presentation, as it is presented to the Technical Evaluation Panel, on VHS-format videotape. Offerors will be required to submit a copy of the recording to the Contracting Officer within 48 hours of the Oral Presentation. The VHS Tape is to be sent to:

Defense Supply Center Philadelphia  
Directorate of Subsistence  
700 Robbins Avenue  
Philadelphia, PA 19111-5092  
Attn.: Maryann DiMeo (215) 737-3726  
DSCP-HFOP- 6C136  
Solicitation No. SP0300-02-R-4002

It should be noted that the awardee's Formal Oral Presentation/Structured Plant Site Visit may be used for future training sessions.

D. Note that the DSCP Technical Evaluation Panel may audio tape both parts of the Formal Oral Presentation/Structured Plant Site Visit for their immediate references.

E. Offerors will be allotted no more than 2 hours for the formal oral presentation (Note: there will only be one (1) Formal Oral Presentation per submission; i.e. if there is any type of joint venture or partnership only one (1) "Formal" Oral Presentation at the 2 hour limit will be permitted. Information to be presented at the Formal Oral Presentation will be on the following technical factors.

1. Corporate Experience/Past Performance
2. Distribution System/Quality Assurance
3. Customer Support

The Structured Plant Site Visit will be conducted at each facility to be used in the performance of any resulting contracts. A list of all facilities from which product will be shipped must be included in the written proposal.

- F. The Technical Evaluation Panel WILL NOT ask any questions during the "Formal" portion of the presentation, nor will any questions from the presenters be allowed. There will be a break of approximately 20 minutes at the end of the first hour, then a 30-60 minute break at the end of the Formal Oral Presentation. At that time the technical evaluation panel and a key member of the facility will reconvene and begin the "Structured" Plant Site Visit portion of the presentation. There will be an approximate 1- hour break upon completion of the Structured Plant Site Visit. A Question and Answer period will follow the break. This portion will also require video taping. During the Question and Answer period, the Technical Evaluation Panel will ask for any clarifications to any part of the offeror's presentation. The

offeror **WILL NOT** be permitted to ask questions of the panel other than to elicit a better understanding of the Technical Panel's question. Neither the Formal Oral Presentation/Structured Plant Site Visit, nor the Question and Answer session will constitute discussions as defined in FAR 15.306 (d).

**NOTE:** The Technical Evaluation Panel may take pictures during the site visit. The offeror will refrain from the use of picture taking while the site visit is being conducted.

G. Any briefing charts to be used during the presentations will become part of the official record and **must be submitted by the date and time specified for the receipt of proposals**. Briefing charts received after this date and time are subject to the provisions of FAR 52.212-1(f) "Late Submissions, Modifications, Revisions, and Withdrawals of Offerors". If briefing charts are not submitted by the date and time specified, then the firm waives its right to use any charts during its Presentation. **NO HANDOUTS WILL BE ACCEPTED BEFORE, DURING, OR AFTER THE FORMAL ORAL PRESENTATION UNLESS COPIES OF THE HANDOUTS ARE PROVIDED WITH YOUR WRITTEN PROPOSAL.** The briefing charts may not be altered between the time of the closing and the presentation. Any changes to any briefing chart may result in a score of "Poor" for the factor to which the chart applied.

H. No pricing information shall be included in the Presentation.

I. Formal Oral Presentations will begin at approximately 9:00 am. If the offeror has not completed its presentation after 1 hour and 45 minutes, a 15-minute warning will be given. At the end of the 2 hours, the offeror will be instructed to end its presentation and the recording equipment will be turned off. Any briefing charts which have not been presented within the 2 hour presentation **will not be considered** as part of the proposal and will not be evaluated.

J. The Structured Plant Site Visit will be conducted following the Formal Oral Presentation.

K. The offeror is required to submit **detailed directions/maps** to their facility from the closest major airport at time of closing of offers. If offeror will be utilizing warehouses/facilities that are in addition, or separate from their primary place of business, then separate directions must be submitted for that location. It is also requested that offerors send recommendations and directions to lodging, convenient to your warehouse/facilities to accommodate Technical Evaluation Panel members. **The proposed location for your Formal Oral Presentation/Site visit, phone number for point of contact, and directions should be highlighted within your submission since site visits needs to be arranged expeditiously following the closing.**

L. DSCP reserves the right to request all, or parts of the Technical Proposal which was not initially requested, to be submitted in writing. Offerors will be given five (5) working days to document their proposal in writing.

V. **THE FOLLOWING INFORMATION MUST BE SUBMITTED IN WRITING:**

1. SF 1449 [Page 1 of solicitation] and any subsequent amendments to solicitation with original signatures.
2. Certifications and Representations (All clauses that require a response must be returned).
3. List of references and contracts referenced in Section I., A. & B of the Corporate Experience/Past Performance Evaluation Factor.
4. Written Technical Proposal.
5. Signed DLA MBAs which are currently in place referenced in Section VI, DLA MBA Program Evaluation Factor. Socioeconomic proposal.
6. Subcontracting Plan (if applicable); Note: This is required for those offerors who are large business concerns.
7. BRIEFING CHARTS (with name and title of presenters).

#### **VI. VOLUME II, COST OR PRICE**

A. The offeror is required to furnish limited pricing information as outlined in the solicitation section entitled **Submission Requirements**.

B. To be acceptable, the firm's business proposal must be complete, realistic, and reasonable. Proposals that are unrealistic in terms of technical or schedule commitments, or unrealistically low in price, will be considered indicative of a lack of understanding of the solicitation requirements.

(i) Unless otherwise stated, the technical proposal and business proposal must both be submitted by the date and time specified for the receipt of proposals on page 3 of the solicitation, or as amended, if applicable.

(ii) A **SIGNED** and **COMPLETED SOLICITATION** must accompany the technical and business proposals in its entirety, as well as any amendments, if applicable. Make sure all clauses that require a response are completed. Offerors may retain all attachments except the attachment containing your Corporate Experience/Past Performance.

#### **FAILURE TO**

**PROVIDE THE THREE (3) COMPONENTS OF THE TECHNICAL PROPOSAL AND YOUR BUSINESS PROPOSAL MAY RENDER THE PROPOSAL UNACCEPTABLE AND MAY LEAD TO A REJECTION OF THE OFFER.**

#### **SUBMISSION REQUIREMENTS** **TECHNICAL PROPOSAL - PART I**

**Note:** The information which must be submitted in writing as part of the written technical proposal will state “written” above the paragraph. Likewise, information that must be submitted orally and information to be supplied during the site visit will be identified.

The information for Factor I, Corporate Experience/Past Performance, is to be annotated on the form entitled “Corporate Experience/Past Performance” unless otherwise noted. **DO NOT CHANGE THIS FORM. IF ADDITIONAL SPACE IS NEEDED, YOU MAY ATTACH A CONTINUATION SHEET TO THE FORM.**

## **FACTOR I**

### **CORPORATE EXPERIENCE/PAST PERFORMANCE**

*Note:*

Offerors that are proposing a joint venture, partnership, or a teaming approach should provide experience and past performance information for the offering joint venture, partnership, or team. You should also provide information on each team member or party to the joint venture or partnership (i.e. when each of these entities acted alone or as members of other teams/joint ventures). However, the most relevant experience and past performance data, and that which will receive the most credit, is the information directly related to the offering entity that will perform essential functions of the contract.

<u>Written</u>
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1. Provide your Corporate Experience and Past Performance information, as requested, on the attached form. In the Past Performance section, provide, as a minimum, your **five (5)** highest dollar value contracts over the last three (3) years. If you have government contracts that are not included with the five highest dollar value contracts, then use blocks entitled “Account 4” and “Account 5” for your government contracts regardless of their dollar value. The offeror should also use the attached form to submit information regarding its socioeconomic accomplishments and performance in carrying out Mentoring Business Agreement (MBA) proposals as part of its past performance information for any contracts referenced.

2. Identify the key personnel, or caliber of personnel to be assigned to the **day to day** management of the Prime Vendor Program. This may be done by submitting a short summary identifying each person to be assigned to this endeavor and listing their years of experience in food distribution or identifying the caliber of personnel you expect to assign to this endeavor. This information will not be rated within the Technical Proposal, however, the information provided will be used to substantiate your company’s experience as a full-line foodservice supplier.

*Note:*

The term Prime Vendor/Regular Dealer on this form refers to those accounts for which your company was the exclusive distributor, or had an agreement in place to provide exclusive support for certain commodities.

*Factor I Corporate Experience/Past Performance contains elements of both business and a technical nature, but will be evaluated by the Business Panel with input from the Technical Panel.*

## **FACTOR II**

### **DISTRIBUTION SYSTEM/QUALITY ASSURANCE**

#### **A. Distribution and Resources**



#### **SITE VISIT**

1. Provide your firm's total warehouse capacity (dry, chill and freeze) and your firm's OPEN warehouse capacity (include pick slot and reserve slot) as it relates to the volume of this contract. Provide your facility's design maximum capacity expressed in annual dollar value. Discuss your capability to ship and receive simultaneously. Discuss and/or demonstrate related temperature and/or humidity controls.
2. As it relates to this contract, be prepared to discuss and/or demonstrate distribution equipment resources (i.e. number and type of trucks, owned/leased, etc.). Include in the discussion if additional equipment/resources would be required to handle the proposed contract. Include lead-time to acquire additional equipment as applicable.
3. It is expected that you will coordinate and develop a delivery route and stop-off sequence with the FISC/MSC upon receipt of award. Discuss performance methodologies used to ensure on time deliveries. Discuss procedures to be employed to ensure that orders will be filled accurately and completely in order to meet the finalized delivery schedule.

Written

a. In conjunction with the above, the following performance data for the last year to date is requested in writing:

1. % On-time delivery
2. Damage
3. % Mispicks
4. % Short on truck
5. % Returned
6. % Other (explain)

The above data is to be substantiated with actual reports for, as a minimum, the current month.

The minimum fill rate to be considered for award under this solicitation is **98%**. All proposals **must** contain provisions to meet at least that level of service.

Offerors are encouraged to submit alternate proposals containing a fill rate higher than 98%. However, alternate offers must provide detailed information describing how this will be accomplished in both the technical (e.g., increased inventory levels, etc.) and the Business proposals (additional costs associated with this enhanced technical effort.) If this detailed information is verified and confirmed by the Government personnel, these proposals will be viewed more favorably from a technical standpoint when the integrated award decision/assessment is conducted.

## **B. Quality Control and Assurance Procedures**



### **SITE VISIT**

1. Discuss the quality control procedures to be used under proposed contract. Include in your discussion procedures used during receipt, storage and out bound movement of product. Include a discussion on your inventory control systems and level of automation. Include in the discussion your reserve inventory and/or let down control procedures and the level of automation. Discuss the inventory rotation methods used by your firm, your monitoring procedures, the methodology followed in identification and correction of discrepancies in inventory management and order preparation. Identify key personnel responsible for ensuring quality procedures are monitored.
2. Provide inventory turnover rate information for overall warehouse, by category, as a minimum, for the last year. **Discuss average time from date of product manufacture to receipt in your primary warehouse location.** Include in the discussion the procedures used to control shelf life and proper shelf life dating for normally inventoried items. Discuss the procedures and methods used to ensure the correct open “Date of Pack” is used on case labels. Discuss what procedures will be used to meet the requirement of minimum shelf-life requirement.

## **C. Inspection and Sanitation Procedures**



### **SITE VISIT**

1. The offeror must thoroughly discuss the inspection procedures employed to guarantee the movement of quality products. Include the frequency, type, and amount of inspection; product characteristics to be inspected (include standards used to inspect, e.g. temperatures); criteria for approving and rejecting products; criteria for removal of product from inventory;

record for documenting inspection results; and the method for identifying the inspection status of approved and rejected product.

**D. Location**

Oral

Discuss how the location of your firm's warehouse(s) will enable you to support the customers during normal deliveries, emergencies and quick picks. Your locations should allow for deliveries to the customer's location in the time frames specified by the customer.

**E. Supplier Selection Procedures**

Oral

Discuss your firm's policies, procedures, and criteria used for selecting quality suppliers and the processes used by your firm to purchase products of consistent high quality with minimum variation on product appearance, grade, yield, taste, texture. Include how potential suppliers are evaluated, what criteria are used, how the results of the evaluation are documented, and if suppliers are evaluated differently. Is the evaluation process formal or informal? Discuss the methods used by your firm to ensure that standardized product quality will be maintained when products are acquired from various suppliers.

**Note:** You are still required to supply this information even if the function is performed at the corporate level.

**FACTOR III****CUSTOMER SUPPORT****A. Customer Service Approach**

Oral

1. Explain your customer service strategy for this acquisition. Explain your company's customer service function and focus. Does your firm chart your company's customer satisfaction? If so, how?

2. Explain how your customer service representative will ensure that the needs of all customers are accommodated. Also, indicate the number of sales visits planned, and what value added services the sales representative will perform. Discuss the procedures (and authority, if applicable) followed by the customer service representative regarding the identification and correction of discrepancies and the resolution of customer complaints at the customer's level (i.e. not in-house quality control.)
3. The solicitation requires the Prime Vendor to advise customers no later than 12 noon on the skip day of the non-availability of an item and any recommendations of substitution. Discuss your process on how the orders will be pulled from your mailbox and received into your automated system. Include frequency and time line for both processes. Also, discuss your process and methods of advising customers of manufacturer's backorders (i.e. long term product non-availability.)

<b>Written</b>
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4. Electronic ordering is an integral part of our program. Discuss how deviations from the electronic order such as, add-ons and cancellations, will be handled and any associated charges, if applicable. Include the time lines in which deviations to orders and cancellations will be accepted.
5. Discuss your computerized inventory system and asset visibility. Is your system compatible with Windows 2000? If not, are you willing to acquire a compatible system if award is received?
6. Discuss your plans to handle emergency orders over and above those required by this solicitation. Include not only how you will handle the orders, but, also, what you will actually consider an emergency. Detail any additional fees, if any, that you will place on these "emergency orders." Indicate your response time to deliver an emergency order.
7. If awarded this contract you are required to break cases of spices. In addition to spices, discuss your firm's policy on breaking cases of other products, including the number or type of items for which this can be done. Also, indicate any fees for breaking cases.
8. It is the Government's goal to strive for continuous improvement in the quality of DSCP's process, products, and service to our customers. DSCP works towards achieving continuous improvement to keep our customers satisfied. Your firm's range of services might span many areas outside the minimum requirements of the Government and, in particular, this solicitation. You may describe how your firm might assist DSCP in the above area. Your response will be reviewed and may be considered an enhancement to your proposal.

## **B. Ordering System**

<b>Written</b>
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1. It is a requirement of the solicitation that the Prime Vendor be required to interface with the Government's established translation package, STORES, and support the Electronic Data Interchange transaction sets listed on the solicitation. You are required to submit a maximum of five (5) company names, P.O.C.'s, and telephone numbers that your company is currently supporting/servicing through electronic data interchange.
2. It is a requirement that your firm be able to produce the management reports as indicated in the solicitation. You may state whether your firm can supply any additional reports that are not listed in the solicitation that may benefit the Government. This information will be reviewed and may be considered as an enhancement to your overall proposal.

### **C. Recall Procedures**

**Oral**

In addition to the required recall procedures outlined in the Addendum to Clause 52.212-4 "Contract Terms and Conditions – Commercial Items," thoroughly discuss your procedures for notifying the customers and DSCP of any recalls. Discuss the time frames involved and how recalled products will be identified, both at the customer's facility, and in your warehouse. Discuss recalls of differing types and how they are handled.

### **D. Product Availability/Technical Descriptions**

**Oral**

1. The most current item catalogs in use for the customers under this solicitation can be found as attachment 8 to this solicitation. You are expected to provide all of the items, or their equivalent. Disregarding any quantities cited, state whether you are able or unable to supply each of the items. Your inability to furnish all items may affect your overall rating. Be prepared to discuss and/or demonstrate what procedure your firm will put in place to ensure adherence to the requirement for manufacturers to be listed in the Sanitarily Approved Sources Listing (for catalogued items and possible substitute items.)

NOTE: If you state you will be able to supply all items, it is expected that any item not currently in your inventory at the time of the award, requested by one of our customers during the post award cataloguing process, will be readily available for issue upon the "first order."

**WRITTEN**

2. For all items in the “Schedule of Items,” that are an identical match, you must so state. If a product you priced in the “Schedule of Items,” of items in your business proposal is not an “identical match,” (*excluding pack size changes*) to the item we requested, you must provide the product technical description (specification) of the item you are offering. The technical description must contain sufficient detail to determine the product’s salient characteristics for comparison to that solicited in the Schedule of Items. Offeror shall label the technical description with the Schedule of Items item number and it’s corresponding NSN/LSN, for identification purposes. “Pack size changes,” must be identified for customer acceptance and price evaluation purposes only.

***Note: Meat items that are considered an “identical match,” shall meet all the general And detailed requirements of the NAMPS Meat Buyers Guide (i.e. Purchaser Specified Options (PSO.)) Fat limitations – unless otherwise specified, the maximum Average fat thickness shall be 0.25 inch and trim, weight and thickness tolerances, And the specified Quality Grade. Reference NAMPS/IMPS and grade standards for Commercial use.***

***Subsequent to contract award, DSCP may request copies of any of the contractor’s Descriptions in order to conduct product quality evaluations. These evaluations will Be conducted at customer locations for the purpose of verifying whether the product Quality and characteristics are suitable for the Food Service Operation.***

Oral

3. Discuss your product availability, number of food line items, your product mix (i.e. national brand vs. private label) and dietary, nutritional supplements and individual portion items.

Written

4. You are required, as stated under “New Items,” to bring in new items within 60 days excluding Government processing time, if movement of the new item is 10 cases or more per month. If your firm can exceed this requirement, you should so state. This enhancement will be considered in your overall evaluation. Discuss the time to bring in new items for both a current supplier and a new supplier.

#### **E. SURGE/MOBILIZATION/ READINESS**

Oral

1. *SURGE* – Discuss in detail your ability to react to surge demands that may occur, or, experience in supporting surge demands that may have occurred, as a result of the increase in troop strength. Thoroughly describe the ability of your firm to increase capacity output, including the magnitude and duration of the output, including the time frame for the

increased capacity to be achieved. If surge demands should exceed the offeror's current capability to meet these demands, discuss capability to obtain additional resources, i.e. warehouse space, distribution equipment, personnel, etc. Discuss plans to replenish inventory under emergency situations, discuss sources and time frames.

2. **MOBILIZATION** – Describe your ability to respond to full-scale military mobilization wherein consumption may double or triple for a protracted period of time during a period of national emergency or mobilization. The offeror must demonstrate its' ability to handle a longer term requirement with significant increase in quantity. The offeror must state the level of increase (percentage) that can be reached, the time required to attain the increase, and the length of time the enhanced requirements can be sustained.

<b>Written</b>
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3. **READINESS PLAN** - The offeror must submit a readiness plan detailing how increased requirements will be supported to include additional suppliers, subcontractors, and warehousing, for example, which may become necessary to support the effort.

*THE GOVERNMENT RESERVES THE RIGHT TO VERIFY ALL ASPECTS OF AN OFFEROR'S TECHNICAL AND BUSINESS PROPOSALS.*

#### **NOTE: SITE VISIT PRESENTATION**

Because your site visit presentation will be rated separately from the formal oral presentation and written presentation, you are reminded to make sure that personnel capable of addressing various aspects of the site visit will be available to the Technical Panel. Please be prepared to discuss and/or demonstrate, in the detail required in the "Submission Requirements," those factors identified by "SITE VISIT."

A checklist is attached to this solicitation to assist you in this area.

**Remember that each part of your Technical Proposal (Written, Oral, Site Visit,) will be rated separately. Information should be presented separately as requested. Repeating the same information in multiple formats will make your proposal difficult to evaluate and will not enhance your rating.**

#### **SUBMISSION REQUIREMENTS** **SOCIOECONOMIC FACTORS**

<b>THIS PORTION MUST BE SUBMITTED IN WRITING</b>
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#### **FACTOR IV** **SOCIOECONOMIC CONSIDERATIONS**

*Under socioeconomic considerations (and subsequent management reports), offerors are to submit figures based on direct subcontracts for items that would be supplied under contract. **No indirect costs for equipment or services are to be included.***

*Both large and small business offerors must indicate what portion of the proposal will be subcontracted to Small Business (SB), Small Disadvantaged Business (SDB), Women-Owned Small Business (WOSB), and Hub Zone Small Business (HZSB) concerns in terms of percentages and total dollars. The percentage shall be formulated using the total to be subcontracted as the divisor. The offeror must describe the proposed extent of SB, SDB, WOSB and HZSB concerns participation in the performance of this contract at the contractor, subcontractor, and product supplier levels. These figures shall pertain to the proposed acquisition only. These figures shall represent what percentage/dollar value of products to be supplied under this contract will be provided by a SB, SDB, WOSB, HZSB manufacturer or distributor. A goal for the Prime Vendor may be to obtain at least 30% of the supplies for the proposed contract from SB firms and 5% from SDB firms.*

1. The offeror shall describe the proposed extent of SB, SDB, WOSB, and HZSB participation in the performance of the contract at the contractor and subcontractor level. In addition, firms shall also state whether they are a large or small foodservice distributor. A small firm is defined as having less than 500 employees and must not be a subsidiary or division of a large company/corporation.

2. The preferred format for submission of socioeconomic data is as follows. Separate subcontracting goals must be submitted for each proposed contract.

	<u>DOLLAR</u>	<u>PERCENT</u>
1. Total Contract Price	_____	_____
2. Total to be subcontracted:	_____	_____
a. To Large Business	_____	_____
b. To Small Business	_____	_____
1. To SDB	_____	_____
2. To WOSB	_____	_____
3. To HZSB	_____	_____
4. To other SB's	_____	_____

**Note:**

*When calculating socioeconomic goals, for socioeconomic goals, the business size of the manufacturer is to be considered, not the business size of the broker/agent that may have supplied the product to the distributor.*

*If the offeror is a Small, Small Disadvantaged, Women-Owned Small or Hub Zone Small Business, the offeror may NOT include its “cost of doing business” as part of the subcontracting goals proposed for this acquisition.*

*Offerors who are Small Business will receive additional credit under this factor for evaluation purposes.*

*Performance on prior contracts in subcontracting with and assisting Small, Small Disadvantaged, Women-Owned Small, and Hub Zone Small Businesses will be part of past performance evaluation.*

### 3. Organizational Efforts

a. The offeror shall discuss the efforts it will make to ensure that SB, SDB, WOSB, HZSB concerns will have an equitable opportunity to compete for subcontracts or as product suppliers on this acquisition.

b. The offeror shall discuss its willingness and any plans it has to develop additional opportunities for SB, SDB, WOSB, and HZSB concerns. The offeror must furthermore identify the employee(s) responsible for ensuring that an equitable opportunity is afforded to the SB, SDB, WOSB, and HZSB firms to compete for contracts or supplier selection.

***c. The offeror must indicate what percentage of its available subcontracting (or supplier utilization) dollars is allocated to small business concerns. Included in this percentage range is an estimated total subcontracting allocation to Small, Small Disadvantaged, Women-Owned and Hub Zone Small Business concerns.***

d. The offeror shall be required to cooperate in studies or surveys in order to allow the Government to determine the extent of subcontracting opportunities identified for this acquisition.

e. The offeror is to demonstrate a knowledge of, and more preferably a working relationship with local, state, and/or federal organizations whose mission it is to promote Small Business, Small Disadvantaged Business, Women Owned Small Business and Hub Zone Small Business concerns.

*Note:*

*Large business offerors are required to submit the Small, Small Disadvantaged Women-Owned Small, Hub Zone Small Business subcontracting plan information as required by Clause 52.219-9 “Small Business Subcontracting Plan” in addition to the information that is a requirement of this section of the proposal. The subcontracting plan required by the FAR clause can incorporate all costs, direct and indirect, associated with this proposal. If an individual*

*contract subcontracting plan is submitted, the plan must contain separate Small, Small Disadvantaged, Women-Owned Small and Hub Zone Small business subcontracting percentages and dollar levels for the base year as well as each option year.*

## **FACTOR V**

### **JAVITS-WAGNER-O'DAY (JWOD) ACT ENTITY SUPPORT**

1. Provide a description of the efforts your company will make to assure that Javits-Wagner-O-Day Act (JWOD) qualified nonprofit agencies for the blind or other severely disabled will have equal opportunity to compete for subcontracts under any resulting contract. Describe your current and proposed range of services, supplies, and any other support that will be provided to you by JWOD concerns. Include specific names of such subcontractors, to the extent they are known.
2. Describe any future plans your company has for developing additional subcontracting possibilities for JWOD entities, or ways in which these entities could be partnered with other businesses and agencies in opportunities to diversify revenue production, during the contract period.
3. Specify what proportion of your proposal, as a percentage of dollars, will be subcontracted to JWOD entities.
4. Progress reports in reference to your subcontracting efforts with JWOD activities will be submitted to the contracting officer as part of your monthly socio-economic report. Provide the name and title of the individual principally responsible for ensuring company support to such entities (generally, this is the individual responsible for subcontracting with small, small disadvantaged, and women-owned small businesses.)

## **FACTOR VI**

### **DLA MENTORING BUSINESS AGREEMENTS (MBA)**

1. The DLA MBA Program was designed for prime contractors to provide developmental assistance to small business, small disadvantaged business, and women-owned small business concerns for value-added services and/or products. Prime contractors may also mentor Javits-Wagner-O'Day (JWOD) qualified nonprofit agencies for the blind and other severely disabled that have been approved by the Committee for Purchase from People Who Are Blind or Severely Disabled under the JWOD Act.
2. DLA MBA's encourage participation and growth opportunities for small, small disadvantaged, women-owned small business concerns or JWOD workshop that will participate in carrying out the requirements of the prime contract. *The opportunities must constitute real business growth, which is measurable and meaningful.*
3. An MBA shall be a written agreement between the prime contractor and the small, small disadvantaged or women-owned small business involved. Mentor will be required to

submit periodic progress reports on their agreements. An MBA shall include, at a minimum, the following elements:

**a. Participants**

Cite the criteria in selecting a firm or firms with whom to mentor. In addition, include the following information with all submissions:

- 1) Name, address, and plant location for contract holder and potential SB/SDB/WOSB, HZSB or JWOD participants(s).
- 2) Point of Contact, job title, and phone number of all personnel involved in the development and oversight of any agreement from both parties.
- 3) The number of people employed by the small business, small disadvantaged business, or women-owned small business concern. If the firm is in the service sector, specify its annual average gross revenue for the last three- (3) fiscal years.

**b. Agreement Type**

- 1) Describe the type of agreement executed by the contract holder and the small business, small disadvantaged business, women-owned small business or JWOD entity. The agreement should state the benefits of the plan for both parties. The Contracting Officer will review the plan to ensure that the agreement will not jeopardize future contract performance. The agreements should clearly define the roles and responsibilities of each party. *Plans that identify new business ventures rather than expansion of existing agreements are preferred.*
- 2) DLA MBA Agreements shall specifically identify the areas of developmental assistance (i.e. management/technical) that will be provided. The offeror should provide a discussion of the areas chosen for development/enhancement. Describe the scope of the plan, i.e. whether the plan will be specifically related to the requirements contained in the solicitation or will the plan cover other government and commercial customers.
- 3) Offerors shall identify and describe the management control techniques that would be used to insure that contract requirements are met. This should include the record keeping and communication techniques and the methods to be used to control and track performance.

**c. Measurements and Reporting**

- 1) Provide milestones for program implementation.
- 2) Discuss and describe the measurements/yardsticks that will be utilized to determine if program objectives and goals have been met. Projections of successful program measurements should result in:
  - a) An increase in the dollar value of subcontracts awarded to SB/SDB/WOSB and JWOD workshops under DLA contracts.
  - b) An improvement in the level of participation in DoD, other federal agencies and commercial contracting opportunities.
- 3) Mentors will be required to submit periodic progress reports on their agreements.
- 4) Copies of signed MBA's that are currently in place (and will apply to proposed contract) are required to be submitted.

**COST OR PRICE****Aggregate Pricing**

1. An evaluation will be made against the Schedule of Items, which consists of the highest usage items and general food supplies provided by the customers supported under this solicitation as well as items listed under the Basic Daily Food Allowance (BDFA) listing. Estimated annual quantities for the items selected are indicated next to each item and are for information and evaluation purposes only. The items will be weighted against the estimated yearly requirements of the ordering activities and evaluated for the lowest overall aggregate cost to the Government. A separate evaluation will be made of the offeror's distribution pricing, using the same Schedule of Items.

2. Offerors are to submit the most current unit prices for each of these items. This unit price must be in a format that shows the delivered price and the distribution price as separate entries, then totaled. For example, if the delivered price is \$2.00 and the distribution price is \$ .50, pricing should be formulated as follows:

$$\text{\$ 2.00} + \text{\$ .50} = \text{\$ 2.50}$$

***Do Not Submit only the Unit Price; the two- (2) elements must be shown separately as two separate evaluations are being performed.***



**Do not deduct any NAPA allowances from the delivered price on your business proposal.**

3. **Prices must not extend more than two [2] places to the right of the decimal point.** Standard rounding methods should be observed. For example, a delivered price of \$4.578 plus a distribution price of \$.232 should be rounded to \$4.58 plus \$.23.

4. If an offeror carries a variety of brands for the same item, the price submitted shall be for the lowest price, technically acceptable, item that meets the Government's requirements.

5. **ALL Offered Delivered Prices Must Be Substantiated With A Copy Of The Manufacturer's Invoice for each item in the Schedule of Items.** The invoices should reflect the prices effective within two (2) weeks prior to the solicitation issue date. IF AN INVOICE IS NOT AVAILABLE FOR THAT WEEK, THE MOST RECENT INVOICES SHALL BE SUBMITTED. For evaluation purposes only, the offeror is required to submit pricing for Schedule of Items Items that will meet the government's minimum requirement.

6. Offerors are required to complete and submit the Schedule of Items, distribution categories and option year pricing.

7. For evaluation purposes of the Schedule of Items, distribution prices shall correspond to the unit of issue for each product, e.g. if the offered product is issued on a "per pound" basis, the distribution price shall be "per pound".

8. Option year prices must be submitted as a percentage (increase or decrease, e.g. +/-0.25%) from the base year.

### **Distribution Prices**

1. Firms shall offer a distribution price for each category of items. ***The distribution price must be offered as a dollar/cents amount.*** Distribution prices offered as a percentage of the delivered price **are not acceptable.** The distribution price shall represent the amount to be added to the actual invoice price paid by the prime vendor for each food and beverage product to the manufacturer or supplier.

2. Offerors are strongly urged to use the Government's Distribution Price Category List as outlined in paragraph II Items /Pricing of "Supplies/Services and Prices" and in paragraph 5. below when submitting their Distribution Prices. However, offerors may submit their own food and beverage category listing on which distribution prices are based, subject to the restrictions as outlined in the above listed section. As stated previously, there is a fifty- [50] category limit.

3. For Distribution Price Category Listing, prices are to be offered in the same manner in which you sell the product. For example, if you sell a product by the case,

## COMMERCIAL PRIME VENDOR JAPAN/ SINGAPORE/ DIEGO GARCIA

then the distribution price will be by the case. Whereas, if you sell the product by the pound or by the each, the distribution price would be listed accordingly. The distribution prices must be stated in a dollar amount, with not more than two places to the right of the decimal point.

5. The distribution prices shall remain constant for the complete term of the contract.

6. The Government's Distribution Price Category List is as follows: **NOTE - each zone may be separately priced.**

Category Number	Category Description
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**COMPLETE  
IN FULL  
BELOW**

DIST.  
PRICES  
ZONE 1  
JAPAN

DIST.  
PRICES  
ZONE 2  
SINGAPORE

DIST.  
PRICES  
ZONE 3  
DIEGO GARCIA

1	Bakery and Cereal Products			
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2	Beverages			
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3	Bouillons and Soups (Canned and Dry)			
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4	Condiments and Related Products			
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**COMPLETE  
IN FULL  
BELOW**DIST.  
PRICES  
ZONE 1  
JAPANDIST.  
PRICES  
ZONE 2  
SINGAPOREDIST.  
PRICES  
ZONE 3  
DIEGO GARCIA

5 Confections, Nuts and Sugars

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6 Cheese

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7 Eggs

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8 Ice Cream Products

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9 Bread Products

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10 Milk Products

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11 Other Dairy Products Not Mentioned

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<b>COMPLETE IN FULL BELOW</b>		<u>DIST.</u>	<u>DIST.</u>	<u>DIST.</u>
		<u>PRICES</u> <u>ZONE 1</u> <u>JAPAN</u>	<u>PRICES</u> <u>ZONE 2</u> <u>SINGAPORE</u>	<u>PRICES</u> <u>ZONE 3</u> <u>DIEGO GARCIA</u>
12	Dietary Products	_____	_____	_____
13	Fats and Oils	_____	_____	_____
14	Frozen Fish, Other Than Shellfish	_____	_____	_____
15	Frozen Shellfish	_____	_____	_____
16	Chilled Meats and Poultry	_____	_____	_____
17	Frozen Meats and Poultry	_____	_____	_____
18	Fresh Fruits and Vegetables	_____	_____	_____

**COMPLETE  
IN FULL  
BELOW**DIST.  
PRICES  
ZONE 1  
JAPANDIST.  
PRICES  
ZONE 2  
SINGAPOREDIST.  
PRICES  
ZONE 3  
DIEGO GARCIA

19 Frozen Fruits and Vegetables

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20 Jams, Jellies and Preserves

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21 Other Semi-perishable Products Not Mentioned Above

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22 Centrally Managed Items/Mandatory Items

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23 Related Non Foods (disposable utensils, paper products)  
(May be added to catalog at a later date)

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24 Q- Cogs

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COMPLETE IN FULL BELOW		<u>DIST.</u> <u>PRICES</u> <u>ZONE 1</u> <u>JAPAN</u>	<u>DIST.</u> <u>PRICES</u> <u>ZONE 2</u> <u>SINGAPORE</u>	<u>DIST.</u> <u>PRICES</u> <u>ZONE 3</u> <u>DIEGO GARCIA</u>
25	MREs, UGRAs	_____	_____	_____
26	Temporary Storage (Handling and Reissue Fee)	_____	_____	N/A _____
27	Produce, Dairy and Bakery items if furnished as GFM	_____	_____	_____
28	ESL Milk Items	_____	_____	_____
29	Any Other Category of Items Not Covered Above	_____	_____	_____

**ADDITIONAL SUBMISSION REQUIREMENTS**

The offeror is required to submit the following additional information in writing as part of the Business Proposal:

Product Listing  
Procurement Pricing Plan  
Schedule of Items

The requirements for each submission are outlined below.

In addition to the above, the offeror is required to complete the provisions entitled “OPTION PRICING” and “PLACE OF PERFORMANCE” and return with their Business Proposal. Failure to return these completed with the offer may result in rejection of the offer.

The offeror is also required to complete the provision entitled “AUTHORIZED NEGOTIATORS” and return with their Business Proposal.

The offeror should specify the policy for celebrating holidays that fall on the weekend as required by the paragraph entitled “Delivery Schedule (Times)” in the section entitled “Delivery and Performance”.

**PRODUCT LISTING**

The offeror shall submit one (1) copy of its complete product listing for all food, beverage, and related non-food items as part of the Business Proposal.

**COST and PRICE**

The Cost and Price portion consists of two parts. The submission requirements for each part are outlined below.

**1. Procurement Pricing Procedures**

- a. This is a procurement for commercial products and it is expected that your procurement pricing procedures are in accordance with established commercial practices. Therefore, the offeror should **BRIEFLY** describe how unit prices are formulated and discuss the variables that may affect the price. **BRIEFLY** include the methodology used to “cost” products for items acquired from any divisions, subsidiary, or affiliates. Explain how the cost to your firm is converted to the delivered price (e.g. average monthly costs, LIFO or FIFO, last invoice methods, etc.).

- b. **BRIEFLY** describe the purchasing methods utilized and how they take advantage of price discounts given for quantity purchases, sales and other types of special arrangements made for preferred customers. Describe how market pricing, commercial catalog pricing and competitive purchasing are utilized in your purchasing procedures. State whether quantities of volume price discounts offered are based on anticipated sales volume under this contract or the total sales volume for the company. Pricing of inventory adjustments, including breakage or spoilage shall be provided.

## **2. Rebate Policy/Discounts/Allowances**

The offeror shall **BRIEFLY** address how rebates, discounts and allowances as a result of manufacturer or broker's specials, other than the NAPA Program or Food Shows, are to be returned to the Government. Describe the process for tracking and reporting of rebates, discounts and allowances, method of return (i.e. lump-sum reimbursement, deviated pricing) and overall management of the program. The offeror will provide a description of those rebates and discounts meeting the requirements herein.

## **SCHEDULE OF ITEMS**

A schedule of 50 Core Items is listed on **Pages 103 through 112**, with quantity estimates. The quantities for these items represent current annual usage for the regions. Complete pricing data for those 50 items is essential. However, it should be noted that most of the individual delivery points should be expected to develop a routine demand pattern for approximately six hundred or less of the items. In the post award phase, all available quantity estimates for all the items on the schedule will be provided to the awardee. Ability to source and supply all the items on the schedule will weigh in the evaluation of offers. All of the top 50 items have been selected for more extensive price analysis. The offeror must submit current supplier invoices for these items. Invoices should be supplied from the time period two weeks prior to the solicitation issue date (i.e. week of 11 Mar 2002.)

Delivered prices for the following items should be based on the average delivered price ("landed cost") during the full week (Monday through Friday) two weeks prior to the issue date of this solicitation. If no price is available for that particular week, the delivered cost used shall be based on the last available price prior to the time specified above. If the price used is not based on pricing for the period two weeks before the issue date of this solicitation, your price should include the date of acquisition.

**NOTE: OFFEROR MUST INCLUDE A TOTAL \$ FIGURE FOR THE BASE YEAR AND EACH OPTION YEAR.**

**V. IT IS IMPERATIVE THAT THE FOLLOWING INFORMATION BE SUBMITTED IN WRITING WITH YOUR OFFER:**



1. SF 1449 [Page 1 of solicitation] and any subsequent amendments to solicitation with original signatures
2. Certifications and Representations (**All clauses that require a response must be filled out and returned**)
3. List of references and contracts referenced in Technical Proposal - Part I., Corporate Experience/Past Performance (pages 85-88), FILLED OUT IN ENTIRETY.
4. Written Technical Proposal
5. Signed DLA MBAs which are currently in place referenced in Section V., DLA MBA Program Evaluation Factor
6. Subcontracting Plan (if applicable); Note: This is required for those offerors who are large business concerns
7. BRIEFING CHARTS (with name(s) and title of presenter(s))

## **VI. VOLUME II, BUSINESS PROPOSAL**

A. The offeror is required to furnish limited pricing information as outlined in the solicitation section entitled **Submission Requirements**.

B. To be acceptable, the firm's business proposal must be complete, realistic, and reasonable. Proposals that are unrealistic in terms of technical or schedule commitments, or unrealistically low in price, will be considered indicative of a lack of understanding of the solicitation requirements.

C. The offeror is required to supply the required information for the socioeconomic clauses. The socioeconomic proposal is part of the business proposal.

## **VII. NOTE**

1. Unless otherwise stated, the technical proposal and business proposal must both be submitted by the date and time specified for the receipt of proposals on page 3 of the solicitation, or as amended, if applicable.

2. A **SIGNED** and **COMPLETED SOLICITATION** must accompany the technical and business proposals in its entirety, as well as any amendments, if applicable. Make sure all clauses that require a response are completed. Offerors may retain all attachments except the attachment containing your Corporate Experience/Past Performance. This attachment must also be submitted to DSCP at the time of closing.

## **FAILURE TO PROVIDE THE THREE (3) COMPONENTS OF THE TECHNICAL PROPOSAL (REFERENCED IN PARAGRAPH**

**“C ” ON PAGE -----AND YOUR BUSINESS PROPOSAL MAY  
RENDER THE PROPOSAL UNACCEPTABLE AND MAY LEAD  
TO A REJECTION OF THE OFFER.**

**NOTE: SITE VISIT PRESENTATION**

The Site Visit Presentation is considered part of your Technical Proposal and, therefore, you are reminded to make sure that personnel capable of addressing various aspects of the site visit be available to the Technical Panel. Please be prepared to discuss and/or demonstrate, in the detail required in "Submission Requirements", those factors identified by "SITE VISIT".

A check list is attached to this solicitation to aid you in this area. (Attachment 4)

**NOTE: The Government reserves the right to make an award without discussions. Your best efforts should, therefore, be placed on your offer as originally submitted.**

**THE GOVERNMENT RESERVES THE RIGHT TO VERIFY ALL ASPECTS OF AN OFFEROR'S TECHNICAL AND BUSINESS PROPOSALS.**

To insure an objective business evaluation, the pricing of all offerors are to be based on the exact item in our market basket. When offerors qualify the salient characteristics of an item or items in the market basket and or when the government detects (through a relative pricing review and or a review of supporting invoices or quotes) that the pricing proposed is on an item which differs from the market basket description then the government reserves the right to employ remedies such as:

- (1) Where an insignificant number of items differ from the market basket descriptions, those items will be eliminated from the evaluation of all offerors;
- (2) Single serve items with small quantity differences may be evaluated without adjustment, as any additional quantity provides no additional value; and
- (3) Larger, generally wholesale size items, with quantity differences may be evaluated on a per pound or similar basis.

After discussions are held, if a significant number of items differ from the market basket descriptions then the offeror may be eliminated from the competitive range.

Whatever remedy is selected by the Government, it shall apply to the base year and all option years in the acquisition.

9. Offerors are required to also submit this portion of the Business Proposal on a spreadsheet containing the following information:

- a. **Item Number and Description** (first line) as listed
- b. **Estimated Quantity** - Quantity given
- c. **Unit of Issue** – Self-explanatory. Note: Unit of Issue must be same as Government's listed in the Market Basket of Items.
- d. **Distribution Price Category** - Description of Distribution Price Category, e.g. "Frozen Meats". If you also identify your category of items by number, list this number also.
- e. **Delivered Price** - (DeP) the price you actually paid for the item, as substantiated by manufacturer invoice.
- f. **Distribution Price** - (DiP) your distribution price
- g. **Unit Price** - Delivered Price + Distribution Price
- h. **Total** - Estimated Quantity multiplied by Unit Price
- i. **DIP/UP** - Distribution Price divided by the Unit Price (given as a percentage)
- k. **DIP AGG** - Quantity multiplied by the distribution price.

Note: If you wish to receive an electronic file sample of an acceptable spreadsheet format, request one via e-mail sent to [mdimeo@dscp.dla.mil](mailto:mdimeo@dscp.dla.mil).

All prices submitted must not be more than two [2] places to the right of the decimal point ONLY. If IN ANY COLUMN prices appear having more than two [2] decimal places, the government will automatically round your prices up or down prices using standard rounding procedures.

10. When preparing the spreadsheet, totals must appear at the bottom of the "TOTAL" column (h), "DiP/UP" column (i) and the "DiP AGG" column (k). Firms are strongly encouraged to use Microsoft Excel to prepare spreadsheets and submit a 3½" disk with the complete spreadsheet on it. Remember to include the offeror's name of the top of the spreadsheet.

11. Each firm must submit a hard copy of their spreadsheet, for the base year and each option year, as well as a copy of the spreadsheet(s) on a disk.

NOTE: PLEASE USE AN ANTI-VIRUS UTILITY TO ENSURE DISK IS VIRUS FREE BEFORE SUBMITTING.

## **B. DISTRIBUTION PRICES**

1. Firms shall offer a distribution price for each category of items. ***The distribution price must be offered as a dollar/cents amount.*** Distribution prices

offered as a percentage of the delivered price **are not acceptable**. The distribution price shall represent the amount to be added to the actual invoice price paid by the prime vendor for each food and beverage product to the manufacturer or supplier.

2. Offerors are strongly urged to use the Government's Category List as outlined in paragraph D of the section entitled "Supplies/Services and Prices" when submitting their Distribution Prices. However, offerors may submit their own food and beverage category listing on which distribution prices are based, subject to the restrictions as outlined in the above listed section. As stated previously, there is a fifty [50] category limit.

3. For Distribution Price Category Listing, prices are to be offered in the same manner in which you sell the product. For example, if you sell a product by the case, then the distribution price will be by the case. Whereas, if you sell the product by the pound or by the each, the distribution price would be listed accordingly. The distribution prices must be stated in a dollar amount, with not more than two places to the right of the decimal point.

4. Distribution prices shall remain constant for the complete term of the contract.

#### **a. PRODUCT LISTING**

The offeror shall submit one (1) copy of its complete product listing for all food, beverage, and related non-food items as part of the Business Proposal.

#### **b. PROCUREMENT PRICING PLAN**

The information requested below will not be rated, but will be used in conjunction with your business proposal to substantiate how pricing was developed.

1. The offeror should **BRIEFLY** describe how unit prices are formulated and discuss the variable that may affect the price. **BRIEFLY** include the methodology used to "cost" products for items acquired from any divisions, subsidiary, or affiliates. Explain how the cost to your firm is converted to the delivered price (e.g. average monthly costs, LIFO or FIFO, last invoice methods, etc.).

2. **BRIEFLY** describe the purchasing methods utilized and how they take advantage of price discounts given for quantity purchases, sales and other types of special arrangements made for preferred customers. Describe how market pricing, commercial catalog pricing and competitive purchasing are utilized in your purchasing procedures. State whether qualities of volume price discounts offered are based on anticipated sales volume under this contract or the total sales volume for the company. Pricing of inventory adjustments, including breakage or spoilage shall be provided.

#### **c. PRIME VENDOR (MARKET BASKET) SCHEDULE OF ITEMS**

1. Delivered prices for the following items should be based on the last delivered price ("landed cost") during the full week (Monday through Friday) two weeks prior to the issue date of this solicitation. If no price is available for that particular week, the delivered cost used shall be based on the last available price prior to the time specified above. If the price used is not based on pricing for the period two weeks before the issue date of this solicitation, your price should include the date of acquisition.

**THE PRIME VENDOR SCHEDULE OF ITEMS FOR THE JAPAN/SINGAPORE/DIEGO GARCIA ACTIVITIES ARE ATTACHED ON THE FOLLOWING PAGES. YOUR MOST CURRENT SUPPLIER INVOICE FOR THESE ITEMS MUST BE SUBMITTED WITH YOUR OFFER.**

**PLEASE FURNISH PRICES PER POUND FOR ITEMS THAT SPECIFY WEIGHT RANGES.**

**NOTE: OFFEROR MUST INCLUDE A BOTTOM LINE DOLLAR FIGURE FOR THE BASE YEAR AND EACH OPTION YEAR.**

**COMPLETE & SUBMIT IN FULL WITH YOUR OFFER**

Prices are requested incorporating distribution fees as applicable to each Zone. Zone 1, JAPAN quantities are reflective of 88.6% of a total annual usage figure for these items from both Japan and Singapore. Zone 2, SINGAPORE quantities are reflective of 11.4% of this same total. As such, these are approximations for the purpose of evaluation, rather than reflecting actual AMD's (average monthly demands.) Prime vendors are responsible to develop their own demand projections throughout the course of actual contract support.

Zone 3 quantities are reflective of Diego Garcia Annual usage. Your pricing should reflect proposed distribution fees for D-GAR.

**PRIME VENDOR SCHEDULE OF ITEMS**

**Solicitation Requirements**

<p><b>Item 1</b>  <b>8905 -00 -262 -7274</b>  Unit of Issue: LB</p> <p><b>TURKEY, BNLS,</b>  fzn, netted (w/skin covering), w/salt, white combo (white predominant), iaw poultry namp</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table> <thead> <tr> <th></th> <th><b>Zone 1</b></th> <th><b>Zone 2</b></th> <th><b>Zone 3</b></th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td>82,320</td> <td>10,592</td> <td>8,200</td> </tr> <tr> <td>Delivered price per unit:</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>Total unit price:</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> </tbody> </table>		<b>Zone 1</b>	<b>Zone 2</b>	<b>Zone 3</b>	Estimated quantity:	82,320	10,592	8,200	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____	<p><b>Item 2</b>  <b>8905 -00 -543 -7333</b>  Unit of Issue: LB</p> <p><b>TURKEY,</b>  fzn, whole, rtc, basted or unbasted, young hen 12 lb min wt, namp p2201, young tom 16 to 24 lb, us gr a equiv, namp p2101</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table> <thead> <tr> <th></th> <th><b>Zone 1</b></th> <th><b>Zone 2</b></th> <th><b>Zone 3</b></th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td>15,550</td> <td>2,000</td> <td>3,600</td> </tr> <tr> <td>Delivered price per unit:</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>Total unit price:</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> </tbody> </table>		<b>Zone 1</b>	<b>Zone 2</b>	<b>Zone 3</b>	Estimated quantity:	15,550	2,000	3,600	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____
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<p><b>Item 3</b>  <b>8905 -00 -577 -5993</b>  Unit of Issue: LB</p> <p><b>BREAKFAST SAUSAGE, CKD,</b>  fzn, skinless, beef and pork, predominantly pork, 19 to 21/lb, 5 lb layer pack box, namp 817, formula a, style c</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table> <thead> <tr> <th></th> <th><b>Zone 1</b></th> <th><b>Zone 2</b></th> <th><b>Zone 3</b></th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td>41,819</td> <td>5,381</td> <td>8,730</td> </tr> <tr> <td>Delivered price per unit:</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>Total unit price:</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> </tbody> </table>		<b>Zone 1</b>	<b>Zone 2</b>	<b>Zone 3</b>	Estimated quantity:	41,819	5,381	8,730	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____	<p><b>Item 4</b>  <b>8905 -00 -782 -3190</b>  Unit of Issue: LB</p> <p><b>FRANKFURTERS,</b>  fzn, all meat, beef and pork (in any combo), skinless, natural color, 6.5 in. (16.51 cm) max lg, 10/lb, 1 or 2 lb (0.454 kg or 0.907 kg) vac pac, namp 800, formula a, style c</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table> <thead> <tr> <th></th> <th><b>Zone 1</b></th> <th><b>Zone 2</b></th> <th><b>Zone 3</b></th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td>91,109</td> <td>11,723</td> <td>6,220</td> </tr> <tr> <td>Delivered price per unit:</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>Total unit price:</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> </tbody> </table>		<b>Zone 1</b>	<b>Zone 2</b>	<b>Zone 3</b>	Estimated quantity:	91,109	11,723	6,220	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____
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<p><b>Item 5</b>  <b>8905 -00 -935 -4765</b>  Unit of Issue: LB</p> <p><b>FISH PORTIONS, RAW, BRD,</b>  fzn, ocean perch or pollock or whiting, skinless, us gr a equiv, 4 oz ea, 5 to 10 lb box</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: center;">Zone 1</th> <th style="text-align: center;">Zone 2</th> <th style="text-align: center;">Zone 3</th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td style="text-align: center;">12,758</td> <td style="text-align: center;">1,642</td> <td style="text-align: center;">1,792</td> </tr> <tr> <td>Delivered price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> </tbody> </table>		Zone 1	Zone 2	Zone 3	Estimated quantity:	12,758	1,642	1,792	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____	<p><b>Item 6</b>  <b>8905 -01 -034 -7547</b>  Unit of Issue: LB</p> <p><b>BEEF LOIN, STRIP LOIN STEAK, BNLS, CENTER-CUT,</b>  fzn, portion-cut, min us choice gr, with mas 1 in. (2.54 cm) tail, max avg surface fat 0.25 in. (0.636 cm) 7 oz (198.45 g) ea, 0.4 to 1.0 in. thick, namp 1180 a, pso 4</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: center;">Zone 1</th> <th style="text-align: center;">Zone 2</th> <th style="text-align: center;">Zone 3</th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td style="text-align: center;">86,669</td> <td style="text-align: center;">11,151</td> <td style="text-align: center;">9,430</td> </tr> <tr> <td>Delivered price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> </tbody> </table>		Zone 1	Zone 2	Zone 3	Estimated quantity:	86,669	11,151	9,430	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____
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<p><b>Item 7</b>  <b>8905 -01 -086 -0394</b>  Unit of Issue: LB</p> <p><b>BEEFSTEAK, SANDWICH,</b>  fzn, oblong shape, 2 oz portions, 48 portions/box, 6 boxes/case</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: center;">Zone 1</th> <th style="text-align: center;">Zone 2</th> <th style="text-align: center;">Zone 3</th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td style="text-align: center;">2,328</td> <td style="text-align: center;">300</td> <td style="text-align: center;">925</td> </tr> <tr> <td>Delivered price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> </tbody> </table>		Zone 1	Zone 2	Zone 3	Estimated quantity:	2,328	300	925	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____	<p><b>Item 8</b>  <b>8905 -01 -328 -3329</b>  Unit of Issue: LB</p> <p><b>SALMON FILLETS,</b>  fzn coho, or chinook, iqf, natural shape, single side, skin on, us gr a equiv, 2 to 5 lb ea, vac pac</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: center;">Zone 1</th> <th style="text-align: center;">Zone 2</th> <th style="text-align: center;">Zone 3</th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td style="text-align: center;">11,259</td> <td style="text-align: center;">1,449</td> <td style="text-align: center;">710</td> </tr> <tr> <td>Delivered price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> </tbody> </table>		Zone 1	Zone 2	Zone 3	Estimated quantity:	11,259	1,449	710	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____
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<p><b>Item 9</b>  <b>8905 -01 -388 -1064</b>  Unit of Issue: LB</p> <p><b>CHICKEN BREAST FAJITA STRIPS,</b>  fzn, raw, seasoned or marin, 1/2 in. by 1/2 in.  by 2 in. (1.27 cm by 1.27 cm by 5.08 cm) length  prior to cooking</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: center;">Zone 1</th> <th style="text-align: center;">Zone 2</th> <th style="text-align: center;">Zone 3</th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td style="text-align: center;">64,522</td> <td style="text-align: center;">8,302</td> <td style="text-align: center;">7,350</td> </tr> <tr> <td>Delivered price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> </tbody> </table>		Zone 1	Zone 2	Zone 3	Estimated quantity:	64,522	8,302	7,350	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____	<p><b>Item 10</b>  <b>8905 -01 -E09 -7409</b>  Unit of Issue: LB</p> <p><b>CHICKEN BREAST FILLET, FZN,</b>  marin, pressed, 4 oz ea, ind wrapped, 40/ case</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: center;">Zone 1</th> <th style="text-align: center;">Zone 2</th> <th style="text-align: center;">Zone 3</th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td style="text-align: center;">5,670</td> <td style="text-align: center;">730</td> <td style="text-align: center;">960</td> </tr> <tr> <td>Delivered price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> </tbody> </table>		Zone 1	Zone 2	Zone 3	Estimated quantity:	5,670	730	960	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____
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<p><b>Item 11</b>  <b>8905 -01 -E09 -7413</b>  Unit of Issue: LB</p> <p><b>CHICKEN, CUT-UP, 8 PIECE, FZN,</b>  US Grade A, marin, 5.8 oz ea, IQF, 96/case</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: center;">Zone 1</th> <th style="text-align: center;">Zone 2</th> <th style="text-align: center;">Zone 3</th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td style="text-align: center;">21,289</td> <td style="text-align: center;">2,739</td> <td style="text-align: center;">3,855</td> </tr> <tr> <td>Delivered price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> </tbody> </table>		Zone 1	Zone 2	Zone 3	Estimated quantity:	21,289	2,739	3,855	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____	<p><b>Item 12</b>  <b>8905 -01 -E09 -8236</b>  Unit of Issue: LB</p> <p><b>BEEF, GRD, BULK, FZN,</b>  85% min lean, 100% pure grd beef, 10 lb pg, NAMP 136</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: center;">Zone 1</th> <th style="text-align: center;">Zone 2</th> <th style="text-align: center;">Zone 3</th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td style="text-align: center;">116,739</td> <td style="text-align: center;">15,021</td> <td style="text-align: center;">15,880</td> </tr> <tr> <td>Delivered price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> </tbody> </table>		Zone 1	Zone 2	Zone 3	Estimated quantity:	116,739	15,021	15,880	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____
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<p><b>Item 13</b>  <b>8905 -01 -E19 -5159</b>  Unit of Issue: LB</p> <p><b>PORK LOIN, BNLS, PRECKD, FZN,</b>  lightly seasoned, 5 to 7 lb avg</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: center;">Zone 1</th> <th style="text-align: center;">Zone 2</th> <th style="text-align: center;">Zone 3</th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td style="text-align: center;">5,203</td> <td style="text-align: center;">669</td> <td style="text-align: center;">3,700</td> </tr> <tr> <td>Delivered price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> </tbody> </table>		Zone 1	Zone 2	Zone 3	Estimated quantity:	5,203	669	3,700	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____	<p><b>Item 14</b>  <b>8905 -01 -E59 -2917</b>  Unit of Issue: LB</p> <p><b>CHICKEN WINGS, FZN,</b>  disjointed (joint 1), 10 lb box, 4 boxes/case</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: center;">Zone 1</th> <th style="text-align: center;">Zone 2</th> <th style="text-align: center;">Zone 3</th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td style="text-align: center;">18,638</td> <td style="text-align: center;">2,398</td> <td style="text-align: center;">1,840</td> </tr> <tr> <td>Delivered price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> </tbody> </table>		Zone 1	Zone 2	Zone 3	Estimated quantity:	18,638	2,398	1,840	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____
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<p><b>Item 15</b>  <b>8910 -00 -125 -8440</b>  Unit of Issue: LB</p> <p><b>CHEESE, CHEDDAR, NATURAL,</b>  med cured, or aged, 20 lb max, us gr aa or a,  as determined by 7 cfr part 58.2501, u.s. for gr  of cheddar cheese and std of identity 21 cfr part  133.113</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: center;">Zone 1</th> <th style="text-align: center;">Zone 2</th> <th style="text-align: center;">Zone 3</th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td style="text-align: center;">44,591</td> <td style="text-align: center;">5,737</td> <td style="text-align: center;">1,280</td> </tr> <tr> <td>Delivered price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> </tbody> </table>		Zone 1	Zone 2	Zone 3	Estimated quantity:	44,591	5,737	1,280	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____	<p><b>Item 16</b>  <b>8910 -00 -616 -0038</b>  Unit of Issue: LB</p> <p><b>BUTTER,</b>  salted, us gr a, 1 lb print or 4 prints of 1/4 lb ea, 7 cfr  58.2621-.2635</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: center;">Zone 1</th> <th style="text-align: center;">Zone 2</th> <th style="text-align: center;">Zone 3</th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td style="text-align: center;">136,090</td> <td style="text-align: center;">17,510</td> <td style="text-align: center;">3,300</td> </tr> <tr> <td>Delivered price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> </tbody> </table>		Zone 1	Zone 2	Zone 3	Estimated quantity:	136,090	17,510	3,300	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____
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<p><b>Item 17</b>  <b>8910 -00 -926 -6048</b>  Unit of Issue: DZ</p> <p><b>EGGS, SHELL,</b>  shell protected fresh, med or large, us consumer gr a, 30  dz/case, 7 cfr, part 56</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: center;">Zone 1</th> <th style="text-align: center;">Zone 2</th> <th style="text-align: center;">Zone 3</th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td style="text-align: center;">158,736</td> <td style="text-align: center;">20,424</td> <td style="text-align: center;">27,480</td> </tr> <tr> <td>Delivered price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> </tbody> </table>		Zone 1	Zone 2	Zone 3	Estimated quantity:	158,736	20,424	27,480	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____	<p><b>Item 18</b>  <b>8910 -01 -E09 -3869</b>  Unit of Issue: CO</p> <p><b>MILK, REDUCED FAT, SHELF STABLE, UHT,</b>  2% milkfat, 5 gal BIB</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: center;">Zone 1</th> <th style="text-align: center;">Zone 2</th> <th style="text-align: center;">Zone 3</th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td style="text-align: center;">3,442</td> <td style="text-align: center;">443</td> <td style="text-align: center;">1,270</td> </tr> <tr> <td>Delivered price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> </tbody> </table>		Zone 1	Zone 2	Zone 3	Estimated quantity:	3,442	443	1,270	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____
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<p><b>Item 19</b>  <b>8915 -00 -127 -9303</b>  Unit of Issue: CN</p> <p><b>TOMATO PASTE,</b>  no. 2-1/2 size can, heavy, med, or light conc,  coarse or fine texture, us gr a, u.s. std for gr,  kinds of texture (1) or (2)</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: center;">Zone 1</th> <th style="text-align: center;">Zone 2</th> <th style="text-align: center;">Zone 3</th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td style="text-align: center;">77,230</td> <td style="text-align: center;">9938</td> <td style="text-align: center;">1,344</td> </tr> <tr> <td>Delivered price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> </tbody> </table>		Zone 1	Zone 2	Zone 3	Estimated quantity:	77,230	9938	1,344	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____	<p><b>Item 20</b>  <b>8915 -00 -257 -3947</b>  Unit of Issue: CN</p> <p><b>CORN, CANNED,</b>  golden, whole kernel or whole grain, us gr a or  b, brine or vac pac, no. 10 size can, u.s. std for  g, color (b)</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: center;">Zone 1</th> <th style="text-align: center;">Zone 2</th> <th style="text-align: center;">Zone 3</th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td style="text-align: center;">38,658</td> <td style="text-align: center;">4,974</td> <td style="text-align: center;">2,662</td> </tr> <tr> <td>Delivered price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> </tbody> </table>		Zone 1	Zone 2	Zone 3	Estimated quantity:	38,658	4,974	2,662	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____
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**Item 21****8915 -00 -437 -7943**

Unit of Issue: CN

**JUICE, ORANGE, FZN,**

conc, 3/1, unswt, us gr a, min 14:1 brix-acid ratio, 32 oz composite, plastic, or metal can, u.s. std for gr, product description (4), style (a)

**VENDOR QUESTIONS**

	<b>Zone 1</b>	<b>Zone 2</b>	<b>Zone 3</b>
Estimated quantity:	72,850	9,374	3,464
<i>Delivered price per unit:</i>	_____	_____	_____
<i>+ Distribution price per unit:</i>	_____	_____	_____
<i>Total unit price:</i>	_____	_____	_____
<i>Qty X total unit price:</i>	_____	_____	_____

**Item 22****8915 -00 -616 -4820**

Unit of Issue: CN

**BEANS, GREEN, CANNED,**

round or romano or italian type, whole, french style or cut, us gr a or b, no. 10 size can, u.s. std for grd, type (a) style (a), (d), or (e), size 1 thru 6, type (b), style (a), (d) or (e), size 2 thru 6

**VENDOR QUESTIONS**

	<b>Zone 1</b>	<b>Zone 2</b>	<b>Zone 3</b>
Estimated quantity:	23,412	3,012	1,930
<i>Delivered price per unit:</i>	_____	_____	_____
<i>+ Distribution price per unit:</i>	_____	_____	_____
<i>Total unit price:</i>	_____	_____	_____
<i>Qty X total unit price:</i>	_____	_____	_____

**Item 23****8915 -00 -634 -2439**

Unit of Issue: CN

**JUICE, PINEAPPLE, CANNED,**

or pineapple juice from conc, canned, single strength, unswt, us gr a, no. 3 cylinder size can, u.s. std for gr, style i

**VENDOR QUESTIONS**

	<b>Zone 1</b>	<b>Zone 2</b>	<b>Zone 3</b>
Estimated quantity:	88,331	11,365	4,020
<i>Delivered price per unit:</i>	_____	_____	_____
<i>+ Distribution price per unit:</i>	_____	_____	_____
<i>Total unit price:</i>	_____	_____	_____
<i>Qty X total unit price:</i>	_____	_____	_____

**Item 24****8915 -01 -E19 -5296**

Unit of Issue: CO

**FRUIT COCKTAIL,**

natural juice pack, 3.5 oz co

**VENDOR QUESTIONS**

	<b>Zone 1</b>	<b>Zone 2</b>	<b>Zone 3</b>
Estimated quantity:	63,771	8,205	1,948
<i>Delivered price per unit:</i>	_____	_____	_____
<i>+ Distribution price per unit:</i>	_____	_____	_____
<i>Total unit price:</i>	_____	_____	_____
<i>Qty X total unit price:</i>	_____	_____	_____

<p><b>Item 25<sup>8</sup></b>  <b>8915 -01 -E19 -6222</b>  Unit of Issue: CO</p> <p><b>FRUIT, PEACHES,</b>  diced, natural juice pack, US Gr A, 3.5 oz co, 48/case</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: center;">Zone 1</th> <th style="text-align: center;">Zone 2</th> <th style="text-align: center;">Zone 3</th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td style="text-align: center;">79,718</td> <td style="text-align: center;">10,257</td> <td style="text-align: center;">2,320</td> </tr> <tr> <td>Delivered price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> </tbody> </table>		Zone 1	Zone 2	Zone 3	Estimated quantity:	79,718	10,257	2,320	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____	<p><b>Item 26</b>  <b>8920 -00 -067 -6146</b>  Unit of Issue: LB</p> <p><b>MACARONI</b>  elbow form, regular cooking, enriched, 10 lb box, cid a-a-20062, item 1</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: center;">Zone 1</th> <th style="text-align: center;">Zone 2</th> <th style="text-align: center;">Zone 3</th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td style="text-align: center;">58,972</td> <td style="text-align: center;">7,588</td> <td style="text-align: center;">3,860</td> </tr> <tr> <td>Delivered price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> </tbody> </table>		Zone 1	Zone 2	Zone 3	Estimated quantity:	58,972	7,588	3,860	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____
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Qty X total unit price:	_____	_____	_____																																														
<p><b>Item 27</b>  <b>8920 -00 -125 -9441</b>  Unit of Issue: LB</p> <p><b>SPAGHETTI,</b>  long form, regular cooking, enriched, 10 lb box, cid a-a-20062, item 6</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: center;">Zone 1</th> <th style="text-align: center;">Zone 2</th> <th style="text-align: center;">Zone 3</th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td style="text-align: center;">46,065</td> <td style="text-align: center;">5,927</td> <td style="text-align: center;">3,560</td> </tr> <tr> <td>Delivered price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> </tbody> </table>		Zone 1	Zone 2	Zone 3	Estimated quantity:	46,065	5,927	3,560	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____	<p><b>Item 28</b>  <b>8920 -00 -126 -3388</b>  Unit of Issue: LB</p> <p><b>NOODLES,</b>  egg, ribbon-shaped or bow-shaped, regular cooking, enriched, 5 lb box, cid a-a-20063</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: center;">Zone 1</th> <th style="text-align: center;">Zone 2</th> <th style="text-align: center;">Zone 3</th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td style="text-align: center;">36,928</td> <td style="text-align: center;">4,752</td> <td style="text-align: center;">2,720</td> </tr> <tr> <td>Delivered price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> </tbody> </table>		Zone 1	Zone 2	Zone 3	Estimated quantity:	36,928	4,752	2,720	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____
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<p><b>Item 29</b>  <b>8920 -00 -823 -7227</b>  Unit of Issue: CN</p> <p><b>CAKE MIX,</b>  white, no. 10 size can, mil-b-44275, type ii, class 1, style a</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: center;">Zone 1</th> <th style="text-align: center;">Zone 2</th> <th style="text-align: center;">Zone 3</th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td style="text-align: center;">7,708</td> <td style="text-align: center;">992</td> <td style="text-align: center;">1,282</td> </tr> <tr> <td>Delivered price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> </tbody> </table>		Zone 1	Zone 2	Zone 3	Estimated quantity:	7,708	992	1,282	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____	<p><b>Item 30</b>  <b>8920 -00 -935 -3264</b>  Unit of Issue: CN</p> <p><b>COOKIE MIX,</b>  oatmeal, no. 10 size can, mil-c-43205, type iii</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: center;">Zone 1</th> <th style="text-align: center;">Zone 2</th> <th style="text-align: center;">Zone 3</th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td style="text-align: center;">8,630</td> <td style="text-align: center;">1,110</td> <td style="text-align: center;">228</td> </tr> <tr> <td>Delivered price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> </tbody> </table>		Zone 1	Zone 2	Zone 3	Estimated quantity:	8,630	1,110	228	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____
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<p><b>Item 31</b>  <b>8920 -01 -210 -2774</b>  Unit of Issue: BX</p> <p><b>CEREAL, ROLLED OATS, INST, PACKAGE ASSORTMENT,</b>  ind pg, 2 pgs ea of regular, apples and cinnamon, maple and brown sugar, cinnamon and spice, and fruit and cream/box, cid a-a-20090, flavors a, b, c, d, and/or e</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: center;">Zone 1</th> <th style="text-align: center;">Zone 2</th> <th style="text-align: center;">Zone 3</th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td style="text-align: center;">2,610</td> <td style="text-align: center;">336</td> <td style="text-align: center;">284</td> </tr> <tr> <td>Delivered price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> </tbody> </table>		Zone 1	Zone 2	Zone 3	Estimated quantity:	2,610	336	284	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____	<p><b>Item 32</b>  <b>8925 -00 -128 -0565</b>  Unit of Issue: CN</p> <p><b>NUTS, MIXED, SHELLED,</b>  w/ or w/o peanuts, roasted, salted, 4 lb, no. 10 size can, cid a-a-20164, type i or ii, style 1</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: center;">Zone 1</th> <th style="text-align: center;">Zone 2</th> <th style="text-align: center;">Zone 3</th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td style="text-align: center;">15,587</td> <td style="text-align: center;">2,005</td> <td style="text-align: center;">3,144</td> </tr> <tr> <td>Delivered price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> </tbody> </table>		Zone 1	Zone 2	Zone 3	Estimated quantity:	15,587	2,005	3,144	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____
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Qty X total unit price:	_____	_____	_____																																														
<p><b>Item 33</b>  <b>8925 -01 -060 -7496</b>  Unit of Issue: BG</p> <p><b>SUGAR, REFINED</b>  white, confectioner's, cane or beet, 2 lb poly bag, cid a-a-20135, type i, class 3</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: center;">Zone 1</th> <th style="text-align: center;">Zone 2</th> <th style="text-align: center;">Zone 3</th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td style="text-align: center;">23,589</td> <td style="text-align: center;">3,035</td> <td style="text-align: center;">1,504</td> </tr> <tr> <td>Delivered price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> </tbody> </table>		Zone 1	Zone 2	Zone 3	Estimated quantity:	23,589	3,035	1,504	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____	<p><b>Item 34</b>  <b>8930 -00 -197 -1917</b>  Unit of Issue: JR</p> <p><b>JAM,</b>  strawberry, whole, or almost whole berries, or combo, us gr a, 2 lb jar, cid a-a-20079, type i, groupo i</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: center;">Zone 1</th> <th style="text-align: center;">Zone 2</th> <th style="text-align: center;">Zone 3</th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td style="text-align: center;">1,924</td> <td style="text-align: center;">248</td> <td style="text-align: center;">936</td> </tr> <tr> <td>Delivered price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> </tbody> </table>		Zone 1	Zone 2	Zone 3	Estimated quantity:	1,924	248	936	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____
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<p><b>Item 35</b>  <b>8935 -01 -419 -7030</b>  Unit of Issue: PG</p> <p><b>SOUP AND GRAVY BASE,</b>  inst, chicken, 1 lb pg</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: center;">Zone 1</th> <th style="text-align: center;">Zone 2</th> <th style="text-align: center;">Zone 3</th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td style="text-align: center;">67,690</td> <td style="text-align: center;">8,710</td> <td style="text-align: center;">7,828</td> </tr> <tr> <td>Delivered price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> </tbody> </table>		Zone 1	Zone 2	Zone 3	Estimated quantity:	67,690	8,710	7,828	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____	<p><b>Item 36</b>  <b>8935 -01 -419 -7031</b>  Unit of Issue: PG</p> <p><b>SOUP AND GRAVY BASE,</b>  inst, beef, 1 lb pg</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: center;">Zone 1</th> <th style="text-align: center;">Zone 2</th> <th style="text-align: center;">Zone 3</th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td style="text-align: center;">61,595</td> <td style="text-align: center;">7,952</td> <td style="text-align: center;">2,600</td> </tr> <tr> <td>Delivered price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> </tbody> </table>		Zone 1	Zone 2	Zone 3	Estimated quantity:	61,595	7,952	2,600	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____
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<p><b>Item 37</b>  <b>8940 -00 -044 -1629</b>  Unit of Issue: DZ</p> <p><b>BURRITOS, FZN,</b>  beef and bean, iqf, min 15% beef, 3 to 5 oz ea, inst size pg</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: center;">Zone 1</th> <th style="text-align: center;">Zone 2</th> <th style="text-align: center;">Zone 3</th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td style="text-align: center;">25,035</td> <td style="text-align: center;">3,221</td> <td style="text-align: center;">3,356</td> </tr> <tr> <td>Delivered price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> </tbody> </table>		Zone 1	Zone 2	Zone 3	Estimated quantity:	25,035	3,221	3,356	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____	<p><b>Item 38</b>  <b>8940 -00 -126 -3394</b>  Unit of Issue: CN</p> <p><b>CHILI CON CARNE, CANNED,</b>  w/o beans, 6-3/4 lb can, mil-c-44468</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: center;">Zone 1</th> <th style="text-align: center;">Zone 2</th> <th style="text-align: center;">Zone 3</th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td style="text-align: center;">6,794</td> <td style="text-align: center;">874</td> <td style="text-align: center;">1,140</td> </tr> <tr> <td>Delivered price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> </tbody> </table>		Zone 1	Zone 2	Zone 3	Estimated quantity:	6,794	874	1,140	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____
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<p><b>Item 39</b>  <b>8940 -01 -086 -0989</b>  Unit of Issue: EA</p> <p><b>PHILIPPINE STYLE EGG ROLL, FZN,</b>  beef or pork, 1.5 to 2 oz, (w/0.5-0.75 oz meat)</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: center;">Zone 1</th> <th style="text-align: center;">Zone 2</th> <th style="text-align: center;">Zone 3</th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td style="text-align: center;">209,663</td> <td style="text-align: center;">26,977</td> <td style="text-align: center;">39,360</td> </tr> <tr> <td>Delivered price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> </tbody> </table>		Zone 1	Zone 2	Zone 3	Estimated quantity:	209,663	26,977	39,360	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____	<p><b>Item 40</b>  <b>8945 -00 -080 -9396</b>  Unit of Issue: CN</p> <p><b>SHORTENING COMPOUND,</b>  general purpose type, semi-solid, all vegetable oil, 5 gal can, cid a-a-20100, type i</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: center;">Zone 1</th> <th style="text-align: center;">Zone 2</th> <th style="text-align: center;">Zone 3</th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td style="text-align: center;">2,670</td> <td style="text-align: center;">344</td> <td style="text-align: center;">426</td> </tr> <tr> <td>Delivered price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> </tbody> </table>		Zone 1	Zone 2	Zone 3	Estimated quantity:	2,670	344	426	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____
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<p><b>Item 41</b>  <b>8945 -01 -364 -7357</b>  Unit of Issue: CN</p> <p><b>SALAD OIL,</b>  canola (rapeseed), 1 gal can, cid a-a-20091, type a</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table> <thead> <tr> <th></th> <th>Zone 1</th> <th>Zone 2</th> <th>Zone 3</th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td>7,591</td> <td>977</td> <td>1,480</td> </tr> <tr> <td>Delivered price per unit:</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>Total unit price:</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> </tbody> </table>		Zone 1	Zone 2	Zone 3	Estimated quantity:	7,591	977	1,480	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____	<p><b>Item 42</b>  <b>8945 -01 -452 -2000</b>  Unit of Issue: CN</p> <p><b>VEGETABLE OIL,</b>  deep-fry cookery type, fluid, all canola oil, 5 gal can</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table> <thead> <tr> <th></th> <th>Zone 1</th> <th>Zone 2</th> <th>Zone 3</th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td>4,891</td> <td>629</td> <td>1,160</td> </tr> <tr> <td>Delivered price per unit:</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>Total unit price:</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> </tbody> </table>		Zone 1	Zone 2	Zone 3	Estimated quantity:	4,891	629	1,160	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____
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<p><b>Item 43</b>  <b>8950 -00 -127 -9790</b>  Unit of Issue: BT</p> <p><b>CATSUP, TOMATO,</b>  us gr a, 14 oz bottle, u.s. std for gr</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table> <thead> <tr> <th></th> <th>Zone 1</th> <th>Zone 2</th> <th>Zone 3</th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td>86,073</td> <td>11,075</td> <td>5,280</td> </tr> <tr> <td>Delivered price per unit:</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>Total unit price:</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> </tbody> </table>		Zone 1	Zone 2	Zone 3	Estimated quantity:	86,073	11,075	5,280	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____	<p><b>Item 44</b>  <b>8950 -01 -384 -0706</b>  Unit of Issue: CN</p> <p><b>SALSA,</b>  mild, thick and chunky, no. 10 size can</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table> <thead> <tr> <th></th> <th>Zone 1</th> <th>Zone 2</th> <th>Zone 3</th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td>2,403</td> <td>309</td> <td>216</td> </tr> <tr> <td>Delivered price per unit:</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>Total unit price:</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> </tbody> </table>		Zone 1	Zone 2	Zone 3	Estimated quantity:	2,403	309	216	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____
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Total unit price:	_____	_____	_____																																														
Qty X total unit price:	_____	_____	_____																																														
<p><b>Item 45</b>  <b>8950 -01 -389 -3825</b>  Unit of Issue: BT</p> <p><b>HOT SAUCE,</b>  pepper sauce, extra hot, 12 fluid oz glass bottle</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table> <thead> <tr> <th></th> <th>Zone 1</th> <th>Zone 2</th> <th>Zone 3</th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td>5,741</td> <td>739</td> <td>1,240</td> </tr> <tr> <td>Delivered price per unit:</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>Total unit price:</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> </tbody> </table>		Zone 1	Zone 2	Zone 3	Estimated quantity:	5,741	739	1,240	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____	<p><b>Item 46</b>  <b>8955 -01 -E09 -7030</b>  Unit of Issue: CO</p> <p><b>COFFEE, CONC, FZN,</b>  100% Colombian, 30/1, 59.2 oz co, for post-mix dispenser</p> <p><b><u>VENDOR QUESTIONS</u></b></p> <table> <thead> <tr> <th></th> <th>Zone 1</th> <th>Zone 2</th> <th>Zone 3</th> </tr> </thead> <tbody> <tr> <td>Estimated quantity:</td> <td>2,233</td> <td>287</td> <td>805</td> </tr> <tr> <td>Delivered price per unit:</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>+ Distribution price per unit:</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>Total unit price:</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>Qty X total unit price:</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> </tbody> </table>		Zone 1	Zone 2	Zone 3	Estimated quantity:	2,233	287	805	Delivered price per unit:	_____	_____	_____	+ Distribution price per unit:	_____	_____	_____	Total unit price:	_____	_____	_____	Qty X total unit price:	_____	_____	_____
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Total unit price:	_____	_____	_____																																														
Qty X total unit price:	_____	_____	_____																																														

**Item 47****8955 -01 -E09 -7118**

Unit of Issue: CN

**COFFEE, ROASTED,**

grd, univ grind, blend, 39 oz can

**VENDOR QUESTIONS**

	<b>Zone 1</b>	<b>Zone 2</b>	<b>Zone 3</b>
Estimated quantity:	4,678	602	405
<i>Delivered price per unit:</i> _____	_____	_____	_____
<i>+ Distribution price per unit:</i> _____	_____	_____	_____
<i>Total unit price:</i> _____	_____	_____	_____
<i>Qty X total unit price:</i> _____	_____	_____	_____

**Item 48****8960 -01 -419 -3693**

Unit of Issue: PG

**BEV BASE,**

lemonade, pdr, swt, w/ or w/o ascorbic acid, 24 oz pg, 2 gal yield pg, cid a-a-20098, type 1 or 2, class b, flavor 8

**VENDOR QUESTIONS**

	<b>Zone 1</b>	<b>Zone 2</b>	<b>Zone 3</b>
Estimated quantity:	24,666	3,174	1,135
<i>Delivered price per unit:</i> _____	_____	_____	_____
<i>+ Distribution price per unit:</i> _____	_____	_____	_____
<i>Total unit price:</i> _____	_____	_____	_____
<i>Qty X total unit price:</i> _____	_____	_____	_____

**Item 49****8960 -01 -E19 -3313**

Unit of Issue: BX

**BEV BASE, STRAWBERRY-KIWI, SWT,**

conc, 8/1, 3 gal BIB, for post-mix dispenser

**VENDOR QUESTIONS**

	<b>Zone 1</b>	<b>Zone 2</b>	<b>Zone 3</b>
Estimated quantity:	496	64	72
<i>Delivered price per unit:</i> _____	_____	_____	_____
<i>+ Distribution price per unit:</i> _____	_____	_____	_____
<i>Total unit price:</i> _____	_____	_____	_____
<i>Qty X total unit price:</i> _____	_____	_____	_____

**Item 50****8960 -01 -E59 -9696**

Unit of Issue: PG

**BEV BASE, LEMONADE, SF,**

pdr, w/aspartame, 8.7 oz pg, 32 qt yield, 15/case

**VENDOR QUESTIONS**

	<b>Zone 1</b>	<b>Zone 2</b>	<b>Zone 3</b>
Estimated quantity:	6,911	889	630
<i>Delivered price per unit:</i> _____	_____	_____	_____
<i>+ Distribution price per unit:</i> _____	_____	_____	_____
<i>Total unit price:</i> _____	_____	_____	_____
<i>Qty X total unit price:</i> _____	_____	_____	_____



**FOR JAPAN****TOTAL DOLLAR VALUE FOR THE BASE YEAR:\$**\_\_\_\_\_**TOTAL DOLLAR VALUE FOR THE FIRST OPTION PERIOD: :\$**\_\_\_\_\_**TOTAL DOLLAR VALUE FOR THE 2ND OPTION PERIOD: :\$**\_\_\_\_\_**TOTAL DOLLAR VALUE FOR THE 3<sup>RD</sup> OPTION PERIOD: :\$**\_\_\_\_\_**TOTAL DOLLAR VALUE FOR THE 4<sup>TH</sup> OPTION PERIOD: :\$**\_\_\_\_\_**ESTIMATED GRAND TOTAL BASE YEAR + ALL 4 OPTIONS: :\$**\_\_\_\_\_**FOR SINGAPORE****TOTAL DOLLAR VALUE FOR THE BASE YEAR:\$**\_\_\_\_\_**TOTAL DOLLAR VALUE FOR THE FIRST OPTION PERIOD: :\$**\_\_\_\_\_**TOTAL DOLLAR VALUE FOR THE 2ND OPTION PERIOD: :\$**\_\_\_\_\_**TOTAL DOLLAR VALUE FOR THE 3<sup>RD</sup> OPTION PERIOD: :\$**\_\_\_\_\_**TOTAL DOLLAR VALUE FOR THE 4<sup>TH</sup> OPTION PERIOD: :\$**\_\_\_\_\_

**ESTIMATED GRAND TOTAL BASE YEAR + ALL 4 OPTIONS: :\$\_\_\_\_\_**

**FOR DIEGO GARCIA**

**TOTAL DOLLAR VALUE FOR THE BASE YEAR:\$\_\_\_\_\_**

**TOTAL DOLLAR VALUE FOR THE FIRST OPTION PERIOD: :\$\_\_\_\_\_**

**TOTAL DOLLAR VALUE FOR THE 2ND OPTION PERIOD: :\$\_\_\_\_\_**

**TOTAL DOLLAR VALUE FOR THE 3<sup>RD</sup> OPTION PERIOD: :\$\_\_\_\_\_**

**TOTAL DOLLAR VALUE FOR THE 4<sup>TH</sup> OPTION PERIOD: :\$\_\_\_\_\_**

**ESTIMATED GRAND TOTAL BASE YEAR + ALL 4 OPTIONS: :\$\_\_\_\_\_**

**FOR ALL 3 ZONES COMBINED**

**TOTAL DOLLAR VALUE FOR THE BASE YEAR:\$\_\_\_\_\_**

**TOTAL DOLLAR VALUE FOR THE FIRST OPTION PERIOD: :\$\_\_\_\_\_**

**TOTAL DOLLAR VALUE FOR THE 2ND OPTION PERIOD: :\$\_\_\_\_\_**

**TOTAL DOLLAR VALUE FOR THE 3<sup>RD</sup> OPTION PERIOD: :\$\_\_\_\_\_**

**TOTAL DOLLAR VALUE FOR THE 4<sup>TH</sup> OPTION PERIOD: :\$\_\_\_\_\_**

**ESTIMATED GRAND TOTAL BASE YEAR + ALL 4 OPTIONS: :\$\_\_\_\_\_**

**F. OPTION PRICING**

**FAILURE TO INDICATE ACCEPTANCE OF THE OPTION BY ANNOTATING THE OFFEROR'S YEARLY OPTION PERCENTAGE CHANGE MAY BE DEEMED AS NON-ACCEPTANCE OF THE OPTION AND MAY RESULT IN REJECTION OF THE OFFEROR'S ENTIRE PROPOSAL. NOTE: An offeror may choose to maintain the same distribution fees for multiple option years, or, throughout the life of the contract, but, would need to so annotate within this section.**

Offerors are required to stipulate their distribution price rate of change for all items for each of the available four option years, in the event the option periods are invoked.

OPTION YEAR ONE: \_\_\_\_\_

OPTION YEAR TWO: \_\_\_\_\_

OPTION YEAR THREE: \_\_\_\_\_

OPTION YEAR FOUR: \_\_\_\_\_

**G. PLACE OF PERFORMANCE**

(a) The offeror must stipulate information pertinent to the place of performance. **Failure to furnish this information with the offer may result in rejection of the offer.**

(b) No change in the places(s) of performance shall be permitted between the opening/closing date of the offer and the award except where time permits and then only upon receipt of the Contracting Officer's written approval.

(c) Any change in the place(s) of performance cited in this offer and in any resulting contract is prohibited unless it is specifically approved in advance by the Contracting Officer.

(d) The offeror in the performance of any contract resulting from this solicitation,

( ) **intends**, ( ) **does not intend** (check applicable block) to use one or more plants or facilities located at a different address from the address of the offeror as indicated in this proposal or quotation.

(e) If the offeror checks “intends” in paragraph (a) above, it shall insert in the spaces provided below the required information:

### **JAPAN**

Place of Performance  
(Street, Address, City,  
County, State, Zip Code)

Name and Address of Owner  
and Operator of the Plant  
or Facility if other than  
Offeror or Quoter

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### **SINGAPORE**

Place of Performance  
(Street, Address, City,  
County, State, Zip Code)

Name and Address of Owner  
and Operator of the Plant  
or Facility if other than  
Offeror or Quoter

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## **SUBMISSION REQUIREMENTS** **SOCIOECONOMIC PORTION OF THE PROPOSAL**

**FACTORS IV, V, and VI WILL BE RATED COMPARATIVELY AMONG OFFERORS. THESE FACTORS FALL UNDER THE SOCIOECONOMIC PORTION OF THE PROPOSAL**

### **FACTOR IV SOCIOECONOMIC CONSIDERATIONS**

Note: Under socioeconomic considerations (and subsequent management reports), offerors are to submit figures based on direct subcontracts for items that would be

supplied under contract. No indirect costs for equipment or services are to be included.

*Both large and small business offerors must indicate what portion of the proposal will be subcontracted to Small Business (SB), Small Disadvantaged Business (SDB), Women-Owned Small Business (WOSB), Hub Zone Small Business (HZSB), and Veteran Owned Small Business (VOSB) (includes Service-Disabled Veteran Owned Small Business) concerns in terms of percentages and total dollars. The percentage shall be formulated using the total to be subcontracted as the divisor. The offeror must describe the proposed extent of SB, SDB, WOSB, HZSB, and VOSB concerns participation in the performance of this contract at the contractor, subcontractor, and product supplier levels. These figures shall pertain to the proposed acquisition only. These figures shall represent what percentage/dollar value of products to be supplied under this contract will be provided by a SB, SDB, WOSB, HZSB, VOSB manufacturer or distributor.*

<b>Written</b>
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- A. The offeror shall describe the proposed extent of SB, SDB, VOSB, WOSB, and HZSB participation in the performance of the contract at the contractor and subcontractor level. In addition, firms shall also state whether they are a large or small food-service distributor. A small business distributor is defined as having less than 500 employees and must not be a subsidiary or division of a large company/corporation.
- B. The following is the preferred format for the submission of socioeconomic data. Separate subcontracting goals must be submitted for each proposed contract. **To derive percentages, category dollars are divided by total to be subcontracted dollars.**

	<u>DOLLAR</u>	<u>PERCENT</u>
1. Total Contract Price	_____	_____
2. Total to be subcontracted:		
a. To Large Business	_____	_____
b. To Small Business	_____	_____
1. To SDB	_____	_____

- |                     |       |       |
|---------------------|-------|-------|
| 2. To WOSB          | _____ | _____ |
| 3. To HubZone SB    | _____ | _____ |
| 4. Veteran OwnedSB* | _____ | _____ |
| 5. To Other SB's    | _____ | _____ |

\*Includes Service-Disabled Veteran Owned SB

**Note:**

*When calculating socioeconomic goals, for socioeconomic goals, the business size of the manufacturer is to be considered, not the business size of the broker/agent/distributor that may have supplied the product to the prime vendor.*

*If the offeror is a Small, Veteran Owned Small Business, Small Disadvantaged Business, Women-Owned Small Business, or Hub Zone Small Business, the offeror may NOT include its "cost of doing business" as part of the subcontracting goals proposed for this acquisition.*

Offerors who are Small Business will receive additional credit under this factor for evaluation purposes.

*Performance on prior contracts in subcontracting with and assisting Small, Veteran Owned Small Business, Small Disadvantaged, Women-Owned Small Business, and Hub Zone Small Businesses will be part of past performance evaluation.*

**3. Organizational Efforts**

a. The offeror shall discuss the efforts it will make to ensure that SB, VOSB, SDB, WOSB, HZSB concerns will have an equitable opportunity to compete for subcontracts or as product suppliers on this acquisition.

b. The offeror shall discuss its willingness and any plans it has to develop additional opportunities for SB, VOSB, SDB, WOSB, and HZSB concerns. The offeror must furthermore identify the employee(s) responsible for ensuring that an equitable opportunity is afforded to the SB, SDB, WOSB, HZSB, VOSB firms to complete for contracts or supplier selection.

c. The offeror must indicate what percentage of its available subcontracting (or supplier utilization) dollars is allocated to small business concerns. Included in this percentage range is an estimated total subcontracting allocation Veteran Owned Small Business, Small Disadvantaged Business, Women-Owned Small Business and Hub Zone Small Business concerns.

d. The offeror shall be required to cooperate in studies or surveys in order to allow the Government to determine the extent of subcontracting opportunities identified for this acquisition.

e. The offeror is to demonstrate a knowledge of, and more preferably a working relationship with local, state, and/or federal organizations whose mission it is to promote Small Business, Veteran Owned Small Business, Small Disadvantaged Business, Women Owned Small Business and Hub Zone Small Business concerns.

*Note:*

*Large business offerors are required to submit the Small, Small Disadvantaged Women-Owned Small Business, Veteran Owned Small Business, Hub Zone Small Business subcontracting plan information as required by Clause 52.219-9 "Small Business Subcontracting Plan" in addition to the information that is a requirement of this section of the proposal. The subcontracting plan required by the FAR clause can incorporate all costs, direct and indirect, associated with this proposal. If an individual contract subcontracting plan is submitted, the plan must contain separate Small, Small Disadvantaged, Women-Owned Small Business, Hub Zone Small Business and Veteran-Owned Small Business subcontracting percentages and dollar levels for the base year as well as each option year.*

## **FACTOR V JAVITS-WAGNER-O'DAY ACT**

Offeror must provide the following:

1. A Description of the efforts your company will make to assure that Javits-Wagner-O'Day Act (JWOD) qualified nonprofit agencies for the blind or other severely disabled will have equal opportunity to compete for subcontracts under any resulting contract. Describe your current and proposed range of services, supplies, and any other support that will be provided to you by JWOD concerns. Include specific names of such subcontractors, to the extent they are known.
2. Describe any future plans your company has for developing additional subcontracting possibilities for JWOD entities, or ways in which these entities could be partnered with other businesses and agencies in opportunities to diversify revenue production, during the contract period.
3. Specify what proportion of your proposal, as a percentage of dollars, will be subcontracted to JWOD entities.
4. The offeror shall be required to submit periodic progress reports in the required monthly Socioeconomic Report to the contracting officer regarding your subcontracting efforts relative to JWOD entities. Specify what type of performance data you will accumulate and provide to the contracting officer regarding your support of JWOD entities during the period of contract performance. Provide the name and title of the individual principally responsible for ensuring company support to such entities (generally, this is

the individual responsible for subcontracting with small, small disadvantaged, and women-owned small businesses).

**FACTOR VI DLA MENTORING BUSINESS AGREEMENT (MBA)**

1. The DLA MBA Program was designed for prime contractors to provide developmental assistance to small business, small disadvantaged business, women-owned small business, HUBZone small business, veteran owned small business (includes service-disabled veteran owned small business) concerns for value-added services and/or products. Prime contractors may also mentor Javits-Wagner-O'Day (JWOD) qualified nonprofit agencies for the blind and other severely disabled that have been approved by the Committee for Purchase from People Who Are Blind or Severely Disabled under the JWOD Act.
2. DLA MBA's encourage participation and growth opportunities for small, small disadvantaged, women-owned small business, HUBZone small business, veteran owned small business concerns or JWOD workshop that will participate in carrying out the requirements of the prime contract. *The opportunities must constitute real business growth, which is measurable and meaningful.*
3. An MBA shall be a written agreement between the prime contractor and the small, small disadvantaged, women-owned small business, HUBZone small business, veteran owned small business and/or JWOD entity involved. Mentor will be required to submit periodic progress reports on their agreements. An MBA shall include, at a minimum, the following elements:

<b>Written</b>
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**a. Participants**

Cite the criteria in selecting a firm or firms with whom to mentor. In addition, include the following information with all submissions:

- 1) Name, address, and plant location for contract holder and potential SB, SDB, WOSB, VOSB, HZSB or JWOD participants(s).
- 2) Point of Contact, job title, and phone number of all personnel involved in the development and oversight of any agreement from both parties.



- 3) The number of people employed by the SB/SDB/WOSB/VOSB/HZSM or JWOD entity. If the firm is in the service sector, specify its annual average gross revenue for the last three (3) fiscal years.

**b. Agreement Type**

- 1) Describe the type of agreement executed by the contract holder and the small business, small disadvantaged business, women-owned small business, veteran owned small business, hub-zone small business or JWOD entity. The agreement should state the benefits of the plan for both parties. The Contracting Officer will review the plan to ensure that the agreement will not jeopardize future contract performance. The agreements should clearly define the roles and responsibilities of each party. *Plans that identify new business ventures rather than expansion of existing agreements are preferred.*
- 2) DLA MBA Agreements shall specifically identify the areas of developmental assistance (i.e. management/technical) that will be provided. The offeror should provide a discussion of the areas chosen for development/enhancement. Describe the scope of the plan, i.e. whether the plan will be specifically related to the requirements contained in the solicitation or will the plan cover other government and commercial customers.
- 3) Offerors shall identify and describe the management control techniques that would be used to insure that contract requirements are met. This should include the record keeping and communication techniques and the methods to be used to control and track performance.

**c. Measurements and Reporting**

- 1) Provide milestones for program implementation.
- 2) Discuss and describe the measurements/yardsticks that will be utilized to determine if program objectives and goals have been met. Projections of successful program measurements should result in:
  - a) An increase in the dollar value of subcontracts awarded to SB/SDB/WOSB/VOSB/HZSB and JWOD workshops under DLA contracts.
  - b) An improvement in the level of participation in DoD, other federal agencies and commercial contracting opportunities.
- 3) Mentors will be required to submit periodic progress reports on their agreements.

- 4) Copies of signed MBA's that are currently in place (and will apply to proposed contract) are required to be submitted.

### **EVALUATION FACTORS FOR AWARD**

#### **1. GENERAL INFORMATION**

A. The Government will award a contract resulting from this solicitation to the responsible offeror whose offer conforming to the solicitation will be most advantageous to the Government, cost or price and other non-price factors considered. The following factors shall be used to evaluate offers:

#### **TECHNICAL FACTORS** (non-price factors)

- I. Corporate Experience/Past Performance
- II. Distribution System/Quality Assurance
- III. Customer Support

#### **COST OR PRICE**

#### **SOCIOECONOMIC FACTORS** (non-price factors)

- IV. Socioeconomic Considerations
- V. Javits-Wagner-O'Day (JWOD) Act Entity Support
- VI. DLA Mentoring Business Agreements (MBA)

Technical Factors I, II, and III are listed in descending order of importance and together are of most importance among all non-price factors and more important than Cost or Price. Cost or Price is more important than Socioeconomic Factors IV, V, and VI. Socioeconomic Factors IV, V, and VI are listed in descending order of importance and together are of least importance among all non-price factors and are less important than Cost or Price. Because this procurement will use the trade-off process as outlined in FAR 15.101-1, the Government may accept other than the lowest priced proposal as the overall best value.

As technical merit, the evaluated cost or price, and socioeconomic merit become essentially equal, other factors as listed below, may be used as discriminating elements for determining the selection of a source among otherwise substantially equal offers. They are listed in descending order of importance:

1. Small Disadvantaged Business Concerns;
2. Small Business Concerns which are also Women Owned Small Business Concerns;
3. Other Small Business Concerns;

#### 4. Other concerns which are Women Owned Business Concerns

B. OPTIONS. The Government will evaluate offers for award purposes by adding the total price for all options to the total price for the basic requirement. The Government may determine that an offer is unacceptable if the option prices are significantly unbalanced. Evaluation of the options shall not obligate the Government to exercise the option(s).

C. A written notice of award or acceptance of an offer, mailed or otherwise furnished to the successful offeror within the time for acceptance specified in the offer, shall result in a binding contract without further action by either party. Before the offer's specified expiration time, the Government may accept an offer (or part of an offer), whether or not there are negotiations after its receipt, unless a written notice of withdrawal is received before award.

D. If discussions are required, after initial evaluations are completed, the contracting officer will make a competitive range determination. Price and technical considered, only the highest rated offerors will be included in the competitive range. Offerors in the competitive range will be included in discussions. Offerors out of the competitive range will not participate in discussions and will no longer be considered for award. Offerors excluded from the competitive range will be notified in writing. At that time, pursuant to FAR 15.505 and 15.506, an offeror may request a pre-award or post-award debriefing. If a pre-award debriefing is held only limited information will be releasable. Offerors debriefed after the competitive range determination are not entitled to a second debriefing after the award is made.

#### E. Evaluation Process

Factors I, II, III are considered technical factors and will be evaluated in accordance with the Technical Evaluation Process outlined below. Cost or price will be evaluated in accordance with the Business Evaluation Process outlined below. Factors IV, V, and VI are considered socioeconomic factors and will be evaluated in accordance with the Socioeconomic Evaluation Process outlined below.

(1) Technical Evaluation Process – Offerors are required to present a portion of the technical information orally and to submit the remainder of the information in writing, as prescribed in the section of this solicitation entitled Submission Requirements. Factors I, II, III will be evaluated by the Technical Evaluation Panel. Proposals so deficient as to make them unacceptable will be rejected as unacceptable, regardless of the cost or price offered. No discussions will be held with rejected offerors, nor will any rejected offeror be given an opportunity to revise its offer to correct deficiencies in order to become acceptable.

(2) Business Evaluation Process The Government will evaluate cost or pricing in accordance with FAR 15.4. Included in this process is the evaluation of options.

The Government will evaluate the offeror's pricing on the items selected from the list of items referenced in the Schedule of Items. The estimated quantities shall be multiplied by the unit prices to determine the lowest overall cost to the Government. These figures will be totaled to arrive at an aggregate value. Pricing will be evaluated for all option years in the same manner. A separate evaluation will also be made of the distribution prices provided for in the Schedule of Items, in order to determine the distribution price/total price ratio. This ratio reflects the percentage of the total unit price that is representative of the distribution price. This ratio will be calculated for the base year and the four option years. The average of the five ratios will be used for the final analysis. As the difference in the aggregate prices of equal offers decreases, the importance of distribution pricing will increase. Distribution prices that do not relate to the items on the "Schedule of Items" will be evaluated for fairness and reasonableness.

The Government will evaluate all offerors' proposals to determine cost or price realism. Cost or price realism will demonstrate an offeror's understanding of the requirements of the solicitation and that the costs proposed are realistic for the performance requirements.

(3) Socioeconomic Evaluation Process – Factors IV, V, and VI are considered socioeconomic factors and will be evaluated against the requirements of the solicitation.

F. Selection Process. The final technical, business, and socioeconomic evaluation reports will be furnished to the Contracting Officer by the Evaluation Panels. The Contracting Officer will prepare a written recommendation for award and forward it to the Source Selection Authority (SSA). It is the ultimate decision of the SSA to determine which offeror receives the award.

## **2. TECHNICAL FACTORS EVALUATION CRITERIA**

The following evaluation criteria are listed in descending order of importance at the factor level. All sub-factors are equal in importance. The Government will make a risk assessment based on information contained in the proposal and other information, which has or may be derived from sources other than the proposal. This risk assessment will be evaluated in the rating for any factors and/or subfactors that place the Government at risk. For the majority of the factors, a single rating for the factor is perceived as being applicable for each zone. For specific sub-factors such as location, where it is believed that a single offeror may utilize a distinct method, source, or approach among the zones, it is possible for a vendor to be rating highly for one zone yet poorly in another.

**FACTOR I****CORPORATE EXPERIENCE/PAST PERFORMANCE**

**Subfactors are of equal importance.**

**A. Corporate Experience**

The Government will perform an integrated assessment of the offeror's corporate experience and past performance. This assessment will also be performed for any partner that will perform in support of the proposed contract.

1. The Government will evaluate the offeror's experience in fulfilling requirements of similar dollars and volume for other customers in a Prime Vendor/regular dealer capacity, to include Government contracts, if any. This part of the evaluation will be based on the offeror's proposal, as well as any in-house Government records, if applicable.

2. The offeror's identification of key personnel, or caliber of personnel who will be key to the **day to day** management and overall success of the Prime Vendor Program will be considered in the overall evaluation. This information should be addressed during the formal Oral Presentation.

**B. Past Performance**

When evaluating Past Performance, the offeror's written proposal, Government in-house records and information provided by the points of contact or reference designated by the offeror will be taken into account. This agency's personal experience with the offeror (if any) will be considered more significant than information provided by outside references.

The Government will evaluate the offeror's record of past performance both as a regular dealer/prime vendor and with Government contracts, if any, to determine whether the firm has a successful history of conforming to contractual requirements or business agreements, a commitment to customer satisfaction, timely delivery of quality products, providing consistently high fill rates, and service.

Offerors will also be evaluated on socioeconomic issues of past and present contracts (Government and Commercial). Offerors that do not have records of past performance on socioeconomic issues will neither be rated favorably or unfavorably.

The above evaluation will also be performed for any partner involved in the proposed contract. The Government will assess the prime vendor's, or partner's experience on contracts that in whole or when combined with other contracts, replicate the size and complexity of this solicitation. Firms that demonstrate significant experience in the above areas will be rated more favorably than those firms that do not.

**FACTOR II****DISTRIBUTION SYSTEM/Quality Assurance**

**Subfactors are of equal importance.**

***A. Distribution and Resources***

1. The firm's available capacity (dry/chill/freeze) resources will be evaluated as to how the requirement of the solicitation will be supported. The offeror's facility's design maximum capacity expressed in dollar value will be assessed. The firm's capability to ship and receive simultaneously will be evaluated. The firm's ability to control related temperature and/or humidity controls will be assessed.

1. The Government will evaluate the offeror's distribution equipment resources (i.e. number and type of trucks, owned/leased, etc.). Lead- time to acquire additional equipment will be assessed.

3. The Government will assess the offeror's procedures to be employed to ensure orders are filled accurately and completely to meet the delivery schedule, including an evaluation of the previous year's performance data, the current performance levels for mis-picks, damage, short on truck, etc. will be evaluated.

4. The Government will evaluate the vendor's ability to maintain an inventory in a manner similar to what is requested here. Current types and levels of material currently on hand will be assessed to this end.

5. Anticipated cost information is requested so that the Government will be better able to evaluate the proposed resources that the offeror will use and how these resources will affect the distribution price. It is understood that the cost is not a separate cost element but a distribution price component.

***B. Quality Control and Assurance Procedures***

1. The Government will evaluate the offeror's QC and QA procedures, including its inventory rotation methods, level of automation, identification and correction of discrepancies, and receipt, storage and out bound movement of products. Inventory control systems and monitoring procedures will be assessed. Offeror will be required to identify key personnel responsible for ensuring quality procedures are monitored.

2. Offerors average time from time from manufacturer's production date to time of receipt at vendor's facility will be assessed. The procedures to control shelf life and proper shelf life dating for normally inventoried items will be assessed

***C. Inspection and Sanitation Procedures***

1. The Government will assess the offeror's proposed inspection procedures, including type, frequency and amount of inspection to ensure that proper procedures are maintained. Procedures to ensure that the order conforms to the items ordered, has the proper shelf life-dating, is free of damage and meets industry standard for product quality, will be evaluated.

2. The offeror's Sanitary Control Procedures and Stored Product Pest Management Program will be evaluated. This evaluation will include sanitary inspection reports and any ratings as applicable (e.g. AIB, ASI)

***D. Location***

For normal deliveries as well as emergencies, the Government will assess the offeror's location as it relates to the support of the customer. The location of support for each zone should be clearly defined as well as any back-up plan of support for each zone. For this specific factor, it may be possible to be highly rated for one zone, yet receive a poor rating for another.

***E. Supplier Selection Program***

The Government will evaluate the offeror's supplier selection program. This evaluation will be conducted to determine the effectiveness of the program to provide continued supply of quality products with minimal variation. The Government will evaluate the offeror's methods to ensure that standardized product quality will be maintained when products are received from various suppliers.

**FACTOR III****CUSTOMER SUPPORT****A. Customer Service Approach**

1. The customer support service, strategy, function and focus offered by the firm will be assessed to determine its commitment to customer satisfaction.

2. The services to be provided by your on-site customer service representative to the customers in the mainland Japan and Singapore zones will be evaluated. Also, the customer service representatives to be assigned to this contract will be evaluated to include sales visits planned and value added services at the sites. Your plan to implement the requirement to have a representative with full authority to make decisions and attend monthly Menu Board Meetings and monthly Mess Hall/Dining Hall Manager meetings will be evaluated. Procedures regarding the identification and correction of discrepancies and resolution of customer complaints at the customer level will be assessed.

3. The offeror's plan to ensure that customers are notified by the required time of non-availability of any item and substitutions (to include backorders) will be evaluated. Your process and methods of advising customers of manufacturer's backorders will be evaluated. Your process for pulling orders into the firm's mailbox including frequency and timeline will also be evaluated.

4. The offeror's policy on breaking cases, along with type of items that can be split will be evaluated. Higher consideration will be given to offerors who can accommodate less than case quantities. Additionally, fees will be evaluated.

5. Offeror's will be evaluated on their ability to adapt to deviations to the electronic order including timelines and charges if any.

6. Procedures and response times for handling emergency orders over and above solicitation requirements will be evaluated.

7. The offeror's policy for pursuing, managing and collecting rebates, discounts, and allowances. The preferred method of return shall be in the form of an up-front price reduction /off invoice reduction resulting in a lower invoice unit price to the customer.

8. The ability to offer a range of services offered outside the minimum requirements of the solicitation that would benefit the Government will be reviewed. This may be considered as an enhancement to the offeror's overall proposal.

### ***B. Ordering System***

1. The Offeror will be required to submit a list of up to five (5) company names, P.O.C. and telephone numbers that the offeror is currently supporting through the electronic data interchange.

2. The firm must be able to produce all required management reports. The ability to produce additional management reports that would benefit the Government, other than those listed as a requirement of the solicitation. Will be reviewed and may be considered as an enhancement to the offeror's overall proposal.

### ***C. Recall Procedures***

The offeror's recall procedures will be assessed for timeliness and thoroughness. The methods used for notification and identification will be judged. The firms' methods for handling various types of recalls will be assessed.

### ***D. Product Availability/Technical Descriptions***



1. The number of items an offeror (and any partner(s)) currently carries in its inventory that meet the item descriptions, or commercial equivalent, of the item in our Market Basket in the solicitation will be evaluated.

2. The offeror's product availability system will be assessed in order to determine whether the firm is capable of supporting the requirements of the customers.

3. The offeror's policy regarding minimum order quantities to add new products to inventory within a specified time frame will be assessed.

1. The Government will evaluate the offeror's product descriptions to determine if the items offered meet minimum salient requirements for those items that are not an identical match to the items listed in the solicitation.

#### **E. Surge/Mobilization**

1. The Government will evaluate the offeror's ability to support "surge" requirements. The capability to swiftly react to this situation will be assessed. Offeror's must clearly state any distinctions/differences in the means or strategy to support one zone as opposed to another.

2. The offeror's ability to respond to increased consumption requirements for an extended period of time will be evaluated. Firms must demonstrate the ability to maintain a high level of performance for a span of time, usually with less than thirty (30,) days notice.

3. The firm's readiness plan will be assessed for completeness and ingenuity.

### **3. BUSINESS FACTORS EVALUATION CRITERIA**

#### **COST OR PRICE**

***Aggregate Pricing and Distribution Prices will be evaluated. Aggregate pricing is relatively more important than Distribution Price. However, as the difference in the aggregate prices of equally rated offers decreases, the importance of distribution pricing will increase.***

#### **Aggregate Pricing**

The Government will evaluate the offeror's proposed pricing on the items selected from the list of the highest usage items provided by the customers listed in this solicitation, see "Schedule of Items", **pages 103- 112**. The estimated quantities shall be multiplied by the unit prices to determine the lowest overall cost to the Government. These figures will then be totaled to arrive at an estimated aggregate value. Pricing will be evaluated for the (4) four additional option year extensions in the same manner. The

base year plus the (4) option year extension totals will be added together to determine the lowest overall cost to the Government.

### **Distribution Prices**

The Government will evaluate each offeror's distribution prices by determining an aggregate dollar value. This will be determined by multiplying the distribution prices by the estimated yearly requirements for the items listed in the "Schedule of Items." The aggregate dollar value will then be evaluated for reasonableness and overall (low)cost to the Government. Distribution prices, for all option years that do not relate to the items on the "Schedule of Items" will be evaluated for fairness and reasonableness. The percentage of distribution fee to total aggregate cost will also be evaluated.

### **ADDITIONAL SUBMISSION REQUIREMENTS**

The offeror's current product listing will be used for informational purposes and will not be evaluated.

The information requested in the Procurement Pricing Procedures section of the Procurement Pricing Plan will be used in conjunction with the evaluation of Cost or Price to substantiate how pricing was developed. The Government reserves the right to request any information needed to resolve discrepancies and complete the evaluation.

The information requested in the Rebate Policy/Discounts/Allowances section of the Procurement Pricing Plan will be used to establish a level of confidence that the offeror has the capability of meeting the requirements of the solicitation in this area. The Government reserves the right to request any information needed to complete this assessment.

## **4. SOCIOECONOMIC FACTORS EVALUATION CRITERIA**

### **FACTOR IV**

### **SOCIOECONOMIC CONSIDERATIONS**

The Socioeconomic Proposal provided by the offeror under 52.215-9002 will be evaluated on a comparative basis among all offerors. An offeror that proposes a higher percentage, complexity level, and variety of participation by small, small disadvantaged and women-owned small businesses combined, generally will receive a higher rating on this factor. An offeror's efforts to develop additional opportunities for small, small disadvantaged and women-owned small businesses will also be comparatively evaluated with the proposals of other offerors. (Refer to 52.215-9003 SOCIOECONOMIC EVALUATION (OCT 1996) for additional information.)

**FACTOR V****JAVITS-WAGNER-O'DAY (JWOD) ACT ENTITY SUPPORT**

The Javits-Wagner-O'Day Act (JWOD) Entity Proposal provided by the offeror will be evaluated on a comparative basis among all offerors. An offeror that proposes or demonstrates a higher percentage, complexity level, and variety of participation by JWOD qualified nonprofit agencies for the blind or other severely disabled as subcontractors beyond those items for which JWOD entities are the mandatory source generally will receive a higher rating on this factor. (Refer to 52.215-9005 JAVITS-WAGNER-O'DAY (JWOD) ACT ENTITY SUPPORT (DEC 1997) for additional information.)

**FACTOR VI****DLA MENTORING BUSINESS AGREEMENTS (MBA)**

The Government will evaluate the offeror's proposal for participation in the DLA MBA Program on a comparative basis among all offerors, rather than via establishment of an "acceptable" standard. The factor is an independent element in the overall award decision; the offeror who proposes or demonstrates the most comprehensive plan for tutoring a protege will receive the highest rating for this evaluation factor during the source selection process. The evaluation will assess the offeror's willingness to assist such entities in receiving better market shares, improving their processes, and generally contributing to their viability under long-term contracting arrangements. (Refer to 52.219-9002 DLA MENTORING BUSINESS AGREEMENTS (MBA) PROGRAM (DEC 1997) for additional information.)

**COMPETITIVE RANGE DETERMINATION**

If discussions are required, after initial evaluations are completed, the contracting officer will make a competitive range determination. Price and technical considered, only the highest rated offerors will be included in the competitive range. Offerors in the competitive range will be included in discussions. Offerors out of the competitive range will not participate in discussions and will no longer be considered for award. Offerors excluded from the competitive range will be notified in writing. At that time, pursuant to FAR 15.505 (A) an offeror may request a pre-award or post-award debriefing. If a pre-award debriefing is held only limited information will be releasable. Offerors debriefed after the competitive range determination are not entitled to a second debriefing after the award is made.

**PRIME VENDOR SCHEDULE OF ITEMS****Solicitation Requirements For  
02 R 4002 JAPAN - Zone 1**

<p><b>8905 - 00 - 079 - 2796</b> Unit of Issue: LB</p> <p><b>CHICKEN PARTS, FULLY CKD, BRD,</b> fzn, broiler or fryer, drumsticks, thighs, and breast halves, for heating in a deep fat fryer, cid a-a-20150, type ii</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 00 - 080 - 6007</b> Unit of Issue: LB</p> <p><b>ROCK CORNISH GAME HEN,</b> fzn, whole, rtc, 20 to 25 oz, us gr a equiv, namp p1501</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8905 - 00 - 126 - 8743</b> Unit of Issue: LB</p> <p><b>PORK SPARERIBS,</b> fzn, max 4.5 lb (2.041 kg), namp 416, wt range a and/or b and/or c</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 00 - 127 - 8472</b> Unit of Issue: LB</p> <p><b>COD FILLETS,</b> fzn (natural or loin cuts), skinless, us gr a equiv, 5 oz min wt</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8905 - 00 - 133 - 5886</b> Unit of Issue: LB</p> <p><b>BEEF ROUND, KNUCKLE, PEELED, AND/OR BEEF ROUND, TO</b> fzn, min us choice gr, max avg surface fat 0.25 in. (0.635 cm), 10 to 14 lb ea, namp 167a and/or 169</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 00 - 133 - 5887</b> Unit of Issue: LB</p> <p><b>BEEF CHUCK, SHOULDER CLOD ROAST, TIED; CHUCK, SHOU</b> fzn, netted or tied, min us choice gr, max avg surface fat 0.25 in (0.635 cm), 10 to 14 lb ea, namp 114b, 114e, and/or 116a</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>

<p><b>8905 - 00 - 133 - 5889</b> Unit of Issue: LB</p> <p><b>BEEF BRAISING STEAK, SWISS,</b> fzn, portion-cut, min us choice gr, max avg surface fat 0.25 in. (0.635 cm), 6 oz (170.1 gm) ea, namp 1102</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 00 - 164 - 0490</b> Unit of Issue: LB</p> <p><b>FLOUNDER/SOLE FILLETS,</b> fzn, skinless, natural, us gr a equiv, 3 oz ea min wt</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8905 - 00 - 164 - 6874</b> Unit of Issue: LB</p> <p><b>SCALLOPS, RAW,</b> fzn, us gr a equiv, min 20 max 40 count/lb</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 00 - 177 - 5017</b> Unit of Issue: LB</p> <p><b>BEEF FOR STEWING,</b> fzn, diced, unckd, us select gr, namp 135a</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8905 - 00 - 252 - 7669</b> Unit of Issue: LB</p> <p><b>HALIBUT STEAKS,</b> fzn, us gr a equiv, 4 to 15 oz ea, 15/16 in. thk</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 00 - 267 - 1933</b> Unit of Issue: LB</p> <p><b>LOBSTER TAIL, SPINY, RAW,</b> fzn, 5 to 8 oz ea, shall be processed from only fresh p. argus or p. interruptus species or only fzn p. marginatus spices, cid a-a-20186, net wt range ii</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>

<p><b>8905 - 00 - 403 - 9592</b> Unit of Issue: LB</p> <p><b>BACON, SLICED, (BULK),</b> fzn, cured and smoked, skinless, shingled, 18 to 22/lb, vac pac, namp 539</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 00 - 582 - 1323</b> Unit of Issue: LB</p> <p><b>BEEF LOIN, TENDERLOIN, FULL,</b> fzn, graded or ungraded, max avg surface fat 0.25 in. (0.635 cm), 4 lb (1.814 kg) min wt, namp 189</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8905 - 00 - 582 - 4039</b> Unit of Issue: LB</p> <p><b>SHRIMP, RAW, PEELED,</b> fzn, deveined, iqf, us gr a equiv, 26 to 31, 32 to 38, or 39 to 44/lb</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 00 - 960 - 2303</b> Unit of Issue: LB</p> <p><b>SHRIMP, RAW, BRD,</b> fzn, prep from whole, headless, peeled fresh - chl or fresh - fzn shrimp, round or fantail split (butterfly), w/ or w/o tail fin, box fzn or iqf, us gr a equiv, max 28/lb</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8905 - 01 - 017 - 2786</b> Unit of Issue: LB</p> <p><b>PORK SAUSAGE, PATTIES,</b> fzn, raw, round, preformed, 3 oz (85.05 g) ea, layer pack, 10 lb (4.536 kg) box, namp 802a</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 01 - 034 - 7549</b> Unit of Issue: LB</p> <p><b>BEEF LOIN, TOP SIRLOIN BUTT STEAK, CENTER-CUT, BNL</b> fzn, portion-cut, min us choice gr, max avg surface fat 0.25 in. (0.635 cm), 7 oz (198.45 g), ea, namp 1184b</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>

<p><b>8905 - 01 - 034 - 7550</b> Unit of Issue: LB</p> <p><b>BACON, SLICED,</b> fzn, cured and smoked, skinless, 18 to 22/lb, 1 lb (0.454 kg), vac pac, namp 539</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 01 - 039 - 8809</b> Unit of Issue: LB</p> <p><b>HAM, FULLY CKD, CANNED,</b> chl, pullman-shaped, cured, w/natural juices, 12-1/2 lb net wt, vac pac, 4 cans/case, cid a-a-20149, type ii, style a, shape 1, co a</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8905 - 01 - 050 - 3656</b> Unit of Issue: LB</p> <p><b>CRAB LEGS,</b> fzn, alaska king, 25-35 legs per 20 lb box, legs and claws in natural porportions (1 claw for each 3 legs)</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 01 - 056 - 9123</b> Unit of Issue: LB</p> <p><b>BEEF RIB, RIBEYE ROLL,</b> fzn, min us choice gr, max avg surface fat 0.25 in. (0.635 cm), 8 to 12 lb (3.629 to 5.443 kg), namp 112, wt range c and/or d</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8905 - 01 - 125 - 2288</b> Unit of Issue: LB</p> <p><b>CATFISH FILLETS,</b> fzn, skinless, trimmed, us gr a equiv, 4 to 12 oz ea</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 01 - 211 - 4056</b> Unit of Issue: LB</p> <p><b>CHICKEN FILLET NUGGET, CHUNKED AND FORMED, BRD, PRE</b> fzn, 0.5 oz ea, iqf, cid a-a20130, type iii, style b</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8905 - 01 - 342 - 8122</b> Unit of Issue: LB</p> <p><b>PORK LOIN CHOPS, CENTER-CUT, ONE MUSCLE, BNLS,</b> fzn, 5 oz (141.75 g) ea, namp 1412e</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 01 - 369 - 4422</b> Unit of Issue: LB</p> <p><b>CHICKEN BREAST,</b> fzn, broiler, or roaster, w/rib meat, skinless, bnls, 4 to 5 oz, breast-half portion, us gr a equiv</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>

**8905 - 01 - 388 - 1164**

Unit of Issue: LB

**BEEF FAJITA STRIPS,**

fzn, raw, seasoned or marin, 1/2 in. by 1/2 in. by 2 in. min length prior to cooking

**VENDOR QUESTIONS:**

Can you supply item (Y/N)? \_\_\_\_\_

Item Category? \_\_\_\_\_

**8905 - 01 - 408 - 2405**

Unit of Issue: LB

**VEAL STEAK, FLAKED AND FORMED, BRD,**

fzn, portion-cut, 5 to 6 oz ea

**VENDOR QUESTIONS:**

Can you supply item (Y/N)? \_\_\_\_\_

Item Category? \_\_\_\_\_

**8905 - 01 - 419 - 3218**

Unit of Issue: LB

**CHICKEN,**

fzn, 8 piece cut, broiler, w/back, w/o neck and giblets, 3-3.5 lb, us gr a equiv, namp p10005, four 10 lb bags/case

**VENDOR QUESTIONS:**

Can you supply item (Y/N)? \_\_\_\_\_

Item Category? \_\_\_\_\_

**8905 - 01 - 420 - 5255**

Unit of Issue: LB

**GRD BEEF, BULK,**

fzn, 80% min lean, 5 to 10 lb (2.268 to 4.536 kg)/bag, namp 1136

**VENDOR QUESTIONS:**

Can you supply item (Y/N)? \_\_\_\_\_

Item Category? \_\_\_\_\_

**8905 - 01 - E09 - 0810**

Unit of Issue: LB

**BEEF LOIN, T-BONE STEAK, FZN,**

portion-cut, min US Choice Gr, 12 oz ea, NAMP 1174

**VENDOR QUESTIONS:**

Can you supply item (Y/N)? \_\_\_\_\_

Item Category? \_\_\_\_\_

**8905 - 01 - E09 - 1074**

Unit of Issue: LB

**BACON, SLICED, PRECKD, FZN,**

cured, smoked, 100 slices/pg, 3 pgs/case, NAMP 540

**VENDOR QUESTIONS:**

Can you supply item (Y/N)? \_\_\_\_\_

Item Category? \_\_\_\_\_

**8905 - 01 - E09 - 4360**

Unit of Issue: LB

**BEEF LOIN, T-BONE STEAK, FZN,**

portion-cut, min US Choice Gr, 16 oz ea, NAMP 1174

**VENDOR QUESTIONS:**

Can you supply item (Y/N)? \_\_\_\_\_

Item Category? \_\_\_\_\_

**8905 - 01 - E09 - 5571**

Unit of Issue: LB

**TURKEY BREAST, CKD, FZN,**

mesquite/honey, smoked, 8-9 lb avg

**VENDOR QUESTIONS:**

Can you supply item (Y/N)? \_\_\_\_\_

Item Category? \_\_\_\_\_



<p><b>8905 - 01 - E09 - 6900</b> Unit of Issue: LB</p> <p><b>BEEF RIB, RIBEYE ROLL STEAK, BNLS, FZN,</b> portion-cut, min US Choice Gr, 8 oz ea, NAMP 1112</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 01 - E09 - 8745</b> Unit of Issue: LB</p> <p><b>CHICKEN BREAST STRIPS, PRECKD, FZN,</b> marin, buffalo style coating, 0.8 oz ea, 200 per 10 lb case</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8905 - 01 - E19 - 1811</b> Unit of Issue: LB</p> <p><b>TURKEY, BNLS, CKD, FZN,</b> combo white &amp; dark meat, US Grade A or B equivalent, 8-9 lb</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 01 - E19 - 2610</b> Unit of Issue: LB</p> <p><b>BEEF, GRD, PATTIES, FZN,</b> 85% lean, 3-4 oz ea, IQF, NAMP 1136</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8905 - 01 - E19 - 2660</b> Unit of Issue: LB</p> <p><b>BEEF LOIN, TOP SIRLOIN BUTT STEAK, CENTER-CUT,</b> BNLS, FZN, portion-cut, min US Choice Gr, 10 oz ea, NAMP 1184B</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 01 - E19 - 3401</b> Unit of Issue: LB</p> <p><b>SAUSAGE, PORK, LINKS, FZN,</b> tocino, 30 lb case</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8905 - 01 - E19 - 5155</b> Unit of Issue: LB</p> <p><b>BEEFSTEAK, SALISBURY, PRECKD, FZN,</b> 4 oz ea (navy ships only)</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 01 - E19 - 5156</b> Unit of Issue: LB</p> <p><b>VEAL STEAK, PRECKD, BRD, FZN,</b> 4 oz ea (Navy ships only)</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>

<p><b>8905 - 01 - E19 - 5158</b> Unit of Issue: LB</p> <p><b>PORK LOIN, BABY BACK RIBS, PRECKD, FZN,</b> barbecue, 1.5 to 2.5 lb ea</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 01 - E19 - 5283</b> Unit of Issue: LB</p> <p><b>FISH, SCALLOPS, BRD, PRECKD, FZN,</b> for baking, US Gr A equiv, 20-50/lb</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8905 - 01 - E19 - 6550</b> Unit of Issue: LB</p> <p><b>BEEF, GRD, PATTIES, PRECKD, FZN,</b> charbroiled, 5-6 oz ea</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 01 - E59 - 2903</b> Unit of Issue: LB</p> <p><b>PORK LOIN, BACK RIBS, BNLS, CKD, FZN,</b> w/barbecue sauce, 1.5 lb avg, 6/case</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8910 - 00 - 656 - 0993</b> Unit of Issue: LB</p> <p><b>CHEESE, AMERICAN, PROCESSED, SLICED,</b> sliced, pasteurized, 3 to 5 lb pg, 21 cfr 133.169 133.169</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8910 - 00 - 926 - 9962</b> Unit of Issue: LB</p> <p><b>BUTTER,</b> salted, us grade aa or a, 90 ready-to-serve patties per lb, 7 cfr 58.2621-.2635</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8910 - 01 - 037 - 9367</b> Unit of Issue: LB</p> <p><b>CHEESE, CHEDDAR, NATURAL,</b> shredded, 5 lb poly bag, 21 cfr 133.113</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8910 - 01 - 414 - 1567</b> Unit of Issue: BG</p> <p><b>CHEESE BLEND, PIZZA,</b> fzn, shredded, 5 lb bag, cid a-a-20096, type i</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>

<p><b>8910 - 01 - E09 - 3871</b> Unit of Issue: CO</p> <p><b>MILK, LOW FAT, SHELF STABLE, CHOC, UHT,</b> 1% milkfat, 5 gal BIB</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8915 - 00 - 044 - 1918</b> Unit of Issue: LB</p> <p><b>POTATOES, WHITE, FZN,</b> shredded (hash brown), 3 oz portions, 18 lb co, us gr a, u.s. std for gr, style (a)</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8915 - 00 - 127 - 8018</b> Unit of Issue: LB</p> <p><b>CORN, FZN,</b> golden, whole kernel or whole grain, us gr a or b, 2 to 5 lb pg, u.s. std for gr, color (a)</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8915 - 00 - 128 - 1176</b> Unit of Issue: LB</p> <p><b>BEANS, GREEN, FZN,</b> round type, cut, 1 in. min cut lg, us gr a or b, 2 to 5 lb pg, u.s. std for gr, type (a), style (b)</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8915 - 00 - 129 - 0825</b> Unit of Issue: LB</p> <p><b>BROCCOLI, FZN,</b> spears, 6 in. max lg, us gr a or b, 2 to 5 lb pg, u.s. std for gr, style (a)</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8915 - 00 - 133 - 5903</b> Unit of Issue: CN</p> <p><b>POTATOES, WHITE, INST,</b> preckd, granules, w/o desiccant, 8% max moisture content, no. 10 size can, cid a-a-20032, form b, style 1, moisture (a), reducing sugars (b)</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8915 - 00 - 160 - 6156</b> Unit of Issue: LB</p> <p><b>CAULIFLOWER, FZN,</b> clusters, or nuggets or small clusters, us gr a or b, 2 to 5 lb (0.907 to 2.268 kg) pg, u.s. std for gr, style (a) or (b)</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8915 - 00 - 170 - 5127</b> Unit of Issue: CN</p> <p><b>PINEAPPLE, CANNED,</b> chunks or tidbits, natural juice, or light syrup pack, us gr a or b, no. 10 size can, u.s. std for gr, style (f) or (g)</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>

<p><b>8915 - 00 - 170 - 5148</b> Unit of Issue: CN</p> <p><b>PINEAPPLE, CANNED,</b> med whole slices, natural juice or light syrup pack, us gr a or b, no. 10 size can, u.s std for gr, style (b)</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8915 - 00 - 184 - 5601</b> Unit of Issue: CN</p> <p><b>BEANS, WHITE, CANNED,</b> in tomato sauce w/pork, us gr a, no. 10 size can, cid a-a-20134, process i, type 1, style (a)</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8915 - 00 - 191 - 3461</b> Unit of Issue: LB</p> <p><b>ONION RINGS, FZN,</b> raw, brd, us gr a, 2 to 5 lb pg, u.s. std for gr, type (b)</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8915 - 00 - 241 - 2800</b> Unit of Issue: CN</p> <p><b>JUICE, ORANGE, CANNED,</b> or orange juice from conc, canned, single strength, unswt, us gr a, no. 3 cylinder size can, u.s. std for gr, product description (2) or (3), style (a)</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8915 - 00 - 281 - 1809</b> Unit of Issue: CN</p> <p><b>JUICE, GRAPE, CANNED,</b> or grape juice from conc, size can, concord type, or blend (min 60% concord type, max 40 %red grape varieties other than concord, single strength, unswt, us gr a or us gr a equiv no. 3 cylinder size can, us std for gr, type i or ii</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8915 - 00 - 286 - 5482</b> Unit of Issue: CN</p> <p><b>FRUIT COCKTAIL, CANNED,</b> light syrup pack, us gr a or b, no. 10 size can, u.s. std for gr</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>

<p><b>8915 - 00 - 577 - 4203</b> Unit of Issue: CN</p> <p><b>PEACHES, CANNED,</b> quarters or slices, yellow clingstone or freestone, light syrup pack, us gr a or b, no. 10 size can, u.s. std for gr</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8915 - 00 - 584 - 1647</b> Unit of Issue: CN</p> <p><b>JUICE, APPLE, CANNED,</b> or apple juice from conc, single strength, clear, us gr a, no. 3 cylinder size can, u.s. std for gr, product description (a), style i</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8915 - 00 - 616 - 0223</b> Unit of Issue: CN</p> <p><b>PEARS, CANNED,</b> bartlett, halves, light or heavy syrup pack, us gr a or b, no. 10 size can, u.s. std for gr, style (a)</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8915 - 00 - 782 - 3508</b> Unit of Issue: LB</p> <p><b>POTATOES, WHITE, FZN,</b> french fried, refry color (after heating) extra light or light, straight-cut strips, 1/2 in. by 1/2 in. to 3/8 in. by 3/8 in., long or med lg, us gr a, 2 to 6 lb bag or box, u.s. std for gr</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8915 - 00 - 935 - 6620</b> Unit of Issue: LB</p> <p><b>VEGETABLES, MIXED, FZN,</b> green or wax beans, diced carrots, swt, whole kernel golden corn, green peas, us gr a or b, 2 to 5 lb pg, u.s. std for gr</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8915 - 00 - 935 - 6629</b> Unit of Issue: CN</p> <p><b>MUSHROOMS, CANNED,</b> white, stems and pieces, us gr a or b, jumbo size can (25.70 oz can capacity weight of water at 68 degrees fahrenheit), 16 oz (453.6 g) min drained wt, u.s. std for gr, color type (a), style f</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>

<p><b>8915 - 01 - 135 - 5787</b> Unit of Issue: BX</p> <p><b>CORN, FZN,</b> golden or white, on-the-cob, us gr a or b, min ear lg 5-1/2 in., 48 ears/box, u.s. std for gr, color (a) or (b) color (a) or (b)</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8915 - 01 - 373 - 4978</b> Unit of Issue: CN</p> <p><b>TOMATOES, CANNED,</b> diced, us gr a or b, no. 10 sized can, u.s. std for gr, style (e)</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8915 - 01 - E09 - 2425</b> Unit of Issue: BX</p> <p><b>JUICE, ORANGE,</b> conc, 4/1, 3 gal BIB, for post-mix dispenser</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8915 - 01 - E09 - 4476</b> Unit of Issue: CO</p> <p><b>FRUIT, RAISINS,</b> seedless, natural, US Grade A, 1.5 oz pg, 144/co</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8920 - 00 - 132 - 7782</b> Unit of Issue: BX</p> <p><b>CEREAL, PREPARED, PACKAGE ASSORTMENT,</b> 70 or 72 ind pgs/box, cid a-a-20000</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8920 - 00 - 464 - 2227</b> Unit of Issue: LB</p> <p><b>WAFFLES, FZN,</b> brown and serve, instit pg,</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>

<p><b>8920 - 01 - 250 - 6557</b> Unit of Issue: BG</p> <p><b>RICE, PARBOILED,</b> tpk-2 item, long grain, enriched, us no. 1 gr or us no. 2 gr (special grade - parboiled light), 10 lb bag, us std of identity for enriched rice (21 cfr 137.350) and u.s. standards for milled rice (7 cfr 68.301)</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8920 - 01 - 449 - 9598</b> Unit of Issue: BG</p> <p><b>FLOUR, WHEAT,</b> general purpose (not for bread), bleached, enriched, four 10 lb (4.536 kg) bags/case, cid a-a-20126, type iii, style 2, tpk-2 item</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8920 - 01 - E59 - 2207</b> Unit of Issue: PG</p> <p><b>BAGELS, PLAIN, SLICED, FZN,</b> 3 oz ea, 6/pg, 12 pgs/case</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8925 - 00 - 126 - 4024</b> Unit of Issue: LB</p> <p><b>CANDY, HARD,</b> pieces, soft centers, pulled jackets, assorted flavor centers, assorted shapes, ind wrapped, 3 lb can, cid a-a-20177, type v</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8925 - 00 - 682 - 6705</b> Unit of Issue: CN</p> <p><b>SYRUP,</b> imitation maple, regular style, thick, no. 10 size can, cid-a-a-20124, type iv, style 1, flavor a</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8925 - 00 - 782 - 3318</b> Unit of Issue: PG</p> <p><b>CHOC, COOKING,</b> semisweet, chips (drops), 12 oz pg</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>

<p><b>8925 - 01 - 413 - 7811</b> Unit of Issue: BG</p> <p><b>SUGAR, REFINED,</b> white, granulated, cane or beet, fine, extrafine, or superfine, 10 lb bag, cid a-a-20135, type i, class 1 or 2, tpk-2 item</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8925 - 01 - E19 - 3381</b> Unit of Issue: CN</p> <p><b>NUTS, PECANS, SHL,</b> halves and pieces, unsalted, 1.75 lb can</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8930 - 01 - 059 - 8399</b> Unit of Issue: JR</p> <p><b>PEANUT BUTTER,</b> smooth or med, stabilized, us gr a, 28 oz glass jar, u.s. std for gr, texture (a) or (b), type (a), style (a)</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8930 - 01 - E59 - 0981</b> Unit of Issue: CO</p> <p><b>PEANUT BUTTER,</b> smooth, US Grade A, 0.75 oz ind pg, 200/co</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8940 - 00 - 148 - 7142</b> Unit of Issue: CN</p> <p><b>CORNEB BEEF HASH, CANNED,</b> no. 10 size can, cid a-a-20136, type i</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8940 - 00 - 616 - 0227</b> Unit of Issue: CN</p> <p><b>PIE FILLING,</b> cherry, no. 10 size can, cid a-a-20161</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8940 - 01 - 067 - 7960</b> Unit of Issue: CN</p> <p><b>MEAT BALLS IN TOMATO SAUCE,</b> min 50% ckd meatballs, no. 10 size can</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8940 - 01 - 074 - 4922</b> Unit of Issue: HD</p> <p><b>CREAMER, NONDAIRY, DRY,</b> 50 or 100 3 gm pgs/ box, cid a-a-20043</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>



<p><b>8940 - 01 - 091 - 7208</b> Unit of Issue: LB</p> <p><b>CORN DOG,</b> fzn, raw, cornmeal batter wrapped frankfurter, w/ or w/o wooden skewer, max 65% batter and min 35% frankfurter</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8940 - 01 - E19 - 2119</b> Unit of Issue: CO</p> <p><b>ENTREE, MULTI-SERV, FZN,</b> lasagna w/meat and sauce, 96 oz co</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8940 - 01 - E19 - 2498</b> Unit of Issue: EA</p> <p><b>ENTREE, IND SERV, FZN,</b> chicken cordon bleu, 7 oz ea, 24/case</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8940 - 01 - E59 - 1014</b> Unit of Issue: CS</p> <p><b>ENCHILADAS, BEEF, FZN,</b> w/o sauce, 2.5 oz ea, 72/case</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8945 - 01 - 429 - 6305</b> Unit of Issue: CO</p> <p><b>SALAD OIL,</b> any combo of vegetable oils, 1 gal (3.785 l)</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8955 - 01 - E59 - 3728</b> Unit of Issue: BG</p> <p><b>CAPPUCCINO, INST,</b> choc hazelnut, pdr, 2 lb bag, for dispenser</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8960 - 01 - E09 - 3609</b> Unit of Issue: CS</p> <p><b>DRINK, FRUIT PUNCH,</b> 6.75 oz co, 40/case</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8960 - 01 - E09 - 5789</b> Unit of Issue: CS</p> <p><b>DRINK, ORANGE,</b> 6.75 oz co, 40/case</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>

**8960 - 01 - E09 - 6288**

Unit of Issue: BX

**BEV BASE, APPLE, SWT,**  
conc, 6/1, 50% juice, 3 gal BIB, for post-mix  
dispenser

**VENDOR QUESTIONS:**

Can you supply item (Y/N)? \_\_\_\_\_

Item Category? \_\_\_\_\_

**8960 - 01 - E59 - 0166**

Unit of Issue: BX

**BEV BASE, LEMONADE, PINK, SWT,**  
conc, 5% juice, 3 gal BIB

**VENDOR QUESTIONS:**

Can you supply item (Y/N)? \_\_\_\_\_

Item Category? \_\_\_\_\_

**PRIME VENDOR SCHEDULE OF ITEMS****Solicitation Requirements For  
02 R 4002 SINGAPORE - Zone 2**

<p><b>8905 - 00 - 080 - 5325</b> Unit of Issue: LB</p> <p><b>KNOCKWURST,</b> fzn, all beef, edible hog casing or collagen casing or skinless, 5 in. max lg, 5/lb, namp 816, formula d, style b, c, or d</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 00 - 128 - 7914</b> Unit of Issue: CN</p> <p><b>CLAMS, CANNED,</b> surf or skimmer, minced, packed in natural juices, 49 or 51 oz (1.389 kg or 1.446 kg) can</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8905 - 00 - 267 - 1933</b> Unit of Issue: LB</p> <p><b>LOBSTER TAIL, SPINY, RAW,</b> fzn, 5 to 8 oz ea, shall be processed from only fresh p. argus or p. interruptus species or only fzn p. marginatus species, cid a-a-20186, net wt range ii</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 00 - 577 - 5993</b> Unit of Issue: LB</p> <p><b>BREAKFAST SAUSAGE, CKD,</b> fzn, skinless, beef and pork, predominantly pork, 19 to 21/lb, 5 lb layer pack box, namp 817, formula a, style c</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>

<p><b>8905 - 00 - 582 - 4039</b> Unit of Issue: LB</p> <p><b>SHRIMP, RAW, PEELED,</b> fzn, deveined, iqf, us gr a equiv, 26 to 31, 32 to 38, or 39 to 44/lb</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 00 - 960 - 2303</b> Unit of Issue: LB</p> <p><b>SHRIMP, RAW, BRD,</b> fzn, prep from whole, headless, peeled fresh - chl or fresh - fzn shrimp, round or fantail split (butterfly), w/ or w/o tail fin, box fzn or iqf, us gr a equiv, max 28/lb</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8905 - 01 - 063 - 3121</b> Unit of Issue: LB</p> <p><b>VEAL AND/OR CALF: LEG AND/OR CHUCK, SQUARE-CUT, NE</b> fzn, netted, min us standard gr, usda namp 336, wt range 5 to 10 lbs and/or 309f, wt range 5 to 10 lbs for chuck, blade portion, 4 to 9 lbs for shoulder clod</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 01 - 125 - 2288</b> Unit of Issue: LB</p> <p><b>CATFISH FILLETS,</b> fzn, skinless, trimmed, us gr a equiv, 4 to 12 oz ea</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8905 - 01 - 413 - 9606</b> Unit of Issue: LB</p> <p><b>TURKEY, BNLS,</b> fzn, raw breast steak, skinless, prep from solid muscle, 4 oz ea</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 01 - 419 - 3218</b> Unit of Issue: LB</p> <p><b>CHICKEN,</b> fzn, 8 piece cut, broiler, w/back, w/o neck and giblets, 3-3.5 lb, us gr a equiv, namp p10005, four 10 lb bags/case</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>

<p><b>8905 - 01 - E09 - 0810</b> Unit of Issue: LB</p> <p><b>BEEF LOIN, T-BONE STEAK, FZN,</b> portion-cut, min US Choice Gr, 12 oz ea, NAMP 1174</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 01 - E59 - 0922</b> Unit of Issue: LB</p> <p><b>SAUSAGE, ITALIAN, LINKS, RAW, FZN,</b> edible casing, 4/lb, 10 lb case</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8910 - 00 - 616 - 0038</b> Unit of Issue: LB</p> <p><b>BUTTER,</b> salted, us gr a, 1 lb print or 4 prints of 1/4 lb ea, 7 cfr 58.2621-.2635</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8910 - 00 - 616 - 0051</b> Unit of Issue: LB</p> <p><b>EGG, WHOLE, FZN,</b> table grade, pasteurized, 5 lb (2.268 kg) gable top co, usda commodity specification current edition</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8910 - 00 - 782 - 3765</b> Unit of Issue: CO</p> <p><b>CHEESE, GRATED,</b> parmesan or parmesan and romano, italian style, 1 lb (0.454 kg) plastic shaker-top co, 21 cfr 133.146</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8910 - 00 - 965 - 1553</b> Unit of Issue:</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>

<p><b>8915 - 00 - 044 - 1918</b> Unit of Issue: LB</p> <p><b>POTATOES, WHITE, FZN,</b> shredded (hash brown), 3 oz portions, 18 lb co, us gr a, u.s. std for gr, style (a)</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8915 - 00 - 127 - 8021</b> Unit of Issue: LB</p> <p><b>PEAS, FZN,</b> us gr a or b, gr a for maturity, 2 to 5 lb pg, u.s. std for gr</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8915 - 00 - 127 - 8835</b> Unit of Issue: CN</p> <p><b>BEETS, CANNED,</b> whole or slices, us gr a, no. 10 size can, u.s. std for grades, style (a), small, size 3 or 4 or style (b), small or med or any combo</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8915 - 00 - 143 - 0997</b> Unit of Issue: LB</p> <p><b>PEAS AND CARROTS, FZN,</b> min 25% carrots and min 50% peas, us gr a, 2 to 5 lb pg, u.s. std for gr</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8915 - 00 - 191 - 3461</b> Unit of Issue: LB</p> <p><b>ONION RINGS, FZN,</b> raw, brd, us gr a, 2 to 5 lb pg, u.s. std for gr, type (b)</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8915 - 00 - 616 - 4818</b> Unit of Issue: CN</p> <p><b>BEANS, WAX, CANNED,</b> round or romano or italian type, whole, french style or cut, us gr a or b, no. 10 size can, u.s. st for grades, type (a), style (a), (d) or (e), sizes 1 thru 6; type (b) style (a), (d) or (e), size 2 thru 6</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>

<p><b>8915 - 00 - 935 - 6620</b> Unit of Issue: LB</p> <p><b>VEGETABLES, MIXED, FZN,</b> green or wax beans, diced carrots, swt, whole kernel golden corn, green peas, us gr a or b, 2 to 5 lb pg, u.s. std for gr</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8915 - 01 - 135 - 5787</b> Unit of Issue: BX</p> <p><b>CORN, FZN,</b> golden or white, on-the-cob, us gr a or b, min ear lg 5-1/2 in., 48 ears/box, u.s. std for gr, color (a) or (b) color (a) or (b)</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8915 - 01 - E09 - 5095</b> Unit of Issue: CN</p> <p><b>VEG, TOMATO PASTE, CANNED,</b> 30 oz can</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8915 - 01 - E09 - 6916</b> Unit of Issue: CN</p> <p><b>JUICE, CRANBERRY COCKTAIL, CANNED,</b> single strength, 32 oz can</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8920 - 00 - 125 - 9441</b> Unit of Issue: LB</p> <p><b>SPAGHETTI,</b> long form, regular cooking, enriched, 10 lb box, cid a-a-20062, item 6</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8920 - 00 - 126 - 3388</b> Unit of Issue: LB</p> <p><b>NOODLES,</b> egg, ribbon-shaped or bow-shaped, regular cooking, enriched, 5 lb box, cid a-a-20063</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>

<p><b>8920 - 00 - 464 - 2227</b> Unit of Issue: LB</p> <p><b>WAFFLES, FZN,</b> brown and serve, instit pg,</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8920 - 00 - 782 - 2129</b> Unit of Issue: BX</p> <p><b>LASAGNA,</b> noodles, curl or flat form, regular cooking, enriched, 1 lb box, cid a-a-20062, item 8, form a or b</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8920 - 01 - 079 - 1585</b> Unit of Issue: CO</p> <p><b>HOMINY GRITS,</b> white, quick-cooking, enriched, 24 oz co, cid a-a-20035, type i, style b, flavor 1</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8920 - 01 - 250 - 6557</b> Unit of Issue: BG</p> <p><b>RICE, PARBOILED,</b> tpk-2 item, long grain, enriched, us no. 1 gr or us no. 2 gr (special grade - parboiled light), 10 lb bag, us std of identity for enriched rice (21 cfr 137.350) and u.s. standards for milled rice (7 cfr 68.301)</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8920 - 01 - 413 - 1043</b> Unit of Issue: BG</p> <p><b>RICE, MILLED,</b> jasmine, 25 lb bag</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8920 - 01 - 449 - 9598</b> Unit of Issue: BG</p> <p><b>FLOUR, WHEAT,</b> general purpose (not for bread), bleached, enriched, four 10 lb (4.536 kg) bags/case, cid a-a-20126, type iii, style 2, tpk-2 item</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>



<p><b>8925 - 00 - 682 - 6705</b> Unit of Issue: CN</p> <p><b>SYRUP,</b> imitation maple, regular style, thick, no. 10 size can, cid-a-a-20124, type iv, style 1, flavor a</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8925 - 00 - 782 - 3318</b> Unit of Issue: PG</p> <p><b>CHOC, COOKING,</b> semisweet, chips (drops), 12 oz pg</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8925 - 01 - E09 - 4583</b> Unit of Issue: CO</p> <p><b>NUTS, PECANS, SHL,</b> pieces, medium, 3 lb co</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8930 - 01 - E09 - 2307</b> Unit of Issue: JR</p> <p><b>PEANUT BUTTER,</b> smooth, US Grade A, 18 oz jar</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8940 - 00 - 148 - 7142</b> Unit of Issue: CN</p> <p><b>CORNED BEEF HASH, CANNED,</b> no. 10 size can, cid a-a-20136, type i</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8940 - 00 - 348 - 6976</b> Unit of Issue: CN</p> <p><b>BEANS, REFRIED, CANNED,</b> no. 10 size can</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>

<p><b>8940 - 00 - 480 - 4548</b> Unit of Issue: CN</p> <p><b>BEEF RAVIOLI IN SAUCE, CANNED,</b> min 10% beef, w/tomato sauce, no. 10 size can, cid a-a-20048, type i</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8940 - 00 - 616 - 0228</b> Unit of Issue: CN</p> <p><b>PIE FILLING,</b> peach, no. 10 size can, cid a-a-20161</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8940 - 01 - 091 - 7208</b> Unit of Issue: LB</p> <p><b>CORN DOG,</b> fzn, raw, cornmeal batter wrapped frankfurter, w/ or w/o wooden skewer, max 65% batter and min 35% frankfurter</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8950 - 00 - 127 - 9789</b> Unit of Issue: CN</p> <p><b>CATSUP, TOMATO,</b> us gr a, no. 10 size can, u.s. std for gr</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8950 - 00 - 127 - 9790</b> Unit of Issue: BT</p> <p><b>CATSUP, TOMATO,</b> us gr a, 14 oz bottle, u.s. std for gr</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8950 - 01 - 389 - 7653</b> Unit of Issue: BT</p> <p><b>STEAK SAUCE,</b> aged, 15 fluid oz glass bottle</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>

<b>8950 - 01 - E09 - 0062</b> Unit of Issue: BT  <b>DRESSING, ITALIAN, REDUCED CALORIE, (*)</b> 8 oz bottle  Case Pack : Case WT/LBS : Case Cube :  <b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____	<b>8950 - 01 - E19 - 1245</b> Unit of Issue: BT  <b>DRESSING, BLUE CHEESE,</b> chunky, 8 oz bottle  Case Pack : Case WT/LBS : Case Cube :  <b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____
<b>8950 - 01 - E19 - 1908</b> Unit of Issue: BT  <b>DRESSING, ITALIAN,</b> 8 oz bottle  Case Pack : Case WT/LBS : Case Cube :  <b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____	<b>8950 - 01 - E59 - 2920</b> Unit of Issue: JR  <b>SPICE, GARLIC, GRANULATED,</b> 24 oz jar (1 lb size co)  Case Pack : Case WT/LBS : Case Cube :  <b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____

**PRIME VENDOR SCHEDULE OF ITEMS****Solicitation Requirements For  
02 R4002 DIEGO GARCIA - ZONE 3****8905 - 00 - 044 - 1879**

Unit of Issue: LB

**PORK SHOULDER HOCKS,**fresh or fzn, 0.5 to 1.5 lb (0.227 to 0.681 kg) ea,  
namp 417, wt range a and/or b

Case Pack :

Case WT/LBS :

Case Cube :

**VENDOR QUESTIONS:**

Can you supply item (Y/N)? \_\_\_\_\_

Item Category? \_\_\_\_\_

**8905 - 00 - 080 - 6007**

Unit of Issue: LB

**ROCK CORNISH GAME HEN,**fzn, whole, rtc, 20 to 25 oz, us gr a equiv, namp  
p1501

Case Pack :

Case WT/LBS :

Case Cube :

**VENDOR QUESTIONS:**

Can you supply item (Y/N)? \_\_\_\_\_

Item Category? \_\_\_\_\_

**8905 - 00 - 082 - 5733**

Unit of Issue: LB

**FISH PORTIONS, RAW, BREADED,**fzn, cod or haddock or lingcod, skinless, us gr a  
equiv, 4 oz ea, 5 to 10 lb box

Case Pack :

Case WT/LBS :

Case Cube :

**VENDOR QUESTIONS:**

Can you supply item (Y/N)? \_\_\_\_\_

Item Category? \_\_\_\_\_

**8905 - 00 - 126 - 3416**

Unit of Issue: LB

**CHICKEN,**fzn, whole, broiler, w/o neck and giblets, 3 to 3.5  
lb, us gr a equiv, namp p1002

Case Pack :

Case WT/LBS :

Case Cube :

**VENDOR QUESTIONS:**

Can you supply item (Y/N)? \_\_\_\_\_

Item Category? \_\_\_\_\_

**8905 - 00 - 126 - 4062**

Unit of Issue: LB

**PORK SHOULDER, BOSTON BUTT, BONE-IN,**fzn, max avg surface fat 0.25 in., min 4 lb (1.814  
kg), namp 406, wt range b and/or c

Case Pack :

Case WT/LBS :

Case Cube :

**VENDOR QUESTIONS:**

Can you supply item (Y/N)? \_\_\_\_\_

Item Category? \_\_\_\_\_

**8905 - 00 - 126 - 8743**

Unit of Issue: LB

**PORK SPARERIBS,**fzn, max 4.5 lb (2.041 kg), namp 416, wt range a  
and/or b and/or c

Case Pack :

Case WT/LBS :

Case Cube :

**VENDOR QUESTIONS:**

Can you supply item (Y/N)? \_\_\_\_\_

Item Category? \_\_\_\_\_

<p><b>8905 - 00 - 128 - 7914</b> Unit of Issue: CN</p> <p><b>CLAMS, CANNED,</b> surf or skimmer, minced, packed in natural juices, 49 or 51 oz (1.389 kg or 1.446 kg) can</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 00 - 133 - 5886</b> Unit of Issue: LB</p> <p><b>BEEF ROUND, KNUCKLE, PEELED, AND/OR BEEF ROUND, TO</b> fzn, min us choice gr, max avg surface fat 0.25 in. (0.635 cm), 10 to 14 lb ea, namp 167a and/or 169</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8905 - 00 - 133 - 5887</b> Unit of Issue: LB</p> <p><b>BEEF CHUCK, SHOULDER CLOD ROAST, TIED; CHUCK, SHOU</b> fzn, netted or tied, min us choice gr, max avg surface fat 0.25 in (0.635 cm), 10 to 14 lb ea, namp 114b, 114e, and/or 116a</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 00 - 133 - 5888</b> Unit of Issue: LB</p> <p><b>BEEF ROUND, TOP (INSIDE),</b> fzn, bnls, min us choise gr, max a vg surface fat 0.25 in (0.635 cm), 2 rounds netted or tied together, 28 to 46 lb (12.701 to 20.866 kg), namp 169</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8905 - 00 - 133 - 5889</b> Unit of Issue: LB</p> <p><b>BEEF BRAISING STEAK, SWISS,</b> fzn, portion-cut, min us choice gr, max avg surface fat 0.25 in. (0.635 cm), 6 oz (170.1 gm) ea, namp 1102</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 00 - 164 - 0490</b> Unit of Issue: LB</p> <p><b>FLOUNDER/SOLE FILLETS,</b> fzn, skinless, natural, us gr a equiv, 3 oz ea min wt</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>

<p><b>8905 - 00 - 164 - 6874</b> Unit of Issue: LB</p> <p><b>SCALLOPS, RAW,</b> fzn, us gr a equiv, min 20 max 40 count/lb</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 00 - 177 - 5017</b> Unit of Issue: LB</p> <p><b>BEEF FOR STEWING,</b> fzn, diced, unckd, us select gr, namp 135a</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8905 - 00 - 252 - 7669</b> Unit of Issue: LB</p> <p><b>HALIBUT STEAKS,</b> fzn, us gr a equiv, 4 to 15 oz ea, 15/16 in. thk</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 00 - 262 - 7274</b> Unit of Issue: LB</p> <p><b>TURKEY, BNLS,</b> fzn, netted (w/skin covering), w/salt, white combo (white predominant), iaw poultry namp</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8905 - 00 - 267 - 1933</b> Unit of Issue: LB</p> <p><b>LOBSTER TAIL, SPINY, RAW,</b> fzn, 5 to 8 oz ea, shall be processed from only fresh p. argus or p. interruptus species or only fzn p. marginatus spices, cid a-a-20186, net wt range ii</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 00 - 299 - 1316</b> Unit of Issue: LB</p> <p><b>BEEF BRISKET, BNLS, DECKLE-OFF, CORNED; TOP (INSID</b> fat, round, flat, corned, min us choice gr, max avg surface fat 0.25 in. (0.635 cm), namp 601, 604, 604a and/or 608</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>

<p><b>8905 - 00 - 299 - 1330</b> Unit of Issue: LB</p> <p><b>SALAMI, CKD,</b> fzn, pork and beef, or pork and beef and beef heart meat, smoked, artificial casing, 3.5 to 4.5 in. (8.89 cm to 11.43 cm) dia, 7 to 12 lb (3.175 kg to 5.443 kg) stick, namp 804, formula a or h, style a, type a</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 00 - 403 - 9592</b> Unit of Issue: LB</p> <p><b>BACON, SLICED, (BULK),</b> fzn, cured and smoked, skinless, shingled, 18 to 22/lb, vac pac, namp 539</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8905 - 00 - 410 - 4671</b> Unit of Issue: LB</p> <p><b>BEEF ROUND, RUMP PARTIALLY REMOVED, SHANK OFF,</b> fzn, bone-in, min us choice gr, max avg surface fat 0.25 in. (0.635 cm), 44 to 70 lb (19.958 to 31.752 kg), namp 166a</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 00 - 577 - 5993</b> Unit of Issue: LB</p> <p><b>BREAKFAST SAUSAGE, CKD,</b> fzn, skinless, beef and pork, predominantly pork, 19 to 21/lb, 5 lb layer pack box, namp 817, formula a, style c</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8905 - 00 - 582 - 1323</b> Unit of Issue: LB</p> <p><b>BEEF LOIN, TENDERLOIN, FULL,</b> fzn, graded or ungraded, max avg surface fat 0.25 in. (0.635 cm), 4 lb (1.814 kg) min wt, namp 189</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 00 - 582 - 1345</b> Unit of Issue: LB</p> <p><b>PORK LOIN, BONE-IN, BLADELESS,</b> fzn, max avg surface fat 0.25 in. (0.635 cm), 10 to 18 lb (4.536 to 8.165 kg), namp 411, wt range a, and/or b</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>

<p><b>8905 - 00 - 582 - 1346</b> Unit of Issue: LB</p> <p><b>BOLOGNA,</b> fzn, all meat, beef and pork, natural color, artificial casing, 7 to 12 lb</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 00 - 582 - 4039</b> Unit of Issue: LB</p> <p><b>SHRIMP, RAW, PEELED,</b> fzn, deveined, iqf, us gr a equiv, 26 to 31, 32 to 38, or 39 to 44/lb</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8905 - 00 - 682 - 6643</b> Unit of Issue: LB</p> <p><b>HAM, SMOKED, FULLY CKD, SHANKLESS,</b> fzn, bnls, cured, w/ or w/o natural juices, 9 to 11 lb (4.1 to 5.0 kg), 4/case, usda schedule for smoked, fully ckd, shankless ham, schedule hf, type i or ii</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 00 - 753 - 6503</b> Unit of Issue: LB</p> <p><b>DICED PORK,</b> fzn, namp 435</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8905 - 00 - 782 - 3190</b> Unit of Issue: LB</p> <p><b>FRANKFURTERS,</b> fzn, all meat, beef and pork (in any combo), skinless, natural color, 6.5 in. (16.51 cm) max lg, 10/lb, 1 or 2 lb (0.454 kg or 0.907 kg) vac pac, namp 800, formula a, style c</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 00 - 926 - 1599</b> Unit of Issue: LB</p> <p><b>LAMB LEG, SHANK OFF, BNLS,</b> fzn, netted or tied, min us choice gr, max avg surface fat not to exceed 0.25 in. (0.635 cm), 6 to 9 lb (2.721 to 4.082 kg), namp 234a, wt range a, and/or b</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>



<p><b>8905 - 00 - 935 - 3161</b> Unit of Issue: CN</p> <p><b>TUNA, CANNED,</b> light meat, chunk or solid pack, packed in water, 66.5 oz net wt, 603 by 408 size can, cid a-a-20155, color a, form i or ii, packing media 1, salt/sodium level a</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 00 - 960 - 2303</b> Unit of Issue: LB</p> <p><b>SHRIMP, RAW, BRD,</b> fzn, prep from whole, headless, peeled fresh - chl or fresh - fzn shrimp, round or fantail split (butterfly), w/ or w/o tail fin, box fzn or iqf, us gr a equiv, max 28/lb</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8905 - 01 - 006 - 0918</b> Unit of Issue: LB</p> <p><b>BEEF TOP (INSIDE) ROUND, FULLY-CKD,</b> fzn, bnls, max avg surface fat 0.25 in. (0.635 cm), netted or tied, dry heat oven ckd, unckd product to conform to min us choice gr, 14 to 20 lb (6.359 to 9.972 kg) cooked wt, namp 623</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 01 - 017 - 2786</b> Unit of Issue: LB</p> <p><b>PORK SAUSAGE, PATTIES,</b> fzn, raw, round, preformed, 3 oz (85.05 g) ea, layer pack, 10 lb (4.536 kg) box, namp 802a</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8905 - 01 - 034 - 7547</b> Unit of Issue: LB</p> <p><b>BEEF LOIN, STRIP LOIN STEAK, BNLS, CENTER-CUT,</b> fzn, portion-cut, min us choice gr, with mas 1 in. (2.54 cm) tail, max avg surface fat 0.25 in. (0.635 cm) 7 oz (198.45 g) ea, 0.4 to 1.0 in. thick, namp 1180 a, pso 4</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 01 - 034 - 7549</b> Unit of Issue: LB</p> <p><b>BEEF LOIN, TOP SIRLOIN BUTT STEAK, CENTER-CUT, BNL</b> fzn, portion-cut, min us choice gr, max avg surface fat 0.25 in. (0.635 cm), 7 oz (198.45 g), ea, namp 1184b</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>

<p><b>8905 - 01 - 034 - 7550</b> Unit of Issue: LB</p> <p><b>BACON, SLICED,</b> fzn, cured and smoked, skinless, 18 to 22/lb, 1 lb (0.454 kg), vac pac, namp 539</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 01 - 039 - 8809</b> Unit of Issue: LB</p> <p><b>HAM, FULLY CKD, CANNED,</b> chl, pullman-shaped, cured, w/natural juices, 12-1/2 lb net wt, vac pac, 4 cans/case, cid a-a-20149, type ii, style a, shape 1, co a</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8905 - 01 - 050 - 3656</b> Unit of Issue: LB</p> <p><b>CRAB LEGS,</b> fzn, alaska king, 25-35 legs per 20 lb box, legs and claws in natural porportions (1 claw for each 3 legs)</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 01 - 056 - 9123</b> Unit of Issue: LB</p> <p><b>BEEF RIB, RIBEYE ROLL,</b> fzn, min us choice gr, max avg surface fat 0.25 in. (0.635 cm), 8 to 12 lb (3.629 to 5.443 kg), namp 112, wt range c and/or d</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8905 - 01 - 063 - 3121</b> Unit of Issue: LB</p> <p><b>VEAL AND/OR CALF: LEG AND/OR CHUCK, SQUARE-CUT, NE</b> fzn, netted, min us standard gr, usda namp 336, wt range 5 to 10 lbs and/or 309f, wt range 5 to 10 lbs for chuck, blade portion, 4 to 9 lbs for shoulder clod</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 01 - 125 - 2288</b> Unit of Issue: LB</p> <p><b>CATFISH FILLETS,</b> fzn, skinless, trimmed, us gr a equiv, 4 to 12 oz ea</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>

<p><b>8905 - 01 - 211 - 4056</b> Unit of Issue: LB</p> <p><b>CHICKEN FILLET NUGGET, CHUNKED AND FORMED, BRD, PRE</b> fzn, 0.5 oz ea, iqf, cid a-a20130, type iii, style b</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 01 - 342 - 8122</b> Unit of Issue: LB</p> <p><b>PORK LOIN CHOPS, CENTER-CUT, ONE MUSCLE, BNLS,</b> fzn, 5 oz (141.75 g) ea, namp 1412e</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8905 - 01 - 369 - 4421</b> Unit of Issue: LB</p> <p><b>GRD BEEF PATTIES,</b> fzn, round, 80% min lean, 4 oz (113.4 g) ea, namp 1136</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 01 - 369 - 4422</b> Unit of Issue: LB</p> <p><b>CHICKEN BREAST,</b> fzn, broiler, or roaster, w/rib meat, skinless, bnls, 4 to 5 oz, breast-half portion, us gr a equiv</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8905 - 01 - 408 - 2405</b> Unit of Issue: LB</p> <p><b>VEAL STEAK, FLAKED AND FORMED, BRD,</b> fzn, portion-cut, 5 to 6 oz ea</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 01 - 413 - 9038</b> Unit of Issue: LB</p> <p><b>BEEF SHORTRIBS,</b> fzn, min us choice gr, 6th, 7th and 8th ribs, max avg surface fat 0.25 in. (0.635 cm), namp 123c</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>

<p><b>8905 - 01 - 419 - 3218</b> Unit of Issue: LB</p> <p><b>CHICKEN,</b> fzn, 8 piece cut, broiler, w/back, w/o neck and giblets, 3-3.5 lb, us gr a equiv, namp p10005, four 10 lb bags/case</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 01 - 419 - 4916</b> Unit of Issue: CN</p> <p><b>CHICKEN, BONED, CANNED,</b> pieces, solid pack, 34 oz can</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8905 - 01 - 420 - 5255</b> Unit of Issue: LB</p> <p><b>GRD BEEF, BULK,</b> fzn, 80% min lean, 5 to 10 lb (2.268 to 4.536 kg)/bag, namp 1136</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 01 - 458 - 4201</b> Unit of Issue: LB</p> <p><b>PORK LOIN, BNLS, CENTER CUT, 11 RIBS,</b> fzn, one muscle, min 5 lb ea, namp 412e</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8905 - 01 - E09 - 4360</b> Unit of Issue: LB</p> <p><b>BEEF LOIN, T-BONE STEAK, FZN,</b> portion-cut, min US Choice Gr, 16 oz ea, NAMP 1174</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 01 - E09 - 6900</b> Unit of Issue: LB</p> <p><b>BEEF RIB, RIBEYE ROLL STEAK, BNLS, FZN,</b> portion-cut, min US Choice Gr, 8 oz ea, NAMP 1112</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>

<p><b>8905 - 01 - E19 - 2755</b> Unit of Issue: CN</p> <p><b>LUNCHEON MEAT, ALL MEAT,</b> 12 oz can</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8905 - 01 - E19 - 5560</b> Unit of Issue: LB</p> <p><b>FISH, SHRIMP, WHOLE, BRD, PRECKD, FZN,</b> butterflied, IQF, 5 lb co</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8910 - 00 - 125 - 8440</b> Unit of Issue: LB</p> <p><b>CHEESE, CHEDDAR, NATURAL,</b> med cured, or aged, 20 lb max, us gr aa or a, as determined by 7 cfr part 58.2501, u.s. for gr of cheddar cheese and std of identity 21 cfr part 133.113</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8910 - 00 - 584 - 6434</b> Unit of Issue: LB</p> <p><b>CHEESE, SWISS, NATURAL,</b> us gr a, sandwich cuts, 5 to 15 lb plastic bag, 21 cfr 133.195</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8910 - 00 - 616 - 0038</b> Unit of Issue: LB</p> <p><b>BUTTER,</b> salted, us gr a, 1 lb print or 4 prints of 1/4 lb ea, 7 cfr 58.2621-.2635</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8910 - 00 - 656 - 0993</b> Unit of Issue: LB</p> <p><b>CHEESE, AMERICAN, PROCESSED, SLICED,</b> sliced, pasteurized, 3 to 5 lb pg, 21 cfr 133.169 133.169</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>

<p><b>8910 - 00 - 782 - 3765</b> Unit of Issue: CO</p> <p><b>CHEESE, GRATED,</b> parmesan or parmesan and romano, italian style, 1 lb (0.454 kg) plastic shaker-top co, 21 cfr 133.146</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8910 - 00 - 926 - 6048</b> Unit of Issue: DZ</p> <p><b>EGGS, SHELL,</b> shell protected fresh, med or large, us consumer gr a, 30 dz/case, 7 cfr, part 56</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8910 - 01 - 091 - 7209</b> Unit of Issue: CN</p> <p><b>MILK, DRY, NONFAT,</b> spray process, low heat, vitamins a and d added, 4 lb, no. 10 size can, cid a-a-20085, type ii, class a (general purpose only)</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8910 - 01 - 384 - 1356</b> Unit of Issue: LB</p> <p><b>CHEESE, MOZZARELLA, NATURAL,</b> part skim, shredded, fzn, 4 to 6 lb poly bag, 21 cfr 133.158</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8915 - 00 - 044 - 1918</b> Unit of Issue: LB</p> <p><b>POTATOES, WHITE, FZN,</b> shredded (hash brown), 3 oz portions, 18 lb co, us gr a, u.s. std for gr, style (a)</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8915 - 00 - 127 - 7992</b> Unit of Issue: LB</p> <p><b>SPINACH, FZN,</b> cut leaf or whole leaf, us gr a or b, 2 to 5 lb pg, u.s. std for gr, type (g), style (a)</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>

**8915 - 00 - 127 - 8018**

Unit of Issue: LB

**CORN, FZN,**

golden, whole kernel or whole grain, us gr a or b,  
2 to 5 lb pg, u.s. std for gr, color (a)

Case Pack :

Case WT/LBS :

Case Cube :

**VENDOR QUESTIONS:**

Can you supply item (Y/N)? \_\_\_\_\_

Item Category? \_\_\_\_\_

**8915 - 00 - 127 - 9303**

Unit of Issue: CN

**TOMATO PASTE,**

no. 2-1/2 size can, heavy, med, or light conc,  
coarse or fine texture, us gr a, u.s. std for gr,  
kinds of texture (1) or (2)

Case Pack :

Case WT/LBS :

Case Cube :

**VENDOR QUESTIONS:**

Can you supply item (Y/N)? \_\_\_\_\_

Item Category? \_\_\_\_\_

**8915 - 00 - 128 - 1176**

Unit of Issue: LB

**BEANS, GREEN, FZN,**

round type, cut, 1 in. min cut lg, us gr a or b, 2 to  
5 lb pg, u.s. std for gr, type (a), style (b)

Case Pack :

Case WT/LBS :

Case Cube :

**VENDOR QUESTIONS:**

Can you supply item (Y/N)? \_\_\_\_\_

Item Category? \_\_\_\_\_

**8915 - 00 - 129 - 0825**

Unit of Issue: LB

**BROCCOLI, FZN,**

spears, 6 in. max lg, us gr a or b, 2 to 5 lb pg, u.s.  
std for gr, style (a)

Case Pack :

Case WT/LBS :

Case Cube :

**VENDOR QUESTIONS:**

Can you supply item (Y/N)? \_\_\_\_\_

Item Category? \_\_\_\_\_

**8915 - 00 - 133 - 5903**

Unit of Issue: CN

**POTATOES, WHITE, INST,**

preckd, granules, w/o desiccant, 8% max  
moisture content, no. 10 size can, cid a-a-20032,  
form b, style 1, moisture (a), reducing sugars (b)

Case Pack :

Case WT/LBS :

Case Cube :

**VENDOR QUESTIONS:**

Can you supply item (Y/N)? \_\_\_\_\_

Item Category? \_\_\_\_\_

**8915 - 00 - 139 - 8523**

Unit of Issue: CN

**CRANBERRY JUICE COCKTAIL,**

single strength, swt, no. 3 cylinder size can, cid a-  
a-20121

Case Pack :

Case WT/LBS :

Case Cube :

**VENDOR QUESTIONS:**

Can you supply item (Y/N)? \_\_\_\_\_

Item Category? \_\_\_\_\_

<p><b>8915 - 00 - 191 - 3461</b> Unit of Issue: LB</p> <p><b>ONION RINGS, FZN,</b> raw, brd, us gr a, 2 to 5 lb pg, u.s. std for gr, type (b)</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8915 - 00 - 241 - 2800</b> Unit of Issue: CN</p> <p><b>JUICE, ORANGE, CANNED,</b> or orange juice from conc, canned, single strength, unswt, us gr a, no. 3 cylinder size can, u.s. std for gr, product description (2) or (3), style (a)</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8915 - 00 - 281 - 1809</b> Unit of Issue: CN</p> <p><b>JUICE, GRAPE, CANNED,</b> or grape juice from conc, size can, concord type, or blend (min 60% concord type, max 40 %red grape varieties other than concord, single strength, unswt, us gr a or us gr a equiv no. 3 cylinder size can, us std for gr, type i or ii</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8915 - 00 - 286 - 5482</b> Unit of Issue: CN</p> <p><b>FRUIT COCKTAIL, CANNED,</b> light syrup pack, us gr a or b, no. 10 size can, u.s. std for gr</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8915 - 00 - 404 - 6065</b> Unit of Issue: LB</p> <p><b>ASPARAGUS, FZN,</b> all green, cuts and tips, us gr a, 2 to 5 lb pg, u.s. std for gr, type (a), style (c)</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8915 - 00 - 437 - 7943</b> Unit of Issue: CN</p> <p><b>JUICE, ORANGE, FZN,</b> conc, 3/1, unswt, us gr a, min 14:1 brix-acid ratio, 32 oz composite, plastic, or metal can, u.s. std for gr, product description (4), style (a)</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>



<p><b>8915 - 00 - 577 - 4203</b> Unit of Issue: CN</p> <p><b>PEACHES, CANNED,</b> quarters or slices, yellow clingstone or freestone, light syrup pack, us gr a or b, no. 10 size can, u.s. std for gr</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8915 - 00 - 584 - 1647</b> Unit of Issue: CN</p> <p><b>JUICE, APPLE, CANNED,</b> or apple juice from conc, single strength, clear, us gr a, no. 3 cylinder size can, u.s. std for gr, product description (a), style i</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8915 - 00 - 634 - 2439</b> Unit of Issue: CN</p> <p><b>JUICE, PINEAPPLE, CANNED,</b> or pineapple juice from conc, canned, single strength, unswt, us gr a, no. 3 cylinder size can, u.s. std for gr, style i</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8915 - 00 - 782 - 3508</b> Unit of Issue: LB</p> <p><b>POTATOES, WHITE, FZN,</b> french fried, refry color (after heating) extra light or light, straight-cut strips, 1/2 in. by 1/2 in. to 3/8 in. by 3/8 in., long or med lg, us gr a, 2 to 6 lb bag or box, u.s. std for gr</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8915 - 00 - 935 - 6620</b> Unit of Issue: LB</p> <p><b>VEGETABLES, MIXED, FZN,</b> green or wax beans, diced carrots, swt, whole kernel golden corn, green peas, us gr a or b, 2 to 5 lb pg, u.s. std for gr</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8915 - 00 - 935 - 6629</b> Unit of Issue: CN</p> <p><b>MUSHROOMS, CANNED,</b> white, stems and pieces, us gr a or b, jumbo size can (25.70 oz can capacity weight of water at 68 degrees fahrenheit), 16 oz (453.6 g) min drained wt, u.s. std for gr, color type (a), style f</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>

<p><b>8915 - 01 - 135 - 5787</b> Unit of Issue: BX</p> <p><b>CORN, FZN,</b> golden or white, on-the-cob, us gr a or b, min ear lg 5-1/2 in., 48 ears/box, u.s. std for gr, color (a) or (b) color (a) or (b)</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8915 - 01 - 373 - 4978</b> Unit of Issue: CN</p> <p><b>TOMATOES, CANNED,</b> diced, us gr a or b, no. 10 sized can, u.s. std for gr, style (e)</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8915 - 01 - E09 - 4476</b> Unit of Issue: CO</p> <p><b>FRUIT, RAISINS,</b> seedless, natural, US Grade A, 1.5 oz pg, 144/co</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8920 - 00 - 080 - 9096</b> Unit of Issue: BG</p> <p><b>TORTILLAS, FZN,</b> wheat, round, 12/flex bag, cid a-a-20143, salient characteristics item 2</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8920 - 00 - 132 - 7782</b> Unit of Issue: BX</p> <p><b>CEREAL, PREPARED, PACKAGE ASSORTMENT,</b> 70 or 72 ind pgs/box, cid a-a-20000</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8920 - 00 - 823 - 7229</b> Unit of Issue: CN</p> <p><b>CAKE MIX,</b> yellow, no. 10 size can, mil-b-44275, type ii, class 1, style b</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>

<p><b>8920 - 01 - 079 - 1582</b> Unit of Issue: BX</p> <p><b>CEREAL, ROLLED OATS,</b> quick-cooking, 18 oz box, cid a-a-20090</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8920 - 01 - 250 - 6557</b> Unit of Issue: BG</p> <p><b>RICE, PARBOILED,</b> tpk-2 item, long grain, enriched, us no. 1 gr or us no. 2 gr (special grade - parboiled light), 10 lb bag, us std of identity for enriched rice (21 cfr 137.350) and u.s. standards for milled rice (7 cfr 68.301)</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8920 - 01 - 439 - 4837</b> Unit of Issue: BG</p> <p><b>FLOUR, WHEAT,</b> tpk-2 item, bread flour (hard), bleached, enriched, four 10 lb (4.536 kg) bags/case, cid a-a-20126, type i, style 2</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8920 - 01 - 449 - 9598</b> Unit of Issue: BG</p> <p><b>FLOUR, WHEAT,</b> general purpose (not for bread), bleached, enriched, four 10 lb (4.536 kg) bags/case, cid a-a-20126, type iii, style 2, tpk-2 item</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8920 - 01 - E09 - 6415</b> Unit of Issue: CO</p> <p><b>RICE, MILLED, JASMINE,</b> 20 lb co</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8925 - 00 - 126 - 4024</b> Unit of Issue: LB</p> <p><b>CANDY, HARD,</b> pieces, soft centers, pulled jackets, assorted flavor centers, assorted shapes, ind wrapped, 3 lb can, cid a-a-20177, type v</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>

<p><b>8925 - 00 - 128 - 0565</b> Unit of Issue: CN</p> <p><b>NUTS, MIXED, SHELLED,</b> w/ or w/o peanuts, roasted, salted, 4 lb, no. 10 size can, cid a-a-20164, type i or ii, style 1</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8925 - 01 - 413 - 7811</b> Unit of Issue: BG</p> <p><b>SUGAR, REFINED,</b> white, granulated, cane or beet, fine, extrafine, or superfine, 10 lb bag, cid a-a-20135, type i, class 1 or 2, tpk-2 item</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8925 - 01 - E19 - 1119</b> Unit of Issue: CO</p> <p><b>HONEY,</b> 12 oz bear shape squeeze co</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8925 - 01 - E19 - 3381</b> Unit of Issue: CN</p> <p><b>NUTS, PECANS, SHL,</b> halves and pieces, unsalted, 1.75 lb can</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8930 - 01 - 059 - 8399</b> Unit of Issue: JR</p> <p><b>PEANUT BUTTER,</b> smooth or med, stabilized, us gr a, 28 oz glass jar, u.s. std for gr, texture (a) or (b), type (a), style (a)</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8935 - 01 - 419 - 7030</b> Unit of Issue: PG</p> <p><b>SOUP AND GRAVY BASE,</b> inst, chicken, 1 lb pg</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>

<p><b>8935 - 01 - 419 - 7031</b> Unit of Issue: PG</p> <p><b>SOUP AND GRAVY BASE,</b> inst, beef, 1 lb pg</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8940 - 00 - 126 - 3394</b> Unit of Issue: CN</p> <p><b>CHILI CON CARNE, CANNED,</b> w/o beans, 6-3/4 lb can, mil-c-44468</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8940 - 01 - 074 - 4922</b> Unit of Issue: HD</p> <p><b>CREAMER, NONDAIRY, DRY,</b> 50 or 100 3 gm pgs/ box, cid a-a-20043</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8940 - 01 - E19 - 4353</b> Unit of Issue: BG</p> <p><b>SNACK, POTATO CHIPS, ESL,</b> unflavored, regular, 15 oz bg (extended shelf life)</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8945 - 00 - 080 - 9396</b> Unit of Issue: CN</p> <p><b>SHORTENING COMPOUND,</b> general purpose type, semi-solid, all vegetable oil, 5 gal can, cid a-a-20100, type i</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8945 - 01 - 364 - 7357</b> Unit of Issue: CN</p> <p><b>SALAD OIL,</b> canola (rapeseed), 1 gal can, cid a-a-20091, type a</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>

<p><b>8945 - 01 - 429 - 6305</b> Unit of Issue: CO</p> <p><b>SALAD OIL,</b> any combo of vegetable oils, 1 gal (3.785 l)</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8950 - 00 - 127 - 9789</b> Unit of Issue: CN</p> <p><b>CATSUP, TOMATO,</b> us gr a, no. 10 size can, u.s. std for gr</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8950 - 00 - 127 - 9790</b> Unit of Issue: BT</p> <p><b>CATSUP, TOMATO,</b> us gr a, 14 oz bottle, u.s. std for gr</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8950 - 00 - 489 - 0546</b> Unit of Issue: CN</p> <p><b>PEPPERS, PICKLED,</b> jalapeno, whole, cured, green, no. 10 size can, cid a-a-20141, type ii</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8950 - 00 - 577 - 4594</b> Unit of Issue: JR</p> <p><b>SALAD DRESSING,</b> regular, 1 qt jar, cid a-a-20140, type ii, style a</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8950 - 01 - 059 - 4082</b> Unit of Issue: BT</p> <p><b>SOY SAUCE,</b> 4 to 10 fluid oz bottle, cid a-a-20087, type i or ii</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>

<p><b>8950 - 01 - 389 - 7653</b> Unit of Issue: BT</p> <p><b>STEAK SAUCE,</b> aged, 15 fluid oz glass bottle</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8950 - 01 - E09 - 5997</b> Unit of Issue: CO</p> <p><b>SAUCE, PEPPER, TABASCO,</b> 5 oz co</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8955 - 00 - 753 - 6332</b> Unit of Issue: BX</p> <p><b>TEA,</b> black, ind bags, w/tags and strings, 0.08 oz (2.268 gm) bags, 100/box, cid a-a-20033, type i</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8955 - 01 - E09 - 7118</b> Unit of Issue: CN</p> <p><b>COFFEE, ROASTED,</b> grd, univ grind, blend, 39 oz can</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>
<p><b>8960 - 01 - 419 - 3693</b> Unit of Issue: PG</p> <p><b>BEV BASE,</b> lemonade, pdr, swt, w/ or w/o ascorbic acid, 24 oz pg, 2 gal yield pg, cid a-a-20098, type 1 or 2, class b, flavor 8</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>	<p><b>8960 - 01 - E59 - 0165</b> Unit of Issue: BX</p> <p><b>BEV BASE, FRUIT PUNCH, SWT,</b> conc, 3 gal BIB</p> <p>Case Pack : Case WT/LBS : Case Cube :</p> <p><b><u>VENDOR QUESTIONS:</u></b> Can you supply item (Y/N)? _____ Item Category? _____</p>

## ATTACHMENT 2 - Table Definition, one2one data (NAPA tracking)

Table Definitiondata format: excel, flat ASCII, or delimited ASCIItransmission: email : [data@one2oneus.com](mailto:data@one2oneus.com) (please include contract number(s) in email title)ftp: <ftp://ftp.one2oneus.com> (please inquire for a username and password)frequency: as often as the data may change but no more than weekly.content: all your products, NAPA and non-NAPA, that you ship to the government.

<u>Field #</u>	<u>Field Description</u>	<u>Field Name</u>	<u>Width</u>	<u>Format</u>	<u>Note</u>
<u>1</u>	<u>Prime Vendor Part Number</u>	<u>PVPARTNO</u>	<u>15</u>	<u>Alpha-Numeric</u>	
<u>2</u>	<u>Product Description</u>	<u>DESC</u>	<u>45</u>	<u>Alpha-Numeric</u>	
<u>3</u>	<u>Unit of Measure</u>	<u>UOM</u>	<u>3</u>	<u>Alpha-Numeric</u>	
<u>4</u>	<u>Manufacture SKU or UPC</u>	<u>MFGNO</u>	<u>15</u>	<u>Alpha-Numeric</u>	<u>Note 1</u>
<u>5</u>	<u>Brand Label or Manufacturer Name</u>	<u>MFG</u>	<u>45</u>	<u>Alpha-Numeric</u>	<u>Note 2</u>
<u>6*</u>	<u>Unit Allowance Amount</u>	<u>ALLOW</u>	<u>12</u>	<u>9999999.9999</u>	<u>Note 3</u>
<u>7*</u>	<u>Allowance UOM</u>	<u>ALLUOM</u>	<u>3</u>	<u>Alpha-Numeric</u>	<u>Note 4</u>
<u>8*</u>	<u>Allowance to Ship Conversion</u>	<u>ALLCONV</u>	<u>12</u>	<u>9999999.9999</u>	<u>Note 5</u>
<u>9</u>	<u>Prime Vendor Markup Amount</u>	<u>PVMARKUP</u>	<u>12</u>	<u>9999999.9999</u>	<u>Note 6</u>

\*Fields 6,7 and 8 relate to NAPA. If a product is NOT subject to a NAPA allowance then fields 6,7 and 8 can be left blank or zero.

- 1 This field represents the manufacturer's part number of the product. If a valid case UPC is available you should use the case UPC. The UPC check digit is optional. In the case where a UPC is not available, then you must use the manufacturer's part number (SKU number) as designated by the manufacturer. All leading zeros are required. All characters such as dashes are also required if the manufacturer uses the character in their part number identifier.



- 2 This field needs to identify the manufacturer (not necessarily the supplier) of the product. If your item master has a valid case UPC and you send the UPC in field 4 there is no need to provide this field. If you do not have a valid case UPC, please indicate the manufacturer or brand name or some code indicating the same. If you use a code please provide an additional listing of those codes and their description. Please note, this is the manufacturer of the product not necessarily who supplied you the product.
- 3 This is the off-invoice allowance amount. It can be found in the NAPA table. If the product is not subject to a NAPA allowance then please set this field to zero.
- 4 This is the allowance UOM. It can be found in the NAPA table. If the product is not subject to a NAPA allowance then please leave this field blank.
- 5 Conversion to the Unit of Issue UOM. The conversion factors to equalize the allowance UOM to the unit of issue UOM. For example, if the unit of issue UOM is "CA", for Case, and the allowance UOM is "CS", for Case, the conversion factor would be set to 1. However, in the case where the Unit of Issue is "CS" and the Allowance UOM is "LB", for pounds. This conversion factor may be fifty (50) because there are 50lbs in a case. If the product is not subject to a NAPA allowance then please set this field to zero.
- 6 For each item, provide the applicable markup amount. As previously negotiated with DSCP, you have assigned a markup amount to each food category or to each item. This amount should correspond to the unit of issue measurement. This is required in order to insure that a NAPA allowance was provided off-invoice.

ATTACHMENT 5 - 810 Data

June 1, 1999



# **810 Transaction Set Version 3050**

## **Electronic Invoice**

**REVISED**

**~~7/30/98~~**

**1-30-2002**

**810 INVOICE VERSION 3050 FUNCTION GROUP=IN**

This Draft Standard for Trial Use contains the format and establishes the data contents of the Invoice. Transaction Set (810) for use within the context of an Electronic Data

Interchange (EDI) environment. The transaction set can be used to provide for customary and established business and industry practice relative to the billing for goods and services provided.

**Prime Vendor(s) NOTE:** Certain data segments will require data transmitted as it appears on the Purchase Order. **Reference page 1A.**

TABLE 1

<u>POS NO</u>	<u>SEG ID</u>	<u>DESCRIPTION</u>	<u>REQ</u>
010	ST	Transaction Set Header	M
020	BIG	Beginning Segment for Invoice	M
<b><u>Loop I.D. – N1</u></b>			
070	N1	Name	O (M for DSCP)
110	REF	Reference Number	O (M for DSCP)
130	ITD	Terms of Sale	O
140	DTM	Date/Time Reference	O (M for DSCP)

TABLE 2

<u>POS NO</u>	<u>SEG ID</u>	<u>DESCRIPTION</u>	<u>REQ</u>
010	IT1	Baseline Item Data (Invoice)	O (M for DSCP)

TABLE 3

<u>POS NO</u>	<u>SEG ID</u>	<u>DESCRIPTION</u>	<u>REQ</u>
010	TDS	Total Monetary Value Summary	M
<b><u>Loop I.D. - SAC</u></b>			
040	SAC	Service, Charge Information	O
<b><u>Loop I.D. – ISS</u></b>			
070	CTT	Transaction Totals	O (M for DSCP)
080	SE	Transaction Set Trailer	M

**810 INVOICE    VERSION   3050    FUNCTION GROUP=IN**

The following information applies to **PRIME VENDORS** only!!

**Baseline Item Data (IT1):    PAGE 8.**

1. Contract Line Item Number (CLIN): The very **"FIRST CLIN"** as it appears on the Purchase Order, **"MUST"** be transmitted in the IT101. Data is required in all IT1 segments.

a. If the **"FIRST CLIN"** was **"NOT"** delivered, the CLIN must still be transmitted in the IT101; and ZERO fill the quantity and price field(s).

b. This is Optional. If, additional CLIN(s) on the same Purchase Order have not been delivered, data **"MAY"** be transmitted, but is not required.

2. Contract lines CLIN(s) must be transmitted in line sequence as shown on each Purchase Order.

3. Separate Transaction Headers (ST segments) are required for each Purchase Order invoiced.

4. Any **"new" CLINS/line items, (substitutions & adds)** must appear as the **last line** on the invoice. Adds **"MUST"** start with CLIN number 9999AA, 9999AB. As Call date's change, 9999AA maybe recycled. **SEE EXAMPLES...**

a) SP030098D1234 063A = CLIN # 9999AA  
063A = CLIN # 9999AB  
063A = CLIN # 9999AC

b) SP030098D1234 064T = CLIN # 9999AA  
064T = CLIN # 9999AB  
064T = CLIN # 9999AC

Revised as of July 30, 1998.

SEG ID ST Transaction Set Header  
POS NO 010  
REQ DES Mandatory  
MAX USE 1

PURPOSE Indicates the start of transaction set and to assign a control number

## DATA ELEMENT SUMMARY

REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
ST01	143	Transaction Set Identifier Code Code uniquely identifying a Transaction set. 810 X12.2 Invoice	M/Z	ID	3/3
ST02	329	Transaction Set Control Number Identifying control number that must be unique within the Transaction set functional group assigned by the originator For a transaction set	M	AN	4/9

**NOTE:**

The transaction set identifier (ST01) used by the translation routine of interchange partners to select the appropriate transaction set definition.  
(e.g. 810 selects the invoice transaction set)

**EXAMPLE**

ST\*810\*000004110

SEG ID BIG Beginning Segment for Invoice  
POS No 020  
REQ DES Mandatory  
MAX USE 1

## COMMERCIAL PRIME VENDOR JAPAN/ SINGAPORE/ DIEGO GARCIA

PURPOSE Indicates the beginning of an invoice transaction set and to  
Transmit identifying numbers and dates

## DATA ELEMENT SUMMARY

REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
BIG01	373	Invoice Date (YYMMDD) * Date of the invoice		M/Z	DT 6/6
BIG02	76	Invoice Number Identifying number assigned by issuer		M	AN 1/8
BIG04	324	Contract Number (PIIN) SP030098D1234 0 = numeric zero		M	AN 13/13
BIG05	328	Release Number/Call (e.g. 063A)		M	AN 4/4
BIG07	640	Transaction Type Code DI= Debit Invoice		M	ID 2/2
BIG08	353	Transaction Set Purpose Code ZZ = Mutually Defined		M	ID 2/2

**NOTE:**

BIG04 - Do not transmit dashes or slashes

BIG08 – Applied to Invoices for “**PRIME VENDORS ONLY**”

\*\* Non-Prime Vendors **do not use** BIG08

**EXAMPLE**

P.V. transmits BIG\*980303\*DSCP1111\*\*SP030098D1234\*063A\*\*DI\*ZZ  
Non P.V. BIG\*980303\*DSCP1111\*\*SP030098D1234\*063A\*\*DI

Loop Repeat 200

SEG ID N1 Loop ID  
POS NO 070  
REQ DES Optional (Mandatory for DSCP)  
MAX USE 1

PURPOSE Identify a party by type of organization, name and code

DATA ELEMENT SUMMARY					
REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
N101	98	Entity Identifier Code ST = Ship To	M	ID	2/2
N102	93	Name (e.g. FT Sam Houston TX)	X	AN	1/35
N103	66	Identification Code Qualifier 10 = Dept of Defense Activity Address Code (DoDAAC)	X	ID	2/2
N104	67	Identification Code/DoDAAC (e.g. FT9068)	X	AN	6/6

**EXAMPLE**

N1\*ST\*FT SAM HOUSTON TX\*10\*FT9068



SEG ID      REF Reference Number  
POS NO     110  
REQ DES    Optional (Mandatory for DSCP)  
MAX USE    12

PURPOSE    Specify identifying numbers (DSCP-Purchase Order Number)

DATA ELEMENT SUMMARY					
REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
REF01	128	Reference I.D. Qualifier RQ = Purchase Requisition Number	M	ID	2/2
REF02	127	Reference I.D. / Purchase Order No. (e.g. FT906880631234)	X	AN	14/14

**EXAMPLE**

REF\*RQ\*FT906880631234

SEG ID ITD Terms of Sale  
 POS NO 130  
 REQ DES Optional \*\* See Note Below  
 MAX USE >1

PURPOSE To specify terms of sale

DATA ELEMENT SUMMARY					
REF	ELE ID	DESCRIPTION	REG	TYPE	LENGTH
ITD01	336	Terms Type Code 16 = Prompt Payment Act	O	ID	2/2
ITD03	338	Terms Discount Percent Terms discount percentage, expressed as A percent, available to the purchaser if an Invoice is paid on or before the terms days due (e.g. 2% = 00.020)	O	R3	1/6
ITD04	370	Terms Discount Due Date (YYMMDD)	O	DT	6/6
ITD05	351	Terms Discount Days Due Number of days in the terms discount period By which payment is due if terms discount is earned (e.g. 15 = 015)	X	N	3/3
<b>NOTE:</b> Use only "IF" Contract Terms are <b>better than</b> current Contract Terms and Conditions in DSCP Contracts					

### EXAMPLE

ITD\*16\*\*00.020\*980310\*015  
 Decimal uses one position in Length. Zero fill ITD03 and ITD05

SEG ID DTM Date/Time Reference  
POS NO 140  
REQ DES Optional (Mandatory for DSCP)  
MAX USE 10

PURPOSE To specify pertinent dates and times

DATA ELEMENT SUMMARY					
REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
DTM01	374	Date/Time Qualifier 011 = Shipped	M	ID	3/3
DTM02	373	Date (YYMMDD)	X	DT 6/6	

**EXAMPLE**

DTM\*011\*980301

PRIME VENDORS ONLY!!!(modified 1-30-2002)

Loop Repeat 200000

SEG ID IT1 Baseline Item Data (Invoice)  
 POS NO 010  
 REQ DES Optional (Mandatory for DSCP) **\*\*See Note Below**  
 MAX USE 1

PURPOSE Specify the basic and most frequently used line item data  
 (CLIN level) for the invoice and related transactions

DATA ELEMENT SUMMARY					
REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
IT101	350	Assigned Identification Contract Line Item Number (CLIN) **(e.g. 0001)	O/Z	AN	4/6
IT102	358	Quantity Invoiced (e.g. 10 = 000000010)	X	N	1/9
IT103	355	Unit or Basic Measurement	X	ID	2/2
IT104	212	Price-extended CLIN \$\$ Amt *decimal uses one position length (e.g. 25.50 = 0000025.50)	X	R2	1/10
IT106	235	Product/Service I.D. Qualifier FS = National Stock Number	X	ID	2/2
IT107	234	Product/Service I.D. NSN (e.g. 891500E210123)	X	AN	13/13
IT108	235	Product/Service I.D. Qualifier ZZ = Mutually Defined	X	ID	2/2
IT109	234	Product/Service I.D. PV = Prime Vendor	X	AN	2/2
IT110	235	Product/service I.D. Qualifier VN=Vendor Code Qualifier	X	ID	2/2
IT111	234	Product/Service I.D. (e.g. 12345678)	X	AN	13/13
		?? This information is the Prime Vendors Part Number ??			
NOTE: PRIME VENDORS ONLY::: Data required in all segments.					

**EXAMPLE**

IT1\*0001 \*10\*CA\*\*0000025.50\*\*FS\*891500E210123\*ZZ\*PV\*VN \*12345678

**Refer to page 1A “IF” CLIN was NOT shipped-** (e.g. **zero fill** quantity and price field)

**NON-PRIME VENDORS ONLY!!!**

Loop Repeat 200000

SEG ID IT1 Baseline Item Data (Invoice)  
 POS NO 010  
 REQ DES Optional (Mandatory for DSCP) \*\*See Note Below  
 MAX USE 1

PURPOSE Specify the basic and most frequently used line item data  
 (CLIN level) for the invoice and related transactions

DATA ELEMENT SUMMARY					
REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
IT101	350	Assigned Identification Contract Line Item Number (CLIN) (e.g. 0001)	O/Z	AN	4/6
IT102	358	Quantity Invoiced (e.g. 10 = 000000010)	X	N	1/9
IT103	355	Unit or Basic Measurement	X	ID	2/2
IT104	212	Unit Price Amount *decimal uses one position length (e.g. 2.50 = 0000002.50)	X	R2	1/10
IT106	235	Product/Service I.D. Qualifier FS = National Stock Number	X	ID	2/2
IT107	234	Product/Service I.D. (e.g. 891500E210123)	X	AN	13/13
<b>NOTE: NON PRIME VENDORS ONLY:::</b> Data required in all of the above segments. <b>EXAMPLE</b> IT1*0001 *10*CA*0000002.50*FS*891500E210123					

SEG ID      TDS   Total Monetary Value Summary  
POS NO     010  
REQ DES    Mandatory  
MAX USE    1

PURPOSE    Specify the total dollar amount of the invoice

DATA ELEMENT SUMMARY

REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
TDS01	610	Amount of Total Invoice (e.g. 123.45 = 0000012345)	M	N2	1/10

EXAMPLE

TDS\*0000012345

Loop Repeat 25

SEG ID      SAC    Service, Promotion, Allowance, or Charge Information  
POS NO      040  
REQ DES     Optional  
MAX USE     1

PURPOSE    To request or identify a service, promotion, allowance, or charge

DATA ELEMENT SUMMARY					
REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
SAC01	248	Allowance or Charge Indicator C = Charge	M/Z	ID	1/1
SAC05	610	Total Amount of Service (e.g. 30.50 = 0000003050)	O/Z	N2	1/10

**EXAMPLE**

SAC\*C\*\*\*\*0000003050



SEG ID CTT Transaction Totals  
POS NO 070  
REQ DES Optional (Mandatory for DSCP)  
MAX USE 1

PURPOSE To transmit a hash total for a specific element in  
The transaction set

## DATA ELEMENT SUMMARY

REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
CTT01	354	Number of CLIN Line Items Invoiced	M	No	1/6

## EXAMPLE

CTT\*125

SEG ID SE Transaction Set Trailer  
POS NO 080  
REQ DES Mandatory  
MAX USE 1

PURPOSE Indicates the end of the transaction set and provide the count of the Transmitted segments (including the beginning (ST) and ending (SE) segments)

DATA ELEMENT SUMMARY					
REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
SE01	96	Number of Included Segments	M	N	1/10
SE02	329	Transaction Set Control Number	M	AN	4/9

**EXAMPLE**

SE\*30\*000004110

**ATTACHMENT 6 - SMALL BUSINESS SUBCONTRACTING PLAN**

THE ATTACHED GUIDE WAS DEVELOPED AS A CHECKLIST TO BE USED BY CONTRACTORS IN THE PREPARATION OF A SMALL BUSINESS SUBCONTRACTING PLAN IN ACCORDANCE WITH THE REQUIREMENTS OF PUBLIC LAW 95-507. THE GUIDE ADDRESSES THE SIX MANDATORY

**ELEMENTS OF A SUBCONTRACTING PLAN AS SET FORTH IN FAR CLAUSE 52.219-9(D) AND SUPPLEMENTAL INFORMATION REQUIRED BY SECTION 1207 OF P.L. 99-661, CONTRACT GOAL FOR MINORITIES.**

**IT IS INTENDED AS A TOOL TO ASSIST CONTRACTORS IN THE DEVELOPMENT OF AN ACCEPTABLE SUBCONTRACTING PLAN AND TO FACILITATE THE REVIEW BY THE CONTRACTING OFFICER, THE DSCP AND DEFENSE CONTRACT MANAGEMENT AGENCY (DCMA) SMALL BUSINESS SPECIALISTS AND THE SMALL BUSINESS ADMINISTRATION PROCUREMENT CENTER REPRESENTATIVE.**

**IT IS RECOMMENDED THAT THE PLAN BE INCLUDED AS AN ADDENDUM TO THE SOLICITATION AND NOT PART OF SECTION L.**

NOTE: Updated to include HUBZone and Small Disadvantaged Business Certification Requirements; and Veteran-Owned Small Business and Service-Disabled Veteran-Owned Small Business Classifications.

**THIS HANDOUT IS TO BE USED ONLY AS A REFERENCE TOOL IN PREPARING A SUBCONTRACTING PLAN.**

### **SUBCONTRACTING PLANS**

The Federal Acquisition Regulation, Clause 52-219.9 cites the six elements that each Subcontracting Plan must contain, i.e., goals; name and duties of the individual who will administer the plan; a description of efforts; flowdown clause; reports and records.

**Goals:** expressed in terms of percentages and dollars of the total contract value that are planned to be subcontracted to small business, veteran-owned small business, service-disabled veteran-owned small business, HUBZone small business, small disadvantaged business and women-owned small business concerns that are realistic.

**Administration:** Name, title, and position within the corporate structure; duties and responsibilities of the individual who will administer the subcontracting program.

**Description of Efforts:** Describe steps to be taken to ensure equitable opportunities to small, veteran-owned small business, service-disabled veteran-owned small business, HUBZone small business, small disadvantaged business and women-owned small business concerns.

**Flowdown Clause:** Requirement for subcontracts that offer further subcontracting opportunities and for subcontracts in excess of \$500,000.

**Reports:** Requirement to submit periodic reports

**Records:** Requirement to maintain records on adopted procedures to comply with requirements and goals in the plan.

The following information will assist you in determining what type of plan would be most beneficial for your firm to submit.

#### **INDIVIDUAL SUBCONTRACTING PLAN:**

This type of plan covers the entire contract period (including option years however separate goals are required for the base year and each option year)); applies to a specific acquisition; and has goals based on planned subcontracting for the specific contract except indirect costs, incurred for common or joint purposes, may be allocated on a prorated basis to the contract. The plan shall address all six elements as cited above. The plan when approved and incorporated into the contract will remain in effect until the contract has been completed.

#### **MASTER SUBCONTRACTING PLAN:**

This type of plan contains all the required elements of an individual plan, except goals. It can be submitted on a plant or division wide basis with no specific acquisition identified. The subcontracting goals and any deviations from the approved plan shall be identified by the offeror as an addendum to the approved Master Plan. The offeror will be required to provide the Procuring Contracting Officer (PCO) with copies of the approved Master Plan along with the addendum which cites the goals and deviations, if any. The approved master plan and the addendum are formulated into an individual subcontracting plan, which can be identified with a specific acquisition. A master plan is effective for a three-year

period after approval by the Administrative Contracting Officer (ACO). The master plan, when incorporated in an individual plan, applies throughout the life of the contract.

#### COMMERCIAL PRODUCTS SUBCONTRACTING PLAN:

This type of plan is submitted on a plant or division wide basis with no specific acquisition identified. A commercial product means a product in regular production that is sold in substantial quantities to the general public and/or industry at established catalog or market prices. It also means a product which, in the opinion of the Contracting Officer, differs only insignificantly from the contractor's commercial product. The plan addresses all six elements as cited above. If a commercial product is offered, the subcontracting plan may cover the company's commercial production generally, both for government contracts and for regular commercial sales. The plan will remain in effect for the entire fiscal year for all government contracts in effect during the period. It is preferred that the plan coincide with the government's fiscal year since the activity under this type of plan is reported once a year on the SF 295. The contractor is required to submit a new commercial plan, 30 working days before the end of the fiscal year to the contracting officer. It is the contractor's responsibility to insure that it has an approved commercial plan on file for each year of contract performance.

#### DEFINITIONS

**SMALL BUSINESS CONCERN:** A small business is a concern, including its affiliates, which is organized for profit; independently owned and operated; not dominant in the field of operation in which it is competing; and can further qualify under the criteria concerning number of employees, average annual receipts, or other criteria as prescribed by the Small Business Administration.

**HUBZone:** An historically underutilized business zone, which is an area located within one or more qualified census tracts, qualified non-metropolitan counties, or lands within the external boundaries of an Indian reservation.

**HUBZONE SMALL BUSINESS CONCERN:** A small business concern that is located in an "historically underutilized business zone;" is owned and controlled by one or more U. S. Citizens; and at least 35% of its employees reside in the HUBZone. Status as a qualified HUBZone small business concern is determined by the Small Business Administration (SBA). If the SBA determines that a concern is a qualified HUBZone small business, it will issue a certification to that effect and will add the concern to the List of Qualified HUBZone Small Business Concerns on its Internet site at [www.sba.gov/hubzone](http://www.sba.gov/hubzone).

The concern must appear on the list to be a HUBZone small business concern. HUBZone certifications will appear in individual firm profiles in SBA's PRO-Net.

**SMALL DISADVANTAGED BUSINESS CONCERN (SDB):** A small business concern (1) which is at least 51% owned by one or more socially and economically disadvantaged individuals: or, in the case of any publicly owned business, at least 51% of the stock is owned by one or more socially and economically disadvantaged individuals; and (2) whose management and daily business operations are controlled by one or more such individuals. The term "socially disadvantaged" means individuals who have been subjected to racial or ethnic prejudice or cultural bias because of identity as a member of groups without regard to their individual qualities. The following individuals are presumed to be socially disadvantaged: Black Americans,

Hispanic Americans, Native Americans, Asian-Pacific Americans, and Subcontinent Asian Americans. The term “economically disadvantaged” means socially disadvantaged individuals whose ability to compete in the free enterprise systems is impaired due to diminished capital and credit as compared to others in the same/similar line of business and, as a result, have been or are likely to be precluded from successfully competing in the open market. A socially disadvantaged individual whose personal net worth does not exceed \$750,000 (\$250,000 for certification under the SBA Section 8 (a) Program), excluding his/her ownership interest in the company and equity in his/her personal residence is considered to be economically disadvantaged.

Effective October 1, 1999, a subcontractor claiming SDB status must be certified by the Small Business Administration. SDBs can obtain application information from the SBA at [www.sba.gov/sdb](http://www.sba.gov/sdb). SDBs that receive formal certification are listed in the SBA on-line data base, PRO-Net, at <http://pro-net.sba.gov>.

**WOMAN-OWNED SMALL BUSINESS CONCERN:** A small business concern that is at least 51% owned by one or more women; or in the case of any publicly owned business, at least 51% of the stock is owned by one or more women AND whose management and daily business operations are controlled by one or more women.

#### DEFINITIONS (cont'd)

### **SERVICE-DISABLED VETERAN-OWNED SMALL BUSINESS CONCERN**

(1) A small business concern –

- (i) not less than 51% of which is owned by one or more service-disabled veterans or, in the case of any publicly owned business, not less than 51% of the stock of which is owned or one or more service-disabled veterans; and
- (ii) the management and daily business operations of which are controlled by one or more service-disabled veterans or, in the case of a veteran with permanent and severe disability, the spouse or permanent caregiver of such veteran.

- (2) Service-disabled veteran means a veteran, as defined in 38 U.S.C. 101(2), with a disability that is service-connected, as defined in 38 U.S.C. 101(16).

### **VETERAN-OWNED SMALL BUSINESS CONCERN**

A small business concern –

- (i) not less than 51% of which is owned by one or more veterans (as defined at 38 U.S.C. 101(2)) or, in the case of any publicly owned business, not less than 51% of the stock of which is owned by one or more veterans; and
- (ii) the management and daily operations of which are controlled by one or more

**veterans.**

**SUBCONTRACT:** Means any agreement (other than one involving an employee-employer relationship) entered into by a Federal Government prime contractor or subcontractor calling for supplies and/or services required for performance of the contract or subcontract.

**SUBCONTRACTING PLAN**

Date: \_\_\_\_\_

CONTRACTOR: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

SOLICITATION #: \_\_\_\_\_

END ITEM/SERVICE \_\_\_\_\_

Fill in Applicable Section:

## Type of Plan

## 1. Master Subcontracting Plan

\_\_\_\_\_ Plant/Distribution Site

\_\_\_\_\_ Division

## 2. Commercial Subcontracting Plan

\_\_\_\_\_ Plant/Distribution Site

\_\_\_\_\_ Division

## 3. \_\_\_\_\_ Individual Contract Plan Total Contract Dollar Value \_\_\_\_\_

Complete the following if submitting a Commercial Subcontracting Plan.

Company/Division's Fiscal Year

FROM; \_\_\_\_\_ TO: \_\_\_\_\_  
(Month/Year) (Month/Year)

Total Estimated FY Dollar Value: \$ \_\_\_\_\_



4. In accordance with FAR Clause 52.219-9 – The offeror's subcontracting plan shall include, at a minimum, the following:

1. Goals, expressed in terms of percentages of total planned subcontracting dollars, for the use of small business, veteran-owned small business, service-disabled veteran-owned small business, HUBZone small business, small disadvantaged and women owned small business concerns as subcontractors. The offeror shall include all subcontracts that contribute to contract performance, and may include a proportionate share of products and services that are normally allocated as indirect costs. For individual contract plans, the total dollars to be subcontracted are stated. For commercial plans, the total projected sales, expressed in dollars, and the total value of projected subcontracts to support the sales are stated.

2. The suggested format for percentage and dollar goals follows:

	<u>DOLLARS</u>	<u>PERCENT</u>
TOTAL TO BE SUBCONTRACTED	\$ _____	_____
_____ %		
A. To Large Business	\$ _____	_____ %*
B. To Small Business	\$ _____	_____ %*
1. To Veteran-Owned SB**	\$ _____	_____ %*
2. To Service-Disabled Veteran-Owned SB**	\$ _____	_____ %*
3. To HUBZone SB**	\$ _____	_____ %*
4. To Disadvantaged SB**	\$ _____	_____ %*
5. To Women-Owned SB**	\$ _____	_____ %*

\* Divided into Total to be Subcontracted

\*\*Subset of B

Note: A separate goal for Service-Disabled Veteran-Owned Small Business is not mandatory. These firms may be included in the goal for Veteran-Owned Small Business.

3. A description of the principal types of supplies and services to be subcontracted, and an identification of the types planned for subcontracting to small business, veteran-owned small business, service-disabled veteran-owned small business, HUBZone small business, small disadvantaged business, and women-owned small business concerns. (Note: Identify all supplies and services to be subcontracted. Further identify those supplies and services to be subcontracted to small business by one asterisk (\*), veteran-owned small business by two asterisk (\*\*), service-disabled veteran-owned small business by three asterisk (\*\*\*), HUBZone small business by four asterisk (\*\*\*\*), small disadvantaged business by five asterisks (\*\*\*\*\*), and women owned small business concerns by six asterisks (\*\*\*\*\*).
4. A description of the method used to develop the subcontracting goals in item 2 above.
5. A description of the method used to identify potential sources for solicitation purposes(e.g., existing company source lists, the Small Business Administration's Procurement Marketing and Access Network (PRO-Net), veterans service organizations, the National Minority Purchasing Council Vendor Information Service, the Research and Information Division of the Minority Business Development Agency in the Department of Commerce, or small, HUBZone small business, small disadvantaged business and women-owned small business concern trade associations). Information in PRO-Net can be relied upon as an accurate representation of a concern's size and ownership for the purposes of maintaining a small business, veteran-owned small business, service-disabled veteran-owned small business, HUBZone small business, small disadvantaged and women-owned small business source list. Use of PRO-

Net as its source lists does not relieve a firm of its responsibilities (e.g., outreach, assistance, counseling, or publicizing subcontracting opportunities) in this clause.

6. A statement as to whether or not the offeror included indirect costs in establishing subcontracting goals, and a description of the method used to determine the proportionate share of indirect costs
7. to be incurred with small business, veteran-owned small business, veteran-owned small business, HUBZone small business, small disadvantaged, and women-owned small business concerns
8. The name of the individual employed by the offeror who will administer the offeror's subcontracting program, and a description of the duties of the individual.
9. A description of the efforts the offeror will make to assure that small business, veteran-owned small business, service-disabled veteran-owned small business, HUBZone small business, small disadvantaged business and women owned small business concerns have an equitable opportunity to complete for subcontracts. (This element shall include, but shall not be limited to, the following:)

In order to effectively implement this plan to the extent consistent with efficient contract performance, the contractor shall perform the following functions:

- a. Assist small business, veteran-owned small business, service-disabled veteran-owned small business, HUBZone small business, small disadvantaged, and women owned small business concerns by arranging solicitations, time for preparation of bids, quantities, specifications, and delivery schedules so as to facilitate the participation by such concerns. Where the contractor's lists of potential small business, veteran-owned small business, service-disabled veteran-owned small business, HUBZone small business, small disadvantaged and women-owned small business subcontractors are excessively long, reasonable effort shall be made to give all such small business concerns an opportunity to compete over a period of time.
  - b. Provide adequate and timely consideration of the potentialities of small business, veteran-owned small business, service-disabled veteran-owned small business, HUBZone small business, small disadvantaged, and women owned small business concerns in all "make or buy" decisions.
  - c. Counsel and discuss subcontracting opportunities with representatives of small business, veteran-owned small business, service-disabled veteran-owned small business, HUBZone small business, small disadvantaged and women owned business concerns.
  - d. Provide notice to subcontractors regarding penalties and remedies for misrepresentations of business status as small business, veteran-owned small business, HUBZone small business, small disadvantaged business or women-owned small business for the purpose of obtaining a subcontract.
10. Assurances that the offeror (i) will include the clause in this contract entitled "Utilization of Small Business Concerns" in all subcontracts that offer further subcontracting opportunities, and (ii) will require all subcontractors (except small business concerns) that receive subcontracts in the excess of \$500,000 (\$1,000,000 for construction of any public facility), to adopt a plan similar to the plan agreed to by the offeror.

11. Assurances that the offeror will (i) cooperate in any studies or surveys as may be required; (ii) submit periodic reports in order to allow the Government to determine the extent of compliance by the offeror with the subcontracting plan; iii) submit Standard Form (SF) 294, Subcontracting Report for Individual Contracts, and/or SF 295, Summary Subcontract Report, in accordance with the instructions on the forms. The reports shall provide information on subcontract awards to small business, veteran-owned small business, service-disabled veteran-owned small business, HUBZone small business, small disadvantaged business, woman-owned small business, and when applicable, Historically Black Colleges and Universities and Minority Institutions. The offeror also must ensure that its subcontractors agree to submit Standard Forms 294 and 295.
12. Recitation of the types of records the offeror will maintain to demonstrate procedures that have been adopted to comply with the requirements and goals in the plan, including establishing source lists; and a description of its efforts to locate small business, veteran-owned small business, service-disabled veteran-owned small business, HUBZone small business, small disadvantaged and women-owned small business concerns and award subcontracts to them. The records shall include at least the following (on a plant-wide or company-wide basis, unless otherwise indicated):
- a. Source lists (i.e., PRO-Net), guides, and other data that identify small business, veteran—owned small business, service-disabled veteran-owned small business, HUBZone small business, small disadvantaged business, and women-owned small business concerns.
  - b. Organizations contacted in an attempt to locate sources that are small business, veteran-owned small business, service-disabled veteran-owned small business, HUBZone small business, small disadvantaged business, and women-owned small business concerns.
  - c. Records on each subcontract solicitation resulting in an award of more than \$100,000, indicating whether (A) small business concerns were solicited and if not, why not, (B) Veteran-owned small business were solicited and if not, why not, (C) service-disabled veteran-owned small business were solicited and if not, why not, (D) HUBZone small business concerns were solicited and if not, why not, (E) small disadvantaged business concerns were solicited and if not, why not, (F) women-owned small business concerns were solicited and if not, why not, and (G) if applicable, the reason award was not made to a small business, veteran-owned small business, service-disabled veteran-owned small business, HUBZone small business, small disadvantaged business, or women-owned small business concern.
  - d. Records of any outreach efforts to contact (A) trade associations; (B) business development organizations; (C) conferences and trade fairs to locate small, HUBZone small business, small disadvantaged and women owned small business concerns and (D) veterans service organizations.

- e. Records of internal guidance and encouragement provided to buyers through (A) workshops, seminars, training, etc. and (B) monitoring performance to evaluate compliance with the program's requirements.
- f. On a contract-by-contract basis, records to support award data submitted by the offeror to the Government, including the name, address and business size of each subcontractor.  
Contractors having company or division-wide annual commercial plans need not comply with this requirement.

**g. SUPPLEMENTAL INFORMATION**

Section 1207 of Public Law 99-661, Contract Goal for Minorities, supplements FAR Clause 52.219-9. Offerors are required to:

- a. Establish a subcontracting goal of 5% for small disadvantaged businesses.
- b. Identify efforts to provide technical assistance to SDB's.
- c. Include a statement that Historically Black Colleges and Universities (HBCU's) and other Minority Institutions (MI's) will be considered when developing SDB goals, when applicable.

SIGNATURE: \_\_\_\_\_  
(EXECUTIVE OF COMPANY \*)

TYPED NAME: \_\_\_\_\_

TITLE: \_\_\_\_\_

COMPANY: \_\_\_\_\_

DATE: \_\_\_\_\_

PLAN ACCEPTED BY: \_\_\_\_\_ DATE: \_\_\_\_\_  
(CONTRACTING OFFICER)

AGENCY: \_\_\_\_\_

\* THE INDIVIDUAL SIGNING THE PLAN SHOULD BE AN EXECUTIVE OF THE COMPANY AND NOT THE DESIGNATED PLAN ADMINISTRATOR.

NOTE TO CONTRACTING OFFICER: UPON INCORPORATION OF A PLAN INTO THE CONTRACT, INDICATE HEREIN THE DOLLAR VALUE OF THE CONTRACT \$\_\_\_\_\_

DATE THAT PLAN WAS FORWARDED TO COGNIZANT DCMA OFFICE. \_\_\_\_\_

Revised: 11/01

**ATTACHMENT 7 - Kitty Hawk Sample Surge Order**

8905000792796	LB	8554 CHICKEN, CUT-UP, FZN, BRD, CKD, (BREAST, THIGH, DRUMSTICK), 26LB CASE, Q57
8905001268743	LB	3700 PORK RIBS, SPARERIBS, FZN, 3 1/2 & DOWN, 50 LB AVG CS, R55
8905001278472	LB	7050 FISH, COD, FILLETS, RAW, FZN, 5 OZ, 3/15 LB AVG, 45 LB AVG CS, Q78
8905001335886	LB	6166 BEEF ROUND, OVN RST, KNUCKLE, PLD, FZN, 6/9 LB AVG, 54 LB AVG CS, US CH, Q17
8905001335889	LB	4808 BEEFSTEAK, SWISS, BRAISING, FZN, US CHOICE, 132/6 OZ EA, 50 LB AVG CS, Q24
8905001646874	LB	1550 FISH, SCALLOPS, RAW, FZN, 20-30 CT PER LB, 10/5LB AVG, 50 LB CASE, R79
8905001775017	LB	4872 BEEF, DICED, FOR STEWING, FRZ, 8/7 LB AVG, 56 LB AVG CS, US CH, Q28
8905002627274	LB	8200 TURKEY, BNLS, FZN, RAW, NETTED, (W/SKIN), 4/10 LB AVG, 40 LB AVG CS, R89
8905002991330	LB	1344 SALAMI, CKD, FZN, ALL MEAT, SMKD, 6/8 LB PG, 48 LB CS, R75
8905004039592	LB	5445 BACON, SLICED, FZN, VAC PAK, 18-22 SLICES PER LB, 3/15 LB AVG PER 45 LB Q05
8905004194320	LB	977 BACON, CANADIAN STYLE, UNSLICED, FZN, CURED, SMOKED, 21 LB AVG CS, Q54
8905005437333	LB	440 TURKEY, WHOLE, HEN, FZN, RTC, 4/12-14 LB AVG, 53 LB AVG CS, R95
8905005821323	LB	4571 BEEF, TENDERLOIN, FULL, FZN, 10/5 LB AVG, 50 LB AVG CS, US CH, Q40
8905005821346	LB	486 BOLOGNA, ALL MEAT, FZN, 6/9 LB AVG, 54 LB AVG CS, Q49
8905005824039	LB	6306 FISH, SHRIMP, RAW, P & D, IQF, 26-31 CT PER LB, 12/3 LB AVG CS, R84
8905007536503	LB	4408 PORK, DICED, FZN, 8/7 LB AVG, 56 LB AVG CS, R44
8905007823190	LB	6220 FRANKFURTERS, ALL MEAT, FZN, VAC PAC, 10PCS. PER LB, 40/1 LB PG, Q95
8905009353161	CN	1212 FISH, TUNA, CHUNK LT, PKD IN WATER, 6/66.5 OZ CN PER CS, A32
8905009354765	LB	792 FISH, POLLOCK, PORTIONS, BRD, RAW, FZN, SKNL, 144/4 OZ EA, 36# AVG CS, Q86
8905009602303	LB	5820 FISH, SHRIMP, RAW, BRD, IQF, 21-25 CT PER LB, 10/3 LB CS, R82
8905010060918	LB	4524 BEEF ROUND, OVEN ROAST, TOP INSIDE, FZN, CKD, 4/12 LB AVG, US CHOICE, Q18
8905010347547	LB	9430 BEEF LOIN, STRP LOIN STK, FZN, BNLS, CCUT, 120/7 OZ EA, 53 LB AVG, Q11
8905010398809	LB	6900 HAM, BNLS, CKD, CHL, PULLMAN, SMOKED, VAC PAC, 4/12.5 LB CN, U16
8905010569123	LB	5605 BEEF RIB, RIBEYE ROLL, FZN, US CHOICE, 5/10 LB AVG, 50 LB AVG CS, Q37
8905011141457	LB	3200 CHICKEN FILLET, FORMED, BRD, PRECKD, 8/5 LB BX, 5 OZ EA, Q61
8905011252288	LB	2025 FISH, CATFISH, FILLET, FZN, SKNL, 5 TO 7OZ AVG, 3/15 LB AVG, 45 LB AVG, Q51
8905012114056	LB	1840 CHICKEN NUGGETS, CHUNK/FORM, BRD, PRECKD, IQF, 1280/5 OZ EA, 8/5#, Q64
8905012965525	LB	1632 BEEF, CORNED, BRISKET, CKD, SEASONED, BNLS, FZN, 6/7 LB 42 LB AVG, Q27
8905013283330	LB	200 CHICKEN FILLET, CHUNK/FORM, UNBRD, PRECKD, IQF, 208/3 OZ EA, 4/10, Q65
8905013694421	LB	15880 BEEF, GRD, PATTIES, FZN, 90/10, US CHOICE, 144/4OZ EA, 36 LB CS, Q47
8905013694422	LB	5040 CHICKEN BREAST, BONELESS, FZN, 5 OZ EA, 6/5 LB AVG, 30 LB AVG CS, Q68
8905013695092	LB	440 TURKEY, GROUND, FZN, 90/10, 4/10 LB PG, 40 LB CS, R94
8905013881064	LB	7350 CHICKEN FAJITA STRIPS, MARINATED, RAW, FZN, 10/5 LB PG, 50 LB CS, Q58
8905013881164	LB	9200 BEEF FAJITA STRIPS, SIRLOIN, RAW, FZN, SEASONED, 10/5 LB PG, Q15
8905014082405	LB	6040 VEAL, STEAK, FLAKED, FORMED, BRD, FZN, 128/5 OZ, 40 LB AVG CS, R99
8905014193218	LB	30520 CHICKEN, CUT-UP, 8 PIECE, FZN, RTC, 10 LB BAG, 40 LB AVG CS, Q70
8905014194916	CN	852 CHICKEN, BONED, DELUXE, SOLID PACK, 12/34 OZ CAN, A14
8905014205255	LB	18120 BEEF, GRD, BULK, FZN, 90% LEAN, US CHOICE, 4/10 LB PG, 40 LB CS, Q45
8905014521999	LB	4310 PORK LOIN CHOPS, CCUT, BONE-IN, FZN, 5-7 OZ PORTION, 55 LB AVG CS, R53
8905014522656	LB	760 PEPPERONI, SLICED, FRZ, 14-16 OZ, 2/10 LB PG, 20 LB CS, R37
8905014584201	LB	3344 PORK LOIN, CENTER CUT, BNLS, WHOLE, 8/6 LB/AVG, 48 LB CS, R52
8905014584204	LB	1020 SAUSAGE, PORK, PATTIES, PRECKD, FZN, RND, 2 OZ EA, 4/10 LB AVG CS, R67

890501E090458	LB	141 BEEF, CUBED STEAK, FZN, TENDORIZED, US CHOICE 4-6 OZ EA, 53 LB AVG CS, Q10
890501E091074	LB	4104 BACON, PRECKD, SLC, FZN, CURED, SMKD, XTRA THICK, INST. SIZE, 24 LB CS, Q01
890501E095571	LB	1228 TURKEY BREAST, PRECKD, HONEY ROASTED, 4/8 LB, 32 LB AVG CASE, R81
890501E195157	LB	2580 MEATBALLS, BEEF, PRECKD, FZN, 0.5 OZ EACH, 10 LB CASE, L62
8910001258440	LB	280 CHEESE, CHEDDAR, NATURAL, BLOCK, 4/10 LB AVG CS, U42
8910006160051	LB	8220 EGGS, WHOLE, FZN, 6/5 LB CO, 30 LB AVG CS, S14
8910006560993	LB	3300 CHEESE, AMERICAN, PROCESSED, 120 SLICES PER PG, 20 LB AVG CS, U38
8910007823765	CO	300 CHEESE, PARMESAN, GRATED, 12/1 LBSHAKER-TOP CO, U56
8910009266048	DZ	27480 EGGS, SHELL, FRESH, MEDIUM, US GRADE AA, EXPORT PK, 30 DOZEN/CO, U69
8910009651553	CN	936 EGG MIX, DEHYDRATED, 12/NO. 3 CAN, A60
8910010917209	CN	438 MILK, DRY, NONFAT, 6/NO. 10 CAN, 24 LB AVG CASE, A77
8910013126249	LB	270 EGG WHITES, FZN, PASTEURIZED, W/O WHIPPING AGENTS, 6/5 LB CO, S17
8910014141567	BG	448 CHEESE BLEND, PIZZA, FZN, SHREDDED, 4/5 LB BG, 20 LB CS, S09
8910014187467	LB	300 CHEESE, CHEDDAR, PROCESSED, RED FAT, SHRED, 4/5 LB AVG, 20 LB CS, U4 5
8915000626568	BG	120 VEG, BEANS, WHITE, DRY, NAVY, 12/2 LB BG, B55
8915000851650	CN	180 JUICE, GRAPEFRUIT, UNSWEETENED, 12/46 OZ CAN, C40
8915001277984	LB	620 VEG, BEANS, LIMA, FZN, 12/2.5 LB PG, 30 LB CS, S52
8915001277991	LB	990 VEG, BRUSSEL SPROUTS, FRZ, 12/2.5 LB PG, 30 LB CS, S70
8915001277992	LB	1500 VEG, SPINACH, WHOLE LEAF, FZN, 12/3 LB PG, 36 LB CS T42
8915001278018	LB	3924 VEG, CORN, GOLDEN, WHOLE KERNEL, FZN, 12/2.5 LB PG, 30 LB CS, S86
8915001278272	CN	156 FRUIT, APPLESauce, 6/NO. 10 CAN, B10
8915001278835	CN	264 VEG, BEETS, SLICED, 6/NO. 10 CAN, B66
8915001279282	CN	552 VEG, PEAS, SWEET, 6/NO. 10 CAN, D08
8915001279303	CN	1344 VEG, TOMATO PASTE, 24/NO. 2.5 CAN, D80
8915001279677	CN	312 VEG, POTATOES, WHOLE, 6/NO. 10 CAN, D48
8915001279772	CN	86 VEG, PUMPKIN, SOLID PACK, 24/NO. 2.5 CAN, D60
8915001281176	LB	3300 VEG, BEANS, GREEN, ROUND TYPE, FZN, CUT, 1 IN MIN LENGTH, 12/2 LB PG, S46
8915001290825	LB	6564 VEG, BROCCOLI, SPEARS, FZN, 6 INCH MAX LENGTH, 12/2 LB PG, 24 LB CS, S66
8915001335903	CN	1230 VEG, POTATOES, GRANULES, INST, DEHY, 6/NO. 10 CAN, D53
8915001397426	BG	436 VEG, POTATOES, SLICED, DEHY, 4/5 LB PG, D51
8915001430931	CN	564 VEG, SPINACH, CUT LEAF, 6/NO. 10 CAN, D72
8915001430983	LB	1350 VEG, SUCCOTASH, FZN, 30 LB CS, 12/2.5 LB PG, T48
8915001606156	LB	3192 VEG, CAULIFLOWER, FZN, 12/2 LB PG, 24 LB CS, S76
8915001644162	LB	2604 VEG, GREENS, COLLARD, CHOPPED, FZN, 12/3 LB PG, 36 LB CS S90
8915001704938	BG	192 VEG, BEANS, PINTO, DRY, 24/1 LB, B44
8915001705127	CN	282 FRUIT, PINEAPPLE, CHUNKS, NAT JUICE, 6/NO. 10 CAN, D26
8915001705148	CN	1146 FRUIT, PINEAPPLE, SLICED, NAT JUICE, 6/NO. 10 CAN, D34
8915001837135	CN	1248 JUICE, APPLE, EASY OPEN, SS, 48/6 OZ CAN, C34
8915001845601	CN	1980 VEG, BEANS, WHITE, TOMATO SAUCE W/PORK, 6/NO. 10 CAN, B54
8915001921512	CN	252 VEG, ASPARAGUS, ALL GREEN, SPEARS, MED, 6/NO. 10 CAN, B23
8915002235800	CN	1392 JUICE, GRAPE, UNSWEETNED, EASY OPEN, SS, 48/6 OZ CAN, C36
8915002412800	CN	3204 JUICE, ORANGE, UNSWEETNED, 12/46 OZ CAN, C52
8915002518068	CN	192 FRUIT, CRANBERRY SAUCE, JELLIED, 24/16 OZ CAN, C12
8915002573947	CN	1662 VEG, CORN, GOLDEN, WHOLE KERNEL, 6/NO. 10 CAN, C06
8915002811809	CN	1128 JUICE, GRAPE, UNSWEETENED, 12/46 OZ CAN, C38
8915002865482	CN	948 FRUIT, FRUIT COCKTAIL, LIGHT SYRUP, 6/NO. 10 CAN, C26
8915004377943	CN	1464 JUICE, ORANGE, CONC, 3 PLUS 1, FRZ, UNSWEETENED, 12/32 OZ CAN, T11
8915004651897	CN	606 VEG, CORN, GOLDEN, CREAM STYLE, 6/NO. 10 CAN, C02
8915005774203	CN	1320 FRUIT, PEACHES, SLICES, LT SYRUP, 6/NO. 10 CN, C93
8915005841647	CN	72 JUICE, APPLE, SS, US GRADE A, 12/NO. 3 CAN, C32
8915006160223	CN	990 FRUIT, PEARS, BARTLETT, HALVES, LT SYRUP, 6/NO. 10 CAN, C99
8915006164820	CN	930 VEG, BEANS, GREEN, CUT STYLE, 6/NO. 10 CAN, B28
8915006342436	CN	756 VEG, CARROTS, SLICED, 6/NO. 10 CAN, B80
8915006342439	CN	1020 JUICE, PINEAPPLE, UNSWEETENED, SS, 12/46OZ CAN, C58
8915007823508	LB	13140 VEG, POTATOES, FF, STRAIGHT CUT, FZN, 6/5 LB BG, 30 LB CS, T34
8915009266793	CN	408 VEG, BEANS, KIDNEY, DARK RED, IN BRINE, 6/NO. 10 CAN, B34

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8915009356620	LB	6840 VEG, MIXED, FZN, 12/2.5 LB BG, 30 LB CS, T52
8915009356629	CN	4800 VEG, MUSHROOMS, STEMS & PIECES, 24/16 OZ CN, C73
8915009826036	CN	318 VEG, POTATOES, SWEET, CUT, LIGHT SYRUP, 6/NO. 10 CN, D43
8915010046676	CN	54 VEG, POTATO MIX, DEHYDRATED, FOR EXTRUDER, 6/NO. 10 CAN, D56
8915011355787	BX	395 VEG, CORN, ON COB, 5 1/2 IN EARS, FZN, 48/CO, S82
8915011441931	CN	24 VEG POTATOES, HASHBROWN, DEHY, 6/NO 10 CANS, D49
8915011929173	CN	2400 JUICE, ORANGE, UNSWEETENED, EASY OPEN, SS, 48/6 OZ CAN, C49
8915013734978	CN	2454 VEG, TOMATOES, DICED, NAT. JUICE PK, 6/NO. 10 CAN, D85
8915014196695	BX	120 FRUIT, RAISINS, THOMPSON SEEDLESS, NATURAL, 24/15 OZ BOX, D63
8915014199163	CO	126 FRUIT, STRAWBERRIES, FZN, SLICED, 4:1 SUGAR PACK, 6/6.5 LB CO, T45
891501E590161	BX	40 JUICE, PINEAPPLE, CONC, 4/1, 3 GL BIB
891501E590164	BX	147 JUICE, CRANBERRY COCKTAIL, CONC, 4/1, 3GL BIB
8920000676146	LB	3860 PASTA, ELBOW, ENRICHED, 4/10 LB PG, F75
8920000809096	BG	3180 TORTILLAS, WHEAT FLOUR, FZN, 10 INCH, 10/12 CT BG, T67
8920001259441	LB	3560 PASTA, SPAGHETTI, 4/10 LB BX, G20
8920001263388	LB	2720 PASTA, NOODLES, EGG, RIBBON, 2/10 LB BX, F99
8920001327782	BX	648 CEREAL, ASSORTED, 72 INDIV SER PER CS, E56
8920001606165	LB	2484 STARCH, EDIBLE, CORNSTARCH, 24/1 LB BX, G22
8920001640448	BX	37 CEREAL, RAISIN BRAN, 72 IND. SERVINGS PER CS, E38
8920001750429	CN	216 COOKIE MIX, SUGAR, 6/NO. 10 CAN, F12
8920002728939	BX	58 CEREAL, FROSTED FLAKES, 72 INDIV SER PER CS E48
8920002738192	BX	66 CEREAL, FROOT LOOPS, 72 INDIV SER PER CS, E42
8920004354918	CN	218 CORN BREAD MIX, YELLOW, 6/NO. 10 CAN, F15
8920007822129	BX	624 PASTA, LASAGNA, DRY, CURLY, 12/1 LB BX, F87
8920007826353	CN	1428 PANCAKE MIX, ADD WATER ONLY, 6/NO. 10 CAN, G01
8920008237227	CN	282 CAKE MIX, WHITE, 6/NO. 10 CAN, E31
8920008237229	CN	450 CAKE MIX, YELLOW, 6/NO. 10 CAN, E34
8920009353262	CN	138 BROWNIE MIX, CHOCOLATE, 6/NO. 10 CAN, E12
8920009353264	CN	228 COOKIE MIX, OATMEAL, 6/NO. 10 CAN, F11
8920010791582	BX	1512 CEREAL, ROLLED OATS, QUICK COOKING, 24/18 OZ BOX, E66
8920012102774	BX	84 CEREAL, ROLLED OATS, INSTANT, ASSORTED, 64 CT(QUP 4) BX/CS E67
8920012263368	BX	60 RICE, LONG GRAINED AND WILD BLEND, 6/36 OZ. BX G15
8920012506557	BG	1716 RICE, PARBOILED, LONG GRAIN, 6/10 LB BAGS, TPK-2, G10
8920014394837	BG	2116 FLOUR, WHITE, BREAD FLOUR, BLEACHED, 4/10 LB BG, TP 2, F58
8920014499598	BG	2528 FLOUR, WHITE, GENERAL PURPOSE, BLEACHED, 4/10 LB BG, TP2, F69
892001E190924	BX	40 BREAD, DOUGH, WHITE, FZN, UNBKD, LOAF SHAPE, 24/18.25 OZ/BOX, L70
892001E191148	CO	125 BREAD DOUGH, WHEAT, FZN, UNBKD, 24/18.25 OZ/CO, L71
892001E195162	CO	4 PASTRY DOUGH, SHEET, FZN, 20/12 OZ EA, 15 LB CASE, L72
8925001280565	CN	366 NUTS, MIXED, SHELLLED, W/PEANUTS, ROAST/SALT, 6/NO. 10 CAN, H01
8925006826705	CN	1488 SYRUP, MAPLE, IMIT, 6/NO. 10 CAN, H11
8925010607496	BG	1504 SUGAR, REFINED, WHITE, POWDERED, CONFECTIONER'S, 16/2 LB BG, H31
8925010607500	BG	512 SUGAR, BROWN, LIGHT, 16/2 LB BG, H17
8925014137811	BG	852 SUGAR, REFINED, WHITE, GRANULATED, 4/10 LB BAG, TPK-2, H30
8925014523110	BG	204 COCONUT, DRIED, PREPARED, SWEETENED, FLAKES, 12/1 LB BAG, G78
8930001273079	JR	420 JELLY, GRAPE, 12/2 LB JR, H61
8930001971917	JR	936 JAM, STRAWBERRY, 12/2 LB JR, H52
8930010598399	JR	2004 PEANUT BUTTER, SMOOTH, 12/28 OZ CO, H71
8935004804553	CN	144 SOUP, CHICKEN NOODLE, CONDENSED, 12/51 OZ CN, H91
8935004804556	CN	216 SOUP, CREAM OF MUSHROOM, CONDENSED, 12/50 OZ CN, H98
8935004804560	CN	180 SOUP, MINESTRONE, CONDENSED, 12/50 OZ CN, J01
8935014197030	PG	912 SOUP AND GRAVY BASE, CHICKEN, PWD, 12/1 LB PG, J56
8935014197031	PG	600 SOUP AND GRAVY BASE, BEEF, PWD, 12/1 LB PG, J54
8940000441629	DZ	1356 BURRITOS, FZN, BEEF AND BEAN, 6 DZ PER CS, 4 OZ EA T73
8940001263394	CN	1140 CHILI CON CARNE, W/O BEANS, 6/NO. 10 CN, J70
8940001318693	CN	84 PUDDING, CHOCOLATE, INSTANT, 6/NO. 10 CAN, J96
8940001318761	CN	90 PUDDING, VANILLA, INSTANT, 6/NO. 10 CN, J95

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8940001487142	CN	402 HASH, CORNED BEEF, 6/NO. 10 CAN, K15
8940004789073	CN	96 PIE FILLING, BLUEBERRY, 6/NO. 10 CAN, K31
8940004804548	CN	750 RAVIOLI, BEEF, IN TOMATO BASE SAUCE, 6/NO. 10 CN, K51
8940006160226	CN	150 PIE FILLING, APPLE, 6/NO. 10 CAN, K29
8940006160227	CN	96 PIE FILLING, CHERRY, 6/NO. 10 CAN, K33
8940010677961	CN	498 SAUCE, PIZZA, READY TO USE, 6/NO. 10 CN, J63
8940010744922	HD	1050 CREAMER, NON DAIRY PWD 3GM, 1000 PG, 10HD /CS, J76
8940010860989	EA	39360 EGG ROLLS, LUMPIA, PHILIPPINE STYLE, FZN, ALL MEAT, 160 PER CS U/I EA, T84
8940013644143	JR	1284 DRESSING, SALAD DRESSING, FAT FREE, 12/32 OZ JR, J93
8940013894380	BT	552 DRESSING, ITALIAN, FAT FREE, 6/16OZ BT, K00
8940013894434	BT	1408 DRESSING, RANCH, FAT FREE, 6/16 OZ BT, K52
8940013896155	BT	594 DRESSING, FRENCH, FAT FREE, 6/16 OZ BOTTLE, K54
8940014182700	CN	342 BEANS, REFRIED, VEGETARIAN, 6/NO. 10 CN, J65
8940014196679	PG	144 GELATIN MIX, STRAWBERRY, 12/24 OZ PG, J84
8940014196681	PG	120 GELATIN MIX, ORANGE, 12/24 OZ PG, J87
8940014196701	PG	24 TOPPING, DESSERT & BAKERY, DEHY, 24/1 LB PG, K36
8940014196705	PG	120 GELATIN MIX, CHERRY, 12/24 OZ PG, K30
8940014523108	BT	972 DRESSING, THOUSAND ISLAND, FAT FREE, 6/16 OZ BT, K12
894001E093876	EA	360 SANDWICH, MEAL, FZN, SOFT BUN/HONEY HAM/CHED, PRETZ, COOKIE, 18/10.06 OZ EA
894001E093877	EA	360 SANDWICH MEAL, FZN, SOFT BUN/TURK/SWIS, CHIPS, COOKIE, 18/10.06 OZ EA
894001E093878	EA	720 SANDWICH, MEAL, FZN, SOFT BUN/HAM/TURK/AM CHZ, CHIPS, COOKIES, 18/9.74 OZ
894001E190900	CO	416 ENTREE, MULTI SERV, FZN, LASAGNA W/CHEESE & VEG, 6/6 LB CO
894001E192119	CO	3270 ENTREE, MULTI SERV, FZN, LASAGNA, W/MEAT & SAUCE, 6/96 OZ CO
894001E192498	EA	3648 ENTREE, IND SERV, FZN, CHICKEN CORDON BLEU, 24/7 OZ EA/CS, L61
894001E193385	EA	1000 BREAKFAST BURRITOS, FZN, EGG AND CHEESE, 30Z PG, 40/CASE
894001E193391	CO	6 GUACOMOLE, FZN, AVACADO DIP, 3/6 LB CO
894001E591570	CO	360 ENTREE, MULTI-SERV, FZN, BEEF BRISKET, W/BBQ SCE, 4/5 LB CO
8945000809396	CN	426 SHORTENING COMPND, GEN PURP, SEMI-SOLID, ALL VEG OIL, 5 GAL CN, K98
8945006160078	LB	2220 MARGARINE, ALL VEGETABLE, FZN, 30/1 LB PRINT, 30 LB CS T93
8945009266491	LB	276 MARGARINE, ALL VEGETABLE, FZN, 90 RTS PATTIES/LB, 12 LB CS, T95
8945010668210	CN	168 SHORTENING, SEMI-SOLID, GENERAL PURP, ALL VEG OIL, 12/3 LB CN, K99
8945013647357	CN	480 SALAD OIL, CANOLA, 6/1 GAL CAN, K86
8945014522000	CN	160 VEGETABLE OIL, CANOLA, LIQ, DEEP-FRY COOKERY, 5 GL CN, K89
8950001256333	CN	168 BAKING POWDER, 24/14 OZ CAN, M06
8950001273108	JR	98 OLIVES, GREEN, UNPITTED, THROWN PK, 12/1 QT JR, N31
8950001279295	CN	204 RELISH, PICKLE, SWEET, 6/NO. 10 CAN, N76
8950001279789	CN	882 CATSUP, TOMATO, 6/NO. 10 CN, M23
8950001279790	BT	5280 CATSUP, TOMATO, 24/14 OZ GLASS BT, M21
8950005774594	JR	1668 DRESSING, SALAD, REGULAR, 12/32 OZ JAR, N82
8950006165469	CN	330 PICKLES, DILL, WHOLE, SMALL, 6/NO. 10 CAN, N59
8950010571559	BG	48 YEAST, BAKERS'S, INSTANT, ACTIVE, DRY, 12/2 LB FOIL BG, Y83
8950010744920	JR	732 MUSTARD, PREPARED, YELLOW, 12/2 LB JR, N26
8950010793978	BT	408 VINEGAR, WHITE, DISTILLED, 12/32 FL OZ GLASS BT, P07
8950010796943	BG	336 SPICE, SALT, TABLE, IODIZED, 12/ 5 LB BAG, N87
8950013840706	CN	216 SALSA, MILD, THICK AND CHUNKY, 6/NO. 10 CN, M92
8950013893490	BT	684 SAUCE, SOY, 12/20 OZ BT, P10
8950013893596	BT	288 SAUCE, WORCESTERSHIRE, 12/15 OZ BT, P12
8950013893825	BT	240 SAUCE, HOT, TABASCO, EXTRA HOT, 12/12 OZ BT, N10
8950013897653	BT	1068 SAUCE, STEAK, 12/15 OZ BT, N64
8950014192898	JR	180 SPICE, PEPPER, BLACK, GROUND, 6/16 OZ JR, N44
8955007536332	BX	490 TEA, BLACK, IND BAGS W/TAGS & STRINGS, 10/100 SIZE 0.08 OZ BAGS, P31
8955008237016	PG	1400 TEA MIX, INST, PDR, UNSWT, W/O ASCORBIC ACID, 4/50 CT 3/4 OZ PGS PER CASE, P38
895501E097030	CO	105 COFFEE, CONC FZN, 100% COLOMBIAN, 3/ 59.2 OZ CO
895501E097031	CO	12 DECAF COFFEE CONC FZN, 100% COLOMBIAN 3/59.2 OZ CO
895501E097848	CO	238 TEA, RASBERRY, SWEET, CONCENTRATED, 5/1, 3 GAL BIB
895501E190256	BG	426 CAPPUCCINO, INST, FRENCH VANILLA, 2 LB BAG FOR DISPENSER



## COMMERCIAL PRIME VENDOR JAPAN/ SINGAPORE/ DIEGO GARCIA

895501E590493	CO	54 TEA, CONC, 5/1, 3 GAL BIB, FOR POST MIX DISPENSER
895501E592695	BG	426 CAPPUCCINO, INST, MOCHA, PDR, 2LB BG, FOR DISPENSER
895501E593728	BG	426 CAPPUCCINO, INST, CHOC HAZELNUT, PDR, 2LB BAG, FOR DISPENSER
8960002166131	PG	1500 COCOA BEV PDR, NMT 300 - 1 OZ PGS/CO, P92
8960014193690	PG	96 BEV BASE, ORANGE, PDR, SWT, 2 GAL YIELD PG, 15/24 OZ PG, P65
8960014193691	PG	84 BEV BASE, CHERRY, PDR, SWT, 2 GAL YIELD, 12/24 OZ PGS
8960014193692	PG	72 BEV BASE, FRUIT PUNCH, PDR, IMITATION SWT, 15/24 OZ PG, W/ OR W/O ASCO
8960014193693	PG	135 BEV BASE, LEMONADE, PDR, SWT, 2 GAL YIELD PG, 15/24 OZ PG, P68
896001E096288	BX	246 BEV BASE, APPLE JCE, SWT, CONC, 6/1, 3 GAL BIB, FOR DISP
896001E096290	BX	163 BIB BASE ORANGE
896001E590165	BX	304 BEV BASE, PASSION PUNCH, SWT, CONC, 5/1, 3 GAL BIB, FOR DISPENSER
896001E590166	BX	283 BEV BASE, LEMONADE, PINK, SWT, CONC, 5/1, 3 GAL BIB, FOR DISPENSER
896001E590168	BX	319 BEV BASE, FRUIT PUNCH, SWT, MIN 5% JUICE, CONC 5/1, 3 GAL BIB, FOR DIS
896001E590169	BX	49 BEV BASE, ELCTRO LYT, SPORTS DRNK, LEM/LIME, LIQ CONC, 5/1, 3 GL BIB
896001E590170	BX	8 BEV BASE ELCTROLYT SPORTS DRNK CITRUS PUN LIQ CONC 5/1, 3 GL BIB

## ATTACHMENT 8 - Singapore Sample Surge Data

## SINGAPORE - SURGE QUANTITIES

NSN	DESCRIPTION	QUANTITY	UNIT
8940-01-E59-2884	BACON BITS, 15 OZ	150	BT
8905-01-E09-1074	BACON, PRECOOKED, 24 LB CASE	240	CTN
8950-00-125-6333	BAKING POWDER, 14 OZ	30	CN
8950-00-292-9611	BAKING SODA, 16 OZ	40	CN
8905-01-E59-7496	BEEF RIB, RIBEYE ROLL 3/12 LB AVG	570	KG
8940-01-088-9076	BEEF STEW, #10	24	CN
8905-01-E09-8236	BEEF, GRD, BULK, 85% LEAN, 4/10 LB PGS	2250	KG
8960-01-E09-6288	BEV BASE, APPLE JUICE, 3 GAL BIB	20	BX
8960-01-E09-3414	BEV BASE, FRUIT PUNCH, 5 GAL BIB	20	BX
8915-01-E09-2425	BEV BASE, ORANGE JUICE, 3 GAL BIB	20	BX
8960-01-E59-0166	BEV BASE, PINK LEMONADE, 3 GAL BIB	15	BX
8920-00-935-3262	BROWNIE MIX, CHOCOLATE, #10	180	CN
8920-00-823-7229	CAKE MIX YELLOW, #10	240	CN
8950-00-127-9789	CATSUP, TOMATO, #10	360	CN
8920-01-E09-3042	CEREAL, CAP N CRUNCH, 70 INDIV SERV PER CS	50	CS
8920-01-273-8192	CEREAL, FRUIT LOOPS, 72 INDIVIDUAL SERVING	50	CS
8920-01-E09-8962	CEREAL, GRANOLA, LOWFAT, 72 INDIVIDUAL SERVING	50	CS
8920-01-E09-1348	CEREAL, IND ASST S/COATED, 70 INDIVIDUAL SERVING	530	BX
8920-01-079-1582	CEREAL, ROLLED OATS, 18 OZ	24	CN
8920-01-210-2774	CEREAL, ROLLED OATS, INST, ASST, 64 INDIVIDUAL SERVING	100	BX
8920-01-E09-5775	CEREAL, SPECIAL K, 72 INDIV SERVINGS	20	BX
8910-00-656-0993	CHEESE, AMERICAN, SLICED, 2.27 KG (4/5 LB)	726	KG
8905-01-E09-8745	CHICKEN BREAST STRIPS, PRECKD BRD, 10 LB CASE	240	CS
8905-01-369-4422	CHICKEN BREAST, FZN, BNLS, 4-5 OZ, 6/5 LB AVG	55	CS
8905-01-388-1064	CHICKEN FAJITA STRIPS, MARINATED, 10/5 LB PG	100	CS
8905-01-114-1457	CHICKEN FILLET, PRCKD, FORMED, BRD 8/5 LB BX, 5 OZ EA	120	CTN
8905-01-E09-5329	CHICKEN WINGS, HOT W/BBQ SAUCE 10 LB CASE	200	CTN
8905-01-419-3218	CHICKEN, RTC, 8 PC CUT, W/BACK	2720	KG
8940-00-126-3394	CHILLI CON CARNE W/O BEAN, #10	240	CN

## COMMERCIAL PRIME VENDOR JAPAN/ SINGAPORE/ DIEGO GARCIA

8925-01-452-3110	COCONUT, PREPARED, 1 LB BAG	24	CN
8955-01-E09-7118	COFFEE, ROASTED GROUND, 39 OZ	240	CN
8920-00-175-0429	COOKIE MIX, SUGAR, #10	120	CN
8920-01-E19-4399	COOKIES, FIG BARS, 16 OZ PG	36	PG
8920-01-200-1644	CRACKERS, ASSORTED, 2/PG, 400 PGS, 7 LB CASE	36	CS
8920-01-E59-9242	CRACKERS, GRAHAM, 14.4 OZ PG	40	PG
8950-01-E19-3654	DRESSING, ITALIAN CREAMY, 16 OZ	120	BT
8950-01-E09-0729	DRESSING, RANCH, 16 OZ	120	BT
8950-00-577-4594	DRESSING, SALAD DRESSING, 1 QT	480	JR
8910-00-926-6048	EGGS, SHELL, MEDIUM, 30 DZ/CO	4800	DZ
8905-01-125-2288	FISH, CATFISH, FILLET, FZN, 3/15 LB AVG	27	CS
8905-00-128-7914	FISH, CLAMS, MINCED, 51 OZ	48	CN
8905-00-127-8472	FISH, COD FILLETS, RAW, FZN, 5 OZ EA, 3/15 LB AVG	36	KG
8905-00-267-1933	FISH, LOBSTER TAIL, RAW, FZN, 8 OZ EA, 4/10 LB	1090	KG
8905-01-E19-0304	FISH, POLOCK, PORTIONS, BREADED, PRECOOKED, 4/10 LB CO	200	CTN
8905-01-328-3329	FISH, SALMON, FILLET, RAW, IQF, SINGLE SIDE, 7/3 LB AVG	450	LB
8905-00-582-4039	FISH, SHRIMP, RAW, PEELED, 12/3 LB AVG	872	KG
8950-00-535-2970	FLAVORING, IMITATION MAPLE, 16 OZ	10	BT
8950-01-E09-1165	FLAVORING, IMITATION VANILLA, 16 OZ	20	BT
8920-01-439-4837	FLOUR, WHITE, BREAD, 10 LBS	400	BG
8920-01-449-9598	FLOUR, WHITE, GENERAL PURPOSE, 10 LBS	100	BG
8905-00-782-3190	FRANKFURTERS, ALL MEAT, 40/1 LB PGS	1800	LB
8915-00-127-8272	FRUIT, APPLE SAUCE, #10	36	CN
8915-01-235-3548	FRUIT, ORANGES, MANDARINE, #10	48	CN
8915-00-577-4203	FRUIT, PEACHES, SLICED, #10	180	CN
8915-00-616-0223	FRUIT, PEARS HALVES, #10	120	CN
8915-00-170-5148	FRUIT, PINEAPPLE SLICED, #10	120	CN
8905-01-398-7536	HAM, BNLS, CKD, CHL, PULLMAN, SMOKED, WATERADDED, 12.5#	1452	LB
8940-00-148-7142	HASH, CORNED BEEF, #10	120	CN
8925-01-E19-1119	HONEY, EXTRA, 1 LB	30	BT
8930-00-197-1917	JAM, STRAWBERRY, 2 LB	360	JR
8930-00-197-1917	JAM, STRAWBERRY, 2 LB	60	CN
8930-00-292-9238	JELLY, BLACKBERRY, 2 LB	60	BT
8930-00-127-3079	JELLY, GRAPE, 2 LBS	360	BT
8915-00-584-1647	JUICE, APPLE, #3 CYL	240	CN
8915-00-085-1650	JUICE, GRAPEFRUIT #303	96	CN
8915-00-241-2800	JUICE, ORANGE, 46 OZ CAN	360	CN
8925-00-965-1552	MARSHMALLOW, WHITE, MINIATURE, 1 LB PG	12	PG
8920-01-E09-1417	MUFFIN MIX, BASIC, 5 LBS	24	PG
8950-01-E09-1243	MUSTARD, DIJON STYLE, 8 OZ JAR	144	JR
8950-01-074-4920	MUSTARD, PREPARED, 2 LB	120	JR
8925-01-E09-1073	NUTS, ALMOND SHELLED, 6/3 lb	6	BG
8950-01-E09-2898	OLIVES, BLACK, SLICED, #10	360	CN
8920-00-782-6353	PANCAKE MIX, #10	720	CN
8920-00-067-6146	PASTA, ELBOW, 4/10 LB	800	LB
8920-00-126-3388	PASTA, NOODLES, EGG, 2/10 LB BX	800	LB
8920-01-412-5091	PASTA, ROTINI TRI COLOR, 10 LBS	10	BG

## COMMERCIAL PRIME VENDOR JAPAN/ SINGAPORE/ DIEGO GARCIA

8920-00-125-9441	PASTA, SPAGHETTI, 4/10 LB BX	800	LB
8930-00-144-6042	PEANUT BUTTER, CHUNKY, 28 OZ	60	BT
8930-01-E09-2307	PEANUT BUTTER, SMOOTH, 18 OZS	1200	BT
8940-00-616-0226	PIE FILLING, APPLE, #10	120	CN
8940-00-478-9073	PIE FILLING, BLUEBERRY, #10	120	CN
8940-00-616-0227	PIE FILLING, CHERRY, #10	120	CN
8940-00-480-4548	RAVIOLI, BEEF, W/TOMATO SAUCE, #10	240	CN
8950-00-127-9295	RELISH, PICKLE, SWEET, #10	120	CN
8920-01-E09-6415	RICE, JASMINE, 20 LBS	240	BG
8920-01-226-3368	RICE, LONG GRAIN WILD RICE, 36 OZ	1200	BX
8920-01-250-6557	RICE, PARBOILED, LONG GRAIN, 10 LBS	60	BG
8945-01-364-7357	SALAD OIL, CANOLA R/SEED, 1 GAL	720	CN
8950-01-384-0706	SALSA, MILD, #10	120	CN
8950-01-125-2287	SAUCE, BARBEQUE, 1 GAL	8	JR
8950-01-E09-5474	SAUCE, MARINARA, #10	360	CN
8950-01-389-3490	SAUCE, SOY, KIKKOMAN, 20 OZ BT	960	BT
8950-01-389-7653	SAUCE, STEAK, 15 OZ	720	BT
8945-01-066-8210	SHORTENING, COMPOUND, GENERAL PURPOSE, 36 LB	100	CS
8945-00-616-0091	SHORTENING, COMPOUND, GENERAL PURPOSE, 50 LB	70	CN
8935-01-419-7031	SOUP & GRAVY BASE, BEEF, 1 LB PG	348	CN
8935-01-419-7030	SOUP & GRAVY BASE, CHICKEN, 1 LB	300	PG
8935-00-149-1359	SOUP, BEEF NOODLES, 2.5 CAN	24	CN
8935-00-480-4553	SOUP, CHICKEN NOODLE, 51 OZ CN	24	CN
8935-00-480-4560	SOUP, MINESTRONE, COND, 50 OZ CN	24	CN
8950-01-E59-1153	SPICE, BASIL, SWEET, CRUSHED, 13 OZ	10	BT
8950-01-E09-1446	SPICE, CHILLI POWDER, 18 OZ	10	BT
8950-01-E09-0923	SPICE, CINNAMON GROUND, 1 LB	10	BT
8950-01-E09-1453	SPICE, GARLIC POWDER, 1 LB	120	CO
8950-01-E09-0279	SPICE, PARSLEY DEHYDRATED, 2 OZ CO	24	BT
8950-01-419-2898	SPICE, PEPPER BLK GROUND, 16 OZ	240	JR
8950-01-079-6943	SPICE, SALT, TABLE, 5 LB	120	BG
8920-00-160-6165	STARCH, CORN, 1 LB	240	LB
8925-01-060-7500	SUGAR, BROWN, 2 LB	840	BG
8925-01-413-7811	SUGAR, REFINED, GRANULATED, 10LB BG	25	BG
8925-00-682-6705	SYRUP, IMITATION MAPLE, #10	480	CN
8920-00-043-5352	TACO SHELLS, CORN, 200 CO	100	CO
8940-01-E59-3479	TOPPING, ICE CREAM, CHOC, HOT FUDGE, #10	12	BT
8920-00-080-9096	TORTILLAS, WHEAT FLOUR, FZN, 10 INCH, 10/12 CT BG	960	BG
8905-01-E19-1811	TURKEY, BNLS, PRECKD, FZN, 4/8-11 LB AVG	2180	KG
8915-00-170-4938	VEG, BEAN PINTO, DRY, 1 LB	30	LB
8915-00-184-5601	VEG, BEANS WHITE T/SAUCE, #10	180	CN
8915-00-926-6793	VEG, BEANS, KIDNEY #10	180	CN
8915-00-062-6568	VEG, BEANS, WHITE, DRY, 2 LB	30	PG
8915-00-634-2436	VEG, CARROTS, #10	120	CN
8915-00-257-3947	VEG, CORN, WHOLE, #10	252	CN
8915-01-E09-0191	VEG, MUSHROOMS, #10	240	CN
8915-01-E59-0471	VEG, PEPPERS, JALAPENO, #10	120	CN

8915-00-133-5903	VEG, POTATOES, WHITE, INSTANT, #10	180	CN
8915-00-127-9677	VEG, POTATOES, WHITE, WHOLE, #10	48	CN
8915-00-957-9558	VEG, SAUERKRAUT, #10	24	CN
8915-00-143-0931	VEG, SPINACH, #10	60	CN
8915-00-127-9303	VEG, TOMATO PASTE, 2.5 CAN	360	CN
8915-01-373-4978	VEG, TOMATOES, DICED, #10	180	CN

**ATTACHMENT 9 - SAMPLE BPA Language - PV will likely need to incorporate market ready BPA's with similar provisions.**

First page - Form 1449 - BPA SAMPLE ONLY

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BPA SAMPLE ONLY

## BPA SAMPLE ONLY

SCHEDULE OF SUPPLIES

**Item Description:** Various market ready items such as bread, milk produce only where DSCP's is unavailable.

<u>Item</u> Size & Description	<u>Stock Number</u>	<u>Unit Price/Case</u>
Milk, 1/2 pints	8960-01-E11-????	\$0.20
Milk, half gallons	8960-01-E11-????	\$0.2?
Bread, Italian	8960-01-E11-????	\$8.20

**BLANKET PURCHASE AGREEMENT (BPA) TERMS AND CONDITIONS****1. Description of Agreement.**

a. The supplier shall furnish canned and bottled beverage items if and when requested by the contracting officer or the authorized representative of the contracting officer during the period commencing on the effective date of this agreement as indicated in Block 3 of the DD Form 1155 and ending five years from the effective date unless advance written notice of cancellation is received from either party prior to the expiration date. Prices may be changed at the end of each year, on the anniversary date of the signing of this BPA. Requests for any price changes should be submitted in writing to the contracting officer 30 days prior to BPA anniversary date.

b. The supplier shall only provide the products as indicated in this agreement or its modifications. The product description and/or specifications are provided on page 3 of this BPA.

c. All items delivered shall be produced, processed and prepared in accordance with the highest commercial standard practices, and shall conform to those products the contractor offers for resale in retail outlets, and shall be produced in an approved production facility.

**2. Extent of Obligation.**

The government is obligated only to the extent of authorized purchases actually made under this agreement.

**3. Pricing.**

a. The supplier warrants that prices set forth in each call are as low as, or lower than, those charged his most favored customer for comparable quantities under similar terms and conditions, in addition to any discounts for prompt payments.

b. Prices shall be firm for a twelve month period.

**4. Purchase Limitation**

Individual purchases for subsistence items are not subject to dollar limitations.

**5. Individuals Authorized to Place Calls.**

a. The individuals authorized to place calls against this BPA and their dollar limitation per call are as follows:

**SAMPLE BPA ONLY**

(1) The designated Food Service Ordering Officer(s) at the dining facilities listed in paragraph 10. below. They are limited to \$2,500 per call.

(2) The DSCP Soda Team Contracting Officer(s) and/or Soda Team Contract Specialist(s). They have no restriction in dollar limitation per call.

- b. b. The supplier may only accept calls from individuals identified as being authorized to place calls under this BPA.

**6. Deliveries.**

a. All deliveries shall be made as indicated by the BPA caller.

b. Only those products specifically listed in this BPA are authorized for delivery.

Delivery of unauthorized products shall be at the risk of and the sole responsibility of the supplier and may result in non-payment as well as cancellation of this agreement.

c. Partial shipments will not be accepted.

d. Dining facilities shall return or exchange plastic shipping containers and pallets at the time of delivery.

**7. Delivery Tickets.**

a. All shipments under this agreement shall be accompanied by delivery tickets or sales slips which shall contain the following minimum information:

(1) Name of Supplier.

(2) BPA Number.

(3) Date of Purchase.

(4) Call/Purchase Number.

(5) Itemized List of Supplies Furnished.

(6) Quantity, unit price, and extension of each item, less applicable discounts (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided that the invoice is itemized to show this information).

(7) Date of Delivery or Shipment.

**8. Marking Requirements.**

Standard commercial markings for individual packages will be used to clearly mark and identify the nature of contents and the expiration date. All markings shall be clear, legible, non-fading and durable.

**9. Invoices.**

A summary invoice shall be submitted for all deliveries made during the weekly billing period. The invoices shall identify the delivery tickets covered therein, stating their total dollar value, and they should be supported by receipted copies of the delivery tickets.

**10. Delivery Locations.**

a. The locations of the Dining Facilities placing/receiving orders are as follows:

**APPLICABLE DODDAC- AND CUSTOMER ADDRESS**

**POC: SSGT John Doe**

**PHONE # DSN: 867-5309**

**FAX # DSN: 444-5309**

**SAMPLE BPA ONLY**

b. Normal delivery hours at the above dining facilities are from 0800 to 1500 hours, Monday through Friday. Exceptions to these delivery hours are at the discretion of the ordering activity.

**11. Additional Ordering Procedures/Requirements.**

- a. a. Ordering under this BPA shall be accomplished through the STORES system whenever possible. In lieu of STORES, ordering may be by phone or fax with:

**COMPANY FULL ADDRESS****125?\* Gypsy Lane****MARYSVILLE, CALIFORNIA 00876??-7407****POC: Jane Doe****PHONE#      area code and number      FAX#      area code and number**

b. An order/call number will be furnished the supplier by the BPA caller during placement of an order. The supplier is required to insert the order/call number on the delivery ticket/invoice. Failure to include the order/call number on the delivery ticket/invoice will adversely impact the expeditious processing of payments.

c. Ordering activities may place orders as early as one working day prior to required delivery date.

d. Authorized personnel shall not order products other than those listed in this BPA.

e. Individual orders in excess of \$2,500 will be placed by DSCP authorized personnel.

**12. Additional Responsibilities of the Supplier.**

a. The supplier/supplier's authorized official shall indicate acceptance of this BPA by providing the information required at Block 16 on Page 1 of this agreement.

b. One copy of the completed BPA shall be returned to:

Defense Supply Center Philadelphia

Directorate of Subsistence DSCP-HFC

Attn: A. Riccardi, Bldg. 6C183

700 Robbins Avenue

Philadelphia, PA 19111-5092

c. The supplier is also required to complete the applicable representation/certifications at clauses 52.212-3 entitled Offeror Representations and Certifications-Commercial Items and 252.225-7000 entitled Buy American Act Balance of Payments Program Certificate.

**13. Right to Award other Contracts and Orders.****SAMPLE BPA ONLY**



The Government reserves the right to award orders to other suppliers for like products during the same performance period as this Blanket Purchase Agreement.

#### **14. Standard Industrial Classification (SIC) Code and Small Business Size Standard.**

The SIC code and small business size standard for this acquisition are 2086 and 500, respectively.

### **PROVISIONS AND CLAUSES**

#### **252.204-7004 REQUIRED CENTRAL CONTRACTOR REGISTRATION (MAR 2000) DFARS**

**(a) Definitions.**

As used in this clause--

(1) "Central Contractor Registration (CCR) database" means the primary DOD repository for contractor information required for the conduct of business with DOD.

(2) "Data Universal Numbering System (DUNS) number" means the 9-digit number assigned by Dun and Bradstreet Information Services to identify unique business entities.

(3) "Data Universal Numbering System +4 (DUNS+4) number" means the DUNS number assigned by Dun and Bradstreet plus a 4-digit suffix that may be assigned by a parent (controlling) business concern. This 4-digit suffix may be assigned at the discretion of the parent business concern for such purposes as identifying subunits or affiliates of the parent business concern.

(4) "Registered in the CCR database" means that all mandatory information, including the DUNS number or the DUNS+4 number, if applicable, and the corresponding Commercial and Government Entity (CAGE) code, is in the CCR database; the DUNS number and the CAGE code have been validated; and all edits have been successfully completed.

**(b)** (1) By submission of an offer, the offeror acknowledges the requirement that a prospective awardee must be registered in the CCR database prior to award, during performance, and through final payment of any contract

resulting from this solicitation, except for awards to foreign vendors for work to be performed outside the United States.

(2) The offeror shall provide its DUNS or, if applicable, its DUNS+4 number with its offer, which will be used by the Contracting Officer to verify that the offeror is registered in the CCR database.

(3) Lack of registration in the CCR database will make an offeror ineligible for award.

(4) DOD has established a goal of registering an applicant in the CCR database within 48 hours after receipt of a complete and accurate application via the Internet. However, registration of an applicant submitting an application through a method other than the Internet may take up to 30 days. Therefore, offerors that are not registered should consider applying for registration immediately upon receipt of this solicitation.

**SAMPLE BPA ONLY**

(c) The Contractor is responsible for the accuracy and completeness of the data within the CCR, and for any liability resulting from the Government's reliance on inaccurate or incomplete data. To remain registered in the CCR database after the initial registration, the Contractor is required to confirm on an annual basis that its information in the CCR database is accurate and complete.

(d) Offerors and contractors may obtain information on registration and annual confirmation requirements by calling 1-888-227-2423, or via the Internet at <http://www.ccr2000.com>.

**52.212-3 OFFEROR REPRESENTATIONS AND CERTIFICATIONS -- COMMERCIAL ITEMS (JAN 2001) ALTERNATE I (OCT 2000) ALTERNATE III (OCT 2000)**

(a) Definitions. As used in this provision:

"Emerging Small Business" means a small business concern whose size is no greater than 50 percent of the numerical size standard for the North American Industry Classification System (NAICS) code designated.

"Service-Disabled Veteran-Owned Small Business Concern"--

(1) Means a small business concern--

(i) Not less than 51 percent of which is owned by one or more service-disabled veterans or, in the case of any publicly owned business, not less than 51 percent of the stock of which is owned by one or more service-disabled veterans; and

(ii) The management and daily business operations of which are controlled by one or more service-disabled veterans or, in the case of a veteran with permanent and severe disability, the spouse or permanent caregiver of such veteran.

(2) Service-disabled veteran means a veteran, as defined in 38 U.S.C. 101(2), with a disability that is service-connected, as defined in 38 U.S.C. 101(16).

"Small Business Concern" means a concern, including its affiliates, that is independently owned and operated, not dominant in the field of operation in which it is bidding on Government contracts, and qualified as a small business under the criteria in 13 CFR Part 121 and size standards in this solicitation.

"Veteran-Owned Small Business Concern" means a small business concern--

(1) Not less than 51 percent of which is owned by one or more veterans (as defined at 38 U.S.C. 101(2)) or, in the case of any publicly owned business, not less than 51 percent of the stock of which is owned by one or more veterans; and

(2) The management and daily business operations of which are controlled by one or more veterans.

"Women-Owned Small Business Concern" means a small business concern--

(1) Which is at least 51 percent owned by one or more women or, in the case of any publicly owned business, at least 51 percent of the stock of which is owned by one or more women; and

(2) Whose management and daily business operations are controlled by one or more women.

"Women-Owned Business Concern" means a concern which is at least 51 percent owned by one or more women; or in the case of any publicly owned business, at least 51 percent of its stock is owned by one or more women; and whose management and daily business operations are controlled by one or more women.

(b) Taxpayer Identification Number (TIN) (26 U.S.C. 6109, 31 U.S.C. 7701).

**SAMPLE BPA ONLY**

(Not applicable if the offeror is required to provide this information to a central contractor registration database to be eligible for award.)

(1) All offerors must submit the information required in paragraphs (b)(3) through (b)(5) of this provision to comply with debt collection requirements of 31 U.S.C. 7701(c) and 3325(d), reporting requirements of 26 U.S.C. 6041, 6041A, and 6050M, and implementing regulations issued by the Internal Revenue Service (IRS).

(2) The TIN may be used by the Government to collect and report on any delinquent amounts arising out of the offeror's relationship with the Government (31 U.S.C. 7701(c)(3)). If the resulting contract is subject to the payment reporting requirements described in FAR 4.904, the TIN provided hereunder may be matched with IRS records to verify the accuracy of the offeror's TIN.

(3) *Taxpayer Identification Number (TIN).*

TIN: \_\_\_\_\_

TIN has been applied for.

TIN is not required because:

Offeror is a nonresident alien, foreign corporation, or foreign partnership that does not have income effectively connected with the conduct of a trade or business in the United States and does not have an office or place of business or a fiscal paying agent in the United States;

Offeror is an agency or instrumentality of a foreign government;

Offeror is an agency or instrumentality of the Federal government.

(4) *Type of Organization.*

Sole proprietorship;

Partnership;

Corporate entity (not tax-exempt);

Corporate entity (tax-exempt);

Government entity (Federal, State, or local);

Foreign government;

International organization per 26 CFR 1.6049-4;

Other \_\_\_\_\_.

(5) *Common Parent.*

Offeror is not owned or controlled by a common parent;

## **52.212-3 OFFEROR REPRESENTATIONS AND CERTIFICATIONS -- COMMERCIAL ITEMS (JAN 2001) ALTERNATE I (OCT 2000) ALTERNATE III (OCT 2000) (CONT'D)**

Name and TIN of common parent:

Name \_\_\_\_\_

TIN \_\_\_\_\_

(c) Offerors must complete the following representations when the resulting contract is to be performed inside the United States, its territories or possessions, Puerto Rico, the Trust Territory of the Pacific Islands, or the District of Columbia. Check all that apply.

**SAMPLE BPA ONLY**(1) Small Business Concern.

The offeror represents as part of its offer that it is, is not a small business concern.

(2) Veteran-Owned Small Business Concern.

[Complete only if the offeror represented itself as a small business concern in paragraph (c)(1) of this provision.]

The offeror represents as part of its offer that it is, is not a veteran-owned small business concern.

(3) Service-Disabled Veteran-Owned Small Business Concern.

[Complete only if the offeror represented itself as a veteran-owned small business concern in paragraph (c)(2) of this provision.]

The offeror represents as part of its offer that it is, is not a service-disabled veteran-owned small business concern.

(4) Small Disadvantaged Business Concern.

[Complete only if the offeror represented itself as a small business concern in paragraph (c)(1) of this provision.]

The offeror represents, for general statistical purposes, that it is, is not, a small disadvantaged business concern as defined in 13 CFR 124.1002.

(5) Women-Owned Small Business Concern.

[Complete only if the offeror represented itself as a small business concern in paragraph (c)(1) of this provision.]

The offeror represents that it is, is not a women-owned small business concern.

**NOTE:** Complete paragraphs (c)(6) and (c)(7) only if this solicitation is expected to exceed the simplified acquisition threshold (i.e. \$100,000.00).

(6) Women-Owned Business Concern (other than small business concern).

[Complete only if the offeror is a women-owned business concern and did not represent itself as a small business concern in paragraph (c)(1) of this provision.]

The offeror represents that it is a women-owned business concern.

(7) Tie Bid Priority for Labor Surplus Area Concerns.

If this is an invitation for bid, small business offerors may identify the labor surplus areas in which costs to be incurred on account of manufacturing or production (by offeror or first-tier subcontractors) amount to more than 50 percent of the contract price: \_\_\_\_\_.

(8) *Small Business Size for the Small Business Competitiveness Demonstration Program and for the Targeted Industry Categories under the Small Business Competitiveness Demonstration Program.*

[Complete only if the offeror has represented itself to be a small business concern under the size standards for this solicitation.]

(i) [Complete only for solicitations indicated in an addendum as being set-aside for emerging small businesses in one of the four designated industry groups (DIGs).]

**SAMPLE BPA ONLY**

The offeror represents as part of its offer that it is, is not an emerging small business.  
 (ii) [Complete only for solicitations indicated in an addendum as being for one of the targeted industry categories (TICs) or four designated industry groups (DIGs).]

Offeror represents as follows:

(A) Offeror's number of employees for the past 12 months (check the Employees column if size standard stated in the solicitation is expressed in terms of number of employees); or

(B) Offeror's average annual gross revenue for the last 3 fiscal years (check the Average Annual Gross Number of Revenues column if size standard stated in the solicitation is expressed in terms of annual receipts).

**52.212-3 OFFEROR REPRESENTATIONS AND CERTIFICATIONS -- COMMERCIAL ITEMS (JAN 2001) ALTERNATE I (OCT 2000) ALTERNATE III (OCT 2000) (CONT'D)**

(Check one of the following):

<u>Number of Employees</u>	<u>Average Annual Gross Revenues</u>
<input type="checkbox"/> 50 or fewer	<input type="checkbox"/> \$1 million or less
<input type="checkbox"/> 51 - 100	<input type="checkbox"/> \$1,000,001 - \$2 million
<input type="checkbox"/> 101 - 250	<input type="checkbox"/> \$2,000,001 - \$3.5 million
<input type="checkbox"/> 251 - 500	<input type="checkbox"/> \$3,500,001 - \$5 million
<input type="checkbox"/> 501 - 750	<input type="checkbox"/> \$5,000,001 - \$10 million
<input type="checkbox"/> 751 - 1,000	<input type="checkbox"/> \$10,000,001-\$17 million
<input type="checkbox"/> Over 1,000	<input type="checkbox"/> Over \$17 million

(9) [Complete only if the solicitation contains the clause at FAR 52.219-23, Notice of Price Evaluation Adjustment for Small Disadvantaged Business Concerns, or FAR 52.219-25, Small Disadvantaged Business Participation Program—Disadvantaged Status and Reporting, and the offeror desires a benefit based on its disadvantaged status.]

(i) General.

The offeror represents that either--

(A) It is, is not certified by the Small Business Administration as a small disadvantaged business concern and is identified, on the date of this representation, as a certified small disadvantaged business concern in the database maintained by the Small Business Administration (PRO-Net), and that no material change in disadvantaged ownership and control has occurred since its certification, and, where the concern is owned by one or more individuals claiming disadvantaged status, the net worth of each individual upon whom the certification is based does not exceed \$750,000 after taking into account the applicable exclusions set forth at 13 CFR 124.104(c)(2); or

(B) It has, has not submitted a completed application to the Small Business Administration or a Private Certifier to be certified as a small disadvantaged business concern in accordance with 13 CFR 124, Subpart B, and a decision on that

**SAMPLE BPA ONLY**

application is pending, and that no material change in disadvantaged ownership and control has occurred since its application was submitted.

(ii) *Joint Ventures under the Price Evaluation Adjustment for Small Disadvantaged Business Concerns.*

The offeror represents, as part of its offer, that it is a joint venture that complies with the requirements in 13 CFR 124.1002(f) and that the representation in paragraph (c)(7)(i) of this provision is accurate for the small disadvantaged business concern that is participating in the joint venture.

*[The offeror shall enter the name of the small disadvantaged business concern that is participating in the joint venture: \_\_\_\_\_.]*

(10) (Complete if the offeror has represented itself as disadvantaged in paragraph (c)(2) or (c)(9) of this provision.) *[The offeror shall check the category in which its ownership falls]:*

\_\_\_\_\_ Black American.

\_\_\_\_\_ Hispanic American.

\_\_\_\_\_ Native American

(American Indians, Eskimos, Aleuts, or Native Hawaiians).

\_\_\_\_\_ Asian-Pacific American

(persons with origins from Burma, Thailand, Malaysia, Indonesia, Singapore, Brunei, Japan, China, Taiwan, Laos, Cambodia

(Kampuchea), Vietnam, Korea, The Philippines, U.S. Trust Territory of

the Pacific Islands (Republic of Palau), Republic of the Marshall

Islands, Federated States of Micronesia, the Commonwealth of the

Northern Mariana Islands, Guam, Samoa, Macao, Hong Kong, Fiji,

Tonga, Kiribati, Tuvalu, or Nauru).

\_\_\_\_\_ Subcontinent Asian (Asian-Indian) American

(persons with origins from India, Pakistan, Bangladesh, Sri Lanka, Bhutan, the Maldives Islands, or Nepal).

\_\_\_\_\_ Individual/concern, other than one of the preceding.

(11) HUBZone Small Business Concern.

### **52.212-3 OFFEROR REPRESENTATIONS AND CERTIFICATIONS -- COMMERCIAL ITEMS (JAN 2001) ALTERNATE I (OCT 2000) ALTERNATE III (OCT 2000) (CONT'D)**

*[Complete only if the offeror represented itself as a small business concern in paragraph (c)(1) of this provision.]*

The offeror represents as part of its offer that--

(i) It is, is not a HUBZone small business concern listed, on the date of this representation, on the List of Qualified HUBZone Small Business Concerns maintained by the Small Business Administration, and no material change in ownership and control, principal place of ownership, or HUBZone employee percentage has occurred since it was certified by the Small Business Administration in accordance with 13 CFR part 126; and

**SAMPLE BPA ONLY**

(ii) It is, is not a joint venture that complies with the requirements of 13 CFR part 126, and the representation in paragraph (c)(11)(i) of this provision is accurate

for the HUBZone small business concern or concerns that are participating in the joint venture. [The offeror shall enter the name or names of the HUBZone small business concern or concerns that are participating in the joint venture:

\_\_\_\_\_. Each HUBZone small business concern participating in the joint venture shall submit a separate signed copy of the HUBZone representation.

**(d) Representations required to implement provisions of Executive Order 11246--**

**(1) Previous Contracts and Compliance.**

The offeror represents that--

(i) It has, has not, participated in a previous contract or subcontract subject to the Equal Opportunity clause of this solicitation; and

(ii) It has, has not, filed all required compliance reports.

**(2) Affirmative Action Compliance.**

The offeror represents that--

(i) It has developed and has on file, has not developed and does not have on file, at each establishment, affirmative action programs required by rules and regulations of the Secretary of Labor (41 CFR Subparts 60-1 and 60-2), or

(ii) It has not previously had contracts subject to the written affirmative action programs requirement of the rules and regulations of the Secretary of Labor.

**(e) Certification Regarding Payments to Influence Federal Transactions (31 U.S.C. 1352).**

(Applies only if the contract is expected to exceed \$100,000.)

By submission of its offer, the offeror certifies to the best of its knowledge and belief that no Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress or an employee of a Member of Congress on his or her behalf in connection with the award of any resultant contract.

**(f) Buy American Act--Balance of Payments Program Certificate.**

(The certificate in DFARS 252.225-7000 or 7006 shall be completed if it is provided as an Attachment to 52.212-3.)

**(g) Buy American Act--North American Free Trade Agreement--Israeli Trade Act--Balance of Payments Program Certificate.**

(The certificate in DFARS 252.225-7035 shall be completed if it is provided as an Attachment to 52.212-3.)

**(h) Certification Regarding Debarment, Suspension or Ineligibility for Award (Executive Order 12549).**

(Applies only if the contract value is expected to exceed the simplified acquisition threshold.)

The offeror certifies, to the best of its knowledge and belief, that--

(1) The offeror and/or any of its principals are, are not presently debarred, suspended, proposed for debarment, or declared ineligible for the award of contracts by any Federal agency;

(3) Have, have not, within a three-year period preceding this offer, been convicted of or had a civil judgment rendered against them for: commission

**SAMPLE BPA ONLY**

of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a Federal, state or local government contract or subcontract; violation of Federal or state antitrust statutes relating to the submission of offers; or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, tax evasion, or receiving stolen property;

(3) Are, are not presently indicted for, or otherwise criminally or civilly charged by a Government entity with, commission of any of these offenses; and

(4) (i) The offeror, aside from the offenses enumerated in paragraphs (1), (2), and (3) of this paragraph (h), has not within the past three years, relative to tax, labor and employment, environmental, antitrust, or consumer protection laws—

(A) Been convicted of a Federal or state felony (or has any Federal or state felony indictments currently pending against them); or

**52.212-3 OFFEROR REPRESENTATIONS AND CERTIFICATIONS -- COMMERCIAL ITEMS (JAN 2001) ALTERNATE I (OCT 2000) ALTERNATE III (OCT 2000) (CONT'D)**

(B) Had a Federal court judgment in a civil case brought by the United States rendered against them; or

(C) Had an adverse decision by a Federal administrative law judge, board, or commission indicating a willful violation of law.

(ii) If the offeror has responded affirmatively, the offeror shall provide additional information requested by the Contracting Officer.

**ATTACHMENT TO 52.212-3****252.225-7000 BUY AMERICAN ACT BALANCE OF PAYMENTS PROGRAM  
CERTIFICATE****(SEP 1999) DFARS****(a) Definitions.**

As used in this clause--

(1) Foreign person means any person other than a United States person as defined in Section 16(2) of the Export Administration Act of 1979 (50 U.S.C. App. Sec. 2415).

(2) United States person is defined in Section 16(2) of the Export Administration Act of 1979 and means any United States resident or national (other than an individual resident outside the United States and employed by other than a United States person), any domestic concern (including any permanent domestic establishment of any foreign concern), and any foreign subsidiary or affiliate (including any permanent foreign establishment) of any domestic concern which is controlled in fact by such domestic concern, as determined under regulations of the President.

**(b) Certification.**



**SAMPLE BPA ONLY**

By submitting this offer, the Offeror, if a foreign person, company or entity certifies that it--

- (1) Does not comply with the Secondary Arab Boycott of Israel; and
- (2) Is not taking or knowingly agreeing to take any action, with respect to the Secondary Boycott of Israel by Arab countries, which 50 U.S.C. App. Sec. 2407(a) prohibits a United States person from taking.

**(c) *Representation of Extent of Transportation by Sea.*** (This representation does not apply to solicitations for the direct purchase of ocean transportation services).

(1) The Offeror shall indicate by checking the appropriate blank in paragraph (c)(2) of this provision whether transportation of supplies by sea is anticipated under the resultant contract. The term "supplies" is defined in the Transportation of Supplies by Sea clause of this solicitation.

(2) Representation.

The Offeror represents that it--

\_\_\_ Does anticipate that supplies will be transported by sea in the performance of any contract or subcontract resulting from this solicitation.

\_\_\_ Does not anticipate that supplies will be transported by sea in the performance of any contract or subcontract resulting from this solicitation.

(3) Any contract resulting from this solicitation will include clause 252.247-7023, Transportation of Supplies by Sea clause. If the Offeror represents that it will not use ocean transportation, the resulting contract will also include the Defense Federal Acquisition Regulation Supplement clause at 252.247-7024, Notification of Transportation of Supplies by Sea.

**52.212-4 CONTRACT TERMS AND CONDITIONS - COMMERCIAL ITEMS (MAY 1999)****(a) *Inspection/Acceptance.***

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The Government reserves the right to inspect or test any supplies or services that have been tendered for acceptance. The Government may require repair or replacement of nonconforming supplies or reperformance of nonconforming services at no increase in contract price. The Government must exercise its post-acceptance rights--

(1) within a reasonable time after the defect was discovered or should have been discovered; and

(2) before any substantial change occurs in the condition of the item, unless the change is due to the defect in the item.

**(b) *Assignment.***

The Contractor or its assignee's rights to be paid amounts due as a result of performance of this contract, may be assigned to a bank, trust company, or other financing institution, including any Federal lending agency in accordance with the Assignment of Claims Act (31 U.S.C. 3727).

**SAMPLE BPA ONLY****(c) Changes.**

Changes in the terms and conditions of this contract may be made only by written agreement of the parties.

**(d) Disputes.**

This contract is subject to the Contract Disputes Act of 1978, as amended (41 U.S.C. 601-613). Failure of the parties to this contract to reach agreement on any request for equitable adjustment, claim, appeal or action arising under or relating to this contract shall be a dispute to be resolved in accordance with the clause at FAR 52.233-1, Disputes, which is incorporated herein by reference. The Contractor shall proceed diligently with performance of this contract, pending final resolution of any dispute arising under the contract.

**(e) Definitions.**

The clause at FAR 52.202-1, Definitions, is incorporated herein by reference.

**(f) Excusable Delays.**

The Contractor shall be liable for default unless nonperformance is caused by an occurrence beyond the reasonable control of the Contractor and without its fault or negligence such as, acts of God or the public enemy, acts of the Government in either its sovereign or contractual capacity, fires, floods, epidemics, quarantine restrictions, strikes, unusually severe weather, and delays of common carriers. The Contractor shall notify the Contracting Officer in writing as soon as it is reasonably possible after the commencement of any excusable delay, setting forth the full particulars in connection therewith, shall remedy such occurrence with all reasonable dispatch, and shall promptly give written notice to the Contracting Officer of the cessation of such occurrence.

**(g) Invoice.**

The Contractor shall submit an original invoice and three copies (or electronic invoice, if authorized) to the address designated in the contract to receive invoices. An invoice must include--

- (1) Name and address of the Contractor;
- (2) Invoice date;
- (3) Contract number, contract line item number and, if applicable, the order number;
- (4) Description, quantity, unit of measure, unit price and extended price of the items delivered;
- (5) Shipping number and date of shipment including the bill of lading number and weight of shipment if shipped on Government bill of lading;
- (6) Terms of any prompt payment discount offered;
- (7) Name and address of official to whom payment is to be sent; and
- (8) Name, title, and phone number of person to be notified in event of defective invoice.

Invoices will be handled in accordance with the Prompt Payment Act (31 U.S.C. 3903) and Office of Management and Budget (OMB) Circular A-125, Prompt Payment. Contractors are encouraged to assign an identification number to each invoice.

**(h) Patent Indemnity.**

**SAMPLE BPA ONLY**

The Contractor shall indemnify the Government and its officers, employees and agents against liability, including costs, for actual or alleged direct or contributory infringement of, or inducement to infringe, any United

States or foreign patent, trademark or copyright, arising out of the performance of this contract, provided the Contractor is reasonably notified of such claims and proceedings.

**(i) Payment.**

Payment shall be made for items accepted by the Government that have been delivered to the delivery destinations set forth in this contract. The Government will make payment in accordance with the Prompt Payment Act (31 U.S.C. 3903) and Office of Management and Budget (OMB) Circular A-125, Prompt Payment. If the Government makes payment by Electronic Funds Transfer (EFT), see 52.212-5(b) for the appropriate EFT clause. In connection with any discount offered for early payment, time shall be computed from the date of the invoice. For

**52.212-4 CONTRACT TERMS AND CONDITIONS - COMMERCIAL ITEMS (MAY 1999) (CONT'D)**

The purpose of computing the discount earned, payment shall be considered to have been made on the date which appears on the payment check or the specified payment date if an electronic funds transfer payment is made.

**(j) Risk of Loss.**

Unless the contract specifically provides otherwise, risk of loss or damage to the supplies provided under this contract shall remain with the Contractor until, and shall pass to the Government upon:

- (1) Delivery of the supplies to a carrier, if transportation is f.o.b. origin, or
- (2) Delivery of the supplies to the Government at the destination specified in the contract, if transportation is f.o.b. destination.

**(k) Taxes.**

The contract price includes all applicable Federal, State, and local taxes and duties.

**(l) Termination for the Government's Convenience.**

The Government reserves the right to terminate this contract, or any part hereof, for its sole convenience. In the event of such termination, the Contractor shall immediately stop all work hereunder and shall immediately cause any and all of its suppliers and subcontractors to cease work. Subject to the terms of this contract, the Contractor shall be paid a percentage of the contract price reflecting the percentage of the work performed prior to the notice of termination, plus reasonable charges the Contractor can demonstrate to the satisfaction of the Government using its standard record keeping system, have resulted from the termination. The Contractor shall not be required to comply with the cost accounting

standards or contract cost principles for this purpose. This paragraph does not give the  
**SAMPLE BPA ONLY**

Government any right to audit the Contractor's records. The Contractor shall not be paid for any work performed or costs incurred which reasonably could have been avoided.

**(m) Termination for Cause.**

The Government may terminate this contract, or any part hereof, for cause in the event of any default by the Contractor, or if the Contractor fails to comply with any contract terms and conditions, or fails to provide the Government, upon request, with adequate assurances of future performance. In the event of termination for cause, the Government shall not be liable to the Contractor for any amount for supplies or services not accepted, and the Contractor shall be liable to the Government for any and all rights and remedies provided by law. If it is determined that the Government improperly terminated this contract for default, such termination shall be deemed a termination for convenience.

**(n) Title.**

Unless specified elsewhere in this contract, title to items furnished under this contract shall pass to the Government upon acceptance, regardless of when or where the Government takes physical possession.

**(o) Warranty.**

The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.

**(p) Limitation of Liability.**

Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the Government for consequential damages resulting from any defect or deficiencies in accepted items.

**(q) Other Compliances.**

The Contractor shall comply with all applicable Federal, State and local laws, executive orders, rules and regulations applicable to its performance under this contract.

**(r) Compliance with Laws Unique to Government Contracts.**

The Contractor agrees to comply with 31 U.S.C. 1352 relating to limitations on the use of appropriated funds to influence certain Federal contracts; 18 U.S.C. 431 relating to officials not to benefit; 40 U.S.C. 327, et seq., Contract Work Hours and Safety Standards Act; 41 U.S.C. 51-58, Anti-Kickback Act of 1986; 41 U.S.C. 265 and 10 U.S.C. 2409 relating to whistleblower protections; 49 U.S.C. 40118, Fly American; and 41 U.S.C. 423 relating to procurement integrity.

**(s) Order of Precedence.**

Any inconsistencies in this solicitation or contract shall be resolved by giving precedence in the following order:

- (1) the schedule of supplies/services;
- (2) the Assignments, Disputes, Payments, Invoice, Other Compliances, and Compliance with Laws Unique to Government Contracts paragraphs of this clause;

**SAMPLE BPA ONLY**

- (3) the clause at 52.212-5;
- (4) addenda to this solicitation or contract, including any license agreements for computer software;
- (5) solicitation provisions if this is a solicitation;
- (6) other paragraphs of this clause;

**52.212-4 CONTRACT TERMS AND CONDITIONS - COMMERCIAL ITEMS (MAY 1999) (CONT'D)**

- (7) the Standard Form 1449;
- (8) other documents, exhibits, and attachments; and
- (9) the specification.

***The following paragraphs of 52.212-4 are amended as indicated below:***

**1. Paragraph (a), Inspection/Acceptance.**

*Add the following sentence:*

For supplies which are improperly marked, coded, or packaged, the Contracting Officer shall have the option to reject such supplies.

**2. Paragraph (i), Payment.**

Delete the 1<sup>st</sup> sentence and substitute the following:

**Fast Payment** procedures apply. The Government will pay invoices based on the Contractor's delivery of supplies to a post office or common carrier (or, in shipments by other means), to the point of first receipt by the Government.

**52.212-5 CONTRACT TERMS AND CONDITIONS REQUIRED TO IMPLEMENT STATUTES OR EXECUTIVE ORDERS - COMMERCIAL ITEMS (AUG 2000)**

**(a)** The Contractor shall comply with the following FAR clauses, which are incorporated in this contract by reference, to implement provisions of law or executive orders applicable to acquisitions of commercial items:

- (1) **52.222-3**, Convict Labor (E.O. 11755).
- (2) **52.225-13**, Restrictions on Certain Foreign Purchases (E.O.'s 12722, 12724, 13059, and 13067).
- (3) **52.233-3**, Protest After Award (31 U.S.C. 3553).

**SAMPLE BPA ONLY**

**(b)** The Contractor shall comply with the FAR clauses in this paragraph (b) which the contracting officer has indicated as being incorporated in this contract by reference to implement provisions of law or executive orders applicable to acquisitions of commercial items or components:

- ☐ (1) 52.203-6, **Restrictions on Subcontractor Sales to the Government, with Alternate I** (41 U.S.C. 253g and 10 U.S.C. 2402).
- ☐ (2) 52.219-3, **Notice of Total HUBZone Small Business Set-Aside (Jan 1999).**
- ☐ (3) 52.219-4, **Notice of Price Evaluation Preference for HUBZone Small Business Concerns (Jan 1999)** (if the offeror elects to waive the preference, it shall so indicate in its offer).
- ☐ (4)(i) 52.219-5, **Very Small Business Set-Aside (Pub. L. 103-403, section 304, Small Business Reauthorization and Amendments Act of 1994).**
- ☐ (4)(ii) Alternate I to 52.219-5.
- ☐ (4)(iii) Alternate II to 52.219-5.
- ☐ (5) **52.219-8, Utilization of Small, Small Disadvantaged and Women-Owned Small Business Concerns (15 U.S.C. 637 (d)(2) and (3)).**
- ☐ (6) **52.219-9, Small, Small Disadvantaged and Women-Owned Small Business Subcontracting Plan (15 U.S.C. 637 (d)(4)).**
- ☐ (7) **52.219-14, Limitation on Subcontracting (15 U.S.C. 637(a)(14)).**
- ☐ (8)(i) **52.219-23, Notice of Price evaluation Adjustment for Small Disadvantaged Business Concerns (Pub L. 103-355, section 7102, and 10 U.S.C. 2323)** (if the offeror elects to waive the adjustment, it shall so indicate in its offer).
- ☐ (8)(ii) **Alternate I** of 52.219-23.
- ☐ (9) **52.219-25, Small Disadvantaged Business Participation Program—Disadvantaged Status and Reporting (Pub. L. 103-355, section 7102, And 10 U.S.C. 2323).**
- ☐ (10) **52.219-26, Small Disadvantaged Business Participation Program—Incentive Subcontracting (Pub. L. 103-355, section 7102, and 10 U.S.C. 2323).**
- ☒ (11) **52.222-21, Prohibition of Segregated Facilities (Feb 1999).**
- ☒ (12) **52.222-26, Equal Opportunity (E.O. 11246).**
- ☐ (13) **52.222-35, Affirmative Action for Disabled Veterans and Veterans of the Vietnam Era (38 U.S.C. 4212).**
- ☒ (14) **52.222-36, Affirmative Action for Workers with Disabilities (29 U.S.C. 793).**
- ☐ (15) **52.222-37, Employment Reports on Disabled Veterans and Veterans of the Vietnam Era (38 U.S.C. 4212).**
- ☐ (16)(i) **52.223-9, Estimate of Percentage of Recovered Material Content for EPA-Designated Products (42 U.S.C. 6962(c)(3)(A)(ii)).**
- ☐ (16)(ii) **Alternate I** of 52.223-9 (42 U.S.C. 6962(i)(2)(C)).

**SAMPLE BPA ONLY**

*Paragraphs (17) through (19) are not applicable and have been deleted.*

- \_\_\_ (20) **52.225-13**, Restriction on Certain Foreign Purchase (E.O. 12722, 12724, 13059, 13067, 13121, and 13129).
- \_\_\_ (21) **52.225-15**, Sanctioned European Union Country End Products (E.O. 12849).
- \_\_\_ (22) **52.225-16**, Sanctioned European Union Country Services (E.O. 12849).
- X (23) **52.232-33**, Payment by Electronic Funds Transfer--Central Contractor Registration (31 U.S.C. 3332).
- \_\_\_ (24) **52.232-34**, Payment by Electronic Funds Transfer--Other than

**52.212-5 CONTRACT TERMS AND CONDITIONS REQUIRED TO IMPLEMENT  
STATUTES OR EXECUTIVE ORDERS - COMMERCIAL ITEMS (AUG  
2000)(CONT'D)**

- \_\_\_ (25) Central Contractor Registration (31 U.S.C. 3332).
- \_\_\_ (25) **52.232-36**, Payment by Third Party (31 U.S.C. 3332).
- \_\_\_ (26) **52.239-1**, Privacy or Security Safeguards (5 U.S.C. 552a)
- \_\_\_ (27)(i) **52.247-64**, Preference for Privately Owned U.S. Flag Commercial Vessels (46 U.S.C. 1241).
- \_\_\_ (27)(ii) **Alternate I** of 52.247-64.

**(c)** The Contractor shall comply with the FAR clauses in this paragraph (c), applicable to commercial services, which the Contracting Officer has indicated as being incorporated in this contract by reference to implement provisions of law or executive orders applicable to acquisitions of commercial items or components:

- \_\_\_ (1) **52.222-41**, Service Contract Act of 1965, as amended (41 U.S.C. 351, et seq.).
- \_\_\_ (2) **52.222-42**, Statement of Equivalent Rates for Federal Hires (29 U.S.C. 206 and 41 U.S.C. 351, et seq.).
- \_\_\_ (3) **52.222-43**, Fair Labor Standards Act and Service Contract Act - Price Adjustment (Multiple Year and Option Contracts) 29 U.S.C. 206 and 41 U.S.C. 351, et seq.).
- \_\_\_ (4) **52.222-44**, Fair Labor Standards Act and Service Contract Act - Price Adjustment (29 U.S.C. 206 and 41 U.S.C. 351, et seq.).
- \_\_\_ (5) **52.222-47**, SCA Minimum Wages and Fringe Benefits Applicable to Successor Contract Pursuant to Predecessor Contractor Collective Bargaining Agreement (CBA) (41 U.S.C. 351, et seq.).
- \_\_\_ (6) **52.222-50**, Nondisplacement of Qualified Workers (Executive Order 12933).

**(d) Comptroller General Examination of Record.**

The Contractor shall comply with the provisions of this paragraph (d) if this contract was awarded using other than sealed bid, is in excess of the simplified

**SAMPLE BPA ONLY**

acquisition threshold, and does not contain the clause at 52.215-2, Audit and Records - Negotiation.

(1) The Comptroller General of the United States, or an authorized representative of the Comptroller General, shall have access to and right to examine any of the Contractor's directly pertinent records involving transactions related to this contract.

(2) The Contractor shall make available at its offices at all reasonable times the records, materials, and other evidence for examination, audit, or reproduction, until 3 years after final payment under this contract or for any shorter period specified in FAR Subpart 4.7, Contractor Records Retention, of the other clauses of this contract. If this contract is completely or partially terminated, the records relating to the work terminated shall be made available for 3 years after any resulting final termination settlement. Records relating to appeals under the disputes clause or to litigation or the settlement of claims arising under or relating to this contract shall be made available until such appeals, litigation, or claims are finally resolved.

(3) As used in this clause, records include books, documents, accounting procedures and practices, and other data, regardless of type and regardless of form. This does not require the Contractor to create or maintain any record that the Contractor does not maintain in the ordinary course of business or pursuant to a provision of law.

(e) Notwithstanding the requirements of the clauses in paragraphs (a), (b), (c) or (d) of this clause, the Contractor is not required to include any FAR clause, other than those listed below (and as may be required by an addenda to this paragraph to establish the reasonableness of prices under Part 15), in a subcontract for commercial items or commercial components--

(1) **52.222-26**, Equal Opportunity (E.O. 11246);

(2) **52.222-35**, *Affirmative Action for Disabled Veterans and Veterans of the Vietnam Era* (38 U.S.C. 4212);

(3) **52.222-36**, Affirmative Action for Workers with Disabilities (29 U.S.C. 793);

(4) **52.247-64**, Preference for Privately-Owned U.S.-Flag Commercial Vessels (46 U.S.C.

1241) (flow down not required for subcontracts awarded beginning May 1, 1996);

and

(5) **52.222-41**, Service Contract Act of 1965, as amended (41 U.S.C. 351, et seq.).

**252.212-7001 CONTRACT TERMS AND CONDITIONS REQUIRED TO IMPLEMENT STATUTES OR EXECUTIVE ORDERS APPLICABLE TO DEFENSE ACQUISITIONS OF COMMERCIAL ITEMS (MAR 2000) DFARS**

(a) The Contractor agrees to comply with any clause that is checked on the following list of DFARS clauses which, if checked, is included in this contract by reference to implement provisions of law or Executive Orders applicable to acquisitions of commercial items or components.

  X   **252.205-7000** Provision of Information to Cooperative Agreement Holders (10 U.S.C. 2416).



**SAMPLE BPA ONLY**

- ☒ **252.206-7000** Domestic Source Restriction (10 U.S.C. 2304).
- ☐ **252.219-7003** Small, Small Disadvantaged and Women-Owned Small Business Subcontracting Plan (DOD Contracts)(15 U.S.C. 637).
- ☒ **252.225-7001** Buy American Act and Balance of Payments Program 41 U.S.C. 10a-10d, E.O. 10582).
- ☐ **252.225-7007** Buy American Act--Trade Agreements--Balance of Payments Program (41 U.S.C. 10a-10d, 19 U.S.C. 2501-2518, and 19 U.S.C. 3301 note).
- ☒ **252.225-7012** Preference for Certain Domestic Commodities.
- ☐ **252.225-7014** Preference for Domestic Specialty Metals (10 U.S.C. 2241 note).
- ☐ **252.225-7015** Preference for Domestic Hand or Measuring Tools (10 U.S.C. 2241 note).
- ☐ **252.225-7021** Trade Agreements (19 U.S.C. 2501-2518 and 19 U.S.C. 3301 note).
- ☐ **252.225-7027** Restriction on Contingent Fees for Foreign Military Sales (22 U.S.C.2779).
- ☒ **252.225-7028** Exclusionary Policies and Practices of Foreign Governments (22 U.S.C. 2755).
- ☐ **252.225-7036** Buy American Act--North American Free Trade Agreement Implementation Act--Balance of Payment Program (\_\_\_Alternate I) (41.U.S.C. 10a-10d and 19 U.S.C. 3301 note).
- ☐ **252.227-7015** Technical Data -- Commercial Items (10 U.S.C. 2320).
- ☐ **252.227-7037** Validation of Restrictive Markings on Technical Data (10 U.S.C. 2321).
- ☐ **252.243-7002** Requests for Equitable Adjustment (10 U.S.C. 2410).
- ☐ **252.247-7023** Transportation of Supplies by Sea (\_\_\_Alternate I) (\_\_\_Alternate II) (10 U.S.C. 2631).
- ☐ **252.247-7024** Notification of Transportation of Supplies by Sea (10 U.S.C. 2631).

**(b)** In addition to the clauses listed in paragraph (e) of the Contract Terms and Conditions Required to Implement Statutes or Executive Orders-Commercial Items clause of this contract (Federal Acquisition Regulation 52.212-5), the contractor shall include the terms of the following clauses, if applicable, in subcontracts for commercial items or commercial components, awarded at any tier under this contract:

**252.225-7014** Preference for Domestic Specialty Metals, Alternate I (10 U.S.C. 2241 note).

**252.247-7023** Transportation of Supplies by Sea (10U.S.C. 2631).

**252.247-7024** Notification of Transportation of Supplies by Sea (10U.S.C. 2631).

**SAMPLE BPA ONLY****52.233-9000 AGENCY PROTESTS (SEP 1996) DLAD**

Companies protesting this procurement may file a protest 1) with the contracting officer, or 2) with the General Accounting Office, or 3) pursuant to Executive Order 12979, with the activity for a decision at a level above the contracting officer. Protests filed with the activity should be addressed to the contracting officer, but should clearly state that they are an "Agency Level Protest under Executive Order 12979." The contracting officer will forward the protest to the appropriate official for decision. (This process allows for a higher level decision on the initial protest; it is not a review of a contracting officer's decision on a protest filed with the contracting officer.) Absent a clear indication of the intent to file an agency level protest, protests will be presumed to be protests to the contracting officer.

**52.233-9001 DISPUTES: AGREEMENT TO USE ALTERNATIVE DISPUTE RESOLUTION (JUN 2001) DLAD**

(a) The parties agree to negotiate with each other to try to resolve any disputes that may arise. If unassisted negotiations are unsuccessful, the parties will use alternative dispute resolution (ADR) techniques to try to resolve the dispute. Litigation will only be considered as a last resort when ADR is unsuccessful or has been documented by the party rejecting ADR to be inappropriate for resolving the dispute.

(b) Before either party determines ADR inappropriate, that party must discuss the use of ADR with the other party. The documentation rejecting ADR must be signed by an official authorized to bind the contractor (see FAR 52.233-1), or, for the Agency, by the contracting officer, and approved at a level above the contracting officer after consultation with the ADR Specialist and with legal counsel (see DLA Directive 5145.1).  
- SAMPLE ONLY-

Contractor personnel are also encouraged to include the ADR Specialist in their discussions with the contracting officer before determining ADR to be inappropriate.

(c) If you wish to opt out of this clause, check here [ ]. Alternate wording may be negotiated with the contracting officer.

**52.252-2 CLAUSES INCORPORATED BY REFERENCE (FEB 1998)**

This contract incorporates one or more clauses by reference, with the same force and effect as if they were given in full text. Upon request, the Contracting Officer will make their full text available. Also, the full text of a clause may be accessed electronically at this address: <http://www.procregs.hq.dla.mil/icps.htm>.

NOTE: EXTREMELY IMPORTANT - These have been separated into a section for your convenience as many require vendor response and completion.

## CONTRACT CLAUSES

**52.212-1 INSTRUCTIONS TO OFFERORS – COMMERCIAL ITEMS (OCT 2000)**

(a) North American Industry Classification System (NAICS) Code and Small Business Size Standard.

The NAICS code and small business size standard for this acquisition appear in Block 10 of the solicitation cover sheet (SF 1449). However, the small business size standard for a concern which submits an offer in its own name, but which proposes to furnish an item which it did not itself manufacture, is 100 employees.

(b) Submission of Offers.

Submit signed and dated offers to the office specified in this solicitation at or before the exact time specified in this solicitation. Offers may be submitted on the SF 1449, letterhead stationery, or as otherwise specified in the solicitation. As a minimum, offers must show--

- (1) The solicitation number;
- (2) The time specified in the solicitation for receipt of offers;
- (3) The names, address, and telephone number of the offeror;
- (4) A technical description of the items being offered in sufficient detail to evaluate compliance with the requirements in the solicitation. This may include product literature, or other documents, if necessary;
- (5) Terms of any express warranty;
- (6) Price and any discount terms;
- (7) "Remit to" address, if different than mailing address;
- (8) A completed copy of the representations and certifications at FAR 52.212-3;
- (9) Acknowledgment of Solicitation Amendments;
- (10) Past performance information, when included as an evaluation factor, to include recent and relevant contracts for the same or similar items and other references (including contract numbers, points of contact with telephone numbers and other relevant information); and
- (11) If the offer is not submitted on the SF 1449, include a statement specifying the extent of agreement with all terms, conditions, and provisions included in the

solicitation. Offers that fail to furnish required representations or information, or reject the terms and conditions of the solicitation may be excluded from consideration.

(c) Period for Acceptance of Offers.

The offeror agrees to hold the prices in its offer firm for 60 calendar days from the date specified for receipt of offers, unless another time period is specified in an addendum to the solicitation.

(d) Product Samples.

When required by the solicitation, product samples shall be submitted at or prior to the time specified for receipt of offers. Unless otherwise specified in this solicitation, these samples shall be submitted at no expense to the Government, and returned at the sender's request and expense, unless they are destroyed during preaward testing.

(e) Multiple Offers.

Offerors are encouraged to submit multiple offers presenting alternative terms and conditions or commercial items for satisfying the requirements of this solicitation. Each offer submitted will be evaluated separately.

(f) Late Submissions, Modifications, Revisions, and Withdrawals of Offers.

(1) Offerors are responsible for submitting offers, and any modifications, revisions, or withdrawals, so as to reach the Government office designated in the solicitation by the time specified in the solicitation. If no time is specified in the solicitation, the time for receipt is 4:30 p.m., local time, for the designated Government office on the date that offers or revisions are due.

(2)(i) Any offer, modification, revision, or withdrawal of an offer received at the Government office designated in the solicitation after the exact time specified for receipt of offers is "late" and will not be considered unless it is received before award is made, the Contracting Officer determines that accepting the late offer would not unduly delay the acquisition; and—

(A) If it was transmitted through an electronic commerce method authorized by the solicitation, it was received at the initial point of entry to the Government infrastructure not later than 5:00 p.m. one working day prior to the date specified for receipt of offers; or

(B) There is acceptable evidence to establish that it was received at the Government installation designated for receipt of offers and was under the Government's control prior to the time set for receipt of offers; or

(C) If this solicitation is a request for proposals, it was the only proposal received.

(ii) However, a late modification of an otherwise successful offer, that makes its terms more favorable to the Government, will be considered at any time it is received and may be accepted.

(3) Acceptable evidence to establish the time of receipt at the Government installation includes the time/date stamp of that installation on the offer wrapper, other documentary evidence of receipt maintained by the installation, or oral testimony or statements of Government personnel.

(4) If an emergency or unanticipated event interrupts normal Government processes so that offers cannot be received at the Government office designated for

receipt of offers by the exact time specified in the solicitation, and urgent Government requirements preclude amendment of the solicitation or other notice of an extension of the closing date, the time specified for receipt of offers will be deemed to be extended to the same time of day specified in the solicitation on the first work day on which normal Government processes resume.

(5) Offers may be withdrawn by written notice received at any time before the exact time set for receipt of offers. Oral offers in response to oral solicitations may be withdrawn orally. If the solicitation authorizes facsimile offers, offers may be withdrawn via facsimile received at any time before the exact time set for receipt of offers, subject to the conditions specified in the solicitation concerning facsimile offers. An offer may be withdrawn in person by an offeror or its authorized representative if, before the exact time set for receipt of offers, the identity of the person requesting withdrawal is established and the person signs a receipt for the offer.

(g) Contract Award (not applicable to Invitation for Bids).

The Government intends to evaluate offers and award a contract without discussions with offerors. Therefore, the offeror's initial offer should contain the offeror's best terms from a price and technical standpoint. However, the Government reserves the right to conduct discussions if later determined by the Contracting Officer to be necessary. The Government may reject any or all offers if such action is in the public interest; accept other than the lowest offer; and waive informalities and minor irregularities in offers received.

(h) Multiple Awards.

The Government may accept any item or group of items of an offer, unless the offeror qualifies the offer by specific limitations. Unless otherwise provided in the Schedule, offers may not be submitted for quantities less than those specified. The Government reserves the right to make an award on any item for a quantity less than the quantity offered, at the unit prices offered, unless the offeror specifies otherwise in the offer.

(i) Availability of Requirements Documents Cited in the Solicitation.

(1) (i) The GSA Index of Federal Specifications, Standards and Commercial Item Descriptions, FPMR Part 101-29, and copies of specifications, standards, and commercial item descriptions cited in this solicitation may be obtained for a fee by submitting a request to--

GSA Federal Supply Service Specifications Section  
Suite 8100  
470 East L'Enfant Plaza, SW  
Washington, DC 20407  
Telephone (202) 619-8925  
Facsimile (202) 619-8978

(ii) If the General Services Administration, Department of Agriculture, or Department of Veterans Affairs issued this solicitation, a single copy of specifications, standards, and commercial item descriptions cited in this solicitation may be obtained free of charge by submitting a request to the addressee in paragraph (i)(1)(i) of this provision. Additional copies will be issued for a fee.

(2) The DoD Index of Specifications and Standards (DoDISS) and documents listed in it may be obtained from the--

Department of Defense Single Stock Point (DoDSSP)

Building 4, Section D  
700 Robbins Avenue  
Philadelphia, PA 19111-5094  
Telephone (215) 697-2667/2179  
Facsimile (215) 697-1462

- (i) Automatic distribution may be obtained on a subscription basis.
- (ii) Order forms, pricing information, and customer support information may be obtained--
  - (A) By telephone at (215) 697-2667/2179; or
  - (B) Through the DoDSSP Internet site at <http://assist.daps.mil>.

(3) Nongovernment (voluntary) standards must be obtained from the organization responsible for their preparation, publication or maintenance.

(j) Data Universal Numbering System (DUNS) Number.

(Applies to offers exceeding \$25,000.)

The offeror shall enter, in the block with its name and address on the cover page of its offer, the annotation "DUNS" followed by the DUNS number that identifies the offeror's name and address. If the offeror does not have a DUNS number, it should contact Dun and Bradstreet to obtain one at no charge. An offeror within the United States may call 1-800-333-0505. The offeror may obtain more information regarding the DUNS number, including locations of local Dun and Bradstreet Information Services offices for offerors located outside the United States, from the Internet home page at <http://www.customerservice@dnb.com>. If an offeror is unable to locate a local service center, it may send an e-mail to Dun and Bradstreet at [globalinfo@mail.dnb.com](mailto:globalinfo@mail.dnb.com).

***ADDENDUM TO 52.212-1 INSTRUCTIONS TO OFFERORS - COMMERCIAL ITEMS (OCT 2000)***

The following paragraphs of 52.212-1 are amended as indicated below:

1. Paragraph (b) Submission of offers.

See Standard Form 1449 (Continuation Sheet), on page 3, for any specific instructions on how to submit your offer if mailed, hand-carried or faxed (when authorized).

☒ Faxed offers are NOT authorized for this solicitation.

2. Paragraph (b), Submission of offers, is expanded as follows:

- (12) Proposal Preparation - SEE "Instructions, Conditions, and Notices to Offeror"

3. Paragraph (c) Period for acceptance of offers.

☒ Period of acceptance is 180 days.

4. Paragraph (h) Multiple awards.

☒ The Government intends to make one award.

☐ Offers may be submitted for quantities less than those specified.

**52.212-3 OFFEROR REPRESENTATIONS AND CERTIFICATIONS—COMMERCIAL ITEMS (FEB 2002) ALTERNATE I (FEB2002) ALTERNATE III (OCT 2000)****(a) Definitions.** As used in this provision:

“Emerging Small Business” means a small business concern whose size is no greater than 50 percent of the numerical size standard for the North American Industry Classification System (NAICS) code designated.

“Service-Disabled Veteran-Owned Small Business Concern”--

(1) Means a small business concern--

(i) Not less than 51 percent of which is owned by one or more service-disabled veterans or, in the case of any publicly owned business, not less than 51 percent of the stock of which is owned by one or more service-disabled veterans; and

(ii) The management and daily business operations of which are controlled by one or more service-disabled veterans or, in the case of a veteran with permanent and severe disability, the spouse or permanent caregiver of such veteran.

(2) Service-disabled veteran means a veteran, as defined in 38 U.S.C. 101(2), with a disability that is service-connected, as defined in 38 U.S.C. 101(16).

“Small Business Concern” means a concern, including its affiliates, that is independently owned and operated, not dominant in the field of operation in which it is bidding on Government contracts, and qualified as a small business under the criteria in 13 CFR Part 121 and size standards in this solicitation.

“Veteran-Owned Small Business Concern” means a small business concern--

(1) Not less than 51 percent of which is owned by one or more veterans (as defined at 38 U.S.C. 101(2)) or, in the case of any publicly owned business, not less than 51 percent of the stock of which is owned by one or more veterans; and

(2) The management and daily business operations of which are controlled by one or more veterans.

“Women-Owned Small Business Concern” means a small business concern--

(1) Which is at least 51 percent owned by one or more women or, in the case of any publicly owned business, at least 51 percent of the stock of which is owned by one or more women; and

(2) Whose management and daily business operations are controlled by one or more women.

“Women-Owned Business Concern” means a concern which is at least 51 percent owned by one or more women; or in the case of any publicly owned business, at least 51 percent of its stock is owned by one or more women; and whose management and daily business operations are controlled by one or more women.

**(b) Taxpayer Identification Number (TIN) (26 U.S.C. 6109, 31 U.S.C. 7701).**

(Not applicable if the offeror is required to provide this information to a central contractor registration database to be eligible for award.)

(1) All offerors must submit the information required in paragraphs (b)(3) through (b)(5) of this provision to comply with debt collection requirements of 31 U.S.C. 7701(c)

and 3325(d), reporting requirements of 26 U.S.C. 6041, 6041A, and 6050M, and implementing regulations issued by the Internal Revenue Service (IRS).

(2) The TIN may be used by the Government to collect and report on any delinquent amounts arising out of the offeror's relationship with the Government (31 U.S.C. 7701(c)(3)). If the resulting contract is subject to the payment reporting requirements described in FAR 4.904, the TIN provided hereunder may be matched with IRS records to verify the accuracy of the offeror's TIN.

(3) Taxpayer Identification Number (TIN).

☐ TIN: \_\_\_\_\_  
☐ TIN has been applied for.  
☐ TIN is not required because:  
☐ Offeror is a nonresident alien, foreign corporation, or foreign partnership that does not have income effectively connected with the conduct of a trade or business in the United States and does not have an office or place of business or a fiscal paying agent in the United States;

☐ Offeror is an agency or instrumentality of a foreign government;  
☐ Offeror is an agency or instrumentality of the Federal government.

(4) Type of Organization.

☐ Sole proprietorship;  
☐ Partnership;  
☐ Corporate entity (not tax-exempt);  
☐ Corporate entity (tax-exempt);  
☐ Government entity (Federal, State, or local);  
☐ Foreign government;  
☐ International organization per 26 CFR 1.6049-4;  
☐ Other \_\_\_\_\_.

(5) Common Parent.

☐ Offeror is not owned or controlled by a common parent;  
☐ Name and TIN of common parent:

Name \_\_\_\_\_  
TIN \_\_\_\_\_

(c) Offerors must complete the following representations when the resulting contract is to be performed inside the United States, its territories or possessions, Puerto Rico, the Trust Territory of the Pacific Islands, or the District of Columbia. Check all that apply.

(1) Small Business Concern.

The offeror represents as part of its offer that it ☐ is, ☐ is no a small business concern.

(2) Veteran-Owned Small Business Concern.

[Complete only if the offeror represented itself as a small business concern in paragraph (c)(1) of this provision.]

The offeror represents as part of its offer that it ☐ is, ☐ is not a veteran-owned small business concern.

(3) Service-Disabled Veteran-Owned Small Business Concern.

[Complete only if the offeror represented itself as a veteran-owned small business concern in paragraph (c)(2) of this provision.]



The offeror represents as part of its offer that it ☐ is, ☐ is not a service-disabled veteran-owned small business concern.

(4) Small Disadvantaged Business Concern.

***[Complete only if the offeror represented itself as a small business concern in paragraph (c)(1) of this provision.]***

The offeror represents, for general statistical purposes, that it ☐ is, ☐ is not, a small disadvantaged business concern as defined in 13 CFR 124.1002.

(5) Women-Owned Small Business Concern.

***[Complete only if the offeror represented itself as a small business concern in paragraph (c)(1) of this provision.]***

The offeror represents that it ☐ is, ☐ is not a women-owned small business concern.

**NOTE:** Complete paragraphs (c)(6) and (c)(7) only if this solicitation is expected to exceed the simplified acquisition threshold (i.e. \$100,000.00).

(6) Women-Owned Business Concern (other than small business concern).

***[Complete only if the offeror is a women-owned business concern and did not represent itself as a small business concern in paragraph (c)(1) of this provision.]***

The offeror represents that it ☐ is a women-owned business concern.

(7) Tie Bid Priority for Labor Surplus Area Concerns.

If this is an invitation for bid, small business offerors may identify the labor surplus areas in which costs to be incurred on account of manufacturing or production (by offeror or first-tier subcontractors) amount to more than 50 percent of the contract price: \_\_\_\_\_.

(8) Small Business Size for the Small Business Competitiveness Demonstration Program and for the Targeted Industry Categories under the Small Business Competitiveness Demonstration Program.

***[Complete only if the offeror has represented itself to be a small business concern under the size standards for this solicitation.]***

(i) ***[Complete only for solicitations indicated in an addendum as being set-aside for emerging small businesses in one of the four designated industry groups (DIGs).]***

The offeror represents as part of its offer that it ☐ is, ☐ is not an emerging small business.

(ii) ***[Complete only for solicitations indicated in an addendum as being for one of the targeted industry categories (TICs) or four designated industry groups (DIGs).]***

Offeror represents as follows:

(A) Offeror's number of employees for the past 12 months (check the Employees column if size standard stated in the solicitation is expressed in terms of number of employees); or

(B) Offeror's average annual gross revenue for the last 3 fiscal years (check the Average Annual Gross Number of Revenues column if size standard stated in the solicitation is expressed in terms of annual receipts).

(Check one of the following):

Number of Employees

\_\_\_ 50 or fewer

\_\_\_ 51 - 100

\_\_\_ 101 - 250

\_\_\_ 251 - 500

\_\_\_ 501 - 750

\_\_\_ 751 - 1,000

\_\_\_ Over 1,000

Average Annual Gross Revenues

\_\_\_ \$1 million or less

\_\_\_ \$1,000,001 - \$2 million

\_\_\_ \$2,000,001 - \$3.5 million

\_\_\_ \$3,500,001 - \$5 million

\_\_\_ \$5,000,001 - \$10 million

\_\_\_ \$10,000,001-\$17 million

\_\_\_ Over \$17 million

(9) *[Complete only if the solicitation contains the clause at FAR 52.219-23, Notice of Price Evaluation Adjustment for Small Disadvantaged Business Concerns, or FAR 52.219-25, Small Disadvantaged Business Participation Program—Disadvantaged Status and Reporting, and the offeror desires a benefit based on its disadvantaged status.]*

(i) *General.*

The offeror represents that either--

(A) It ☐ is, ☐ is not certified by the Small Business Administration as a small disadvantaged business concern and is identified, on the date of this representation, as a certified small disadvantaged business concern in the database maintained by the Small Business Administration (PRO-Net), and that no material change in disadvantaged ownership and control has occurred since its certification, and, where the concern is owned by one or more individuals claiming disadvantaged status, the net worth of each individual upon whom the certification is based does not exceed \$750,000 after taking into account the applicable exclusions set forth at 13 CFR 124.104(c)(2); or

(B) It ☐ has, ☐ has not submitted a completed application to the Small Business Administration or a Private Certifier to be certified as a small disadvantaged business concern in accordance with 13 CFR 124, Subpart B, and a decision on that application is pending, and that no material change in disadvantaged ownership and control has occurred since its application was submitted.

(ii) ☐ *Joint Ventures under the Price Evaluation Adjustment for Small Disadvantaged Business Concerns.*

The offeror represents, as part of its offer, that it is a joint venture that complies with the requirements in 13 CFR 124.1002(f) and that the representation in paragraph (c)(7)(i) of this provision is accurate for the small disadvantaged business concern that is participating in the joint venture.

*[The offeror shall enter the name of the small disadvantaged business concern that is participating in the joint venture: \_\_\_\_\_.]*

(10) *(Complete if the offeror has represented itself as disadvantaged in paragraph (c)(2) or (c)(9) of this provision.) [The offeror shall check the category in which its ownership falls]:*

\_\_\_\_\_ Black American.

\_\_\_\_\_ Hispanic American.

\_\_\_\_\_ Native American

(American Indians, Eskimos, Aleuts, or Native Hawaiians).

\_\_\_\_\_ Asian-Pacific American

(persons with origins from Burma, Thailand, Malaysia, Indonesia, Singapore, Brunei, Japan, China, Taiwan, Laos, Cambodia

(Kampuchea), Vietnam, Korea, The Philippines, U.S. Trust Territory of the Pacific Islands (Republic of Palau), Republic of the Marshall Islands, Federated States of Micronesia, the Commonwealth of the Northern Mariana Islands, Guam, Samoa, Macao, Hong Kong, Fiji, Tonga, Kiribati, Tuvalu, or Nauru).

\_\_\_\_\_ Subcontinent Asian (Asian-Indian) American

(persons with origins from India, Pakistan, Bangladesh, Sri Lanka, Bhutan, the Maldives Islands, or Nepal).

\_\_\_\_\_ Individual/concern, other than one of the preceding.

(11) HUBZone Small Business Concern.

[Complete only if the offeror represented itself as a small business concern in paragraph (c)(1) of this provision.]

The offeror represents as part of its offer that-

(i) It ☐ is, ☐ is not a HUBZone small business concern listed, on the date of this representation, on the List of Qualified HUBZone Small Business Concerns maintained by the Small Business Administration, and no material change in ownership and control, principal place of ownership, or HUBZone employee percentage has occurred since it was certified by the Small Business Administration in accordance with 13 CFR part 126; and

(ii) It ☐ is, ☐ is not a joint venture that complies with the requirements of 13 CFR part 126, and the representation in paragraph (c)(11)(i) of this provision is accurate for the HUBZone small business concern or concerns that are participating in the joint venture. [The offeror shall enter the name or names of the HUBZone small business concern or concerns that are participating in the joint venture: \_\_\_\_\_.] Each HUBZone small business concern participating in the joint venture shall submit a separate signed copy of the HUBZone representation.

(d) *Representations required to implement provisions of Executive Order 11246--*

(1) Previous Contracts and Compliance.

The offeror represents that-

(i) It ☐ has, ☐ has not, participated in a previous contract or subcontract subject to the Equal Opportunity clause of this solicitation; and

(ii) It ☐ has, ☐ has not, filed all required compliance reports.

(2) Affirmative Action Compliance.

The offeror represents that-

(i) It ☐ has developed and has on file, ☐ has not developed and does not have on file, at each establishment, affirmative action programs required by rules and regulations of the Secretary of Labor (41 CFR Subparts 60-1 and 60-2), or

(ii) It ☐ has not previously had contracts subject to the written affirmative action programs requirement of the rules and regulations of the Secretary of Labor.

**(e)** Certification Regarding Payments to Influence Federal Transactions (31 U.S.C. 1352).

(Applies only if the contract is expected to exceed \$100,000.)

By submission of its offer, the offeror certifies to the best of its knowledge and belief that no Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress or an employee of a Member of Congress on his or her behalf in connection with the award of any resultant contract.

**(f)** Buy American Act--Balance of Payments Program Certificate.

(The certificate in DFARS 252.225-7000 or 7006 shall be completed if it is provided as an Attachment to 52.212-3.)

**(g)** Buy American Act--North American Free Trade Agreement--Israeli Trade Act--Balance of Payments Program Certificate.

(The certificate in DFARS 252.225-7035 shall be completed if it is provided as an Attachment to 52.212-3.)

**(h)** Certification Regarding Debarment, Suspension or Ineligibility for Award (Executive Order 12549).

The offeror certifies, to the best of its knowledge and belief, that--

(1) The offeror and/or any of its principals ☐ are, ☐ are not presently debarred, suspended, proposed for debarment, or declared ineligible for the award of contracts by any Federal agency, and

(2) ☐ Have, ☐ have not, within a three-year period preceding this offer, been convicted of or had a civil judgment rendered against them for: commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a Federal, state or local government contract or subcontract; violation of Federal or state antitrust statutes relating to the submission of offers; or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, tax evasion, or receiving stolen property; and ☐ are, ☐ are not presently indicted for, or otherwise criminally or civilly charged by a Government entity with, commission of any of these offenses.

**ADDENDUM TO 52.212-3**

(a) Definitions- Delete first paragraph referencing “Emerging Small Business”.

**ATTACHMENT TO 52.212-3**

**252.225-7000 BUY AMERICAN ACT-BALANCE OF PAYMENTS PROGRAM  
CERTIFICATE (SEP 1999) DFARS**

**(a) Definitions.**

“Domestic end product,” “qualifying country,” “qualifying country end product,” and “nonqualifying country end product” have the meanings given in the Buy American Act and Balance of Payments Program clause of this solicitation.

**(b) Evaluation.**

Offers will be evaluated by giving preference to domestic end products and qualifying country end products over nonqualifying country end products.

**(c) Certifications.**

(1) The Offeror certifies that—

(i) Each end product, except those listed in paragraphs (c)(2) or (3) of this provision, is a domestic end product; and

(ii) Components of unknown origin are considered to have been mined, produced, or manufactured outside the United States or a qualifying country.

(2) The offeror certifies that the following end products are qualifying country end products:

Qualifying Country End Products

Line Item Number	Country of Origin
_____	_____
_____	_____
_____	_____
_____	_____

(List only qualifying country end products.)

(3) The offeror certifies that the following end products are nonqualifying country end products:

Nonqualifying Country End Products

Line Item Number	Country of Origin (If known)
_____	_____
_____	_____
_____	_____
_____	_____

**52.212-4 CONTRACT TERMS AND CONDITIONS--COMMERCIAL ITEMS  
(FEB 2002)**

As prescribed in 12.301(b)(3), insert the following clause:

Contract Terms and Conditions--Commercial Items (May 1999)

(a) Inspection/Acceptance. The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The Government reserves the right to inspect or test any supplies or services that have been tendered for acceptance. The Government may require repair or replacement of nonconforming supplies or reperformance of nonconforming services at no increase in contract price. The Government must exercise its post-acceptance rights--

(1) Within a reasonable time after the defect was discovered or should have been discovered; and

(2) Before any substantial change occurs in the condition of the item, unless the change is due to the defect in the item.

(b) Assignment. The Contractor or its assignee's rights to be paid amounts due as a result of performance of this contract, may be assigned to a bank, trust company, or other financing institution, including any Federal lending agency in accordance with the Assignment of Claims Act (31 U.S.C. 3727).

(c) Changes. Changes in the terms and conditions of this contract may be made only by written agreement of the parties.

(d) Disputes. This contract is subject to the Contract Disputes Act of 1978, as amended (41 U.S.C. 601-613). Failure of the parties to this contract to reach agreement on any request for equitable adjustment, claim, appeal or action arising under or relating to this contract shall be a dispute to be resolved in accordance with the clause at FAR 52.233-1, Disputes, which is incorporated herein by reference. The Contractor shall proceed diligently with performance of this contract, pending final resolution of any dispute arising under the contract.

(e) Definitions. The clause at FAR 52.202-1, Definitions, is incorporated herein by reference.

(f) Excusable delays. The Contractor shall be liable for default unless nonperformance is caused by an occurrence beyond the reasonable control of the Contractor and without its fault or negligence such as, acts of God or the public enemy, acts of the Government in either its sovereign or contractual capacity, fires, floods, epidemics, quarantine restrictions, strikes, unusually severe weather, and delays of common carriers. The Contractor shall notify the Contracting Officer in writing as soon as it is reasonably possible after the commencement of any excusable delay, setting forth the full particulars in connection therewith, shall remedy such occurrence with all reasonable dispatch, and shall promptly give written notice to the Contracting Officer of the cessation of such occurrence.

(g) Invoice. The Contractor shall submit an original invoice and three copies (or electronic invoice) to the address designated in the contract to receive invoices.

An invoice must include--

(1) Name and address of the Contractor;

(2) Invoice date;

(3) Contract number, contract line item number and, if applicable, the order number;

(4) Description, quantity, unit of measure, unit price and extended price of the items delivered;

(5) Shipping number and date of shipment;  
(6) Terms of any prompt payment discount offered;  
(7) Name and address of official to whom payment is to be sent; and  
(8) Name, title, and phone number of person to be notified in event of defective invoice.

An Electronic Invoice must follow the information in the attached 810 Transaction Set, version 3050, Electronic Invoice Attachment 2 page 176 to 204

Invoices will be handled in accordance with the Prompt Payment Act (31 U.S.C. 3903) and Office of Management and Budget (OMB) Circular A-125, Prompt Payment.

Contractors are encouraged to assign an identification number to each invoice.

(h) Patent indemnity. The Contractor shall indemnify the Government and its officers, employees and agents against liability, including costs, for actual or alleged direct or contributory infringement of, or inducement to infringe, any United States or foreign patent, trademark or copyright, arising out of the performance of this contract, provided the Contractor is reasonably notified of such claims and proceedings.

(i) Payment. Payment shall be made for items accepted by the Government that have been delivered to the delivery destinations set forth in this contract. The Government will make payment in accordance with the Prompt Payment Act (31 U.S.C. 3903) and Office of Management and Budget (OMB) Circular A-125, Prompt Payment. If the Government makes payment by Electronic Funds Transfer (EFT), see 52.212-5(b) for the appropriate EFT clause. In connection with any discount offered for early payment, time shall be computed from the date of the invoice. For the purpose of computing the discount earned, payment shall be considered to have been made on the date which appears on the payment check or the specified payment date if an electronic funds transfer payment is made.

(j) Risk of loss. Unless the contract specifically provides otherwise, risk of loss or damage to the supplies provided under this contract shall remain with the Contractor until, and shall pass to the Government upon:

(1) Delivery of the supplies to a carrier, if transportation is f.o.b. origin; or

(2) Delivery of the supplies to the Government at the destination specified in the contract, if transportation is f.o.b. destination.

(k) Taxes. The contract price includes all applicable Federal, State, and local taxes and duties.

(l) Termination for the Government's convenience. The Government reserves the right to terminate this contract, or any part hereof, for its sole convenience. In the event of such termination, the Contractor shall immediately stop all work hereunder and shall immediately cause any and all of its suppliers and subcontractors to cease work. Subject to the terms of this contract, the Contractor shall be paid a percentage of the contract price reflecting the percentage of the work performed prior to the notice of termination, plus reasonable charges the Contractor can demonstrate to the satisfaction of the Government using its standard record keeping system, have resulted from the termination. The Contractor shall not be required to comply with the cost accounting standards or contract cost principles for this purpose. This paragraph does not give the Government any right to audit the Contractor's records. The Contractor shall not be paid for any work performed or costs incurred which reasonably could have been avoided.

(m) Termination for cause. The Government may terminate this contract, or any part hereof, for cause in the event of any default by the Contractor, or if the Contractor fails

to comply with any contract terms and conditions, or fails to provide the Government, upon request, with adequate assurances of future performance. In the event of termination for cause, the Government shall not be liable to the Contractor for any amount for supplies or services not accepted, and the Contractor shall be liable to the Government for any and all rights and remedies provided by law. If it is determined that the Government improperly terminated this contract for default, such termination shall be deemed a termination for convenience.

(n) Title. Unless specified elsewhere in this contract, title to items furnished under this contract shall pass to the Government upon acceptance, regardless of when or where the Government takes physical possession.

(o) Warranty. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.

(p) Limitation of liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the Government for consequential damages resulting from any defect or deficiencies in accepted items.

(q) Other compliances. The Contractor shall comply with all applicable Federal, State and local laws, executive orders, rules and regulations applicable to its performance under this contract.

(r) Compliance with laws unique to Government contracts. The Contractor agrees to comply with 31 U.S.C. 1352 relating to limitations on the use of appropriated funds to influence certain Federal contracts; 18 U.S.C. 431 relating to officials not to benefit; 40 U.S.C. 327, et seq., Contract Work Hours and Safety Standards Act; 41 U.S.C. 51-58, Anti-Kickback Act of 1986; 41 U.S.C. 265 and 10 U.S.C. 2409 relating to whistleblower protections; 49 U.S.C. 40118, Fly American; and 41 U.S.C. 423 relating to procurement integrity.

(s) Order of precedence. Any inconsistencies in this solicitation or contract shall be resolved by giving precedence in the following order:

- (1) The schedule of supplies/services.
- (2) The Assignments, Disputes, Payments, Invoice, Other Compliances, and Compliance with Laws Unique to Government Contracts paragraphs of this clause.
- (3) The clause at 52.212-5.
- (4) Addenda to this solicitation or contract, including any license agreements for computer software.
- (5) Solicitation provisions if this is a solicitation.
- (6) Other paragraphs of this clause.
- (7) The Standard Form 1449.
- (8) Other documents, exhibits, and attachments.
- (9) The specification.

#### ***ADDENDUM TO 52.212-4 CONTRACT TERMS AND CONDITIONS***

The following paragraph(s) of 52.212-4 are amended as indicated below:

1. Paragraph (a), Inspection/Acceptance, is revised to add the following:  
“Inspection and acceptance of products will be performed at destination. The authorized receiving official for each customer is responsible for signing for and



accepting products when they are delivered. The final disposition decision rests with the food service officer.”

2. Paragraph (c), Changes, is deleted in its entirety and replaced with the following:

(c) Changes.

(1) The Contracting Officer, at his/her discretion, may unilaterally invoke any of the contingency options set forth in this contract.

(2) The Contracting Officer may at anytime, by unilateral written order, make changes within the general scope of this contract in any one or more of the following:

- (i) method of shipment or packing;
- (ii) place, manner, or time of delivery.

(3) If such change causes an increase or decrease in the cost of, or time required for, performance for any part of the work under this contract, the Contracting Officer shall make equitable adjustment in the contract price, the delivery schedule, or both, and shall modify the contract.

(4) The Contractor must assert its right to an adjustment under this clause within thirty (30) days from the date of receipt of the written order. However, if the Contracting Officer decides that the facts justify it, the Contracting Officer may receive and act upon a proposal submitted before final payment of the contract.

(5) Failure to agree to any adjustment shall be a dispute under the Disputes Clause. However, nothing in this clause shall excuse the Contractor from proceeding with the contract.”

3. Paragraph (i) Payment:

[ ] Delete the 1<sup>st</sup> sentence and substitute the following: Fast Payment procedures apply. The Government will pay invoices based on the Contractor's delivery of supplies to a post office or common carrier (or, in shipments by other means), to the point of first receipt by the Government.

4. Paragraph (o), Warranty, is revised to add the following:

“In the event that a product recall is initiated by the Prime Vendor, supplier or manufacturer, the Prime Vendor should follow the procedures as outlined below:

(1) Immediately notify the following personnel:

- (i) Customers that have received the recalled product
- (ii) DSCP Contracting Officer
- (iii) DSCP Account Manager
- (iv) DSCP Consumer Safety Officer at 215-737-3845

(2) Provide the following information to the DSCP Consumer Safety Officer:

- (i) Reason for recall
- (ii) Level of recall, i.e. Type I, II or III
- (iii) Description of product
- (iv) Amount of product
- (v) List of customers that have received product
- (vi) Name and phone number of responsible person (Recall

Coordinator).

(3) The Prime Vendor should provide a Final Status Report of Recall, when completed, to the DPSC Consumer Safety Officer.”

5. Paragraph (t), Price Changes, is added as follows:

(t) Price Changes.

(1) Definitions.

- (i) Unit Price - The total price charged to DSCP per unit for a product delivered to the Government consists of two (2) components: delivered price and distribution price. This price shall not extend more than two (2) places past the decimal point.
- (ii) Delivered Price - The actual last invoice price of the product paid to the manufacturer/supplier, delivered to the Prime Vendor's facility.
- (iii) Distribution Price - The firm fixed price, offered as a dollar amount, which represents all the elements of the contract price other than the delivered price. This distribution price will consist of the prime vendor's projected general and administrative overhead, profit, packaging costs, transportation costs and any other expenses.

(2) Effective Period of Prices. Pricing will be at the time of order. These prices will be fixed until delivery, provided that the delivery is requested within the time frame of six days starting the day after the order is placed. If delivery is not requested until after this time frame, pricing will be as of the delivery date. The offeror warrants that the current delivered prices do not include any allowance for possible future increases. The vendor may not submit its invoices to DFAS Columbus for payment until notified by the customer that all product has been received in good condition and in the quantities stated on the invoice. This notification must be in writing.

(3) The offeror also warrants that its unit prices are equal to or lower than its most favored customer for similar quantities under comparable terms and conditions. Should price verifications reveal any instances of overpricing, the contractor further agrees to reimburse the Government for that amount.

(4) For the purpose of unit price adjustment, the offeror shall indicate its distribution price per unit of issue for each category of items which shall be expressed as a dollar figure. The distribution price may differ per category; however, each category and the associated items which fall under it, must have the same unit of issue. (The distribution price must always be equal to the unit price less the delivered price.) The distribution price, as proposed in the offer and accepted by the Government, shall remain fixed throughout the term of the contract.

(5) The delivered price for each item is influenced by commercial market forces, such as supply and demand, and competition among suppliers, and may, therefore, fluctuate. Vendors may change prices in their STORES Vendor Item Catalog weekly. The submissions are to be made by Thursday, to be in effect the following Sunday. All price changes must be submitted to DSCP via the 832 EDI Transaction Set. This transmission must be received by Thursday, 1:30 PM Philadelphia time. See

Attachment 1: EDI Implementation Guidelines” for more information of the various EDI transaction sets required under this contract.

(6) Upon request, the Prime Vendor shall furnish to the Government data, as required by the Contracting Officer, to support price changes and to confirm that the contract unit prices under this contract are fair and reasonable and are based on the catalog or market prices which it pays to its suppliers. This supporting documentation shall be in the form of delivered price invoices and unit prices charged to the Prime Vendor’s commercial business as well as suppliers’ quotations, invoices, catalogs, published price lists and any other information as required by the Contracting Officer.

(7) The Government shall perform price verification analyses from time to time throughout the term of the contract. When requested, the contractor shall provide to the Contracting Officer delivered price invoices. The Prime Vendor shall keep all delivered price invoices for a period of at least one (1) year after issuance of the applicable delivery order. As a minimum, the Contracting Officer shall review the invoice in conjunction with the distribution price to verify the accuracy of the delivery order unit price (i.e. the unit price in effect in the contractor’s electronic catalog at the time of delivery order placement).

(8) The delivered price plus distribution price should equal the delivery order unit price. The contractor shall promptly refund any overcharges discovered during this process. Overcharges shall also result in more frequent price verification analyses.

(9) The Prime Vendor shall obtain product from suppliers who can provide the best value to the Government in terms of price, delivery, and quality. Whenever appropriate, the Prime Vendor shall take advantage of “reduced price specials” and “sales” offered by suppliers, as well as those manufacturers that have a National Allowance Program Agreement (NAPA) with DSCP. A list of NAPA holders is attached to this solicitation.

(10) The requirements of this clause shall also apply to new items added to the Contractor’s electronic catalog after contract award.

NOTE: In conjunction with the above clause, the contractor should note the following: Variable weight items (such as meat and poultry (roasts, turkey, etc.) and lump sum billing can not be receipted in decimals, e. g.4.6 pounds. Contractors must round using Standard Rounding Methods.

(11) Offerors are advised that the Contracting Officer intends to conduct price verification analysis in the following manner:

(i) Periodically, the Price Verification Team may require the contractor to provide copies of specific invoices from suppliers covering up to 100 items that were previously ordered. These invoices will be used to verify that the Government is only being charged the actual product cost plus the negotiated distribution fee.

(ii) The Price Verification Team will request the above documentation in writing and the contractor will have thirty (30) days after the request to furnish the documentation.

(iii) A report of overcharges and undercharges (if applicable) will be forwarded to the contractor with a request for payment, if appropriate. The Government

reserves all rights and remedies provided by law or under the contract in addition to recovering any overcharges.

(iv) The Government may elect to expand the scope of the price verification analysis if overcharges are discovered. The Government may also elect to reduce the scope of the price verification analysis if no overcharges are discovered.

(v) Unit prices shall be limited to a maximum of two (2) decimal places. For evaluation and award purposes, offers containing a unit price of more than two (2) decimal places shall be rounded off to two (2) decimal places. For administrative purposes, the extended line item and total dollar amounts will be rounded to two (2) decimal places and may not precisely reflect the quantity(ies) times the unit price(s). Payment shall be accomplished on a unit price basis.

**52.212-5 CONTRACT TERMS AND CONDITIONS REQUIRED TO IMPLEMENT  
STATUTES OR EXECUTIVE ORDERS -- COMMERCIAL ITEMS (DEC 2001)**

(a) The Contractor shall comply with the following FAR clauses, which are incorporated in this contract by reference, to implement provisions of law or executive orders applicable to acquisitions of commercial items:

- (1) 52.222-3, Convict Labor (E.O. 11755).
- (2) 52.225-13, Restrictions on Certain Foreign Purchases (E.O.'s 12722, 12724, 13059, and 13067).
- (3) 52.233-3, Protest After Award (31 U.S.C. 3553).

(b) The Contractor shall comply with the FAR clauses in this paragraph (b) which the contracting officer has indicated as being incorporated in this contract by reference to implement provisions of law or executive orders applicable to acquisitions of commercial items or components:

- ☒ (1) 52.203-6, Restrictions on Subcontractor Sales to the Government, with Alternate I (41 U.S.C. 253g and 10 U.S.C. 2402).
- ☐ (2) 52.219-3, Notice of Total HUBZone Small Business Set-Aside (Jan 1999).
- ☒ (3) 52.219-4, Notice of Price Evaluation Preference for HUBZone Small Business Concerns (Jan 1999) (if the offeror elects to waive the preference, it shall so indicate in its offer).
- ☐ (4)(i) 52.219-5, Very Small Business Set-Aside (Pub. L. 103-403, section 304, Small Business Reauthorization and Amendments Act of 1994).
- ☐ (4)(ii) Alternate I to 52.219-5.
- ☐ (4)(iii) Alternate II to 52.219-5.
- ☒ (5) 52.219-8, Utilization of Small, Small Disadvantaged and Women-Owned Small Business Concerns (15 U.S.C. 637 (d)(2) and (3)).
- ☒ (6) 52.219-9, Small, Small Disadvantaged and Women-Owned Small Business Subcontracting Plan (15 U.S.C. 637 (d)(4)).
- ☐ (7) 52.219-14, Limitation on Subcontracting (15 U.S.C. 637(a)(14)).
- ☐ (8)(i) 52.219-23, Notice of Price evaluation Adjustment for Small Disadvantaged Business Concerns (Pub L. 103-355, section 7102, and 10 U.S.C. 2323) (if the offeror elects to waive the adjustment, it shall so indicate in its offer).
- ☐ (8)(ii) Alternate I of 52.219-23.
- ☐ (9) 52.219-25, Small Disadvantaged Business Participation Program—Disadvantaged Status and Reporting (Pub. L. 103-355, section 7102, And 10 U.S.C. 2323).
- ☒ (10) 52.219-26, Small Disadvantaged Business Participation Program—Incentive Subcontracting (Pub. L. 103-355, section 7102, and 10 U.S.C. 2323).
- ☒ (11) 52.222-21, Prohibition of Segregated Facilities (Feb 1999).
- ☒ (12) 52.222-26, Equal Opportunity (E.O. 11246).
- ☒ (13) 52.222-35, Affirmative Action for Disabled Veterans and Veterans

- of the Vietnam Era (38 U.S.C. 4212).
- ☒ (14) 52.222-36, Affirmative Action for Workers with Disabilities (29 U.S.C. 793).
  - ☒ (15) 52.222-37, Employment Reports on Disabled Veterans and Veterans of the Vietnam Era (38 U.S.C. 4212).
  - ☐ (16)(i) 52.223-9, Estimate of Percentage of Recovered Material Content for EPA-Designated Products (42 U.S.C. 6962(c)(3)(A)(ii)).
  - ☐ (16)(ii) Alternate I of 52.223-9 (42 U.S.C. 6962(i)(2)(C)).  
Paragraphs (17) through (19) are not applicable and have been deleted.
  - ☐ (20) 52.225-13, Restriction on Certain Foreign Purchase (E.O. 12722, 12724, 13059, 13067, 13121, and 13129).
  - ☐ (21) 52.225-15, Sanctioned European Union Country End Products (E.O. 12849).
  - ☐ (22) 52.225-16, Sanctioned European Union Country Services (E.O. 12849).
  - ☒ (23) 52.232-33, Payment by Electronic Funds Transfer--Central Contractor Registration (31 U.S.C. 3332).
  - ☒ (24) 52.232-34, Payment by Electronic Funds Transfer--Other than Central Contractor Registration (31 U.S.C. 3332).
  - ☐ (25) 52.232-36, Payment by Third Party (31 U.S.C. 3332).
  - ☐ (26) 52.239-1, Privacy or Security Safeguards (5 U.S.C. 552a)
  - ☐ (27)(i) 52.247-64, Preference for Privately Owned U.S. Flag Commercial Vessels (46 U.S.C. 1241).
  - ☐ (27)(ii) Alternate I of 52.247-64.

(c) The Contractor shall comply with the FAR clauses in this paragraph (c), applicable to commercial services, which the Contracting Officer has indicated as being incorporated in this contract by reference to implement provisions of law or executive orders applicable to acquisitions of commercial items or components:

- ☐ (1) 52.222-41, Service Contract Act of 1965, as amended (41 U.S.C. 351, et seq.).
- ☐ (2) 52.222-42, Statement of Equivalent Rates for Federal Hires (29 U.S.C. 206 and 41 U.S.C. 351, et seq.).
- ☐ (3) 52.222-43, Fair Labor Standards Act and Service Contract Act - Price Adjustment (Multiple Year and Option Contracts) 29 U.S.C. 206 and 41 U.S.C. 351, et seq.).
- ☐ (4) 52.222-44, Fair Labor Standards Act and Service Contract Act - Price Adjustment (29 U.S.C. 206 and 41 U.S.C. 351, et seq.).
- ☐ (5) 52.222-47, SCA Minimum Wages and Fringe Benefits Applicable to Successor Contract Pursuant to Predecessor Contractor Collective Bargaining Agreement (CBA) (41 U.S.C. 351, et seq.).
- ☐ (6) 52.222-50, Nondisplacement of Qualified Workers (Executive Order 12933).

(d) Comptroller General Examination of Record.

The Contractor shall comply with the provisions of this paragraph (d) if this contract was awarded using other than sealed bid, is in excess of the simplified

acquisition threshold, and does not contain the clause at 52.215-2, Audit and Records - Negotiation.

(1) The Comptroller General of the United States, or an authorized representative of the Comptroller General, shall have access to and right to examine any of the Contractor's directly pertinent records involving transactions related to this contract.

(2) The Contractor shall make available at its offices at all reasonable times the records, materials, and other evidence for examination, audit, or reproduction, until 3 years after final payment under this contract or for any shorter period specified in FAR Subpart 4.7, Contractor Records Retention, of the other clauses of this contract. If this contract is completely or partially terminated, the records relating to the work terminated shall be made available for 3 years after any resulting final termination settlement. Records relating to appeals under the disputes clause or to litigation or the settlement of claims arising under or relating to this contract shall be made available until such appeals, litigation, or claims are finally resolved.

(3) As used in this clause, records include books, documents, accounting procedures and practices, and other data, regardless of type and regardless of form. This does not require the Contractor to create or maintain any record that the Contractor does not maintain in the ordinary course of business or pursuant to a provision of law.

(e) Notwithstanding the requirements of the clauses in paragraphs (a), (b), (c) or (d) of this clause, the Contractor is not required to include any FAR clause, other than those listed below (and as may be required by an addenda to this paragraph to establish the reasonableness of prices under Part 15), in a subcontract for commercial items or commercial components--

- (1) 52.222-26, Equal Opportunity (E.O. 11246);
- (2) 52.222-35, Affirmative Action for Disabled Veterans and Veterans of the Vietnam Era (38 U.S.C. 4212);
- (3) 52.222-36, Affirmative Action for Workers with Disabilities (29 U.S.C. 793);
- (4) 52.247-64, Preference for Privately-Owned U.S.-Flag Commercial Vessels (46 U.S.C. 1241) (flow down not required for subcontracts awarded beginning May 1, 1996); and
- (5) 52.222-41, Service Contract Act of 1965, as amended (41 U.S.C. 351, et seq.).

**252.212-7000 OFFEROR REPRESENTATIONS AND CERTIFICATIONS --  
COMMERCIAL ITEMS (NOV 1995) DFARS**

(a) Definitions.

As used in this clause --

(1) "Foreign person" means any person other than a United States person as defined Section 16 (2) of the Export Administration Act of 1979 (50 U.S.C. App. Sec. 2415).

(2) "United States person" is defined in Section 16(2) of the Export Administration Act of 1979 and means any United States resident or national (other than

an individual resident outside the United States and employed by other than a United States person), any domestic concern (including any permanent domestic establishment of any foreign concern), and any foreign subsidiary or affiliate (including any permanent foreign establishment) of any domestic concern which is controlled in fact by such domestic concern, as determined under regulations of the President.

(b) Certification.

By submitting this offer, the Offeror, if a foreign person, company or entity certifies that it --

- (1) Does not comply with the Secondary Arab Boycott of Israel; and
- (2) Is not taking or knowingly agreeing to take any action, with respect to the Secondary Boycott of Israel by Arab countries, which 50 U.S.C. App. Sec. 2407 (a) prohibits a United States person from taking.

(c) Representation of Extent of Transportation by Sea. (This representation does not apply to solicitations for the direct purchase of ocean transportation services.)

(1) The Offeror shall indicate by checking the appropriate blank in paragraph (c)(2) of this provision whether transportation of supplies by sea is anticipated under the resultant contract. The term "supplies" is defined in the Transportation of Supplies by Sea clause of this solicitation.

(2) Representation.

The Offeror represents that it --

\_\_\_\_\_ Does anticipate that supplies will be transported by sea in the performance of any contract or subcontract resulting from this solicitation.

\_\_\_\_\_ Does not anticipate that supplies will be transported by sea in the performance of any contract or subcontract resulting from this solicitation.

(3) Any contract resulting from this solicitation will include the Transportation of Supplies by Sea clause. If Offeror represents that it will not use ocean transportation, the resulting contract will also include the Defense Federal Acquisition Regulation Supplement clause at 252.247-7024, "Notification of Transportation of Supplies by Sea."

***ADDENDUM TO 252.212-7000***

Paragraph (c), above, does not apply to this acquisition.



**252.212-7001 CONTRACT TERMS AND CONDITIONS REQUIRED TO  
IMPLEMENT STATUTES OR EXECUTIVE ORDERS  
APPLICABLE TO DEFENSE ACQUISITIONS OF COMMERCIAL  
ITEMS (NOV 2001) DFARS**

(a) The Contractor agrees to comply with any clause that is checked on the following list of DFARS clauses which if checked, is included in this contract by reference to implement provisions of law or Executive Orders applicable to acquisitions of commercial items or components.

- ☒ 252.205-7000 Provision of Information to Cooperative Agreement Holders (10 U.S.C. 2416).
- ☐ 252.206-7000 Domestic Source Restriction (10 U.S.C. 2304).
- ☒ 252.219-7003 Small Business and Small Disadvantaged Business Subcontracting Plan (DoD Contracts)(15 U.S.C. 637).
- ☐ 252.225-7001 Buy American Act and Balance of Payments Program 41 U.S.C. 10a-10d, E.O. 10582
- ☐ 252.225-7007 Buy American Act--Trade Agreements--Balance of Payments Program (\_\_\_\_ Alternate I) (41 U.S.C. 10a-10d, 19 U.S.C. 2501-2518 and 19 U.S.C. 3301 note).
- ☒ 252.225-7012 Preference for Certain Domestic Commodities.
- ☐ 252.225-7014 Preference for Domestic Specialty Metals (10 U.S.C. 2241 note).
- ☐ 252.225-7015 Preference for Domestic Hand or Measuring Tools (10 U.S.C. 2241 note).
- ☐ 252.225-7021 Trade Agreements (\_\_\_\_ Alternate I) (19 U.S.C. 2501-2518 and 19 U.S.C. 3301 note).
- ☐ 252.225-7027 Restriction on Contingent Fees for Foreign Military Sales (22 U.S.C.2779) (Insert\_\_\_\_\_ in paragraph (b)(1))
- ☒ 252.225-7028 Exclusionary Policies and Practices of Foreign Governments (22 U.S.C. 2755).
- ☐ 252.225-7036 Buy American Act--North American Free Trade Agreement Implementation Act--Balance of Payment Program (\_\_\_\_ Alternate I) (41.U.S.C. 10a-10d and 19 U.S.C. 3301 note).
- ☐ 252.227-7015 Technical Data -- Commercial Items (10 U.S.C. 2320).
- ☐ 252.227-7037 Validation of Restrictive Markings on Technical Data (10 U.S.C. 2321).
- ☐ 252.243-7002 Certification of Requests for Equitable Adjustment (10 U.S.C. 2410).
- ☐ 252.247-7024 Notification of Transportation of Supplies by Sea (10 U.S.C. 2631).

(b) In addition to the clauses listed in paragraph (e) of the Contract Terms and Conditions Required to Implement Statutes or Executive Orders-Commercial Items clause of this contract (Federal Acquisition Regulation 52.212-5), the contractor shall include the terms of the following clause, if applicable, in subcontracts for commercial items or commercial components, awarded at any tier under this contract:

252.225-7014 Preference for Domestic Specialty Metals, Alternate I (10U.S.C. 2241 note).

252.247-7023 Transportation of Supplies by Sea (10U.S.C.2631)

252.247-7024 Notification of Transportation of Supplies by Sea (10U.S.C.2631)

**52.208-9 CONTRACTOR USE OF MANDATORY SOURCES OF SUPPLY (FEB 2002)**

(a) Certain supplies to be provided under this contract for use by the Government are required by law to be obtained from the Committee for Purchase from People Who are Blind or Severely Disabled (Javits-Wagner-O'Day Act (JWOD) (41 U.S.C. 48)). Additionally, certain of these supplies are available from the Defense Logistics Agency (DLA). The General Services Administration (GSA), or the Department of Veterans Affairs (VA). The contractor shall obtain mandatory supplies to be provided for Government use under this contract from the specific sources indicated in the contract schedule.

(b) The Contractor shall immediately notify the Contracting Officer if a mandatory source is unable to provide the supplies by the time required, or if the quality of supplies provided by the mandatory source is unsatisfactory. The Contractor shall not purchase the supplies from other sources until the Contracting Officer has notified the Contractor that the mandatory source has authorized purchase from other sources.

(c) Price and delivery information for the mandatory supplies is available from the Contracting officer for the supplies obtained through the DLA/GSA/VA distribution facilities. For mandatory supplies that are not available from DLA/GSA/VA, price and delivery information is available from the appropriate central nonprofit agency. Payments shall be made directly to the source making delivery. Points of contact for JWOD central nonprofit agencies are:

(1) National Industries for the Blind (NIB)  
1901 North Beauregard Street, Suite 200  
Alexandria, VA 22311-1705  
703-998-0770

(2) NISH  
2235 Cedar Lane  
Vienna, VA 22182-5200  
703-560-6800

**52.209-9P04 CERTIFICATION OR DISCLOSURE OF SUSPENDED  
SUBCONTRACTORS, SUPPLIERS OR INDIVIDUALS (JAN 1992) DSCP**

(a) Contractors are prohibited from using suspended or debarred contractors as subcontractors or suppliers.

(1) Except as listed in paragraph (3) below, the offeror certifies by submission of its offer, that no part of the work called for by any contract resulting from this solicitation

shall be performed by any subcontractor, of any tier, or supplier appearing in the lists of parties excluded from federal procurement or nonprocurement programs.

(2) Verification of any contractor suspected of appearing in the above list may be obtained by contacting the contracting officer at the office shown on page 1 of the solicitation.

(3) Debarred or suspended contractors proposed as subcontractors or suppliers:

Name and Address of Contractor(s)

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(4) Approval to use a debarred or suspended contractor as a subcontractor or supplier shall not be given by the government unless there are compelling reasons for this approval.

(5) Failure on the part of the offeror to comply with this clause in any contract resulting from this solicitation may result in the government terminating the entire contract, or any portion thereof, pursuant to the "default" clause of such contract.

(6) The offeror agrees, if awarded a contract under this solicitation, to insert the substance of this clause, including this paragraph (6), in every subcontract resulting from such contract and to require its subcontractors and suppliers to do likewise.

(b) In addition, offerors are required to identify below, as indicated any suspended or debarred individuals appearing in the list in paragraph (a)(1) above whom they employ, associate with or have a relationship to. Such employment, business associations and relationships will be examined to determine the impact of those ties on the responsibility of the offeror as a government contractor. Verification of suspected suspended/debarred individuals may be obtained as indicated in paragraph (a)(2) above.

Name and Title of  
Suspended or Debarred  
Individual(s)

Organization (If  
other than offeror)

Describe Association/  
Relationship: (e.g.,  
employee, consultant)

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#### **52.209-9P06 RESPONSIBILITY OF OFFEROR (JAN 1992) DSCP**

In considering the responsibility of an offeror, the government reserves the right to determine the responsibility of the offeror's proposed subcontractor(s) or supplier(s). The same factors shall be used to determine the responsibility of the offeror and its subcontractor(s) or supplier(s). The determination of responsibility of a proposed subcontractor or supplier shall not be construed to relieve the contractor of the sole responsibility of assuring that performance of all work under the contract is in strict accordance with its terms and conditions.

#### **52.211-9P36 FDA COMPLIANCE (JAN 1992) DSCP**

If any supplies acquired hereunder are recalled under the provisions of the Federal Food, Drug and Cosmetic Act, and regulations there under, the contractor shall, at the Government's option, either reimburse the Government or repair /replace the recalled supplies. Additionally, the contractor shall notify the contracting officer immediately when a firm decides to voluntarily recall or withdraw any product from the

marketplace. Upon notification by the contracting officer that supplies acquired hereunder have been recalled, the contractor shall either (a) accept Certificates of Destruction from the Government after the supplies have been properly disposed of, (b) request return of the supplies, or (c) if the supplies may be repaired on site without transporting them from their location, furnish all materials necessary to effect repairs. Replacement or reimbursement will be accomplished by the contractor immediately on receipt of Certificates of Destruction or returned supplies. The costs of replacement or repair of supplies, and transportation and handling costs for movement of returned, replaced or repaired supplies within the continental United States shall be paid by the contractor. The provisions of this clause are applicable only when the value of the recalled supplies in the possession of the Government amounts to \$100 or more. The rights and remedies of the Government provided in this clause are in addition to, and do not limit, any rights afforded to the Government by any other clause in the contract.

### ***AUTHORIZED NEGOTIATORS***

The offeror or quoter represents that the following persons are authorized to negotiate on its behalf with the Government in connection with this request for proposals or quotations: (list names, titles, and telephone numbers of the authorized negotiators).

\_\_\_\_\_.

\_\_\_\_\_.

\_\_\_\_\_.

Phone Number: \_\_\_\_\_.

FAX Number: \_\_\_\_\_.

### ***52.215-9002 SOCIOECONOMIC PROPOSAL (MAR 1996) DLAD***

In addition to any subcontracting plan required by the Clause 52.219-9:

(i) Provide a description of the efforts your company will make to assure that small, small disadvantaged, and women-owned small business concerns will have equal opportunity to compete for subcontracts under any resulting contract. Describe your current and planned proposed range of services, supplies, and any other support that will be provided to you by small, small disadvantaged, and women-owned small

business concerns. Include specific names of subcontractors to the extent they are known.

(ii) Describe any future plans your company has for developing additional subcontracting opportunities for small, small disadvantaged, and women-owned small business concerns during the contract period.

(iii) Specify what proportion of your proposal, as a percentage of dollars, will be subcontracted to small, small disadvantaged, and women-owned small businesses.

(iv) Specify what type of performance data you will accumulate and provide to the Contracting officer regarding your support of small, small disadvantaged, and women-owned small businesses during the period of contract performance. Provide the name and title of the individual principally responsible for ensuring company support to such firms.

### **52.215-9003 SOCIOECONOMIC SUPPORT EVALUATION (OCT 1996) DLAD**

(a) The Socioeconomic Proposal provided by the offeror under 52.215-9002 will be evaluated on a comparative basis among all offerors. An offeror that proposed a higher percentage, complexity level, and variety of participation by small, small disadvantaged, and women-owned small businesses combined, generally will receive a higher rating on this factor. An offeror's efforts to develop additional opportunities for small, small disadvantaged, and women-owned small businesses will also be comparatively evaluated with the proposals of other offerors. Offerors' proposals for socioeconomic support will be made a part of any resulting contract for use in determining how well the contractor has adhered to its socioeconomic plan. This plan will be monitored by the cognizant Defense Contract Management Command's small business office as a means of assisting the contracting officer in determining how well the contractor has in fact performed. This determination will then be used as a consideration prior to option exercise and future source selection decisions.

(b) Performance on prior contracts in subcontracting with and assisting small, small disadvantaged, and women-owned small businesses will be part of past performance evaluation.

### **52.215-9004 JAVITS-WAGNER-O'DAY ACT ENTITY PROPOSAL (DEC 1997) - DLAD**

(a) Provide a description of the efforts your company will make to assure that Javits-Wagner-O'Day Act (JWOD) qualified nonprofit agencies for the blind or other severely disabled will have equal opportunity to compete for subcontracts under any resulting contract. Describe your current and proposed range of services, supplies, and any other support that will be provided to you by JWOD concerns. Include specific names of such subcontractors, to the extent they are known.

(b) Describe any future plans your company has for developing additional subcontracting possibilities for JWOD entities, or ways in which these entities could be

partnered with other businesses and agencies in opportunities to diversify revenue production, during the contract period.

(c) Specify what proportion of your proposal, as a percentage of dollars, will be subcontracted to JWOD entities.

(d) You shall be required to submit periodic progress reports (no less frequently than annually) to the contracting officer regarding your subcontracting efforts relative to JWOD entities. Specify what type of performance data you will accumulate and provide to the contracting officer regarding your support of JWOD entities during the period of contract performance. Provide the name and title of the individual principally responsible for ensuring company support to such entities (generally, this is the individual responsible for subcontracting with small, small disadvantaged, and women-owned small businesses).

#### **52.215-9005 JAVITS-WAGNER-O'DAY ACT ENTITY SUPPORT EVALUATION (DEC 1997) - DLAD**

The Javits-Wagner-O'Day Act (JWOD) Entity Proposal provided by the offeror under 52.215-9004 will be evaluated on a comparative basis among all offerors. An offeror that proposes or demonstrates a higher percentage, complexity level, and variety of participation by JWOD qualified nonprofit agencies for the blind or other severely disabled as subcontractors beyond those items for which JWOD entities are the mandatory source generally will receive a higher rating on this factor during the source selection process. Offerors' proposals for such support will be made a part of any resulting contract for use in determining how well the contractor has adhered to its plan. This plan will be monitored by the cognizant Defense Contract Management Agency activity as a means of assisting the contracting officer in determining how well the contractor has in fact performed. This determination will be one factor used in the placement of orders against multiple-award contracts and/or the exercise of options in the contract's follow-on years (as applicable). Performance on prior contracts in subcontracting with and assisting JWOD entities will be used as an element of past performance evaluation in subsequent source selection decisions.

#### **52.215-9006 JAVITS-WAGNER-O'DAY ACT ENTITY SUPPORT - CONTRACTOR REPORTING (DEC 1997)-DLAD**

The contractor shall submit periodic progress reports (no less frequently than annually) to the contracting officer regarding the contractor's subcontracting efforts relative to JWOD entities. There is no standard or prescribed format for this requirement; however, performance data accumulated and reported by the contractor must be as specified in its offer.

**52.215-9P09 PRE-PROPOSAL CONFERENCE (JAN 1992) DSCP**

(a) A pre-proposal conference will be held by DSCP to explain and clarify the requirements of this solicitation and to respond to general questions raised by prospective offerors. Interested firms are encouraged to attend. Write or call one of the individuals identified in Block 6b of DSCP Form 33 (Page 1 of this document) if you plan to attend.

(b) Prospective offerors are requested to submit questions in writing at least five (5) days prior to the conference to allow inclusion of the questions in the agenda. Questions will be considered at any time prior to or during the conference, however, offerors will be asked to confirm verbal questions in writing. Responses to all questions will be incorporated in an amendment to the solicitation.

(c) The government will not be liable for expenses incurred by an offeror prior to contract award.

(d) Offerors are cautioned that remarks and explanations provided at the conference shall not change the terms of this solicitation unless the solicitation is amended in writing.

(c) The conference will be held at:

Location:

New Sanno Hotel -

4-12-20, Minami-Azabu, Minato-ku, Tokyo 106-0047, Japan

**Telephone:**

(03) 3440-7871 (Switchboard)

**FAX:**

(DSN) 229-7102

(CML) (03) 3440-7824

Date: **30 April 2002**  
Time: **10:00 AM**

NOTE: Cutoff date for receipt of questions is: **23 April 2002**

**Singapore:** It is anticipated that structured site visits will be conducted on 02 May 02. Vendors planning to engage in such visits should coordinate with the contracting officer to do so at this time.

**52.216-9P04 RESPONSIBILITY FOR ADMINISTRATION OF DELIVERY ORDER (S) (AUG 1992) DSCP**

Delivery orders issued against this indefinite delivery contract shall be administered by the person who placed the order on behalf of the government, i.e., the commissary ordering officer or the ordering officer responsible for the troop support activity. Ordering officers are authorized to modify delivery orders and perform all administrative functions pertaining to such orders including termination of the order for late deliveries and other product nonconformances. In these cases, the applicable agency, commissary, or activity may procure the supplies locally. Ordering officers, however, are not authorized to sign purchase orders or contracts and cannot take any action to charge the account of the contractor unless they are also contracting officers. Only an authorized contracting officer acting on behalf of the agency, commissary or activity can take these particular procurement action. Administration of the terms and conditions

set forth in the IDC is the responsibility of the DSCP contracting officer. The ordering officer shall also notify the DSCP contracting officer of all terminations and repurchase actions which were processed under the IDC.

**52.217-9P12 OPTION FOR INDEFINITE-DELIVERY, INDEFINITE-QUANTITY  
CONTRACT TERM EXTENSION (MAR 2000) DSCP**

(a) Acceptance of the option provision(s)/clauses contained herein is mandatory. Failure to indicate acceptance of the option by annotating the offeror's option price in the schedule or elsewhere in the solicitation will be deemed non-acceptance of the option and may result in rejection of the offeror's entire bid/proposal.

(b) Offerors may offer options at unit prices which differ from the unit prices for the base ordering period. These prices may vary with the quantities actually ordered and the dates when ordered.

(c) The contracting officer may extend the term of this contract for four [4] additional one [1] year period(s) by written notice to the contractor within the time specified in the schedule; provided that the contracting officer shall give the contractor a preliminary written notice of intent to extend at least 60 days before expiration of the contract. The preliminary notice does not commit the government to an extension.

(d) Performance under the option period shall continue at the same performance level specified for the basic contract.

(e) The option to extend the term of the contract shall be exercised not later than three (3) days before the expiration date of the contract.

(f) The option is deemed exercised when mailed or otherwise furnished to the contractor.

(g) If the contracting officer exercises this option, the extended contract shall be considered to include this option clause and the minimum and maximum quantities specified in the award for that option period will apply. The modification exercising the option will also modify DSCP clause 52.217-9P16, Effective Period of Contract-- Indefinite-Delivery, Indefinite-Quantity Contract, to cover the base ordering period and the additional option period(s) exercised to date.

(h) The total duration of any options exercised under this clause shall not exceed one year.

(i) The following provisions apply only to negotiated acquisitions:

(1) If an option has been priced under this solicitation and is to be exercised at time of award of the basic contract, the submission of certified cost or pricing data shall be required prior to award where the combined dollar value of the basic contract and option exceeds \$500,000, unless an exemption thereto is appropriate in accordance with FAR 15.403-1.

(2) Prior to the award of any contract which will contain one or more priced options totaling \$500,000 or more, the submission of certified cost or pricing data covering the basic contract and the option(s) shall be required regardless of when the option(s) may be exercised, unless an exemption thereto is appropriate in accordance with FAR 15.403-1.



**52.217-9P13 EVALUATION OF OPTIONS -- SOURCE SELECTION FOR AN INDEFINITE-DELIVERY, INDEFINITE-QUANTITY CONTRACT (JAN 1992) ALTERNATE I (MAY 1997) DSCP**

(a) For award purposes, in addition to an offeror's response to the base ordering period, the Government will evaluate its response to all options, both technical and price. To evaluate price, the Government will add the total price for all options to the total price for the base ordering period. Further, where a contract line or subline item number in the Supplies or Services and Prices Section specifies a minimum and maximum quantity, the maximum quantity will be used to determine the total price. Evaluation of options will not obligate the Government to exercise the options. For this solicitation, the options are as specified in Clause 52.217-9P12.

(b) Should offerors propose option prices which vary (for example, with quantities actually ordered and the dates when ordered), these offers will be evaluated using the highest option price offered for each item.

**52.217-9P16 EFFECTIVE PERIOD OF CONTRACT - INDEFINITE DELIVERY CONTRACT (JAN 1992) DSCP**

The effective period for the base year of this contract is from 14 Dec 2002 through 14 Dec 2003.

Note: The actual effective start-up period may be earlier. The effective period is dependent upon the date of award. Arrangements for the actual effective period of this contract will be confirmed after award.

**52.219-9002 DLA MENTORING BUSINESS AGREEMENTS (MBA) PROGRAM (DEC 1997) DLAD**

(a) The offeror is invited to participate in a program whereby small, small disadvantaged, and women-owned small business are afforded the opportunity (through the offeror's provision of developmental assistance in its capacity as prime contractor) to participate in the DLA procurement process. (The offeror may alternatively propose to mentor a Javits-Wagner-O'Day (JWOD) Act-qualified nonprofit agency.) In order to participate, the offeror shall submit a proposal outlining the assistance already rendered or to be provided to the protege, as well as the kinds of value-added activity the offeror might expect to receive, in return, from the mentored entity. The offeror-mentor may propose to provide the benefit of its managerial expertise, technical capabilities, market knowledge, etc.; the protege will be expected to provide a specialized service or product, or potentially, admission into its own market. Participation is entirely voluntary.

(b) The Government will evaluate the offeror's proposal for participation in the DLA MBA Program on a comparative basis among all offerors, rather than via establishment of an "acceptable" standard. The factor is an independent element in the overall award decision; the offeror who proposes or demonstrates the most comprehensive plan for tutoring a protégé will receive the highest rating for this evaluation factor during the

source selection process. The evaluation will assess the offeror's willingness to assist such entities in receiving better market shares, improving their processes, and generally contributing to their viability under long-term contracting arrangements.

(c) The proposal submitted by the successful offeror will be incorporated into its contract with DLA. The successful offeror will be expected to incorporate the salient points of the evaluated proposal into a written agreement (the MBA) with a protege selected by the offeror. The offeror's performance under the proposal will be monitored by the contracting officer and cognizant small business specialists (from the buying activity and/or the Defense Contract Management Command) during the contract period. This performance will be one factor used to determine placement of orders against multiple-award contracts and/or exercise of options in the contract's follow-on years (as applicable). It will also be used as an independent evaluation factor, and as an element of past performance evaluation, in subsequent source selection decisions.

**52.219-9003 DLA MENTORING BUSINESS AGREEMENTS (MBA) PERFORMANCE (DEC 1997) DLAD**

(a) The contractor's proposed MBA plan shall become part of this contract upon award. The contractor is hereby obligated, as part of its contractual undertaking, to enter into a written, binding mentoring business agreement with a protege based on and reflective of this plan. Performance under the MBA plan shall be evaluated by the contracting officer, and may become a consideration prior to option exercise for the follow-on years of long-term contracts. MBA plan implementation may also become an independent evaluation factor and/or part of the overall past performance evaluation factor in future source-selection decisions.

(b) The contractor-mentor and its protégé(s) shall meet semi-annually with the DLA contracting officer and the small business specialist(s) from the buying activity and/or the DCMC component to review progress/accomplishments under applicable MBA proposals. The contractor is also required to submit periodic progress reports (no less frequently than annually) to the contracting officer regarding proposal fulfillment. Any MBA with a protege that has voluntarily been submitted to the Government shall be compared by the contracting officer to the contractor's proposed plan, hereby incorporated into this contract, to ensure that it adequately reflects the mentor's obligations expressed therein.

**52.219-16 LIQUIDATED DAMAGES--SUBCONTRACTING PLAN. (JAN 1999)**

(a) "Failure to make a good faith effort to comply with the subcontracting plan", as used in this clause, means a willful or intentional failure to perform in accordance with the requirements of the subcontracting plan approved under the clause in this contract entitled "Small Business Subcontracting Plan," or willful or intentional action to frustrate the plan.

(b) Performance shall be measured by applying the percentage goals to the total actual subcontracting dollars or, if a commercial plan is involved, to the pro rata share of

actual subcontracting dollars attributable to Government contracts covered by the commercial plan. If, at contract completion or, in the case of a commercial plan, at the close of the fiscal year for which the plan is applicable, the Contractor has failed to meet its subcontracting goals and the Contracting Officer decides in accordance with paragraph (c) of this clause that the Contractor failed to make a good faith effort to comply with its subcontracting plan, established in accordance with the clause in this contract entitled "Small Business Subcontracting Plan," the Contractor shall pay the Government liquidated damages in an amount stated. The amount of probable damages attributable to the Contractor's failure to comply shall be an amount equal to the actual dollar amount by which the Contractor failed to achieve each subcontract goal.

(c) Before the Contracting Officer makes a final decision that the Contractor has failed to make such good faith effort, the Contracting Officer shall give the Contractor written notice specifying the failure and permitting the Contractor to demonstrate what good faith efforts have been made and to discuss the matter. Failure to respond to the notice may be taken as an admission that no valid explanation exists. If, after consideration of all the pertinent data, the Contracting Officer finds that the Contractor failed to make a good faith effort to comply with the subcontracting plan, the Contracting Officer shall issue a final decision to that effect and require that the Contractor pay the Government liquidated damages as provided in paragraph (b) of this clause.

(d) With respect to commercial plans, the Contracting Officer who approved the plan will perform the functions of the Contracting Officer under this clause on behalf of all agencies with contracts covered by the commercial plan.

(e) The Contractor shall have the right of appeal, under the clause in this contract entitled, Disputes, from any final decision of the Contracting Officer.

(f) Liquidated damages shall be in addition to any other remedies that the Government may have.

#### **52.233-9000 AGENCY PROTESTS (SEP 1996) DLAD**

Companies protesting this procurement may file a protest 1) with the Contracting Officer, or 2) with the General Accounting Office, or 3) pursuant to Executive Order 12979, with the activity for a decision at a level above the Contracting Officer, but should clearly state that they are an "Agency Level Protest under Executive Order 12979". The Contracting Officer will forward the protest to the appropriate official for decision. (This process allows for a higher level decision, on the initial protest; it is not a review of a contracting officer's decision on a protest filed with the contracting officer). Absent a clear indication of the intent to file an agency level protest, protests will be presumed to be protests to the Contracting Officer.

**52.246-9P29 ADMINISTRATIVE COST TO THE GOVERNMENT IN  
PROCESSING CONTRACT MODIFICATIONS (JAN 1992) DPSC**

Where contract modifications are issued solely for the benefit of the contractor, e.g. acceptance of nonconforming supplies or change in place of performance or delivery, the sum of \$100 (the Government's administrative cost to process the modification) shall be obtained from the contractor in addition to any other monetary consideration.

**52.246-9P31 SANITARY CONDITIONS (JAN 1998) DSCP**

(a) Food Establishments.

(1) Establishments furnishing food items under DSCP contracts are subject to approval by the Military Medical Service or another agency acceptable to the Military Medical Service. The Government does not intend to make any award for, nor accept, any subsistence products manufactured or processed in a plant which is operating under such unsanitary conditions as may lead to product contamination or constitute a health hazard, or which has not been listed in an appropriate Government directory as a sanitarily approved establishment when required. Accordingly, the supplier agrees that, except as indicated in paragraphs (2) and (3) below, products furnished as a result of this contract will originate only in establishments listed in the "Directory of Sanitarily Approved Food Establishments for Armed Forces Procurement," published by the US Army Veterinary Command. Suppliers also agree to inform the contracting officer immediately upon notification that a manufacturing plant is no longer sanitarily approved and/or deleted from another agency's listing, as indicated in paragraph (2) below. The contracting officer will also be notified when sanitary approval is regained and listing is reinstated.

(2) Establishments furnishing the products listed below and appearing in the publications indicated need not be listed in the "Directory of Sanitarily Approved Food Establishments."

(i) Meat and meat products and poultry and poultry products from establishments which are currently listed in the "Meat and Poultry Inspection Directory," published by the Meat and Poultry Inspection Program, AMS, USDA. The item, to be acceptable, shall, on delivery bear on the product, its wrappers or shipping container, as applicable, the official inspection legend or label of the Agency.

(ii) Meat and meat products for direct delivery to military installations within the same state may be supplied when the items are processed under state inspection in establishments certified by the USDA as being equal to Federal meat inspection requirements.

(iii) Poultry, poultry products, and shell eggs from establishments listed in the "List of Plants Operating under USDA Poultry and Egg Grading Programs," published by Poultry Programs, Grading Branch, AMS, USDA. Egg products (liquid, dehydrated) from establishments listed in the "Meat and Poultry Directory" published by the Food Safety Inspection Service. All products, to be acceptable, shall, on delivery, bear on the product, its wrappers or shipping container, as applicable, the official inspection legend or label of the Agency.

(iv) Fish and fishery products from establishments listed in the "Approved List-Sanitary Inspected Fish Establishments," published by the U.S. Department of Commerce, National Oceanic and Atmospheric Administration, National Marine Fisheries Service.

(v) Milk and milk products from plants having a pasteurization plant compliance rating of 90 or more, as certified by a State milk sanitation rating officer and listed in "Sanitation Compliance and Enforcement Ratings of Interstate Milk Shippers," published by the U.S. Public Health Service. These may serve as sources of pasteurized milk and milk products as defined in paragraph N, Section I, Part II of the "Grade 'A' Pasteurized Milk Ordinance, 1978 Recommendations of the US Public Health Service," Public Health Service Publication No. 229.

(vi) "Dairy Plants Surveyed and Approved for USDA Grading Service," published by Dairy Division, Grading Branch, AMS, USDA.

(vii) Oysters, clams, and mussels from plants listed in the "Interstate Certified Shellfish Shippers Lists," published by the US Public Health Service.

(3) Establishments furnishing the following products are exempt from appearing in the "Directory of Sanitarily Approved Food Establishments for Armed Forces Procurement," or other publication, but will remain subject to inspection and approval by the Military Medical Service or by another inspection agency acceptable to the Military Medical Services:

(i) Fruits, vegetables and juices thereof

(ii) Special dietary foods and food specialty preparations (except animal products, unless such animal products are produced in establishments covered by paragraphs 2 (i), 2 (iii), or 2(iv) above).

(iii) Food oils and fats (except animal products, unless such animal products are produced in establishments covered by paragraph 2 (i), 2 (iii), or 2(iv) above).

(iv) Foreign establishments whose prepackaged finished items are imported by distributors or brokers into the United States as brand name items and then sold to Armed Forces procurement agencies for commissary store resale.

(4) Subsistence items, other than those exempt from listing in the US Army Veterinary Command "Directory of Sanitarily Approved Food Establishments for Armed Forces Procurement," bearing labels reading "Distributed by," etc., are not acceptable unless the source of manufacturing/processing is indicated on the label or on accompanying shipment documentation.

(5) When the Military Medical Service or other inspection agency acceptable to the Military Medical Service determines that the sanitary conditions of the establishment or its products have or may lead to product contamination, the contracting officer will suspend the work until such conditions are remedied to the satisfaction of the appropriate inspection agency. Suspension of the work shall not extend the life of the contract, nor shall it be considered sufficient cause for the contractor to request an extension of any delivery date. In the event the contractor fails to correct such objectionable conditions within the time specified by the contracting officer, the Government shall have the right to terminate the contract in accordance with the "Default" clause of the contract.

(b) Delivery Conveyances - The supplies delivered under this contract shall be transported in delivery conveyances maintained to prevent contamination of the supplies, and if applicable, equipped to maintain any prescribed temperature. "(Semiperishable supplies shall be delivered in a non-refrigerated conveyance)". The delivery conveyances shall be subject to inspection by the Government at all reasonable times and places. When the sanitary conditions of the delivery conveyance have led or may lead to product contamination, or they constitute a health hazard, or the delivery conveyance is not equipped to maintain prescribed temperatures, supplies tendered for acceptance may be rejected without further inspection.

**52.246-9P32 FEDERAL FOOD, DRUG AND COSMETIC ACT-WHOLE SOME MEAT ACT (JAN 1992) DSCP**

(a) The contractor warrants that the supplies delivered under this contract comply with the Federal Food, Drug and Cosmetic Act and the Wholesome Meat Act, and regulations thereunder. This warranty will apply regardless of whether or not the supplies have been:

- (1) Shipped in interstate commerce,
- (2) Seized under either act or inspected by the Food and Drug Administration or Department of Agriculture.
- (3) Inspected, accepted, paid for or consumed, or any or all of these, provided however, that the supplies are not required to comply with requirements of said acts and regulations thereunder when a specific paragraph of the applicable specification directs otherwise and the supplies are being contracted for military rations, not for resale.

(b) The government shall have six months from the date of delivery of the supplies to the government within which to discover a breach of this warranty. Notwithstanding the time at which such breach is discovered, the right is reserved to give notice of breach of this warranty at any time within such applicable period or within 30 days after expiration of such period, and any such notice shall preserve the rights and remedies provided herein.

(c) Within a reasonable time after notice to the contractor of breach of this warranty, the government may, at its election:

- (1) Retain all or part of the supplies and recover from the contractor, or deduct from the contract price, a sum determined to be equitable under the circumstances;
- (2) Return or offer to return all or part of the supplies to the contractor in place and recover the contract price and transportation, handling, inspection and storage costs expended therefore; provided, that if the supplies are seized under either act, such seizure, at government option, shall be deemed a return of supplies within the meaning of this clause and thereby allow the government to pursue the remedy provided herein. Failure to agree to any deduction or recovery provided herein shall be a dispute of a question of fact within the meaning of the clause of this contract entitled "disputes".

(d) The rights and remedies provided by this clause shall not be exclusive and are in addition to other rights and remedies provided by law or under this contract, nor shall pursuit of a remedy herein or by law either jointly, severally or alternatively, whether simultaneously or at different times, constitute an election of remedies.

**52.247-34 F.O.B. DESTINATION (NOV 1991)**

(a) The term "f.o.b. destination," as used in this clause, means--

(1) Free of expense to the Government, on board the carrier's conveyance, at a specified delivery point where the consignee's facility (plant, warehouse, store, lot, or other location to which shipment can be made) is located; and

(2) Supplies shall be delivered to the destination consignee's wharf (if destination is a port city and supplies are for export), warehouse unloading platform, or receiving dock, at the expense of the Contractor. The Government shall not be liable for any delivery, storage, demurrage, accessorial, or other charges involved before the actual delivery (or "constructive placement" as defined in carrier tariffs) of the supplies to the destination, unless such charges are caused by an act or order of the Government acting in its contractual capacity. If rail carrier is used, supplies shall be delivered to the specified unloading platform of the consignee. If motor carrier (including "piggyback") is used, supplies shall be delivered to truck tailgate at the unloading platform of the consignee, except when the supplies delivered meet the requirements of Item 568 of the National Motor Freight Classification for "heavy or bulky freight." When supplies meeting the requirements of the referenced Item 568 are delivered, unloading (including movement to the tailgate) shall be performed by the consignee, with assistance from the truck driver, if requested. If the contractor uses rail carrier or freight forwarded for less than carload shipments, the contractor shall ensure that the carrier will furnish tailgate delivery, when required, if transfer to truck is required to complete delivery to consignee.

(b) The Contractor shall--

(1)(i) Pack and mark the shipment to comply with contract specifications; or (ii) In the absence of specifications, prepare the shipment in conformance with carrier requirements;

(2) Prepare and distribute commercial bills of lading;

(3) Deliver the shipment in good order and condition to the point of delivery specified in the contract;

(4) Be responsible for any loss of and/or damage to the goods occurring before receipt of the shipment by the consignee at the delivery point specified in the contract;

(5) Furnish a delivery schedule and designate the mode of delivering carrier; and

(6) Pay and bear all charges to the specified point of delivery.

**52.252-1 SOLICITATION PROVISIONS INCORPORATED BY REFERENCE (FEB 1998)**

This solicitation incorporates one or more solicitation provisions by reference, with the same force and effect as if they were given in full text. Upon request, the Contracting Officer will make their full text available. The offeror is cautioned that the listed provisions may include blocks that must be completed by the offeror and submitted with its quotation or offer. In lieu of submitting the full text of those provisions, the offeror may identify the provision by paragraph identifier and provide the appropriate information with its quotation or offer. Also, the full text of a solicitation provision may be accessed electronically at this address: <http://www.procregs.hq.dla.mil/icps.htm>.

**52.252-2 CLAUSES INCORPORATED BY REFERENCE (FEB 1998)**

This contract incorporates one or more clauses by reference, with the same force and effect as if they were given in full text. Upon request, the Contracting Officer will make their full text available. Also, the full text of a clause may be accessed electronically at this address: <http://www.procregs.hq.dla.mil/icps.htm>.

**252.204-7004 - REQUIRED CENTRAL CONTRACTOR REGISTRATION (MAR 2000) DFARS**

(a) Definitions.

As used in this clause--

(1) "Central Contractor Registration (CCR) database" means the primary DoD repository for contractor information required for the conduct of business with DoD.

(2) "Data Universal Numbering System (DUNS) number" means the 9-digit number assigned by Dun and Bradstreet Information Services to identify unique business entities.

(3) "Data Universal Numbering System +4 (DUNS+4) number" means the DUNS number assigned by Dun and Bradstreet plus a 4-digit suffix that may be assigned by a parent (controlling) business concern. This 4-digit suffix may be assigned at the discretion of the parent business concern for such purposes as identifying sub-units or affiliates of the parent business concern.

(4) "Registered in the CCR database" means that all mandatory information, including the DUNS number or the DUNS+4 number, if applicable, and the corresponding Commercial and Government Entity (CAGE) code, is in the CCR database; the DUNS number and the CAGE code have been validated; and all edits have been successfully completed.

(b) (1) By submission of an offer, the offeror acknowledges the requirement that a prospective awardee must be registered in the CCR database prior to award, during performance, and through final payment of any contract resulting from this solicitation, except for awards to foreign vendors for work to be performed outside the United States.

(2) The offeror shall provide its DUNS or, if applicable, its DUNS+4 number with its offer, which will be used by the Contracting Officer to verify that the offeror is registered in the CCR database.

(3) Lack of registration in the CCR database will make an offeror ineligible for award.

(4) DoD has established a goal of registering an applicant in the CCR database within 48 hours after receipt of a complete and accurate application via the Internet. However, registration of an applicant submitting an application through a method other than the Internet may take up to 30 days. Therefore, offerors that are not registered should consider applying for registration immediately upon receipt of this solicitation.

(c) The Contractor is responsible for the accuracy and completeness of the data within the CCR, and for any liability resulting from the Government's reliance on inaccurate or incomplete data. To remain registered in the CCR database after the initial registration, the Contractor is required to confirm on an annual basis that its information in the CCR database is accurate and complete.

(d) Offerors and contractors may obtain information on registration and annual confirmation requirements by calling 1-888-227-2423, or via the Internet at <http://ccr.edi.disa.mil>.